



# MEETINGS & CONFERENCES

November 2025

# November Site Visits

11/03/2025 Rotary International

11/11/2025 Taco John



# November Trade Shows and Events

FICP Annual Meeting, Washington, D.C.

November 2-5, 2025

Attended: Hortensia Simmons

# National Coalition of Black Meeting Professionals

**Location:** Portland, OR

**Date:** November 18-22, 2025

**Staff Member:** Hortensia Simmons & Tina Berrien

**Summary:** The annual NCBMP Conference continues to advance their mission to educate, elevate, and empower members and professionals across the meetings, tourism, and hospitality industry. This event brings powerful conversations, leadership and community together to network and enhance the status of association executives.



# Meetings Today Live

**Location: New Orleans, LA**  
**Date: November 16-19, 2025**  
**Staff Member: Donna Siegel**

This three day event was held at the Royal Sonesta New Orleans, the hosted-buyer event featured one-on-one buyer/supplier appointments, site inspections and social functions at some of the city's top meeting properties. This meeting provided our team to spend quality time to network with industry professionals and meeting planners.



# Upcoming Trade Shows and Events

FL Encounter, Orlando, FL

February 2-4, 2026

Attending: Donna Siegel & Stephanie Alexander-Priakos

RCMA, Lexington, KY

February 10-12, 2026

Attending: Hortensia Simmons

SITE FL & Caribbean, Fort Lauderdale, FL

February 4, 2026

Attending: Donna Siegel

AMC Institute Annual Meeting, Spokane, WA

February 10-12, 2026

Attending: Liz Dane

NYSAE and NYC Client Event, NY

February 24, 2026

Attending: Hortensia Simmons

**FY 2025/2026**

**FY 2024/2025**

**Leads in November: 98**

**81**

**Year to Date:**

**FY 2025/2026**

**FY 2024/2025**

**Total Room Revenue**

**\$335,798**

**\$229,556**

**Definite Room Nights**

**21,803**

**13,976**

**Total County Impact**

**\$23,078,189**

**\$15,056,792**



ST.PETE  
CLEARWATER

# THANK YOU





## NOVEMBER BOARD REPORT

Prepared On: 01/06/2026  
Prepared By: Christine DeMato

### MEETING SALES POTENTIAL MONTHLY REPORT

| Date: Created | Lead ID | Lead Name   | Account Name   | Status    | Request Room Block Begin | Request Room Block End | First Name |
|---------------|---------|---|--|-----------|--------------------------|------------------------|------------|
| 11/01/2025    | 52814   | Mayo Clinic 2027 Annual Specialty Updates for the Generalist Team | Mayo Clinic  | Potential | 03/30/2027               | 04/03/2027             | Stephanie  |
| 11/02/2025    | 52817   | ABTC 2026 Spring Meeting  | American Board for Transplant Certification (ABTC)                   | Potential | 02/26/2026               | 03/04/2026             | Hortensia  |
| 11/03/2025    | 52818   | MME Experience 2027   | Meetings Made Easy-Master  | Potential | 09/18/2027               | 09/22/2027             | Stephanie  |
| 11/04/2025    | 52821   | Regions Bank 2026 RegIS FA Summit                                 | Regions Bank   | Potential | 09/25/2026               | 10/03/2026             | Tina       |
| 11/04/2025    | 52822   | TCFV 26 - CVB   | Independant  | Potential | 10/23/2026               | 10/24/2026             | Tina       |
| 11/04/2025    | 52823   | FMEA 2028 Annual Conference                                       | Florida Municipal Electric Association (FMEA)                        | Potential | 07/16/2028               | 07/20/2028             | Donna      |
| 11/04/2025    | 52824   | LM Team Building  | Leland Management  | Potential | 03/06/2028               | 03/11/2028             | Donna      |
| 11/06/2025    | 52828   | Feast of Tabernacles - Florida                                    | Living Church of God   | Potential | 10/15/2027               | 10/23/2027             | Hortensia  |
| 11/06/2025    | 52830   | IAAPA FEC SUMMIT 2027   | International Association of Amusement Parks and Attractions (IAAPA) | Potential | 02/05/2027               | 02/10/2027             | Donna      |
| 11/06/2025    | 52831   | FIBCA Spring 2027   | Flexible Intermediate Bulk Container Association (FIBCA)             | Potential | 04/06/2027               | 04/09/2027             | Stephanie  |
| 11/06/2025    | 52833   | Incredible Dog Challenge East                                     | Nestle Purina Petcare Company  | Potential | 04/09/2026               | 04/13/2026             | Stephanie  |
| 11/07/2025    | 52836   | PDI National Sales Meeting February 2027 Updated                  | LM Media Worldwide, LLC  | Potential | 02/21/2027               | 02/25/2027             | Hortensia  |
| 11/07/2025    | 52837   | Raptor Maps Spring 2026   | Raptor Maps  | Potential | 05/04/2026               | 05/06/2026             | Hortensia  |
| 11/10/2025    | 52841   | 2027 Educational Seminar  | World Sign Associates (WSA)  | Potential | 02/02/2027               | 02/05/2027             | Hortensia  |
| 11/10/2025    | 52842   | Tenna User Conference 2026  | Tenna  | Potential | 10/18/2026               | 10/22/2026             | Hortensia  |
| 11/10/2025    | 52844   | Reason Weekend 2027   | The Reason Foundation  | Potential | 03/03/2027               | 03/07/2027             | Tina       |
| 11/10/2025    | 52845   | INN Days 2026   | Institute for Nonprofit News   | Potential | 06/01/2026               | 06/05/2026             | Hortensia  |
| 11/10/2025    | 52846   | WIDA ELRP Department Retreat                                      | University of Wisconsin - Madison                                    | Potential | 02/17/2026               | 02/19/2026             | Stephanie  |
| 11/12/2025    | 52851   | 2027 DCI Annual   | Dialysis Clinics, Incorporated (DCI)                                 | Potential | 10/13/2027               | 10/17/2027             | Tina       |
| 11/12/2025    | 52859   | [REDACTED]  | [REDACTED]   | Potential | 01/10/2027               | 01/13/2027             | Hortensia  |
| 11/13/2025    | 52863   | Americare Senior Living 2027 Annual Convention                    | Americare Senior Living  | Potential | 04/14/2027               | 04/21/2027             | Stephanie  |
| 11/13/2025    | 52865   | 2027 Midwest Veterinary Supply NSM                                | Midwest Veterinary Supply  | Potential | 04/04/2027               | 04/08/2027             | Stephanie  |
| 11/14/2025    | 52866   | JPMC 2027 Merchant Services Summit                                | JP Morgan Chase  | Potential | 02/28/2027               | 03/04/2027             | Stephanie  |
| 11/14/2025    | 52868   | AAIS - 2028 Main Event  | American Association of Insurance Services (AAIS)                    | Potential | 04/21/2028               | 04/25/2028             | Stephanie  |

| Date: Created | Lead ID | Lead Name                                       | Account Name  | Status    | Request Room Block Begin | Request Room Block End | First Name |
|---------------|---------|---|---|-----------|--------------------------|------------------------|------------|
| 11/14/2025    | 52869   | Violand 2026-2027 Business Planning Retreat     | Violand   | Potential | 10/09/2026               | 10/16/2026             | Stephanie  |
| 11/14/2025    | 52870   | PremiStar 2026 Leadership Summit                | PremiStar   | Potential | 02/24/2026               | 02/28/2026             | Stephanie  |
| 11/14/2025    | 52873   | Virtual Service Organization Q1 2026            | Virtual Service Operations  | Potential | 01/12/2026               | 01/15/2026             | Liz        |
| 11/14/2025    | 52875   | 2027 NFA AFG ANNUAL CONVENTION                  | NFA AFG, Inc.   | Potential | 08/05/2027               | 08/09/2027             | Donna      |
| 11/14/2025    | 52876   | Mouth to Millions                               | MG Enterprises LLC  | Potential | 01/04/2026               | 01/05/2026             | Donna      |
| 11/14/2025    | 52878   | Aluminum Association of Florida Jan/Feb 2026    | Aluminum Association of Florida   | Potential | 02/26/2026               | 02/27/2026             | Donna      |
| 11/14/2025    | 52879   | CAAHEP 2027 Florida Search                      | Commission on Accreditation of Allied Health Education Programs         | Potential | 07/13/2027               | 07/17/2027             | Donna      |
| 11/14/2025    | 52880   | CAAHEP 2028 Florida Search                      | Commission on Accreditation of Allied Health Education Programs         | Potential | 07/18/2028               | 07/22/2028             | Donna      |
| 11/14/2025    | 52881   | CAAHEP 2029 Florida Search                      | Commission on Accreditation of Allied Health Education Programs         | Potential | 07/17/2029               | 07/21/2029             | Donna      |
| 11/17/2025    | 52883   | 2027 SMBTeam Quarterly Seminar Q4               | Small Meeting Business TEAM   | Potential | 11/30/2027               | 12/05/2027             | Hortensia  |
| 11/17/2025    | 52884   | IAHAFIAW General Executive Board/Staff Meeting  | International Association of Heat & Frost Insulators and Allied Workers | Potential | 01/25/2026               | 01/29/2026             | Liz        |
| 11/17/2025    | 52885   | Crump Affluent Markets Annual Meeting           | Crump Life Insurance Services   | Potential | 10/05/2026               | 10/08/2026             | Hortensia  |
| 11/19/2025    | 52889   | 2027 Fannie Mae DUS Meeting                     | Fannie Mae  | Potential | 04/25/2027               | 04/28/2027             | Liz        |
| 11/19/2025    | 52890   | NASF 2027 BoD Meeting                           | National Association for Surface Finishing (NASF)                       | Potential | 01/17/2027               | 01/19/2027             | Liz        |
| 11/20/2025    | 52891   | Cepheid - East Coast Acumen 3.0 Training        | Cepheid   | Potential | 02/22/2026               | 02/27/2026             | Liz        |
| 11/20/2025    | 52892   | Logile 2027 Users Conference                    | Logile  | Potential | 09/11/2027               | 09/18/2027             | Liz        |
| 11/20/2025    | 52893   | Claritev Client Advisory Board Meeting 2027     | Claritev  | Potential | 09/11/2027               | 09/15/2027             | Liz        |
| 11/20/2025    | 52894   | Jersey Values PAC 2026                          | The Frost Group   | Potential | 04/04/2026               | 04/06/2026             | Liz        |
| 11/21/2025    | 52895   | Educational Assn (University) Annual Conference | Educational Leadership Association (University level)                   | Potential | 04/24/2027               | 04/28/2027             | Hortensia  |
| 11/21/2025    | 52898   | CEO Coaching International Summit 2027          | CEO Coaching International  | Potential | 04/26/2027               | 04/29/2027             | Donna      |
| 11/21/2025    | 52900   | East Coast Winter Officers Council 2028 - Tampa | The Salvation Army  | Potential | 01/23/2028               | 01/26/2028             | Donna      |
| 11/21/2025    | 52901   | ALXN November NSM 2026                          | Alexion, AstraZeneca Rare Disease                                       | Potential | 11/27/2026               | 12/04/2026             | Hortensia  |
| 11/24/2025    | 52904   | 2026 Meeting                                    | Sartorius   | Potential | 03/02/2026               | 03/05/2026             | Hortensia  |
| 11/24/2025    | 52907   | Atlantic Region Rally                           | Pepsico North Texas   | Potential | 03/23/2026               | 03/25/2026             | Hortensia  |
| 11/24/2025    | 52908   | 2026 GNYFC-IFP Event                            | GNYFC-IFP   | Potential | 11/03/2026               | 11/08/2026             | Hortensia  |
| 11/24/2025    | 52909   | 2027 ABC Leadership Week                        | Associated Builders And Contractors                                     | Potential | 11/04/2027               | 11/13/2027             | Liz        |
| 11/24/2025    | 52910   | ██        | ████████  | Potential | 01/25/2026               | 01/28/2026             | Hortensia  |
| 11/25/2025    | 52913   | SVN Annual Conference 2028                      | Supervised Visitation Network   | Potential | 05/01/2028               | 05/06/2028             | Donna      |
| 11/25/2025    | 52915   | Momentum Live Summit                            | R-Link  | Potential | 01/08/2026               | 01/10/2026             | Donna      |

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|---------------|---------|---------------------------|---|-----------|--------------------------|------------------------|------------|
| 11/25/2025    | 52916   | HomeMag May 2027          | TheHomeMag  | Potential | 05/08/2027               | 05/21/2027             | Donna      |
| 11/25/2025    | 52918   | HEFFA Annual Meeting 2026 | Higher Educational Facilities Financing Authority (HEFFA) | Potential | 08/18/2026               | 08/20/2026             | Donna      |
| 11/25/2025    | 52919   | 2026 Membership Assembly  | Florida Nurses Association (FNA)                          | Potential | 09/01/2026               | 09/04/2026             | Donna      |
|               |         |                           | COUNT: 56   |           |                          |                        |            |



Prepared On: 01/06/2026  
 Prepared By: Christine DeMato

**MEETING SALES DEFINITE MONTHLY REPORT**

| Lead ID | Lead Name  | Definite Date | Total Room Nights Possible | Room Block Begin | Room Block End | Spending(Total)     | Taxes-Local-Bed(Direct) | First Name |
|---------|--|---------------|----------------------------|------------------|----------------|---------------------|-------------------------|------------|
| 52371   | Pillar to Post- FL   | 11/03/2025    | 22                         | 10/20/2025       | 10/22/2025     | \$18,250.54         | \$279.91                | Stephanie  |
| 52064   | NACS Health Care Credit Exchange                             | 11/05/2025    | 33                         | 11/11/2025       | 11/13/2025     | \$31,073.93         | \$500.23                | Stephanie  |
| 52810   | 261688 - Best Buy RTI/AVProEdge Training                     | 11/17/2025    | 48                         | 12/01/2025       | 12/05/2025     | \$29,611.60         | \$342.72                | Stephanie  |
| 52150   | [REDACTED]   | 11/03/2025    | 201                        | 12/08/2025       | 12/11/2025     | \$156,642.20        | \$2,399.94              | Stephanie  |
| 52829   | Palo Alto Networks EBC OTR Tampa                             | 11/20/2025    | 59                         | 12/10/2025       | 12/11/2025     | \$59,072.49         | \$1,022.21              | Hortensia  |
| 51519   | Thermo Systems 2026 Executive Sales & Ops meeting            | 11/10/2025    | 93                         | 01/12/2026       | 01/14/2026     | \$91,016.87         | \$1,556.82              | Hortensia  |
| 52594   | Budderfly Sales Kickoff 2026                                 | 11/17/2025    | 284                        | 01/12/2026       | 01/15/2026     | \$293,953.58        | \$4,247.49              | Hortensia  |
| 52182   | Winter BOD Meeting 2026                                      | 11/17/2025    | 52                         | 01/14/2026       | 01/18/2026     | \$56,027.58         | \$1,132.73              | Liz        |
| 52216   | ALEC ONE GENERATION SUMMIT 2026, PRESENTED BY RUN GEN Z      | 11/17/2025    | 476                        | 01/14/2026       | 01/18/2026     | \$550,224.88        | \$9,392.56              | Liz        |
| 52798   | ATI CEO Trainings 1 - 2 - 3                                  | 11/24/2025    | 85                         | 01/26/2026       | 02/05/2026     | \$70,728.36         | \$1,045.50              | Liz        |
| 52445   | RTX - 2026 Engineering Strategic Plan Summit - February 2026 | 11/11/2025    | 750                        | 03/02/2026       | 03/04/2026     | \$714,421.09        | \$9,857.00              | Liz        |
| 52857   | Travel Moms Spring Training Mar26                            | 11/12/2025    | 99                         | 03/05/2026       | 03/29/2026     | \$97,810.55         | \$1,658.64              | Hortensia  |
| 52897   | [REDACTED]   | 11/21/2025    | 470                        | 03/09/2026       | 03/13/2026     | \$548,145.48        | \$10,773.03             | Stephanie  |
| 52410   | 2026 ABA/IAC Spring Meeting                                  | 11/24/2025    | 33                         | 04/20/2026       | 04/22/2026     | \$38,303.62         | \$793.53                | Liz        |
| 52727   | COPC North America Team Meeting 2026                         | 11/20/2025    | 92                         | 04/20/2026       | 04/24/2026     | \$85,425.70         | \$1,595.28              | Donna      |
| 52858   | WWAR Annual Gala May26                                       | 11/12/2025    | 239                        | 05/13/2026       | 05/17/2026     | \$213,425.13        | \$3,427.26              | Hortensia  |
| 52391   | FMHA 2026 Annual Convention                                  | 11/05/2025    | 569                        | 06/09/2026       | 06/11/2026     | \$520,521.25        | \$6,789.16              | Donna      |
| 52912   | Implant Complications 2026                                   | 11/24/2025    | 640                        | 10/22/2026       | 10/25/2026     | \$585,586.41        | \$7,637.81              | Donna      |
| 52277   | November Board/ Tech Meeting                                 | 11/14/2025    | 419                        | 11/14/2027       | 11/18/2027     | \$456,754.95        | \$5,979.26              | Liz        |
|         | COUNT: 19  |               | SUM: 4,664                 |                  |                | SUM: \$4,616,996.21 | SUM: \$70,431.08        |            |



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### MEETING SALES DEFINITE MONTHLY REPORT

| Lead ID | Lead Name   | Definite Date | Total Room Nights Possible | Room Block Begin | Room Block End | Spending(Total) | Taxes-Local-Bed(Direct) | First Name |
|---------|---|---------------|----------------------------|------------------|----------------|-----------------|-------------------------|------------|
| 52353   | 100% Chiropractic POW WOW - Q4 2025   | 10/30/2025    | 0                          | 10/17/2025       | 10/19/2025     | \$14,824.00     | \$0.00                  | Liz        |
| 52371   | Pillar to Post- FL  | 11/03/2025    | 22                         | 10/20/2025       | 10/22/2025     | \$18,250.54     | \$279.91                | Stephanie  |
| 52702   | [REDACTED]  | 10/16/2025    | 2,156                      | 10/24/2025       | 11/03/2025     | \$2,418,424.47  | \$32,210.64             | Hortensia  |
| 52669   | [REDACTED]  | 10/05/2025    | 706                        | 10/26/2025       | 10/30/2025     | \$619,784.01    | \$7,413.00              | Stephanie  |
| 52264   | BOE Retreat November 2025   | 10/21/2025    | 45                         | 11/06/2025       | 11/09/2025     | \$39,191.60     | \$640.33                | Liz        |
| 52064   | NACS Health Care Credit Exchange  | 11/05/2025    | 33                         | 11/11/2025       | 11/13/2025     | \$31,073.93     | \$500.23                | Stephanie  |
| 52364   | Growth Strategy Retreat   | 10/04/2025    | 42                         | 11/17/2025       | 11/18/2025     | \$44,576.33     | \$929.88                | Stephanie  |
| 52041   | Lawn Doctor 2025 Large Franchisee Summit  | 10/27/2025    | 185                        | 12/01/2025       | 12/03/2025     | \$198,581.17    | \$3,096.90              | Hortensia  |
| 52810   | 261688 - Best Buy RTI/AVProEdge Training  | 11/17/2025    | 48                         | 12/01/2025       | 12/05/2025     | \$29,611.60     | \$342.72                | Stephanie  |
| 52150   | [REDACTED]  | 11/03/2025    | 201                        | 12/08/2025       | 12/11/2025     | \$156,642.20    | \$2,399.94              | Stephanie  |
| 52829   | Palo Alto Networks EBC OTR Tampa  | 11/20/2025    | 59                         | 12/10/2025       | 12/11/2025     | \$59,072.49     | \$1,022.21              | Hortensia  |
| 52520   | Wash U W's BB Travel St. Petersburg, Dec 27-31, 2025  | 10/20/2025    | 44                         | 12/27/2025       | 12/31/2025     | \$34,483.85     | \$398.09                | Stephanie  |
| 51519   | Thermo Systems 2026 Executive Sales & Ops meeting   | 11/10/2025    | 93                         | 01/12/2026       | 01/14/2026     | \$91,016.87     | \$1,556.82              | Hortensia  |
| 52594   | Budderfly Sales Kickoff 2026  | 11/17/2025    | 284                        | 01/12/2026       | 01/15/2026     | \$293,953.58    | \$4,247.49              | Hortensia  |
| 52764   | [REDACTED]  | 10/24/2025    | 1,604                      | 01/12/2026       | 02/19/2026     | \$2,346,393.84  | \$26,850.96             | Stephanie  |
| 52182   | Winter BOD Meeting 2026   | 11/17/2025    | 52                         | 01/14/2026       | 01/18/2026     | \$56,027.58     | \$1,132.73              | Liz        |
| 52216   | ALEC ONE GENERATION SUMMIT 2026, PRESENTED BY RUN GEN Z   | 11/17/2025    | 476                        | 01/14/2026       | 01/18/2026     | \$550,224.88    | \$9,392.56              | Liz        |
| 52715   | [REDACTED]  | 10/16/2025    | 195                        | 01/14/2026       | 01/16/2026     | \$154,074.24    | \$2,562.30              | Donna      |
| 52650   | [REDACTED]  | 10/02/2025    | 195                        | 01/18/2026       | 01/21/2026     | \$166,960.42    | \$2,538.90              | Donna      |
| 52765   | [REDACTED]  | 10/24/2025    | 200                        | 01/19/2026       | 01/22/2026     | \$142,024.07    | \$2,184.00              | Stephanie  |
| 52703   | [REDACTED]  | 10/15/2025    | 75                         | 01/20/2026       | 01/24/2026     | \$82,468.24     | \$1,111.50              | Donna      |
| 51873   | RFPBCD25-Marsh-Mercer Property & Casualty Insurance Survey Group (PCICS) 2026 Job Match Meeting | 10/16/2025    | 213                        | 01/26/2026       | 01/28/2026     | \$182,515.67    | \$2,098.16              | Hortensia  |
| 52798   | ATI CEO Trainings 1 - 2 - 3   | 11/24/2025    | 85                         | 01/26/2026       | 02/05/2026     | \$70,728.36     | \$1,045.50              | Liz        |
| 52747   | NIIT Conference 2026  | 10/21/2025    | 600                        | 02/07/2026       | 02/14/2026     | \$812,041.75    | \$12,197.77             | Tina       |

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| 52686   |  | 10/11/2025    | 349                        | 02/08/2026       | 02/12/2026     | \$324,912.59         | \$3,747.51              | Hortensia  |
| 50437   | QA Conference 2026   | 10/02/2025    | 926                        | 02/15/2026       | 02/20/2026     | \$903,676.89         | \$12,069.30             | Donna      |
| 52475   | Great Plains Gold Medallion Winners Circle                         | 10/05/2025    | 379                        | 02/15/2026       | 02/23/2026     | \$414,384.10         | \$7,938.52              | Stephanie  |
| 52693   |  | 10/13/2025    | 40                         | 02/19/2026       | 02/20/2026     | \$41,527.38          | \$789.60                | Hortensia  |
| 52442   | AAPA Executive Leadership Conference                               | 10/06/2025    | 773                        | 02/21/2026       | 02/26/2026     | \$845,980.97         | \$12,481.18             | Liz        |
| 52283   | 002UW0 Florida Dental Association - Southern States Meeting        | 10/31/2025    | 84                         | 02/25/2026       | 02/28/2026     | \$91,198.19          | \$1,853.68              | Donna      |
| 52445   | RTX - 2026 Engineering Strategic Plan Summit - February 2026       | 11/11/2025    | 750                        | 03/02/2026       | 03/04/2026     | \$714,421.09         | \$9,857.00              | Liz        |
| 52857   | Travel Moms Spring Training Mar26                                  | 11/12/2025    | 99                         | 03/05/2026       | 03/29/2026     | \$97,810.55          | \$1,658.64              | Hortensia  |
| 52897   |  | 11/21/2025    | 470                        | 03/09/2026       | 03/13/2026     | \$548,145.48         | \$10,773.03             | Stephanie  |
| 52405   | Specialty Food Association April 2026 Board Meeting                | 10/04/2025    | 56                         | 04/12/2026       | 04/15/2026     | \$68,415.22          | \$1,503.71              | Stephanie  |
| 52157   | Murphy Business 2026 Educational Conference                        | 10/17/2025    | 349                        | 04/18/2026       | 04/24/2026     | \$399,786.29         | \$5,592.76              | Donna      |
| 52780   | WAMICON 2026   | 10/28/2025    | 167                        | 04/19/2026       | 04/22/2026     | \$164,615.66         | \$2,803.13              | Hortensia  |
| 52410   | 2026 ABA/IAC Spring Meeting  | 11/24/2025    | 33                         | 04/20/2026       | 04/22/2026     | \$38,303.62          | \$793.53                | Liz        |
| 52727   | COPC North America Team Meeting 2026                               | 11/20/2025    | 92                         | 04/20/2026       | 04/24/2026     | \$85,425.70          | \$1,595.28              | Donna      |
| 52769   |  | 10/24/2025    | 698                        | 05/05/2026       | 05/09/2026     | \$664,380.42         | \$8,751.16              | Stephanie  |
| 52858   | WWAR Annual Gala May26   | 11/12/2025    | 239                        | 05/13/2026       | 05/17/2026     | \$213,425.13         | \$3,427.26              | Hortensia  |
| 52743   |  | 10/21/2025    | 775                        | 05/17/2026       | 05/24/2026     | \$739,158.27         | \$11,857.50             | Hortensia  |
| 52670   |  | 10/06/2025    | 2,395                      | 05/24/2026       | 06/09/2026     | \$2,170,633.21       | \$37,081.64             | Donna      |
| 52774   |  | 10/28/2025    | 573                        | 05/29/2026       | 06/08/2026     | \$731,753.32         | \$10,631.14             | Hortensia  |
| 52391   | FMHA 2026 Annual Convention  | 11/05/2025    | 569                        | 06/09/2026       | 06/11/2026     | \$520,521.25         | \$6,789.16              | Donna      |
| 52807   | Florida Behavioral Health Association 2026 Admin Forum & Board Mtg | 10/31/2025    | 278                        | 06/15/2026       | 06/18/2026     | \$276,448.86         | \$4,153.32              | Donna      |
| 52781   | 2026 National Black & Latino Economic Summit                       | 10/30/2025    | 1,108                      | 08/03/2026       | 08/09/2026     | \$1,207,722.00       | \$15,890.20             | Hortensia  |
| 52912   | Implant Complications 2026   | 11/24/2025    | 640                        | 10/22/2026       | 10/25/2026     | \$585,586.41         | \$7,637.81              | Donna      |
| 52372   | NAEMA Spring Conference 2027                                       | 10/06/2025    | 853                        | 04/20/2027       | 04/22/2027     | \$1,054,830.47       | \$18,474.02             | Tina       |
| 52110   | SEFTOA Annual Conference 2027                                      | 10/19/2025    | 346                        | 05/03/2027       | 05/05/2027     | \$298,678.27         | \$3,302.98              | Stephanie  |
| 52277   | November Board/ Tech Meeting                                       | 11/14/2025    | 419                        | 11/14/2027       | 11/18/2027     | \$456,754.95         | \$5,979.26              | Liz        |
| 52443   | AAPA Executive Leadership Conference 2028                          | 10/06/2025    | 730                        | 02/19/2028       | 02/23/2028     | \$806,747.16         | \$12,213.18             | Liz        |
|         | COUNT: 51  |               | SUM: 21,803                |                  |                | SUM: \$23,078,189.14 | SUM: \$335,798.04       |            |