

A Celebration of Pinellas County Residents



#### **GOALS & OBJECTIVES**

- Build of the success of 727 Day last year
- Thank locals for being hosts to more than 15 million visitors
- Work with local businesses to offer special 727 Day deals and discounts
- Drive engagement with local business
- Engage residents through activations giveaways, and promotions
- Highlight the economic impact of tourism and how it benefits the local area

#### PROMOTIONAL STRATEGY

- Leverage mobile passport technology to promote deals, track redemptions and reward usage
- Use 727Day.com as a hub for all 727 Day activities
- Advertising in the Tampa Bay Times, billboards, digital boat signs and grocery TV
- Paid social ads and organic content on Facebook & Instagram, engage with the community and partner with the 727 Society members.
- Local radio, newspapers, TV engagement
- Collaboration with local businesses, chambers & municipalities
- Activations on 7/27 at the Clearwater Threshers and St. Pete Pier
- Recognition of 727 Day with proclamations by the Pinellas County Board of County Commissioners, City of Clearwater & City of St. Pete

#### **CHAD MIZE**

- Partnered with well known local artist Chad Mize to create a limited-edition t-shirt and 8 x 10 print
- Residents could claim a free shirt at the Clearwater Threshers game, 727 Day at the Pier or by redeeming an offer through the Passport

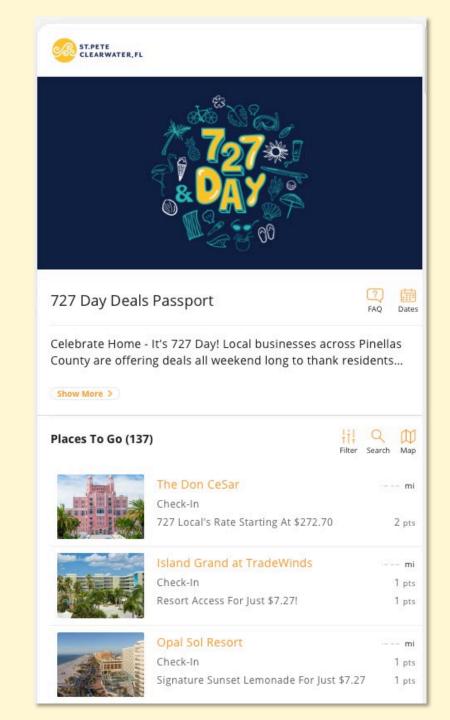




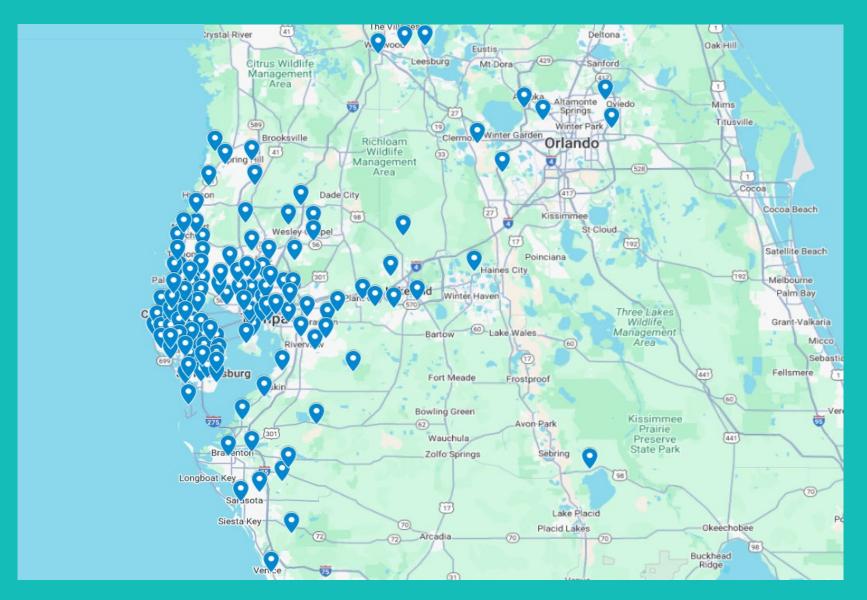


## **PASSPORT**

- 8,577 Mobile Passport Sign-ups
- I,819 Individuals redeeming at least once
  - **3,136** check ins
  - 1,679 deal redemptions
- 4,815 Total Redemptions (check ins and/or coupons)
- I,086 T-Shirts & 458 prints claimed through 727 Day Passport



# **GEOGRAPHY OF CHECK INS**



### THE TOP DEALS

137 Deals available on 727 Day weekend

- 109 Check-ins at Mandarin Hide: \$7.27 Espresso Martinis
- IOI Check-ins at Doc Fords: \$7.27 Yucatan Shrimp Taco or Coconut Mojito
- 94 Check-ins at Pete's Bagels: BOGO Bagel with Cream Cheese
- 88 Redemptions at The Don CeSar: 727 Local's Rate Starting at \$272.70
- 82 Redemptions at Grove Surf + Coffee: \$7.27 Drink of Your Choice & A Muffin
- 81 Redemptions at StarLite Cruises: \$7.27 Admission on StarLite Dining Yachts





## 727 DAY ACTIVATIONS

- 17,064 Total In-Person Impressions from two local activations
- 1,040 T-Shirts Distributed at St. Pete Pier
- 740 T-Shirts Distributed at Clearwater Threshers
- 184 Prints Distributed at local activations

• Enter to win a \$727 voucher from Allegiant Airlines

#### **ADVERTISING**

17 million impressions across Pinellas County July 14 - July 27, 2025.

- Digital Billboards (7/14–7/27)
   (3) rotating units throughout Pinellas Count Impressions: 882,422
- Digital Bulletin Boat (7/14–7/27)
   Floating digital signage runs along the beaches Impressions: I 5,891,850
- Digital Grocery TV (7/14–7/27)
   In-store digital displays in grocery stores
   Impressions: 225,954









### DIGITAL PERFORMANCE

#### **Web Performance**

- 24,247 Landing Page Sessions
- #I landing page on VisitSPC.com for the week of 7/27 (including the homepage)

#### **Social Media Performance**

- 1,010,362 Total Views
- **549,670** Total Reach
- 9,955 Total Engagements

### **PUBLIC RELATIONS**

- **54** earned stories
- More than 57 million impressions on local earned media
- II stories featured on Fox 13
- Top Publication: Axios 17.3 million reach
- Consistent media mentions from July 17-27

#### 727 Day mentions across:

- All local greater Tampa Bay TV stations
- Local Spanish Radio
- Cox Media Group
- Beasley Media Group
- iHeartMedia

#### PARTNERS IN EARNED MEDIA

- The James Museum of Western and Wildlife Art (Great Day Live)
- Bandit Coffee Co. (Telemundo 49)
- Mandarin Hide (Tampa Bay's Morning Blend)
- 7venth Sun Brewing (ABC Action News)
- The Body Electric Yoga Company (Bloom TV)
- StarLite Cruises (WFLA/iHeart)







3,000 727 T-SHIRTS DISTRIBUTED 137

LOCAL DEALS SUBMITTED

24,247

TOTAL WEBSITE SESSIONS

17,064

TOTAL IN-PERSON IMPRESSIONS



549,670

TOTAL SOCIAL MEDIA ACCOUNTS REACHED

4,815

**TOTAL DEAL REDEMPTIONS** 



8,577

**MOBILE PASSPORT SIGN-UPS** 



54 EARNED MEDIA MENTIONS

WITH MORE THAN

**57M** 

IMPRESSIONS LOCAL
MEDIA REACH

ST.PETE CLEARWATER,FL