



ST.PETE
CLEARWATER

MEETINGS & CONFERENCES

May 2025



May Site Visits

05/01/2025 Mint Industry Research Council

05/08/2025 PDI's 2026 Kick-Off

05/16/2025 Kovack Securites

05/21/2025 Dot Foods

05/27/2025 The Nature Conservancy

05/29/2025 American Society of Neuroimaging



May Trade Shows and Events

Union Client Event, Philadelphia, PA

May 13-14, 2025

Attended: Hortensia Simmons

Global Meeting & Incentive Exchange-GMITE

Location: Braselton, GA

Date: May 6-9, 2025

Staff Member: Liz Dane

Summary: This annual meeting is the industry's leading one-to-one event that connects suppliers with incentive buyers. It also combines a forum for great networking activities and promotes business relationships for industry partners. We had one hotel partner join us for this productive networking meeting at the Chateau Elan Winery in Braselton, GA.



Ohio Sales Mission

Location: Columbus & Cincinnati

Date: May 7-11, 2025

Staff Member: Stephanie Alexander-Priakos

This was a joint Ohio sales mission with our leisure department. We hosted a Riverboard cruise dinner in Columbus and a FC Game in Cincinnati. At both events our team presented to a total of 120 clients, meeting planners and travel agents. We also had 8 industry partners attend with us for this mid-west networking opportunity.



Upcoming Trade Shows and Events

Destination Southeast, Palm Beach Gardens, FL

August 03-05, 2025

Attending: Tina Berrien

ASAE, Los Angeles, CA

August, 09-12, 2025

Attending: Hortensia Simmons, Liz Dane

Minneapolis Twins Event, Minneapolis, MN

August 13-16, 2025

Attending: Stephanie Alexander-Priakos

Tampa Bay Rays Client Event

August 20 and August 22, 2025

Attending: Hortensia Simmons

Connect Meetings, Miami, FL

August 25-27, 2025

Attending: Hortensia Simmons, Tina Berrien, Stephanie Alexander-Priakos

HPN Annual Conference, Las Vegas, NV

August 26-29, 2025

Attending: Tina Berrien

FY 2024/2025

FY 2023/2024

Leads in May:

142

141

Year to Date:

FY 2024/2025

FY 2023/2024

Total Room Revenue

\$1,347,894

\$1,377,846

Definite Room Nights

85,931

86,414

Total County Impact

\$89,710,991

\$87,707,116



THANK YOU





MAY BOARD REPORT

Prepared On: 07/03/2025
Prepared By: Christine DeMato

MEETING SALES POTENTIAL MONTHLY REPORT

Date: Created	Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block Block End	First Name
05/01/2025	51916	ALFA International - International Client Seminar - March 2027	ALFA International	Potential	03/02/2027	03/06/2027	Stephanie
05/01/2025	51918	B. Riley Wealth Management 2026 Top Producers Trip	B Riley Wealth Management	Potential	03/09/2026	03/15/2026	Stephanie
05/01/2025	51919	Oklahoma Association of Optometric Physicians Continuing Education Event 2027	Oklahoma Association of Optometric Physicians (OAOP)	Potential	06/30/2027	07/02/2027	Stephanie
05/01/2025	51920	2026 NAEM OPEX & Tech Conference	National Association of Enviornmental Management	Potential	03/22/2026	03/25/2026	Liz
05/05/2025	51924	FTR 2027	Florida Trail Riders	Potential	01/07/2027	01/10/2027	Kayla
05/05/2025	51925	Southeastern Homicide Investigators Assn (SEHIA) 2029 Annual Meeting	Florida Homicide Investigator's Association	Potential	11/01/2029	11/10/2029	Kayla
05/05/2025	51926	Book Manufacturers Institute - Annual Meeting 2026	Book Manufacturers Institute	Potential	11/06/2026	11/10/2026	Kayla
05/05/2025	51927	Leadership Hillsborough Class of 2026 Opening Retreat	Leadership Hillsborough	Potential	09/11/2025	09/12/2025	Kayla
05/05/2025	51929	2027 Jan Sales Kick off	Surescripts	Potential	01/24/2027	01/27/2027	Liz
05/05/2025	51932	ISA Annual Meeting 2026	Independent Steel Alliance	Potential	05/12/2026	05/16/2026	Hortensia
05/05/2025	51934	2026 YMCA Women's CEO Retreat	YMCA Metro Denver	Potential	01/27/2026	01/29/2026	Hortensia
05/06/2025	51937	Harmony Inc - Area 6 Harmony, Inc. AC&C 2026 - April 2026	Harmony, Inc.	Potential	04/15/2026	04/18/2026	Hortensia
05/06/2025	51941	S.E.E. Power Quality & Reliability Committee Meeting	Southeastern Electric Exchange	Potential	03/16/2026	03/18/2026	Tina
05/06/2025	51943	Georgia Association of Convenience Stores Meeting	Georgia Association of Convenience Stores(Confidential)	Potential	06/05/2027	06/09/2027	Tina
05/06/2025	51944	04.18.2026 - Gamble + Barry Wedding Room Block	Lamont Associates (MASTER)	Potential	04/17/2026	04/18/2026	Renee
05/07/2025	51947	**REVISED** Bausch + Lomb - B+L Vision Care National Sales Meeting - February/March 2026	Bausch + Lomb, a division of Valeant Pharmaceuticals	Potential	02/28/2026	03/05/2026	Hortensia
05/11/2025	51953	11th International Conference on Advances in Materials, Manufacturing & Repair for Power Plants	Electric Power Research Institute (EPRI)	Potential	06/04/2027	06/11/2027	Tina
05/11/2025	51954	Visiting Angels - Business Builder - March 2026	Visiting Angels	Potential	03/16/2026	03/19/2026	Hortensia
05/11/2025	51955	Visiting Angels - Business Builder - March 2027	Visiting Angels	Potential	03/15/2027	03/18/2027	Hortensia
05/11/2025	51956	ICI BLDC 2027 REV	Investment Casting Institute	Potential	04/02/2027	04/07/2027	Hortensia
05/11/2025	51958	2026 Winter Meeting	GMI World Wide	Potential	02/16/2026	02/21/2026	Liz
05/11/2025	51959	Thermo Fisher Scientific GCM 2026	Thermo Fisher Scientific-MASTER	Potential	02/18/2026	02/27/2026	Liz
05/11/2025	51960	Annual Conference: Consumer Behavior 2028	2028 Annual Conference: Consumer Behavior	Potential	02/22/2028	02/26/2028	Liz

Date: Created	Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block Block End	First Name
05/12/2025	51962	BOTOX Therapeutic Southeast Region POA	AbbVie Inc.	Potential	09/14/2025	09/17/2025	Stephanie
05/12/2025	51964	Kovack Securities - Florida - October 2026	Kovack Financial Network	Potential	10/03/2026	10/07/2026	Kayla
05/12/2025	51965	Sign In Solutions 2026 Pinnacle Event	Sign In Solutions	Potential	05/02/2026	05/06/2026	Kayla
05/12/2025	51969	JTS 2027 Premiere Club Awards Trip	JTS Financial	Potential	06/11/2027	06/16/2027	Stephanie
05/12/2025	51970	AFMRD Winter 2026 BOD Meeting	Association of Family Medicine Residency Directors (AFMRD)	Potential	01/13/2026	01/16/2026	Stephanie
05/12/2025	51971	United Concordia 2026 President's Club	United Concordia	Potential	04/11/2026	04/16/2026	Stephanie
05/12/2025	51973			Potential	11/07/2026	11/11/2026	Hortensia
05/13/2025	51974	2028 Annual Conference	Southeastern Lumber Manufacturers Association (SLMA)	Potential	07/18/2028	07/22/2028	Tina
05/13/2025	51977	ACIST Medical 2027 NSM	ACIST Medical Systems	Potential	01/22/2027	01/28/2027	Stephanie
05/13/2025	51978	002US0 Florida Fire Chiefs Foundation (Association) - Executive Development Conference 2029	Florida Fire Chiefs' Association	Potential	07/11/2029	07/17/2029	Kayla
05/13/2025	51979	002US1 Florida Fire Chiefs Foundation (Association) Executive Development Conference 2030	Florida Fire Chiefs' Association	Potential	07/10/2030	07/16/2030	Kayla
05/13/2025	51980	Up Club 2027 Beach	Ubeo	Potential	04/06/2027	04/11/2027	Tina
05/13/2025	51981	Aidoc - 2026 CKO	AIDOC	Potential	02/22/2026	02/26/2026	Hortensia
05/13/2025	51983	PACA Annual Summit 2028	Philadelphia Area Cooperative Alliance (PACA)	Potential	06/24/2028	06/27/2028	Hortensia
05/14/2025	51985	Griswold Annual Conference	Griswold Home Care	Potential	03/01/2027	03/05/2027	Kayla
05/14/2025	51986	Larson retreat 2025	Larson Accounting Group	Potential	09/05/2025	09/06/2025	Kayla
05/14/2025	51991	2027 CHPA Selfcare Leadership Summit (SLS)	Consumer Healthcare Products Association	Potential	03/05/2027	03/11/2027	Liz
05/15/2025	51993	2027 Marine Fabricators Conference	Advanced Textiles Association (ATA)	Potential	01/19/2027	01/23/2027	Stephanie
05/15/2025	51994	2026 Daifuku North America Distributor Meeting	DAIFUKU AMERICA CORPORATION	Potential	04/12/2026	04/14/2026	Stephanie
05/15/2025	51995	Cencora 2026 (US)	Cencora	Potential	03/22/2026	03/27/2026	Stephanie
05/15/2025	51997	Antares East Coast Client Golf Event 2026	Antares Capital	Potential	04/14/2026	04/17/2026	Stephanie
05/15/2025	51998	Florida Collectors Association 2026 Annual Conference	Florida Collectors Association	Potential	05/12/2026	05/15/2026	Stephanie
05/15/2025	51999	CeVa Logistics Solutions Design Summit	CEVA Logistics (TX)	Potential	09/08/2025	09/10/2025	Hortensia
05/15/2025	52000	ISCA Elite Showcase for Wilton Y Wahoos	Wilton Wahoos	Potential	04/01/2026	04/03/2026	Hortensia
05/16/2025	52001			Potential	05/08/2027	05/14/2027	Stephanie
05/16/2025	52002	HIV Persistence- Tampa Bay	Informed Horizons Education Inc (IHE)	Potential	11/16/2026	11/19/2026	Tina
05/16/2025	52003	TurnPoint Services 2027 Leadership Conference	TurnPoint Services	Potential	02/21/2027	02/26/2027	Tina
05/16/2025	52004	TS25 Clearwater Berthing USCG Port Security Unit 307	USCG	Potential	07/01/2025	07/29/2025	Liz
05/16/2025	52005	Winter Retreat 2026	Strategic Advance Services	Potential	02/13/2026	02/15/2026	Liz

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05/16/2025	52006	CPACA - Feb 2026	CPACA	Potential	02/24/2026	02/26/2026	Liz
05/16/2025	52007	Millennial Healthcare Annual Summit	Millennial Healthcare Corporation	Potential	11/15/2025	11/18/2025	Liz
05/16/2025	52008	The Navigators Kingdom Culture Shapers 2026	The Navigators Ministries	Potential	01/19/2026	01/23/2026	Hortensia
05/19/2025	52009	OTG's 2026 Leadership Conference	OTG Concessions Managment on behalf of IMI Management	Potential	01/10/2026	01/14/2026	Liz
05/19/2025	52010	2027 Aptean Global SKO	Etherio Atlanta Office	Potential	01/16/2027	01/23/2027	Tina
05/20/2025	52011	Florida Society of Interventional Pain Physicians	Florida Society of Interventional Pain Physicians	Potential	09/17/2026	09/19/2026	Kayla
05/21/2025	52012	2026 FL wAIHA Warriors Conference	wAIHA Warriors	Potential	04/28/2026	05/03/2026	Stephanie
05/21/2025	52013	Tampa Project 2027	Second Presbyterian Church	Potential	05/26/2027	07/26/2027	Hortensia
05/21/2025	52014	vip MARKETING passover	VIP marketingI Passover	Potential	04/01/2026	04/11/2026	Hortensia
05/21/2025	52018	2026 CLA Deputy Directors	Correctional Leaders Association	Potential	02/22/2026	02/25/2026	Liz
05/22/2025	52019	ASN 2027 Annual Meeting	American Society of Neuroimaging (ASN)	Potential	01/13/2027	01/17/2027	Tina
05/22/2025	52021	Alma B of B Interactive Experience - FL- Dec 2025	Alma Lasers, Inc	Potential	12/04/2025	12/06/2025	Stephanie
05/22/2025	52022	2028 NASPSPA Annual Meeting	North American Society for the Psychology of Sport and Physical Activity (NASPSPA)	Potential	06/11/2028	06/19/2028	Stephanie
05/22/2025	52023	2028 - Banner - All Partner Retreat	American Bar Association	Potential	09/05/2028	09/09/2028	Stephanie
05/22/2025	52024	2030 - Banner - All Partner Retreat	American Bar Association	Potential	09/10/2030	09/14/2030	Stephanie
05/22/2025	52025	2026 IEV Senior Leadership Conference	International Edge	Potential	01/15/2026	01/22/2026	Stephanie
05/22/2025	52027			Potential	01/09/2026	01/17/2026	Tina
05/22/2025	52028	RDA Impact 2026 Spring Conference	Refinish Distributors Alliance	Potential	04/20/2026	04/23/2026	Tina
05/22/2025	52029	Caring Transitions Conference 2026	Hamilton Group Meeting Planners, Inc.	Potential	02/21/2026	02/26/2026	Stephanie
05/22/2025	52030	FA Performance Guild Trip 2026 (2)	Elanco US Inc	Potential	04/21/2026	04/26/2026	Stephanie
05/22/2025	52032	Otis Elevator December 2027 Q4 Board of Directors Meeting	Otis Elevators	Potential	11/29/2027	12/02/2027	Stephanie
05/22/2025	52033	2026 Email Innovations World	Rising Medias	Potential	05/30/2026	06/04/2026	Hortensia
05/22/2025	52034	2027 Email Innovations World	Rising Medias	Potential	06/05/2027	06/11/2027	Hortensia
05/22/2025	52035	2028 Email Innovations World	Rising Medias	Potential	06/03/2028	06/08/2028	Hortensia
05/22/2025	52036	Student Resources Annual Sales Meeting	United Healthcare Services, Inc	Potential	08/20/2025	08/21/2025	Stephanie
05/22/2025	52037	2029 Email Innovations World	Rising Medias	Potential	06/04/2029	06/09/2029	Hortensia
05/22/2025	52038	Hancock Whitney Honors 2027	Hancock Whitney Bank	Potential	04/21/2027	04/25/2027	Tina
05/22/2025	52041	Lawn Doctor 2025 Large Franchisee Summit	Lawn Doctor	Potential	12/01/2025	12/03/2025	Hortensia
05/27/2025	52045	Excellence in Action Retreat	Sheri Hines Events	Potential	03/19/2026	03/21/2026	Hortensia

Date: Created	Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block Block End	First Name
05/27/2025	52048	Florida Parking & Transporation Assn 2027 Annual Conference	Florida Parking & Transportation Association	Potential	11/29/2027	12/03/2027	Kayla
05/27/2025	52049	2026 Incentive Trip (ECC)	Elanco US Inc	Potential	04/15/2026	04/19/2026	Stephanie
05/27/2025	52050	FAEA ANNUAL CONFERENCE - 2028 and 2029	Florida Art Education Association (FAEA)	Potential	10/10/2028	10/15/2028	Liz
05/27/2025	52051	cloudsec	Rising Medias	Potential	06/30/2026	07/02/2026	Hortensia
05/27/2025	52052	NSSF Summit 2027	National Shooting Sports Foundation	Potential	05/10/2027	05/14/2027	Hortensia
05/27/2025	52053	Hardwood Manufacturers Association Annual Meeting 2027	Hardwood Manufacturers Association	Potential	03/22/2027	03/25/2027	Hortensia
05/28/2025	52055	PAI Annual Meeting 2026	PAI	Potential	03/10/2026	03/15/2026	Tina
05/28/2025	52056	Dairy Foods 2027 National Sales Meeting	Land O' Lakes, Inc.	Potential	02/07/2027	02/11/2027	Stephanie
05/28/2025	52057	Wells National Sales Meeting 2026	Wells Enterprises	Potential	04/11/2026	04/16/2026	Stephanie
05/29/2025	52058	Dairy Farmers of America - June Board Meeting 2027	Dairy Farmers of America	Potential	06/13/2027	06/17/2027	Stephanie
05/29/2025	52059	████████████████████	██████	Potential	03/01/2026	03/04/2026	Stephanie
05/29/2025	52060	BTG Americas Sales Meeting	BTG Americas Inc.	Potential	12/07/2025	12/11/2025	Stephanie
05/29/2025	52062	2027 - Kellogg - Partner Retreat	American Bar Association - Leverage	Potential	02/05/2027	02/08/2027	Stephanie
05/29/2025	52063	American College of Physicians Point of Care Ultrasound (POCUS) Meeting 2026	American College of Physicians - Philadelphia	Potential	11/04/2026	11/09/2026	Hortensia
05/29/2025	52064	NACS Health Care Credit Exchange	NACS Credit Services, Inc.	Potential	11/11/2025	11/13/2025	Tina
05/30/2025	52065	Owens & Minor - Patient Direct 2026 NSM	Owens & Minor	Potential	01/28/2026	02/06/2026	Liz
05/30/2025	52067	Lakeside Church Retreat	Lakeside Church Oakland	Potential	10/29/2025	10/30/2025	Hortensia
			COUNT: 98				



Prepared On: 07/03/2025
Prepared By: Christine DeMato

MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
51945	Florida Municipal Bond Club 2025	05/07/2025	254	04/29/2025	05/03/2025	\$304,383.34	\$5,237.75	Tina
51613	CGMA Coastal Grit Event	05/12/2025	41	05/18/2025	05/20/2025	\$29,214.71	\$415.74	Liz
51950	Clayton Family Reunion 2025	05/08/2025	228	05/21/2025	05/26/2025	\$146,790.44	\$1,354.32	Renee
51946	FADRA 2025	05/07/2025	611	07/15/2025	07/19/2025	\$487,934.83	\$7,002.06	Kayla
52066		05/30/2025	192	09/18/2025	09/19/2025	\$162,930.36	\$2,295.53	Stephanie
51816	2025 Conmed Sleeping Room Block	05/30/2025	90	10/08/2025	10/11/2025	\$89,279.66	\$1,452.60	Kayla
51951	Suncoast Jazz 2025	05/09/2025	663	11/19/2025	11/24/2025	\$680,682.37	\$8,314.02	Hortensia
51940		05/06/2025	194	01/22/2026	01/26/2026	\$163,092.22	\$2,590.66	Stephanie
51646	01.26 PS+ Large Firm Summit	05/14/2025	172	01/26/2026	01/29/2026	\$191,291.69	\$4,220.88	Stephanie
51683	America's Credit Unions Business Lending Roundtable 2026	05/05/2025	496	01/27/2026	01/29/2026	\$416,992.34	\$4,883.15	Stephanie
51822	TD SYNnex - Global Leadership Summit - February 2026	05/07/2025	420	01/31/2026	02/06/2026	\$520,377.00	\$9,103.17	Tina
51667	CoolVu Annual Franchise Conference 2026	05/20/2025	597	02/01/2026	02/04/2026	\$551,396.51	\$6,591.29	Tina
51715	Florida Pinball Festival	05/14/2025	560	02/05/2026	02/08/2026	\$551,401.15	\$7,862.40	Kayla
51060	Federated Rural Electric Insurance Exchange 2026 Winter BOD Meeting	05/06/2025	136	02/09/2026	02/13/2026	\$145,911.07	\$2,932.58	Stephanie
51800	2026 GMEC Conference	05/12/2025	130	03/30/2026	03/31/2026	\$159,178.52	\$2,254.20	Kayla
51279	Celebree Enterprises -2026	05/28/2025	492	04/20/2026	04/24/2026	\$610,716.11	\$10,590.66	Liz
50936	UF/IFAS Extension Office Annual Conference, 2026	05/28/2025	1,586	05/03/2026	05/07/2026	\$1,553,126.30	\$21,411.60	Kayla
52015	CEM AP Meeting (CONFIDENTIAL)	05/22/2025	730	05/05/2026	05/09/2026	\$837,381.94	\$13,526.42	Tina
52054		05/28/2025	841	05/09/2026	05/14/2026	\$1,041,222.73	\$18,105.48	Stephanie
	COUNT: 19		SUM: 8,433			SUM: \$8,643,303.29	SUM: \$130,144.51	



Prepared On: 07/03/2025
Prepared By: Christine DeMato

MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
51154	US Coast Guard Hurricane Lodging Needs_ Clearwater FL	12/09/2024	427	10/02/2024	11/02/2024	\$291,319.92	\$4,841.49	Kayla
50896	Mills Entertainment - Ancient Aliens - Clearwater, FL	12/10/2024	7	10/19/2024	10/21/2024	\$8,279.82	\$67.20	Hortensia
51199		10/22/2024	45	10/28/2024	10/30/2024	\$32,662.60	\$586.61	Stephanie
49838	HUG 2024 Fall Regional Meeting - Florida	10/31/2024	56	11/06/2024	11/08/2024	\$59,815.21	\$666.30	Brian
50939	Lennox 2024 Meeting	12/04/2024	134	11/06/2024	11/08/2024	\$100,727.05	\$1,599.12	Brian
48664	Visiting Angels - Business Builder - Nov 2024	11/18/2024	476	11/10/2024	11/14/2024	\$496,128.29	\$7,394.14	Hortensia
50492	Romania PMR	11/25/2024	213	11/17/2024	11/23/2024	\$153,799.90	\$2,006.58	Brian
51337	US Coast Guard_St. Pete Nov-Jan Lodging 2025	12/12/2024	153	11/26/2024	12/10/2024	\$92,523.39	\$1,362.47	Liz
48969	2024 TLMI Committee Summit	12/09/2024	289	12/01/2024	12/03/2024	\$284,733.85	\$3,964.27	Tina
51258	NACBH 2024	12/06/2024	240	12/01/2024	12/08/2024	\$276,128.30	\$3,871.62	Tina
51245		11/04/2024	590	12/03/2024	12/05/2024	\$645,302.56	\$8,814.60	Kayla
51415	2024 TLMI Committee Summit	12/18/2024	318	12/03/2024	12/06/2024	\$322,192.37	\$4,375.09	Tina
50964	TD SYNnex - HP Print Spa-tacular Staycation - December 2024	12/04/2024	60	12/06/2024	12/08/2024	\$74,540.80	\$1,364.68	Tina
49935	2024 SUSTA Winter Meeting	12/06/2024	175	12/08/2024	12/12/2024	\$188,317.92	\$3,139.50	Tina
51050	Americold Logistics Sales Meeting	12/06/2024	23	12/10/2024	12/12/2024	\$29,063.55	\$538.72	Tina
51186	24-0426 - SAI	12/04/2024	70	12/10/2024	12/12/2024	\$49,789.62	\$625.44	Liz
51309		11/19/2024	295	12/10/2024	12/12/2024	\$225,353.38	\$3,522.30	Kayla
51156	TD SYNnex - Intel vPro Innovates Tour Clearwater - December 2024	12/09/2024	34	12/11/2024	12/12/2024	\$32,212.56	\$381.99	Tina
50798	MVP / Southwind Dec Meeting	10/23/2024	57	12/15/2024	12/17/2024	\$45,811.39	\$714.78	Stephanie
51375	47th Annual NIOTP	12/04/2024	1,252	12/28/2024	01/09/2025	\$1,334,496.97	\$14,652.38	Tina
50815	Russell/Williams Wedding block	01/06/2025	42	01/02/2025	01/04/2025	\$36,438.50	\$577.08	Renee
51250	PACE Board Retreat Relocation	01/30/2025	25	01/05/2025	01/07/2025	\$25,505.26	\$499.42	Brian
51181	Lockton 2025 PRS Development Workshop III	12/26/2024	60	01/06/2025	01/08/2025	\$58,190.46	\$1,070.37	Stephanie
51236	Convergint Utilities Meeting	01/02/2025	505	01/12/2025	01/17/2025	\$510,144.47	\$9,059.70	Stephanie
51532	FC Cincinnati 2025	01/23/2025	1,569	01/13/2025	02/20/2025	\$1,475,366.46	\$32,478.30	Kayla

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
51355	RFPBCD24-LUX-2025 Fast Start	01/15/2025	141	01/15/2025	01/17/2025	\$145,385.32	\$2,103.52	Hortensia
51228	2025 Annual VSPC Marketing Meeting	01/15/2025	0	01/16/2025	01/16/2025	\$40,497.80	\$0.00	Hortensia
49938	[REDACTED]*	12/04/2024	922	01/17/2025	01/26/2025	\$771,035.88	\$10,234.20	Hortensia
51313	Austin FC Spring Training 2025	01/10/2025	255	01/20/2025	01/25/2025	\$225,795.33	\$4,268.70	Brian
51110	Visual Lease Sales Kickoff 2025	01/26/2025	195	01/21/2025	01/24/2025	\$186,361.21	\$2,211.30	Hortensia
51381	256752 - Best Buy T3/T4 Strategy Meeting - Jan	01/21/2025	67	01/21/2025	01/23/2025	\$62,262.94	\$1,104.92	Stephanie
50159	Millennium Running: Clearwater Marathon & Running Festival	01/27/2025	60	01/24/2025	01/27/2025	\$59,166.55	\$860.40	Hortensia
51564	Internova PLUS 2025	01/28/2025	905	01/25/2025	01/30/2025	\$1,077,243.31	\$20,579.70	Hortensia
50397	ETA Strategic Meeting	12/13/2024	132	01/27/2025	01/30/2025	\$110,670.65	\$2,051.28	Liz
51518	Freedom Square of Seminole	03/06/2025	640	01/27/2025	03/31/2025	\$535,422.78	\$11,097.60	Kayla
51568	2025 Winter Summit	01/29/2025	120	01/27/2025	01/29/2025	\$94,429.47	\$1,360.80	Stephanie
51061	Mosiac CHAMPIONS Meeting	01/02/2025	115	01/28/2025	01/31/2025	\$100,355.98	\$1,925.10	Kayla
51459	[REDACTED]	01/08/2025	186	01/28/2025	02/01/2025	\$192,432.85	\$2,734.20	Kayla
51478	NTMA - Board Meeting - January 2025	01/30/2025	39	01/29/2025	02/01/2025	\$36,915.48	\$699.66	Brian
50837	TD SYNnex - National Sales Meeting Clearwater - February 2025	01/24/2025	367	02/02/2025	02/08/2025	\$402,028.15	\$5,701.96	Tina
51317	3rd Annual PromoStandards Technology Summit and Hack-A-Thon Event-REBOOK DUE TO HURRICANES 2024	01/21/2025	522	02/02/2025	02/05/2025	\$594,333.75	\$10,617.48	Kayla
51180	HealthMarkets Kaler and Bell Territories Leaders Meeting	11/22/2024	203	02/03/2025	02/07/2025	\$186,273.59	\$3,398.22	Stephanie
50756	Edelman - Executive Directors Offsite - Oct 2024	02/18/2025	156	02/04/2025	02/06/2025	\$158,582.28	\$3,046.90	Brian
50846	[REDACTED]	01/23/2025	213	02/04/2025	02/09/2025	\$321,218.81	\$4,076.82	Kayla
51535	*URGENT* TD SYNnex - National Sales Meeting Clearwater Overflow - February 2025	02/05/2025	112	02/05/2025	02/07/2025	\$89,402.41	\$1,165.19	Tina
51102	2025 Smile Source Winter Admin Meeting	02/18/2025	324	02/06/2025	02/10/2025	\$327,725.24	\$6,398.85	Brian
51489	2025 ACOP GA/FL Ministerial Retreat	01/28/2025	20	02/06/2025	02/08/2025	\$12,844.80	\$138.00	Hortensia
51494	Florida Pinball Festival	01/15/2025	476	02/06/2025	02/10/2025	\$614,139.64	\$7,965.12	Kayla
51601	2025 Operations Feb NA Leadership Committee Offsite	02/10/2025	45	02/08/2025	02/12/2025	\$44,883.68	\$814.15	Hortensia
50164	ESPN-2/13/2025-2/16/2025-SFBL: Shriners Clearwater Invitational @ Clearwater, FL	02/05/2025	730	02/09/2025	02/17/2025	\$795,184.41	\$13,359.00	Hortensia
51590	[REDACTED]	02/06/2025	959	02/11/2025	02/16/2025	\$1,229,231.14	\$27,561.43	Brian
51558	[REDACTED]	01/28/2025	164	02/12/2025	02/14/2025	\$139,870.22	\$2,250.56	Kayla
49724	[REDACTED]	03/04/2025	219	02/17/2025	02/22/2025	\$331,521.92	\$6,543.19	Kayla
51357	Homecare Offsite 2025	11/27/2024	551	02/17/2025	02/21/2025	\$480,968.30	\$7,571.65	Brian

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50571	JBC for Wonderly Lights	02/05/2025	115	02/18/2025	02/20/2025	\$123,091.50	\$1,862.69	Tina
51363	Homecare Offsite Overflow Rooms 2025	12/04/2024	120	02/18/2025	02/21/2025	\$90,648.50	\$1,648.80	Brian
50312	Paul J. Hartman SALT 2025	02/20/2025	81	02/21/2025	02/23/2025	\$100,087.21	\$1,934.01	Tina
50885	2025 - Labor Law - DLL and P&P Midwinter Meetings	11/13/2024	803	02/21/2025	03/02/2025	\$1,000,069.01	\$15,858.43	Stephanie
50908	CHS Board Strategy Meeting	11/13/2024	93	02/24/2025	02/27/2025	\$95,958.79	\$1,947.42	Stephanie
51640	Nestimate Training Session 2025	02/20/2025	92	02/25/2025	02/27/2025	\$87,918.62	\$1,251.95	Kayla
50615	Moore Holdings RbA All-Stars 2025	11/13/2024	590	02/26/2025	03/02/2025	\$775,663.26	\$15,186.82	Liz
51204	American Family Ins_CENTURION DISTRICT CELEBRATION_ST PETERSBURG_2.27.25	02/03/2025	259	02/26/2025	03/04/2025	\$257,761.05	\$4,963.49	Stephanie
51217	2025 February - FOX St. Pete Race	02/19/2025	84	02/26/2025	03/03/2025	\$106,568.38	\$1,935.36	Hortensia
51635	NCA Convene 2025	02/14/2025	284	03/02/2025	03/04/2025	\$259,541.87	\$3,305.76	Liz
51316	RMHC 2025 Wellness Retreat	03/04/2025	105	03/03/2025	03/06/2025	\$104,430.78	\$1,883.70	Kayla
51508	GEHC/STO-CarePathway Offsite	02/27/2025	91	03/03/2025	03/07/2025	\$90,404.59	\$1,741.74	Stephanie
50195	2025 Firestone Grand Prix of St. Petersburg	02/18/2025	486	03/06/2025	03/10/2025	\$1,006,527.74	\$27,686.23	Brian
50913	Vertiv Conference Guest Room Block	12/13/2024	112	03/09/2025	03/11/2025	\$96,835.01	\$1,667.43	Stephanie
51534	Buffalo Wild Wings Leadership Meeting 2025	02/20/2025	18	03/11/2025	03/13/2025	\$21,896.05	\$375.58	Tina
50599	FAEP Annual Conference 2025	11/04/2024	446	03/12/2025	03/14/2025	\$380,931.27	\$6,160.77	Kayla
51421	CHA Board of Trustees Meeting & Retreat 2025 REISSUED RFP	01/17/2025	80	03/12/2025	03/14/2025	\$97,408.82	\$2,107.20	Liz
51621	FAEP Annual Conference Overflow, 2025	03/20/2025	115	03/12/2025	03/14/2025	\$119,131.48	\$1,890.38	Kayla
51111	██████████ *	02/06/2025	50	03/16/2025	03/20/2025	\$55,341.79	\$1,167.00	Hortensia
51409	EJW DRS March 2025	01/23/2025	319	03/18/2025	03/20/2025	\$265,020.37	\$4,191.66	Kayla
51188	NuCO2 President's Club 2025	03/05/2025	112	03/20/2025	03/23/2025	\$126,236.79	\$2,672.52	Kayla
51597	2025 Stakeholder Meeting	02/07/2025	81	03/23/2025	03/25/2025	\$90,550.14	\$1,934.01	Tina
50582	Ben E. Keith Incentive March/April 2025	02/17/2025	141	03/24/2025	03/28/2025	\$157,355.95	\$2,525.91	Brian
51384	March 2025 APHSA Coaches Retreat	02/11/2025	65	03/24/2025	03/28/2025	\$54,514.18	\$890.78	Liz
51716	FNYS - Training block	03/25/2025	50	03/30/2025	04/04/2025	\$36,050.73	\$567.00	Kayla
51152	Zelis Healthcare, LLC-Q2-OpComm-March 31-April 3, 2025-St Petersburg, FL/Boston	02/06/2025	33	03/31/2025	04/03/2025	\$42,754.68	\$869.22	Hortensia
51367	COPC Standards Committee Meeting Apr 2025	03/06/2025	36	03/31/2025	04/02/2025	\$41,783.12	\$905.04	Kayla
51624	Spring ISCA 2025 for Wahoos Swimming	03/07/2025	60	04/01/2025	04/06/2025	\$53,991.36	\$680.40	Hortensia
51773	████████████████████	03/24/2025	523	04/05/2025	04/09/2025	\$580,957.31	\$9,703.74	Stephanie

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51524	FAR Training Tampa	02/21/2025	102	04/09/2025	04/11/2025	\$113,694.04	\$1,945.08	Brian
51694	ASNTR 2025 Conference	03/04/2025	277	04/22/2025	04/26/2025	\$276,616.66	\$4,138.38	Kayla
50460	Linda 2025	02/17/2025	227	04/23/2025	04/26/2025	\$286,659.18	\$5,308.51	Brian
51346		02/07/2025	197	04/23/2025	04/27/2025	\$213,159.18	\$4,006.98	Hortensia
51675		02/25/2025	252	04/26/2025	04/30/2025	\$239,350.49	\$3,311.28	Liz
51218		10/28/2024	224	04/27/2025	05/03/2025	\$220,060.58	\$3,937.92	Stephanie
51747	RFPpWC25_CR&R Partner-Director Training - ERCS	04/07/2025	333	04/27/2025	05/01/2025	\$406,437.12	\$7,174.31	Hortensia
50821	Staples Promotional Products 2025 Customer Advisory Board	03/06/2025	47	04/28/2025	04/30/2025	\$47,482.38	\$840.95	Kayla
51945	Florida Municipal Bond Club 2025	05/07/2025	254	04/29/2025	05/03/2025	\$304,383.34	\$5,237.75	Tina
51706	*	03/05/2025	1,722	04/30/2025	05/07/2025	\$1,851,934.92	\$23,656.17	Kayla
51136	Nursing Consortium Spring Conference 2025	03/24/2025	231	05/01/2025	05/03/2025	\$280,479.30	\$3,725.37	Kayla
51860	Freedom Square	04/17/2025	136	05/01/2025	05/15/2025	\$127,289.49	\$2,364.55	Kayla
50824	47th Annual GAARRC, 2025	03/04/2025	231	05/02/2025	05/04/2025	\$234,725.38	\$3,656.13	Kayla
50580	American Veterinary Group - Fishing Trip 2025	03/24/2025	148	05/04/2025	05/05/2025	\$137,878.42	\$2,209.46	Kayla
51862	MHK User Conference	04/15/2025	368	05/05/2025	05/08/2025	\$406,087.76	\$7,264.32	Kayla
49484	YNAN-Mid Major CFO Conference (Affiliate group)	02/21/2025	300	05/06/2025	05/09/2025	\$277,148.99	\$5,202.00	Kayla
51566	Clubhouse International World Seminar, 2025	03/07/2025	2,663	05/06/2025	05/16/2025	\$2,247,012.25	\$31,796.22	Hortensia
51676	2025 BECS Committee Meeting	03/31/2025	45	05/06/2025	05/08/2025	\$43,634.41	\$774.11	Liz
51735	2Q25 Operations Executive Offsite	04/15/2025	61	05/06/2025	05/09/2025	\$60,011.71	\$1,138.33	Liz
51762	Florida Association of Insurance Agents Sales and Leadership Conference	03/24/2025	52	05/06/2025	05/07/2025	\$60,998.55	\$742.25	Kayla
51831	NNI #02824 2025 GLP-1 PCP Advisory Board May2025 HSNMLSHTD6S	04/07/2025	121	05/06/2025	05/10/2025	\$114,028.66	\$1,627.28	Hortensia
50334	NSSF Summit 2025 revised	02/11/2025	580	05/12/2025	05/16/2025	\$656,717.66	\$10,065.74	Hortensia
51233	AHLI Sales Meeting	12/18/2024	78	05/12/2025	05/15/2025	\$61,898.74	\$978.12	Stephanie
51866	Professional Opticians of Florida West Coast Better Vision Conference 2025	04/15/2025	323	05/15/2025	05/17/2025	\$282,974.22	\$2,888.90	Kayla
51641	Research Agencies Group Spring Meeting	02/18/2025	67	05/17/2025	05/20/2025	\$74,957.38	\$1,322.58	Hortensia
51573	Prevue Survival Strategies Summit	01/30/2025	132	05/18/2025	05/20/2025	\$139,171.96	\$2,281.34	Kayla
51613	CGMA Coastal Grit Event	05/12/2025	41	05/18/2025	05/20/2025	\$29,214.71	\$415.74	Liz
51803	PreVue Survival Strategies Summit	04/01/2025	132	05/18/2025	05/20/2025	\$141,767.68	\$2,281.34	Kayla
49156	FSEA Spring Confrence 2025	03/25/2025	426	05/20/2025	05/23/2025	\$362,102.62	\$4,273.08	Kayla

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51950	Clayton Family Reunion 2025	05/08/2025	228	05/21/2025	05/26/2025	\$146,790.44	\$1,354.32	Renee
51397	American Athletic Conference Annual Conference 2025	12/12/2024	377	05/27/2025	05/30/2025	\$361,838.24	\$6,759.16	Brian
51248	Hurricane Risk Conference 2025	11/04/2024	223	05/30/2025	06/05/2025	\$254,888.38	\$3,612.60	Kayla
50294	2025 Workforce Technology Conference	11/19/2024	785	06/02/2025	06/05/2025	\$828,872.23	\$12,669.90	Kayla
51244	2025 Florida Behavioral Health Admin Forum	12/04/2024	270	06/02/2025	06/06/2025	\$275,660.51	\$4,357.80	Kayla
51802		04/01/2025	1,040	06/07/2025	06/13/2025	\$829,330.06	\$10,857.60	Hortensia
51559		01/28/2025	213	06/08/2025	06/14/2025	\$180,099.15	\$2,928.66	Kayla
51828	Bosch HC 2025 Sales Meeting	04/21/2025	112	06/09/2025	06/12/2025	\$99,609.45	\$1,600.83	Hortensia
50891	2025 ICSC Region 14 Stewardship & Development Conference	10/22/2024	100	06/11/2025	06/13/2025	\$89,575.65	\$1,254.00	Hortensia
51707		03/05/2025	3,030	06/13/2025	06/21/2025	\$2,920,638.88	\$41,632.20	Kayla
50393		03/25/2025	730	06/16/2025	06/20/2025	\$812,969.59	\$12,869.80	Kayla
51189	Herskie Productions: NPC/IFBB St. Pete Pro	04/07/2025	150	06/27/2025	06/29/2025	\$143,420.74	\$1,791.00	Kayla
50626	2025 Education Conference	04/01/2025	437	07/07/2025	07/12/2025	\$505,053.29	\$8,103.59	Kayla
51713	Florida Apprenticeship Conference 2025	03/06/2025	150	07/15/2025	07/17/2025	\$162,837.97	\$3,141.00	Kayla
51946	FADRA 2025	05/07/2025	611	07/15/2025	07/19/2025	\$487,934.83	\$7,002.06	Kayla
51804	Luxury & Wellness 2025	04/01/2025	353	07/26/2025	07/31/2025	\$360,250.67	\$5,909.75	Hortensia
51262		02/05/2025	1,349	08/04/2025	08/11/2025	\$1,162,304.02	\$13,678.86	Hortensia
51548	Sunrise Tours - Cardinals vs Rays	01/27/2025	112	08/21/2025	08/23/2025	\$90,299.44	\$1,265.64	Stephanie
50357	2025 Current Concepts in Sleep Conference Hosted by John Hopkins All Children's	03/24/2025	346	08/22/2025	08/24/2025	\$350,543.61	\$5,172.59	Kayla
51243	FCC New Clerk Academy 2025	02/21/2025	90	08/24/2025	08/29/2025	\$73,913.19	\$1,182.60	Kayla
51205	IAHTI 14th Annual Conference	10/24/2024	1,296	08/30/2025	09/07/2025	\$1,194,815.41	\$11,120.39	Tina
50643	Trinity New Life Church Womens Conference	01/13/2025	176	09/04/2025	09/06/2025	\$245,760.53	\$2,947.88	Hortensia
51561		01/28/2025	242	09/07/2025	09/13/2025	\$204,112.37	\$3,319.15	Kayla
50621	002RK8 Florida Dental Association - Women in Dentistry Event 2025	01/24/2025	168	09/12/2025	09/13/2025	\$176,463.94	\$2,718.43	Kayla
51774		03/24/2025	719	09/13/2025	09/19/2025	\$891,782.60	\$14,843.59	Liz
51511	Tenna Live	02/10/2025	462	09/15/2025	09/17/2025	\$473,537.91	\$6,786.00	Hortensia
51633		03/28/2025	324	09/18/2025	09/22/2025	\$311,159.41	\$5,815.37	Tina
52066		05/30/2025	192	09/18/2025	09/19/2025	\$162,930.36	\$2,295.53	Stephanie
51876	Tampa Bay Beach Boppers 2025	04/21/2025	290	09/24/2025	09/27/2025	\$245,311.50	\$2,853.60	Kayla

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51708		03/05/2025	950	09/27/2025	09/30/2025	\$920,499.82	\$13,053.00	Kayla
50806	Community Based Child Welfare National Symposium	12/10/2024	426	10/05/2025	10/08/2025	\$495,211.43	\$7,394.73	Hortensia
51816	2025 Conmed Sleeping Room Block	05/30/2025	90	10/08/2025	10/11/2025	\$89,279.66	\$1,452.60	Kayla
50474	2025 Farm Credit Sales Leaders Conference	02/18/2025	558	10/19/2025	10/24/2025	\$613,974.25	\$9,008.16	Brian
51709		03/05/2025	1,101	11/05/2025	11/11/2025	\$1,172,136.93	\$15,124.51	Kayla
50064	Intercollegiate Women's Lacrosse Coaches Association Annual Meeting 2025	11/07/2024	3,040	11/15/2025	11/24/2025	\$3,436,375.90	\$45,414.01	Hortensia
51951	Suncoast Jazz 2025	05/09/2025	663	11/19/2025	11/24/2025	\$680,682.37	\$8,314.02	Hortensia
51562		01/28/2025	284	11/27/2025	12/03/2025	\$240,132.19	\$3,904.88	Kayla
51405	Alliance for PE Pipe 2025	02/11/2025	714	12/01/2025	12/05/2025	\$719,261.34	\$10,662.98	Stephanie
51659	823178 NADA SBW Dec 1-5, 2025	03/19/2025	184	12/01/2025	12/05/2025	\$172,889.97	\$3,411.36	Stephanie
51710	*	03/05/2025	2,079	12/02/2025	12/06/2025	\$2,033,772.75	\$28,565.46	Kayla
51506	NCM04301 20V2 Tampa- December 2025	03/25/2025	34	12/07/2025	12/08/2025	\$33,869.06	\$650.76	Stephanie
51602	SOA Central Grading December 2025	03/27/2025	376	12/12/2025	12/15/2025	\$370,175.25	\$6,294.24	Stephanie
51902	2027 Women in Retirement Conference	04/25/2025	426	01/06/2026	01/09/2026	\$417,483.84	\$7,138.85	Liz
51807	Dynamic Essentials 2026	04/02/2025	317	01/07/2026	01/11/2026	\$351,780.55	\$3,692.31	Tina
50379	SKO2026	11/04/2024	1,306	01/17/2026	01/23/2026	\$1,704,127.76	\$30,487.66	Stephanie
51940		05/06/2025	194	01/22/2026	01/26/2026	\$163,092.22	\$2,590.66	Stephanie
51232	Amplifon's 2026 Miracle Ear Convention- Updated Specs	02/10/2025	692	01/25/2026	01/27/2026	\$730,177.82	\$11,591.59	Stephanie
50671	ASA LEAD 2026 - Statagic Leadership Summit	11/15/2024	285	01/26/2026	01/30/2026	\$378,833.31	\$7,348.46	Stephanie
51646	01.26 PS+ Large Firm Summit	05/14/2025	172	01/26/2026	01/29/2026	\$191,291.69	\$4,220.88	Stephanie
50529	VTCA Winter Meeting 2026	10/31/2024	300	01/27/2026	01/31/2026	\$329,045.70	\$6,462.00	Liz
51683	America's Credit Unions Business Lending Roundtable 2026	05/05/2025	496	01/27/2026	01/29/2026	\$416,992.34	\$4,883.15	Stephanie
51822	TD SYNnex - Global Leadership Summit - February 2026	05/07/2025	420	01/31/2026	02/06/2026	\$520,377.00	\$9,103.17	Tina
51667	CoolVu Annual Franchise Conference 2026	05/20/2025	597	02/01/2026	02/04/2026	\$551,396.51	\$6,591.29	Tina
51636	NCA Convene 2026	03/20/2025	284	02/02/2026	02/04/2026	\$265,464.32	\$3,390.96	Liz
51715	Florida Pinball Festival	05/14/2025	560	02/05/2026	02/08/2026	\$551,401.15	\$7,862.40	Kayla
51060	Federated Rural Electric Insurance Exchange 2026 Winter BOD Meeting	05/06/2025	136	02/09/2026	02/13/2026	\$145,911.07	\$2,932.58	Stephanie
51054	HPN #100798 - 2026 Leadership Conference	10/21/2024	550	03/01/2026	03/07/2026	\$641,984.64	\$13,497.00	Brian
51718	Winter Board Meeting 2026	04/14/2025	42	03/01/2026	03/04/2026	\$53,598.78	\$1,042.38	Hortensia

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
51325	Bradley 2026 Financial Summit	04/02/2025	569	03/07/2026	03/10/2026	\$762,213.35	\$14,635.93	Tina
51649	Diamond Vogel Incentive Trip 2026	02/20/2025	194	03/18/2026	03/22/2026	\$228,343.67	\$4,889.58	Stephanie
51412	DIOA 2026 Conference	04/07/2025	274	03/23/2026	03/28/2026	\$226,041.52	\$3,370.17	Stephanie
51800	2026 GMEC Conference	05/12/2025	130	03/30/2026	03/31/2026	\$159,178.52	\$2,254.20	Kayla
51480	Synergy Homecare Franchising AFM 2026	04/07/2025	760	04/11/2026	04/16/2026	\$969,664.64	\$15,455.52	Hortensia
51279	Celebree Enterprises -2026	05/28/2025	492	04/20/2026	04/24/2026	\$610,716.11	\$10,590.66	Liz
51752		03/19/2025	357	04/23/2026	04/25/2026	\$392,755.74	\$7,907.22	Stephanie
51091	NCBA 2026 USRSB General Assembly 002S2X	04/25/2025	441	04/27/2026	04/30/2026	\$459,650.26	\$7,244.61	Stephanie
51368	2026 Spring IICMVA Meeting	01/03/2025	140	04/27/2026	04/30/2026	\$132,981.81	\$2,419.67	Stephanie
50800	2026 Grinnell Mutual President's Club Meeting	01/02/2025	825	05/03/2026	05/07/2026	\$946,695.20	\$16,033.01	Stephanie
50936	UF/IFAS Extension Office Annual Conference, 2026	05/28/2025	1,586	05/03/2026	05/07/2026	\$1,553,126.30	\$21,411.60	Kayla
51528	Professional Opticians of Florida West Coast Better Vision Seminar 2026	03/26/2025	550	05/04/2026	05/10/2026	\$604,875.59	\$4,590.19	Kayla
52015	C	05/22/2025	730	05/05/2026	05/09/2026	\$837,381.94	\$13,526.42	Tina
52054		05/28/2025	841	05/09/2026	05/14/2026	\$1,041,222.73	\$18,105.48	Stephanie
51754	FECA Operations & Safety Conference 2026	03/20/2025	208	05/12/2026	05/15/2026	\$224,831.10	\$3,847.82	Kayla
50731	2026 AAAE Annual Meeting SE	10/28/2024	941	05/16/2026	05/21/2026	\$858,822.02	\$11,240.53	Stephanie
51755	FECA Engineers Conference 2026	03/20/2025	252	06/07/2026	06/12/2026	\$280,610.42	\$4,372.55	Kayla
51690	Trees Florida 2026	03/03/2025	603	06/28/2026	06/30/2026	\$606,375.57	\$7,923.42	Kayla
51460		01/08/2025	653	08/10/2026	08/16/2026	\$768,409.04	\$10,815.68	Kayla
51240	International Association of Human Trafficking Investigators 2026	04/07/2025	2,523	08/28/2026	09/07/2026	\$2,719,553.76	\$22,404.52	Tina
50279	AFDT TQI 2026	12/29/2024	645	09/29/2026	10/02/2026	\$667,660.96	\$10,797.30	Liz
50728	Pickle Packers Intl. (PPI) 2026 Annual Mtg & Product Showcase	10/31/2024	508	10/26/2026	10/28/2026	\$540,653.28	\$8,683.30	Liz
48483	NADCO Winter and Training Meeting 2027	03/17/2025	603	01/22/2027	01/31/2027	\$698,389.09	\$9,008.82	Liz
51687	NCA Convene 2027	02/28/2025	346	02/08/2027	02/10/2027	\$334,799.14	\$5,169.24	Liz
51677	**	02/26/2025	1,427	02/22/2027	02/26/2027	\$1,595,612.92	\$25,608.28	Stephanie
51897	2027 WDS Forum	04/25/2025	476	04/07/2027	04/11/2027	\$588,178.34	\$12,247.44	Tina
51833	IAHTI 2027 Annual Conference	04/07/2025	2,523	08/27/2027	09/06/2027	\$2,583,796.87	\$22,404.52	Tina
51834	IAHTI 2028 Annual Conference	04/08/2025	2,523	08/25/2028	09/04/2028	\$2,623,552.02	\$22,404.52	Tina
51422	***ASEE EDI 2029 Florida	02/25/2025	793	04/07/2029	04/11/2029	\$1,028,638.85	\$18,509.14	Liz

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
	COUNT: 199		SUM: 85,931			SUM: \$89,710,991.37	SUM: \$1,347,894.57	