



ST.PETE
CLEARWATER

MEETINGS & CONFERENCES

April 2025



April Site Visits

04/01/2025 IADC

04/02/2025 Gojo/Purell

04/16/2025 CoolVu

04/16/2025 National Association for Regulatory Admin.

04/22/2025 American Petroleum Institute

04/24/2025 American Textile Association

04/30/2025 Mechanical Contractors Assoc. of America



April Trade Shows and Events

SITE Incentive Summit- Stowe, VT

April 1-4, 2025

Attended: Hortensia Simmons

Tampa Bay Client Event- Lightning Game

April 13, 2025

Attended: Kayla Freeman

AMPS Golf Tournament, Woodbridge, VA

April 28-30, 2025

Attended: Liz Dane

Washington D.C. Spring Sales Mission

Location: Washington, D.C.

Date: April 29, 2025

Staff Member: Liz Dane

Summary: As part of the Washington, D.C. Spring Sales Mission, 15 clients were invited to participate in a private cake pop making and decorating event to celebrate the return of the pandas to the National Zoo. It was a great networking opportunity for the clients who attended along with 2 of our hotel partners.



Prestige Partner Conference

Location: Phoenix, AZ

Date: April 16-18, 2025

Staff Member: Stephanie Alexander-Priakos

The Annual Prestige Partner Conference allowed partners to join Prestige associates and supplier partners for networking and learning. In attendance were 83 Prestige staff members from across the country and allowed the opportunity of one-on-one appointments with their account managers.



Upcoming Trade Shows and Events

FSAE Annual Meeting- West Palm Beach, FL

July 09-11, 2025

Attending: Tina Berrien

Boston Sales Mission/Client Event- Boston, MA

July 15, 2025

Attending Hortensia Simmons

St. Louis Sales Mission/Event

July 15-18, 2025

Attending: Stephanie Alexander-Priakos

MPI New York Golf Tournament- Spring Valley, NY

July 24, 2025

Attending: Hortensia Simmons

Kentucky Client Event- Louisville, KY

July 24, 2025

Attending Tina Berrien

FY 2024/2025

FY 2023/2024

Leads in April:

113

167

Year to Date:

FY 2024/2025

FY 2023/2024

Total Room Revenue

\$1,213,656

\$1,251,818

Definite Room Nights

78,272

77,957

Total County Impact

\$81,465,689

\$79,717,156



THANK YOU





APRIL MONTHLY REPORT

Prepared On: 06/05/2025
Prepared By: Christine DeMato

MEETING SALES POTENTIAL MONTHLY REPORT

Date: Created	Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	First Name
04/01/2025	51801	RNR Tire Express 2027 Annual Convention	RNR Tire Express	Potential	02/19/2027	02/22/2027	Kayla
04/01/2025	51805	ConnectWise 2026 IT Nation Q2 Role Based Peer Groups	ConnectWise	Potential	05/31/2026	06/04/2026	Hortensia
04/02/2025	51809	NAVC 2025 All Staff Retreat	North American Veterinary Community	Potential	08/18/2025	08/20/2025	Kayla
04/02/2025	51810	2026 Elevate Leadership Experience	Healogics	Potential	01/19/2026	01/22/2026	Kayla
04/02/2025	51812	Updated CBIZ Tax Manager Meeting	CBIZ	Potential	12/08/2025	12/09/2025	Stephanie
04/03/2025	51815	3959 - 2027 Sales Meeting	Infinix Global Meetings and Events	Potential	02/02/2027	02/06/2027	Stephanie
04/04/2025	51817	Interplay Learning SKO February 2026	Interplay	Potential	02/01/2026	02/04/2026	Tina
04/04/2025	51818	ICTP C - IP - May Training	Confidential	Potential	05/12/2025	05/15/2025	Tina
04/04/2025	51819	Plastics News Executive Forum 2026	Crain Communications	Potential	03/08/2026	03/11/2026	Stephanie
04/04/2025	51821	Dairy Farmers of America - January Board Meeting 2027	Dairy Farmers of America	Potential	01/22/2027	01/30/2027	Stephanie
04/04/2025	51823	WFRA 25 Oct Medicare Product Design/Part D	Wilmington FRA	Potential	10/20/2025	10/23/2025	Tina
04/04/2025	51827	CARE Summit 2027	ConferenceDirect	Potential	01/31/2027	02/05/2027	Liz
04/07/2025	51829	Empire Today President's Club	Empire Today	Potential	02/18/2026	02/21/2026	Stephanie
04/07/2025	51830	2026 Launch Meeting	Achieve Incentives and Meetings	Potential	01/11/2026	01/17/2026	Stephanie
04/07/2025	51832			Potential	02/04/2026	02/07/2026	Stephanie
04/08/2025	51835	Thea Pharma January NSM	Thea Pharma	Potential	01/26/2026	01/29/2026	Hortensia
04/08/2025	51836	2025 Region III Fall Regional	National Society of Black Engineers	Potential	10/23/2025	10/26/2025	Hortensia
04/08/2025	51837	2026 Region III Fall Regional	National Society of Black Engineers	Potential	10/22/2026	10/25/2026	Hortensia
04/09/2025	51840	Artis Senior Living Annual Meeting	Confidential	Potential	02/08/2026	02/11/2026	Liz
04/09/2025	51841	2026 Executive Retreat	Tbe Accord Network	Potential	02/16/2026	02/20/2026	Hortensia
04/10/2025	51846	IATP Annual Meeting 2026	International Adventure & Trampoline Park Association	Potential	09/13/2026	09/17/2026	Hortensia
04/10/2025	51847	NTMA Chapter Leadership 2026	National Tooling & Machining Association	Potential	01/20/2026	01/22/2026	Stephanie
04/10/2025	51848	ATI 20 Group Training	Automotive Training Institute	Potential	01/25/2026	02/03/2026	Liz
04/11/2025	51850	CRE.Converge 2028	NAIOP, the Commercial Real Estate Development Association	Potential	09/28/2028	10/05/2028	Liz
04/11/2025	51851	NCM04493 20D7 - Florida - May 2026	NCM Associates, Inc.	Potential	05/01/2026	05/06/2026	Stephanie

Date: Created	Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	First Name
04/11/2025	51854	Parent Heart Watch Annual Meeting 2027	Parent Heart Watch	Potential	01/13/2027	01/17/2027	Kayla
04/15/2025	51859	Sun Pharma - Field Training Meeting 2025	Sun Pharmaceutical Industries, Inc.	Potential	08/09/2025	08/12/2025	Hortensia
04/15/2025	51861	PEDIG Fall Coordinator Meeting '26	Jaeb Center for Health Research	Potential	09/17/2026	09/18/2026	Kayla
04/15/2025	51863	Large Electric Motor Users Group Meeting & Expo (LEMUG) - January 2026	Electric Power Research Institute (EPRI)	Potential	01/24/2026	01/29/2026	Hortensia
04/16/2025	51867	Anthology Achieve 2026	Anthology Corporation	Potential	01/10/2026	01/14/2026	Kayla
04/16/2025	51868	EWRI: Low Impact Development Conference 2026	American Society of Civil Engineers (ASCE)	Potential	01/30/2026	02/04/2026	Liz
04/17/2025	51869	████████████████████	██████	Potential	06/20/2028	06/25/2028	Hortensia
04/17/2025	51870	████████████████████	████████████████████	Potential	11/01/2026	11/06/2026	Hortensia
04/17/2025	51871	NCPDP February 2026 Work Group Meeting	National Council for Prescription Drug Programs (NCPDP)	Potential	02/01/2026	02/05/2026	Liz
04/17/2025	51872	2027 National Coffee Association Convention	National Coffee Association	Potential	03/01/2027	03/05/2027	Hortensia
04/18/2025	51873	RFPBCD25-Marsh-Mercer Property & Casualty Insurance Survey Group (PCICS) 2026 Job Match Meeting	Marsh	Potential	01/25/2026	01/28/2026	Hortensia
04/18/2025	51874	2026 iPROMOTEu June Supplier Showcase	iPROMOTEu	Potential	06/14/2026	06/20/2026	Hortensia
04/18/2025	51875	2026 iPROMOTEu Fall Supplier Showcase	iPROMOTEu	Potential	09/27/2026	10/03/2026	Hortensia
04/21/2025	51877	████████████████████	████████	Potential	06/27/2027	07/02/2027	Stephanie
04/21/2025	51878	Lactalis National Meeting 2026	Lactalis American Group, Inc.	Potential	03/08/2026	03/12/2026	Hortensia
04/22/2025	51879	API Joint Board and Annual Meeting	American Petroleum Institute	Potential	11/11/2027	11/15/2027	Liz
04/22/2025	51880	Old Republic Inland Marine_2026 VIP RETREAT_1.25.26	Old Republic Inland Marine	Potential	01/25/2026	01/28/2026	Stephanie
04/22/2025	51881	Short Term Lodging, Tampa, FL	Hotel Source Assist	Potential	06/01/2025	06/13/2025	Liz
04/22/2025	51882	2026 Global Summit	Accertify	Potential	04/19/2026	04/23/2026	Stephanie
04/23/2025	51887	National Sales Conference 2029	The Lincoln National Life Insurance Company ("Group" or "Lincoln National Life Insurance")	Potential	01/03/2029	01/09/2029	Hortensia
04/24/2025	51888	2027 US Services National Meeting	Maritz on behalf of Alcon	Potential	02/13/2027	02/18/2027	Liz
04/25/2025	51889	Raymond James Business Meeting July 2025	Raymond James Financial, Inc.	Potential	07/14/2025	07/15/2025	Kayla
04/25/2025	51890	Cove 2025 Company Offsite	38 North Connections	Potential	10/13/2025	10/15/2025	Stephanie
04/25/2025	51892	National Growth Conference CCS Medical 2026	CCS Medical	Potential	01/10/2026	01/15/2026	Kayla
04/25/2025	51893	Milestone Meeting	Servier - MA	Potential	09/13/2025	09/18/2025	Hortensia
04/25/2025	51894	████████████████████	████████████████████	Potential	08/26/2027	09/04/2027	Tina
04/25/2025	51895	████████████████████	████████████████████	Potential	08/24/2028	09/02/2028	Tina
04/25/2025	51896	PLC 2026 (Pall Corp opco of Danaher)	Pall Corporation (a Danaher OpCo)	Potential	01/17/2026	01/23/2026	Tina
04/25/2025	51899	TD SYNnex - AMD + Windows 11 Reseller Roadshow - June 2025	TD SYNnex Corporation - SC	Potential	06/10/2025	06/11/2025	Tina

Date: Created	Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	First Name
04/25/2025	51900	TD SYNnex - Cisco SLED Align Event - October 2025	TD SYNnex Corporation - SC	Potential	10/06/2025	10/08/2025	Tina
04/25/2025	51901	SSS - 2029 Annual Conference	SSS	Potential	03/20/2029	03/24/2029	Tina
04/25/2025	51903	TD SYNnex - Dell & Windows 11 Executive Briefing Council - July 2025	TD SYNnex Corporation - SC	Potential	07/22/2025	07/23/2025	Tina
04/25/2025	51904	American Academy of Pain Medicine	American Academy of Pain Medicine	Potential	03/31/2027	04/04/2027	Liz
04/25/2025	51905	TNC 2026 People Team Retreat	Nature Conservancy	Potential	04/25/2026	05/01/2026	Liz
04/25/2025	51906	Glassdoor One Team Summit (Dec 2025)	Glassdoor	Potential	12/07/2025	12/10/2025	Liz
04/28/2025	51907	2026 National Sales Meeting	Ginger Meeting Management	Potential	01/25/2026	01/29/2026	Stephanie
04/28/2025	51909	AltBev Expo	True Hospitality Creative	Potential	02/25/2026	02/26/2026	Kayla
04/29/2025	51910	2025 National Society of Minorities in Hospitality (NSMH) National Conference & Career Fair	National Society of Minorities in Hospitality	Potential	10/30/2025	11/01/2025	Hortensia
04/30/2025	51911	Benevity - Sales Kickoff 2026	Benevity	Potential	04/11/2026	04/16/2026	Hortensia
04/30/2025	51912	2026 Sun Tan City OPCON	Sun Tan City	Potential	09/19/2026	09/26/2026	Tina
04/30/2025	51913	IATP Annual Conference 2028	International Adventure & Trampoline Park Association	Potential	09/09/2028	09/13/2028	Hortensia
04/30/2025	51914	AOHP 2025 NATIONAL CONFERENCE	Association of Occupational Health Professionals in Healthcare	Potential	08/31/2026	09/05/2026	Hortensia
04/30/2025	51915	Harris - ConnectureDRX Multicarrier Conference February 17-19, 2026	ConnectureDRX	Potential	02/15/2026	02/18/2026	Hortensia
			COUNT: 68				



Prepared On: 06/05/2025
Prepared By: Christine DeMato

MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
51747	RFPWC25_CR&R Partner-Director Training - ERCS	04/07/2025	333	04/27/2025	05/01/2025	\$406,437.12	\$7,174.31	Hortensia
51860	Freedom Square	04/17/2025	136	05/01/2025	05/15/2025	\$127,289.49	\$2,364.55	Kayla
51862	MHK User Conference	04/15/2025	368	05/05/2025	05/08/2025	\$406,087.76	\$7,264.32	Kayla
51735	2Q25 Operations Executive Offsite	04/15/2025	61	05/06/2025	05/09/2025	\$60,011.71	\$1,138.33	Liz
51831	NNI #02824 2025 GLP-1 PCP Advisory Board May2025 HSNMLSHTD6S	04/07/2025	121	05/06/2025	05/10/2025	\$114,028.66	\$1,627.28	Hortensia
51866	Professional Opticians of Florida West Coast Better Vision Conference 2025	04/15/2025	323	05/15/2025	05/17/2025	\$282,974.22	\$2,888.90	Kayla
51803	PreVue Survival Strategies Summit	04/01/2025	132	05/18/2025	05/20/2025	\$141,767.68	\$2,281.34	Kayla
51802		04/01/2025	1,040	06/07/2025	06/13/2025	\$829,330.06	\$10,857.60	Hortensia
51828	Bosch HC 2025 Sales Meeting	04/21/2025	112	06/09/2025	06/12/2025	\$99,609.45	\$1,600.83	Hortensia
51189	Herskie Productions: NPC/IFBB St. Pete Pro	04/07/2025	150	06/27/2025	06/29/2025	\$143,420.74	\$1,791.00	Kayla
50626	2025 Education Conference	04/01/2025	437	07/07/2025	07/12/2025	\$505,053.29	\$8,103.59	Kayla
51804	Luxury & Wellness 2025	04/01/2025	353	07/26/2025	07/31/2025	\$360,250.67	\$5,909.75	Hortensia
51876	Tampa Bay Beach Boppers 2025	04/21/2025	290	09/24/2025	09/27/2025	\$245,311.50	\$2,853.60	Kayla
51902	2027 Women in Retirement Conference	04/25/2025	426	01/06/2026	01/09/2026	\$417,483.84	\$7,138.85	Liz
51807	Dynamic Essentials 2026	04/02/2025	317	01/07/2026	01/11/2026	\$351,780.55	\$3,692.31	Tina
51718	Winter Board Meeting 2026	04/14/2025	42	03/01/2026	03/04/2026	\$53,598.78	\$1,042.38	Hortensia
51325	Bradley 2026 Financial Summit	04/02/2025	569	03/07/2026	03/10/2026	\$762,213.35	\$14,635.93	Tina
51412	DIOA 2026 Conference	04/07/2025	274	03/23/2026	03/28/2026	\$226,041.52	\$3,370.17	Stephanie
51480	Synergy Homecare Franchising AFM 2026	04/07/2025	760	04/11/2026	04/16/2026	\$969,664.64	\$15,455.52	Hortensia
51091	NCBA 2026 USRSB General Assembly 002S2X	04/25/2025	441	04/27/2026	04/30/2026	\$459,650.26	\$7,244.61	Stephanie
51240	International Association of Human Trafficking Investigators 2026	04/07/2025	2,523	08/28/2026	09/07/2026	\$2,719,553.76	\$22,404.52	Tina
51897	2027 WDS Forum	04/25/2025	476	04/07/2027	04/11/2027	\$242,135.27	\$28.55	Tina
51833	IAHTI 2027 Annual Conference	04/07/2025	2,523	08/27/2027	09/06/2027	\$2,583,796.87	\$22,404.52	Tina
51834	IAHTI 2028 Annual Conference	04/08/2025	2,523	08/25/2028	09/04/2028	\$2,623,552.02	\$22,404.52	Tina
	COUNT: 24		SUM: 14,730			SUM: \$15,131,043.21	SUM: \$175,677.28	



Prepared On: 06/05/2025
Prepared By: Christine DeMato

MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
51154	US Coast Guard Hurricane Lodging Needs_ Clearwater FL	12/09/2024	427	10/02/2024	11/02/2024	\$291,319.92	\$4,841.49	Kayla
50896	Mills Entertainment - Ancient Aliens - Clearwater, FL	12/10/2024	7	10/19/2024	10/21/2024	\$8,279.82	\$67.20	Hortensia
51199		10/22/2024	45	10/28/2024	10/30/2024	\$32,662.60	\$586.61	Stephanie
49838	HUG 2024 Fall Regional Meeting - Florida	10/31/2024	56	11/06/2024	11/08/2024	\$59,815.21	\$666.30	Brian
50939	Lennox 2024 Meeting	12/04/2024	134	11/06/2024	11/08/2024	\$100,727.05	\$1,599.12	Brian
48664	Visiting Angels - Business Builder - Nov 2024	11/18/2024	476	11/10/2024	11/14/2024	\$496,128.29	\$7,394.14	Hortensia
50492	Romania PMR	11/25/2024	213	11/17/2024	11/23/2024	\$153,799.90	\$2,006.58	Brian
51337	US Coast Guard_St. Pete Nov-Jan Lodging 2025	12/12/2024	153	11/26/2024	12/10/2024	\$92,523.39	\$1,362.47	Liz
48969	2024 TLMI Committee Summit	12/09/2024	289	12/01/2024	12/03/2024	\$284,733.85	\$3,964.27	Tina
51258	NACBH 2024	12/06/2024	240	12/01/2024	12/08/2024	\$276,128.30	\$3,871.62	Tina
51245		11/04/2024	590	12/03/2024	12/05/2024	\$645,302.56	\$8,814.60	Kayla
51415	2024 TLMI Committee Summit	12/18/2024	318	12/03/2024	12/06/2024	\$322,192.37	\$4,375.09	Tina
50964	TD SYNnex - HP Print Spa-tacular Staycation - December 2024	12/04/2024	60	12/06/2024	12/08/2024	\$74,540.80	\$1,364.68	Tina
49935	2024 SUSTA Winter Meeting	12/06/2024	175	12/08/2024	12/12/2024	\$188,317.92	\$3,139.50	Tina
51050	Americold Logistics Sales Meeting	12/06/2024	23	12/10/2024	12/12/2024	\$29,063.55	\$538.72	Tina
51186	24-0426 - SAI	12/04/2024	70	12/10/2024	12/12/2024	\$49,789.62	\$625.44	Liz
51309		11/19/2024	295	12/10/2024	12/12/2024	\$225,353.38	\$3,522.30	Kayla
51156	TD SYNnex - Intel vPro Innovates Tour Clearwater - December 2024	12/09/2024	34	12/11/2024	12/12/2024	\$32,212.56	\$381.99	Tina
50798	MVP / Southwind Dec Meeting	10/23/2024	57	12/15/2024	12/17/2024	\$45,811.39	\$714.78	Stephanie
51375	47th Annual NIOTP	12/04/2024	1,252	12/28/2024	01/09/2025	\$1,334,496.97	\$14,652.38	Tina
50815	Russell/Williams Wedding block	01/06/2025	42	01/02/2025	01/04/2025	\$36,438.50	\$577.08	Renee
51250	PACE Board Retreat Relocation	01/30/2025	25	01/05/2025	01/07/2025	\$25,505.26	\$499.42	Brian
51181	Lockton 2025 PRS Development Workshop III	12/26/2024	60	01/06/2025	01/08/2025	\$58,190.46	\$1,070.37	Stephanie
51236	Convergint Utilities Meeting	01/02/2025	505	01/12/2025	01/17/2025	\$510,144.47	\$9,059.70	Stephanie
51532	FC Cincinnati 2025	01/23/2025	1,569	01/13/2025	02/20/2025	\$1,475,366.46	\$32,478.30	Kayla

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
51355	RFPBCD24-LUX-2025 Fast Start	01/15/2025	141	01/15/2025	01/17/2025	\$145,385.32	\$2,103.52	Hortensia
51228	2025 Annual VSPC Marketing Meeting	01/15/2025	0	01/16/2025	01/16/2025	\$40,497.80	\$0.00	Hortensia
49938		12/04/2024	922	01/17/2025	01/26/2025	\$771,035.88	\$10,234.20	Hortensia
51313	Austin FC Spring Training 2025	01/10/2025	255	01/20/2025	01/25/2025	\$225,795.33	\$4,268.70	Brian
51110	Visual Lease Sales Kickoff 2025	01/26/2025	195	01/21/2025	01/24/2025	\$186,361.21	\$2,211.30	Hortensia
51381	256752 - Best Buy T3/T4 Strategy Meeting - Jan	01/21/2025	67	01/21/2025	01/23/2025	\$62,262.94	\$1,104.92	Stephanie
50159	Millennium Running: Clearwater Marathon & Running Festival	01/27/2025	60	01/24/2025	01/27/2025	\$59,166.55	\$860.40	Hortensia
51564	Internova PLUS 2025	01/28/2025	905	01/25/2025	01/30/2025	\$1,077,243.31	\$20,579.70	Hortensia
50397	ETA Strategic Meeting	12/13/2024	132	01/27/2025	01/30/2025	\$110,670.65	\$2,051.28	Liz
51518	Freedom Square of Seminole	03/06/2025	640	01/27/2025	03/31/2025	\$535,422.78	\$11,097.60	Kayla
51568	2025 Winter Summit	01/29/2025	120	01/27/2025	01/29/2025	\$94,429.47	\$1,360.80	Stephanie
51061	Mosiac CHAMPIONS Meeting	01/02/2025	115	01/28/2025	01/31/2025	\$100,355.98	\$1,925.10	Kayla
51459		01/08/2025	186	01/28/2025	02/01/2025	\$192,432.85	\$2,734.20	Kayla
51478	NTMA - Board Meeting - January 2025	01/30/2025	39	01/29/2025	02/01/2025	\$36,915.48	\$699.66	Brian
50837	TD SYNnex - National Sales Meeting Clearwater - February 2025	01/24/2025	367	02/02/2025	02/08/2025	\$402,028.15	\$5,701.96	Tina
51317	3rd Annual PromoStandards Technology Summit and Hack-A-Thon Event-REBOOK DUE TO HURRICANES 2024	01/21/2025	522	02/02/2025	02/05/2025	\$594,333.75	\$10,617.48	Kayla
51180	HealthMarkets Kaler and Bell Territories Leaders Meeting	11/22/2024	203	02/03/2025	02/07/2025	\$186,273.59	\$3,398.22	Stephanie
50756	Edelman - Executive Directors Offsite - Oct 2024	02/18/2025	156	02/04/2025	02/06/2025	\$158,582.28	\$3,046.90	Brian
50846		01/23/2025	213	02/04/2025	02/09/2025	\$321,218.81	\$4,076.82	Kayla
51535	*URGENT* TD SYNnex - National Sales Meeting Clearwater Overflow - February 2025	02/05/2025	112	02/05/2025	02/07/2025	\$89,402.41	\$1,165.19	Tina
51102	2025 Smile Source Winter Admin Meeting	02/18/2025	324	02/06/2025	02/10/2025	\$327,725.24	\$6,398.85	Brian
51489	2025 ACOP GA/FL Ministerial Retreat	01/28/2025	20	02/06/2025	02/08/2025	\$12,844.80	\$138.00	Hortensia
51494	Florida Pinball Festival	01/15/2025	476	02/06/2025	02/10/2025	\$614,139.64	\$7,965.12	Kayla
51601	2025 Operations Feb NA Leadership Committee Offsite	02/10/2025	45	02/08/2025	02/12/2025	\$44,883.68	\$814.15	Hortensia
50164	ESPN-2/13/2025-2/16/2025-SFBL: Shriners Clearwater Invitational @ Clearwater, FL	02/05/2025	730	02/09/2025	02/17/2025	\$795,184.41	\$13,359.00	Hortensia
51590		02/06/2025	959	02/11/2025	02/16/2025	\$1,229,231.14	\$27,561.43	Brian
51558		01/28/2025	164	02/12/2025	02/14/2025	\$139,870.22	\$2,250.56	Kayla
49724		03/04/2025	219	02/17/2025	02/22/2025	\$331,521.92	\$6,543.19	Kayla
51357	Homecare Offsite 2025	11/27/2024	551	02/17/2025	02/21/2025	\$480,968.30	\$7,571.65	Brian

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local-Bed(Direct)	First Name
50571	JBC for Wonderly Lights	02/05/2025	115	02/18/2025	02/20/2025	\$123,091.50	\$1,862.69	Tina
51363	Homecare Offsite Overflow Rooms 2025	12/04/2024	120	02/18/2025	02/21/2025	\$90,648.50	\$1,648.80	Brian
50312	Paul J. Hartman SALT 2025	02/20/2025	81	02/21/2025	02/23/2025	\$100,087.21	\$1,934.01	Tina
50885	2025 - Labor Law - DLL and P&P Midwinter Meetings	11/13/2024	803	02/21/2025	03/02/2025	\$1,000,069.01	\$15,858.43	Stephanie
50908	CHS Board Strategy Meeting	11/13/2024	93	02/24/2025	02/27/2025	\$95,958.79	\$1,947.42	Stephanie
51640	Nestimate Training Session 2025	02/20/2025	92	02/25/2025	02/27/2025	\$87,918.62	\$1,251.95	Kayla
50615	Moore Holdings RbA All-Stars 2025	11/13/2024	590	02/26/2025	03/02/2025	\$775,663.26	\$15,186.82	Liz
51204	American Family Ins_CENTURION DISTRICT CELEBRATION_ST PETERSBURG_2.27.25	02/03/2025	259	02/26/2025	03/04/2025	\$257,761.05	\$4,963.49	Stephanie
51217	2025 February - FOX St. Pete Race	02/19/2025	84	02/26/2025	03/03/2025	\$106,568.38	\$1,935.36	Hortensia
51635	NCA Convene 2025	02/14/2025	284	03/02/2025	03/04/2025	\$259,541.87	\$3,305.76	Liz
51316	RMHC 2025 Wellness Retreat	03/04/2025	105	03/03/2025	03/06/2025	\$104,430.78	\$1,883.70	Kayla
51508	GEHC/STO-CarePathway Offsite	02/27/2025	91	03/03/2025	03/07/2025	\$90,404.59	\$1,741.74	Stephanie
50195	2025 Firestone Grand Prix of St. Petersburg	02/18/2025	486	03/06/2025	03/10/2025	\$1,006,527.74	\$27,686.23	Brian
50913	Vertiv Conference Guest Room Block	12/13/2024	112	03/09/2025	03/11/2025	\$96,835.01	\$1,667.43	Stephanie
51534	Buffalo Wild Wings Leadership Meeting 2025	02/20/2025	18	03/11/2025	03/13/2025	\$21,896.05	\$375.58	Tina
50599	FAEP Annual Conference 2025	11/04/2024	446	03/12/2025	03/14/2025	\$380,931.27	\$6,160.77	Kayla
51421	CHA Board of Trustees Meeting & Retreat 2025 REISSUED RFP	01/17/2025	80	03/12/2025	03/14/2025	\$97,408.82	\$2,107.20	Liz
51621	FAEP Annual Conference Overflow, 2025	03/20/2025	115	03/12/2025	03/14/2025	\$119,131.48	\$1,890.38	Kayla
51111		02/06/2025	50	03/16/2025	03/20/2025	\$55,341.79	\$1,167.00	Hortensia
51409	EJW DRS March 2025	01/23/2025	319	03/18/2025	03/20/2025	\$265,020.37	\$4,191.66	Kayla
51188	NuCO2 President's Club 2025	03/05/2025	112	03/20/2025	03/23/2025	\$126,236.79	\$2,672.52	Kayla
51597	2025 Stakeholder Meeting	02/07/2025	81	03/23/2025	03/25/2025	\$90,550.14	\$1,934.01	Tina
50582	Ben E. Keith Incentive March/April 2025	02/17/2025	141	03/24/2025	03/28/2025	\$157,355.95	\$2,525.91	Brian
51384	March 2025 APHSA Coaches Retreat	02/11/2025	65	03/24/2025	03/28/2025	\$54,514.18	\$890.78	Liz
51716	FNYS - Training block	03/25/2025	50	03/30/2025	04/04/2025	\$36,050.73	\$567.00	Kayla
51152	Zelis Healthcare, LLC-Q2-OpComm-March 31-April 3, 2025-St Petersburg, FL/Boston	02/06/2025	33	03/31/2025	04/03/2025	\$42,754.68	\$869.22	Hortensia
51367	COPC Standards Committee Meeting Apr 2025	03/06/2025	36	03/31/2025	04/02/2025	\$41,783.12	\$905.04	Kayla
51624	Spring ISCA 2025 for Wahoos Swimming	03/07/2025	60	04/01/2025	04/06/2025	\$53,991.36	\$680.40	Hortensia
51773		03/24/2025	523	04/05/2025	04/09/2025	\$580,957.31	\$9,703.74	Stephanie

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51524	FAR Training Tampa	02/21/2025	102	04/09/2025	04/11/2025	\$113,694.04	\$1,945.08	Brian
51694	ASNTR 2025 Conference	03/04/2025	277	04/22/2025	04/26/2025	\$276,616.66	\$4,138.38	Kayla
50460	Linda 2025	02/17/2025	227	04/23/2025	04/26/2025	\$286,659.18	\$5,308.51	Brian
51346		02/07/2025	197	04/23/2025	04/27/2025	\$213,159.18	\$4,006.98	Hortensia
51675		02/25/2025	252	04/26/2025	04/30/2025	\$239,350.49	\$3,311.28	Liz
51218		10/28/2024	224	04/27/2025	05/03/2025	\$220,060.58	\$3,937.92	Stephanie
51747	RFPWC25_CR&R Partner-Director Training - ERCS	04/07/2025	333	04/27/2025	05/01/2025	\$406,437.12	\$7,174.31	Hortensia
50821	Staples Promotional Products 2025 Customer Advisory Board	03/06/2025	47	04/28/2025	04/30/2025	\$47,482.38	\$840.95	Kayla
51706		03/05/2025	1,722	04/30/2025	05/07/2025	\$1,851,934.92	\$23,656.17	Kayla
51136	Nursing Consortium Spring Conference 2025	03/24/2025	231	05/01/2025	05/03/2025	\$280,479.30	\$3,725.37	Kayla
51860	Freedom Square	04/17/2025	136	05/01/2025	05/15/2025	\$127,289.49	\$2,364.55	Kayla
50824	47th Annual GAARRC, 2025	03/04/2025	231	05/02/2025	05/04/2025	\$234,725.38	\$3,656.13	Kayla
50580	American Veterinary Group - Fishing Trip 2025	03/24/2025	148	05/04/2025	05/05/2025	\$137,878.42	\$2,209.46	Kayla
51862	MHK User Conference	04/15/2025	368	05/05/2025	05/08/2025	\$406,087.76	\$7,264.32	Kayla
49484	YNAN-Mid Major CFO Conference (Affiliate group)	02/21/2025	300	05/06/2025	05/09/2025	\$277,148.99	\$5,202.00	Kayla
51566	Clubhouse International World Seminar, 2025	03/07/2025	2,663	05/06/2025	05/16/2025	\$2,247,012.25	\$31,796.22	Hortensia
51676	2025 BECS Committee Meeting	03/31/2025	45	05/06/2025	05/08/2025	\$43,634.41	\$774.11	Liz
51735	2Q25 Operations Executive Offsite	04/15/2025	61	05/06/2025	05/09/2025	\$60,011.71	\$1,138.33	Liz
51762	Florida Association of Insurance Agents Sales and Leadership Conference	03/24/2025	52	05/06/2025	05/07/2025	\$60,998.55	\$742.25	Kayla
51831	NNI #02824 2025 GLP-1 PCP Advisory Board May2025 HSNMLSHTD6S	04/07/2025	121	05/06/2025	05/10/2025	\$114,028.66	\$1,627.28	Hortensia
50334	NSSF Summit 2025 revised	02/11/2025	580	05/12/2025	05/16/2025	\$656,717.66	\$10,065.74	Hortensia
51233	AHLI Sales Meeting	12/18/2024	78	05/12/2025	05/15/2025	\$61,898.74	\$978.12	Stephanie
51866	Professional Opticians of Florida West Coast Better Vision Conference 2025	04/15/2025	323	05/15/2025	05/17/2025	\$282,974.22	\$2,888.90	Kayla
51641	Research Agencies Group Spring Meeting	02/18/2025	67	05/17/2025	05/20/2025	\$74,957.38	\$1,322.58	Hortensia
51573	Prevue Survival Strategies Summit	01/30/2025	132	05/18/2025	05/20/2025	\$139,171.96	\$2,281.34	Kayla
51803	PreVue Survival Strategies Summit	04/01/2025	132	05/18/2025	05/20/2025	\$141,767.68	\$2,281.34	Kayla
49156	FSEA Spring Confrence 2025	03/25/2025	426	05/20/2025	05/23/2025	\$362,102.62	\$4,273.08	Kayla
51397	American Athletic Conference Annual Conference 2025	12/12/2024	377	05/27/2025	05/30/2025	\$361,838.24	\$6,759.16	Brian
51248	Hurricane Risk Conference 2025	11/04/2024	223	05/30/2025	06/05/2025	\$254,888.38	\$3,612.60	Kayla

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47840	FHCA Nurse Leadership Program 2025	01/08/2025	774	06/01/2025	06/08/2025	\$744,044.39	\$8,124.88	Kayla
50294	2025 Workforce Technology Conference	11/19/2024	785	06/02/2025	06/05/2025	\$828,872.23	\$12,669.90	Kayla
51244	2025 Florida Behavioral Health Admin Forum	12/04/2024	270	06/02/2025	06/06/2025	\$275,660.51	\$4,357.80	Kayla
51802		04/01/2025	1,040	06/07/2025	06/13/2025	\$829,330.06	\$10,857.60	Hortensia
51559		01/28/2025	213	06/08/2025	06/14/2025	\$180,099.15	\$2,928.66	Kayla
51828	Bosch HC 2025 Sales Meeting	04/21/2025	112	06/09/2025	06/12/2025	\$99,609.45	\$1,600.83	Hortensia
50891	2025 ICSC Region 14 Stewardship & Development Conference	10/22/2024	100	06/11/2025	06/13/2025	\$89,575.65	\$1,254.00	Hortensia
51707		03/05/2025	3,030	06/13/2025	06/21/2025	\$2,920,638.88	\$41,632.20	Kayla
50393		03/25/2025	730	06/16/2025	06/20/2025	\$812,969.59	\$12,869.80	Kayla
51189	Herskie Productions: NPC/IFBB St. Pete Pro	04/07/2025	150	06/27/2025	06/29/2025	\$143,420.74	\$1,791.00	Kayla
50626	2025 Education Conference	04/01/2025	437	07/07/2025	07/12/2025	\$505,053.29	\$8,103.59	Kayla
51713	Florida Apprenticeship Conference 2025	03/06/2025	150	07/15/2025	07/17/2025	\$162,837.97	\$3,141.00	Kayla
51804	Luxury & Wellness 2025	04/01/2025	353	07/26/2025	07/31/2025	\$360,250.67	\$5,909.75	Hortensia
51262		02/05/2025	1,349	08/04/2025	08/11/2025	\$1,162,304.02	\$13,678.86	Hortensia
51548	Sunrise Tours - Cardinals vs Rays	01/27/2025	112	08/21/2025	08/23/2025	\$90,299.44	\$1,265.64	Stephanie
50357	2025 Current Concepts in Sleep Conference Hosted by John Hopkins All Children's	03/24/2025	346	08/22/2025	08/24/2025	\$350,543.61	\$5,172.59	Kayla
51243	FCC New Clerk Academy 2025	02/21/2025	90	08/24/2025	08/29/2025	\$73,913.19	\$1,182.60	Kayla
51205	IAHTI 14th Annual Conference	10/24/2024	1,296	08/30/2025	09/07/2025	\$1,194,815.41	\$11,120.39	Tina
50643	Trinity New Life Church Womens Conference	01/13/2025	176	09/04/2025	09/06/2025	\$245,760.53	\$2,947.88	Hortensia
51561		01/28/2025	242	09/07/2025	09/13/2025	\$204,112.37	\$3,319.15	Kayla
50621	002RK8 Florida Dental Association - Women in Dentistry Event 2025	01/24/2025	168	09/12/2025	09/13/2025	\$176,463.94	\$2,718.43	Kayla
51774		03/24/2025	719	09/13/2025	09/19/2025	\$891,782.60	\$14,843.59	Liz
51511	Tenna Live	02/10/2025	462	09/15/2025	09/17/2025	\$473,537.91	\$6,786.00	Hortensia
51633		03/28/2025	324	09/18/2025	09/22/2025	\$311,159.41	\$5,815.37	Tina
51876	Tampa Bay Beach Boppers 2025	04/21/2025	290	09/24/2025	09/27/2025	\$245,311.50	\$2,853.60	Kayla
51708		03/05/2025	950	09/27/2025	09/30/2025	\$920,499.82	\$13,053.00	Kayla
50806	Community Based Child Welfare National Symposium	12/10/2024	426	10/05/2025	10/08/2025	\$495,211.43	\$7,394.73	Hortensia
50474	2025 Farm Credit Sales Leaders Conference	02/18/2025	558	10/19/2025	10/24/2025	\$613,974.25	\$9,008.16	Brian
51709		03/05/2025	1,101	11/05/2025	11/11/2025	\$1,172,136.93	\$15,124.51	Kayla

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50064	Intercollegiate Women's Lacrosse Coaches Association Annual Meeting 2025	11/07/2024	3,040	11/15/2025	11/24/2025	\$3,436,375.90	\$45,414.01	Hortensia
51562		01/28/2025	284	11/27/2025	12/03/2025	\$240,132.19	\$3,904.88	Kayla
51405	Alliance for PE Pipe 2025	02/11/2025	714	12/01/2025	12/05/2025	\$719,261.34	\$10,662.98	Stephanie
51659	823178 NADA SBW Dec 1-5, 2025	03/19/2025	184	12/01/2025	12/05/2025	\$172,889.97	\$3,411.36	Stephanie
51710		03/05/2025	2,079	12/02/2025	12/06/2025	\$2,033,772.75	\$28,565.46	Kayla
51506	NCM04301 20V2 Tampa- December 2025	03/25/2025	34	12/07/2025	12/08/2025	\$33,869.06	\$650.76	Stephanie
51602	SOA Central Grading December 2025	03/27/2025	376	12/12/2025	12/15/2025	\$370,175.25	\$6,294.24	Stephanie
51902	2027 Women in Retirement Conference	04/25/2025	426	01/06/2026	01/09/2026	\$417,483.84	\$7,138.85	Liz
51807	Dynamic Essentials 2026	04/02/2025	317	01/07/2026	01/11/2026	\$351,780.55	\$3,692.31	Tina
50379	SKO2026	11/04/2024	1,306	01/17/2026	01/23/2026	\$1,704,127.76	\$30,487.66	Stephanie
51232	Amplifon's 2026 Miracle Ear Convention- Updated Specs	02/10/2025	692	01/25/2026	01/27/2026	\$730,177.82	\$11,591.59	Stephanie
50671	ASA LEAD 2026 - Statagic Leadership Summit	11/15/2024	285	01/26/2026	01/30/2026	\$378,833.31	\$7,348.46	Stephanie
50529	VTCA Winter Meeting 2026	10/31/2024	300	01/27/2026	01/31/2026	\$329,045.70	\$6,462.00	Liz
51636	NCA Convene 2026	03/20/2025	284	02/02/2026	02/04/2026	\$265,464.32	\$3,390.96	Liz
51054	HPN #100798 - 2026 Leadership Conference	10/21/2024	550	03/01/2026	03/07/2026	\$641,984.64	\$13,497.00	Brian
51718	Winter Board Meeting 2026	04/14/2025	42	03/01/2026	03/04/2026	\$53,598.78	\$1,042.38	Hortensia
51325	Bradley 2026 Financial Summit	04/02/2025	569	03/07/2026	03/10/2026	\$762,213.35	\$14,635.93	Tina
51649	Diamond Vogel Incentive Trip 2026	02/20/2025	194	03/18/2026	03/22/2026	\$228,343.67	\$4,889.58	Stephanie
51412	DIOA 2026 Conference	04/07/2025	274	03/23/2026	03/28/2026	\$226,041.52	\$3,370.17	Stephanie
51480	Synergy Homecare Franchising AFM 2026	04/07/2025	760	04/11/2026	04/16/2026	\$969,664.64	\$15,455.52	Hortensia
51752		03/19/2025	357	04/23/2026	04/25/2026	\$392,755.74	\$7,907.22	Stephanie
51091	NCBA 2026 USRSB General Assembly 002S2X	04/25/2025	441	04/27/2026	04/30/2026	\$459,650.26	\$7,244.61	Stephanie
51368	2026 Spring IICMVA Meeting	01/03/2025	140	04/27/2026	04/30/2026	\$132,981.81	\$2,419.67	Stephanie
50800	2026 Grinnell Mutual President's Club Meeting	01/02/2025	825	05/03/2026	05/07/2026	\$946,695.20	\$16,033.01	Stephanie
51528	Professional Opticians of Florida West Coast Better Vision Seminar 2026	03/26/2025	550	05/04/2026	05/10/2026	\$604,875.59	\$4,590.19	Kayla
51754	FECA Operations & Safety Conference 2026	03/20/2025	208	05/12/2026	05/15/2026	\$224,831.10	\$3,847.82	Kayla
50731	2026 AAAE Annual Meeting SE	10/28/2024	941	05/16/2026	05/21/2026	\$858,822.02	\$11,240.53	Stephanie
51755	FECA Engineers Conference 2026	03/20/2025	252	06/07/2026	06/12/2026	\$280,610.42	\$4,372.55	Kayla
51690	Trees Florida 2026	03/03/2025	603	06/28/2026	06/30/2026	\$606,375.57	\$7,923.42	Kayla

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51460		01/08/2025	653	08/10/2026	08/16/2026	\$768,409.04	\$10,815.68	Kayla
51240	International Association of Human Trafficking Investigators 2026	04/07/2025	2,523	08/28/2026	09/07/2026	\$2,719,553.76	\$22,404.52	Tina
50279	AFDT TQI 2026	12/29/2024	645	09/29/2026	10/02/2026	\$667,660.96	\$10,797.30	Liz
50728	Pickle Packers Intl. (PPI) 2026 Annual Mtg & Product Showcase	10/31/2024	508	10/26/2026	10/28/2026	\$540,653.28	\$8,683.30	Liz
48483	NADCO Winter and Training Meeting 2027	03/17/2025	603	01/22/2027	01/31/2027	\$698,389.09	\$9,008.82	Liz
51687	NCA Convene 2027	02/28/2025	346	02/08/2027	02/10/2027	\$334,799.14	\$5,169.24	Liz
51677		02/26/2025	1,427	02/22/2027	02/26/2027	\$1,595,612.92	\$25,608.28	Stephanie
51897	2027 WDS Forum	04/25/2025	476	04/07/2027	04/11/2027	\$242,135.27	\$28.55	Tina
51833	IAHTI 2027 Annual Conference	04/07/2025	2,523	08/27/2027	09/06/2027	\$2,583,796.87	\$22,404.52	Tina
51834	IAHTI 2028 Annual Conference	04/08/2025	2,523	08/25/2028	09/04/2028	\$2,623,552.02	\$22,404.52	Tina
51422	***ASEE EDI 2029 Florida	02/25/2025	793	04/07/2029	04/11/2029	\$1,028,638.85	\$18,509.14	Liz
COUNT: 181			SUM: 78,272			SUM: \$81,465,689.40	SUM: \$1,213,656.05	