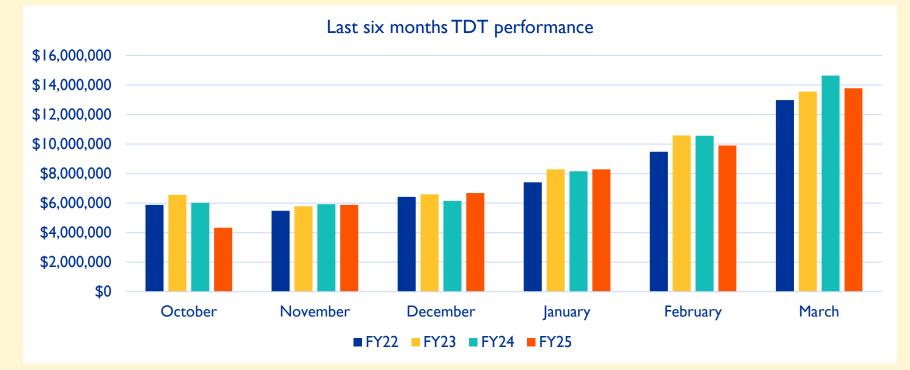
# DESTINATION METRICS

May 2025



## **Tourist Development Tax Snapshot**



MARCHTDT Gross tax collections: \$13,782,937.97 Change from 2024: -5.87%

March TDT boosted by strong Clearwater/St. Pete performance and recovering vacation rental markets.

**Sources: Pinellas County Tax Collector** 

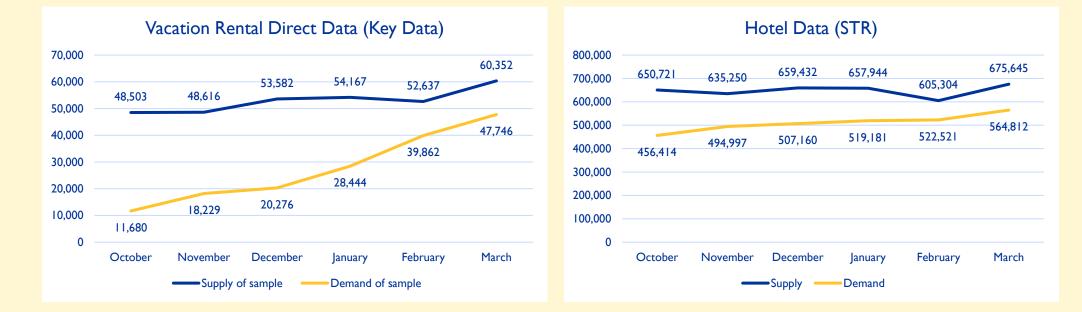
### **TDT Collections By Area: March TDT**



Beach areas continue to recover and inland areas return close to last year after post-storm spike.

#### Sources: Pinellas County Tax Collector

# Last Six Months Performance: Supply & Demand



Demand continued increase quickly in the vacation rental market, and supply has improved. Hotel demand and supply has also increased each month.

Note: Fewer days in February causes a drop in monthly supply.

Sources: CoStar STR Report: 314 properties, 21746 rooms, 68.1% Room Participants | Key Data Dashboard: 120 active property managers, 2717 Active Units

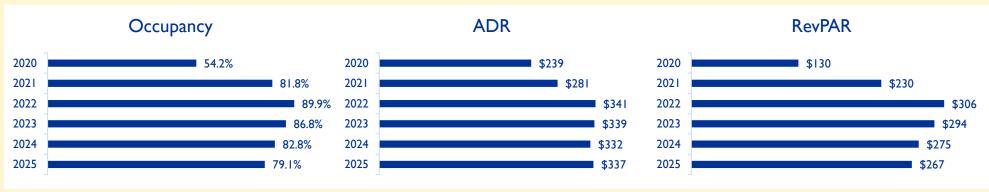
# Vacation Rental Snapshot: March

\* Note: Supply, Demand and Revenue is of sample size - it does not capture entire market. It provides directional information for market performance.

### Last Six Months Performance



#### March Performance By Year

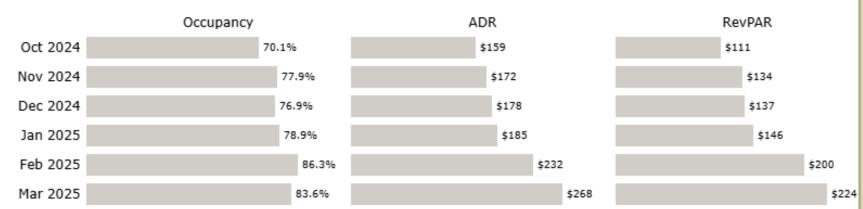


Vacation rental market occupancy, rate and revenue per available unit increased each month, however, market is still in recovery.

#### Sources: Key Data Dashboard: 120 active property managers, 2717 Active Units

### **Hotel Snapshot: March**

#### Last Six Months Performance



March Performance by Year Pinellas County, FL									
	Occupancy		ADR		RevPAR				
Mar 2020	52.0%		\$181		\$94				
Mar 2021		81.1%	\$185		\$150				
Mar 2022		83.3%		\$259		\$215			
Mar 2023		83.9%		\$263		\$221			
Mar 2024		83.4%		\$271		\$226			
Mar 2025		83.6%		\$268		\$224			

Occupancy, rate and revenue per available room grew steadily into season. Overall numbers were steadily in line with previous March data.

Sources: CoStar STR Report: 314 properties, 21746 rooms, 68.1% Room Participants

### Hotel Reopening Schedule As of May 1st

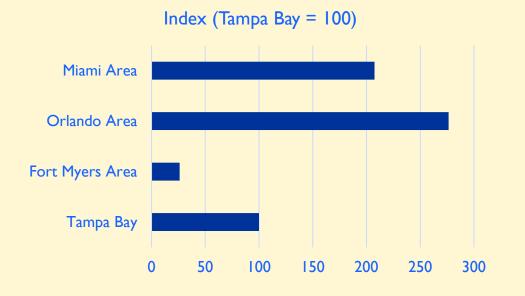
1066 total rooms across 20 properties remain scheduled to reopen.

Four properties on St. Pete Beach due to reopen this year make up 627 rooms.

Month	Number of Properties	Rooms
May	5	209
June	4	59
July	2	229
August	2	85
Sept	3	221
Oct	I.	32
Dec	I.	196
Jan 2026	I.	27
No reopening date	I.	8
Total	20	1066

# **State of Florida**

### March 2025 Hotel Snapshot



	Supply Change	Demand Change	Revenue Change
Pinellas County	-3.5%	-3.3%	-4.1%
<b>Tampa Bay</b> (Pinellas, Hillsborough + Sarasota/Bradenton)	-0.28%	-0.73%	1.22%
<b>Fort Myers Area</b> (Fort Myers + Naples)	8.08%	5.45%	2.99%
<b>Orlando Area</b> (Orlando + Osceola)	0.49%	-4.27%	-3.34%
<b>Miami Area</b> (Miami, Fort Lauderdale + Palm Beaches)	0.42%	-0.72%	0.62%
State Of Florida	0.9%	-0.2%	0.4%

### Demand and revenue was flat or down across the state of Florida.

Source: CoStar

ST.PETE CLEARWATER,FL