

Visit St. Pete/Clearwater VISITOR PROFILE STUDY

Dashboard of Findings

Research prepared for Visit St. Pete/Clearwater by:

Destination 🔶 Analysts

October 2022 - Report

Overview & Methodology

This online report presents interim findings of a comprehensive visitor profile development study conducted by Destination Analysts, Inc. on behalf of Visit St. Pete/Clearwater. The data presented here comes from an in-person intercept survey of St. Pete/Clearwater area visitors at locations throughout the destination. To be considered a visitor respondents had to reside outside of Pinellas County. This online report presents the topline survey data collected from October 2017 onward and collection is still ongoing.

Data presented within this report is weighted to accurately reflect the overall population of St. Pete/Clearwater area visitors. The total number of completed surveys from Pinellas County visitors collected is 375 for September 2022.





Overview & Methodology

Destination Analysts' survey team worked at locations around the St. Pete/Clearwater area as well as at the Tampa International Airport to randomly select and interview visitors. The questionnaire was administered to persons residing outside Pinellas County at the following locations and events:

- Chihuly Collection
- Clearwater Beach
- Clearwater Marine Aquarium
- Dunedin
- Hyatt Place
- John's Pass Village & Boardwalk
- Museum of Fine Arts
- Pier 60
- Salvador Dali Museum
- Sandpearl Resort
- Shephard's Beach Resort
- St. Pete-Clearwater International Airport
- St. Pete Pier
- Sunken Gardens
- Tampa International Airport
- TradeWinds Island Grand
- The James Museum
- Wyndham Grand Clearwater Beach





Research Objectives

The overarching goal of this survey-based research is to create indepth profiles of Pinellas County visitors, including:

•Detailed trip characteristics (i.e. the reason for visiting the area, length of stay, place of stay, etc.)

•Travel party composition

•Activities & attractions visited in the St. Pete/Clearwater area

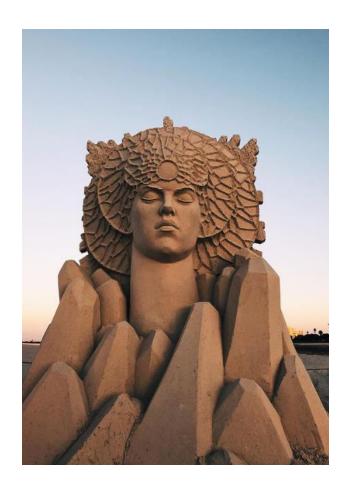
•Evaluation of St. Pete/Clearwater brand attributes

•Detailed visitor spending estimates

•Travel planning resources used by St. Pete/Clearwater area visitors

•Visitor satisfaction

•Visitor demographics



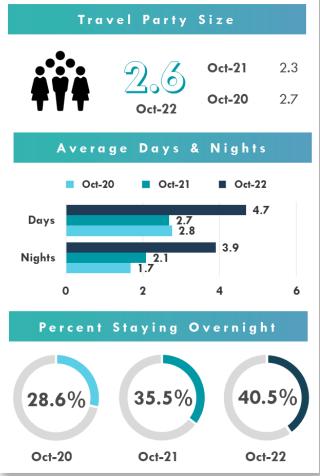


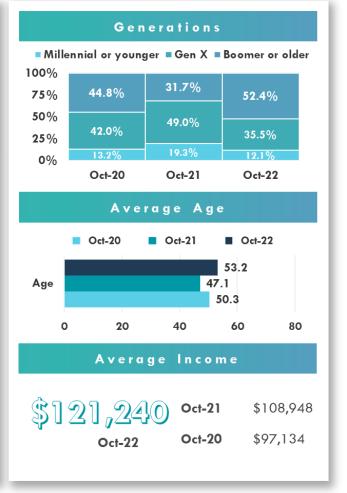
KEY THINGS TO KNOW

VISIT ST. PETE/CLEARWATER October 2022

Destination Analysts



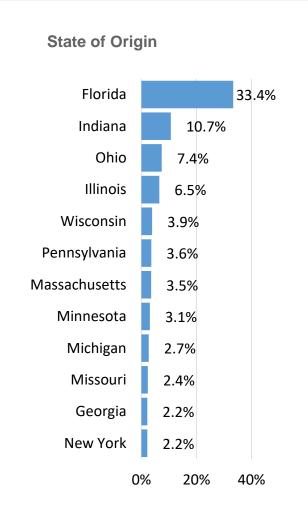




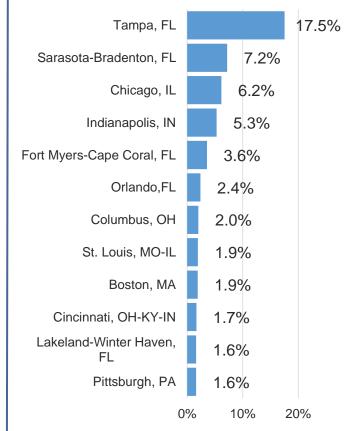
DETAILED FINDINGS

Point of Origin

Country of Origin United States 94.6% Canada 1.6% United Kingdom 1.6% Germany 0.7% France 0.3% Mexico 0.0% China 0.0% Other 1.3% 0% 50% 100%

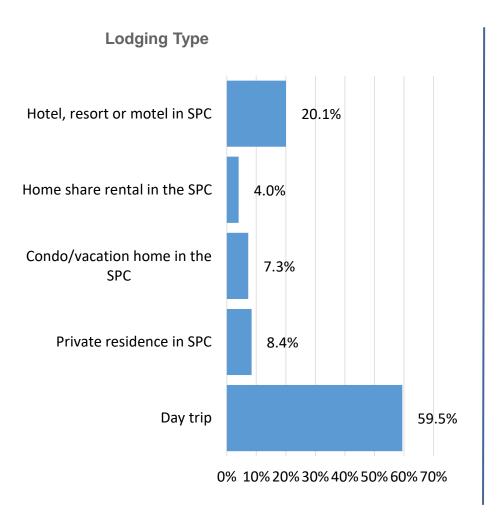


MSA of Origin





Lodging Type / Daily Spending in Market



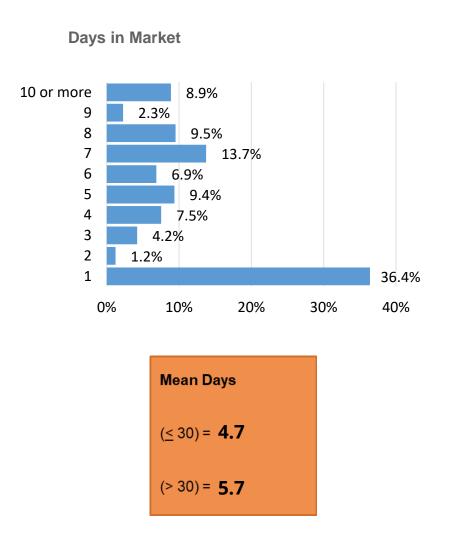
Daily Spending



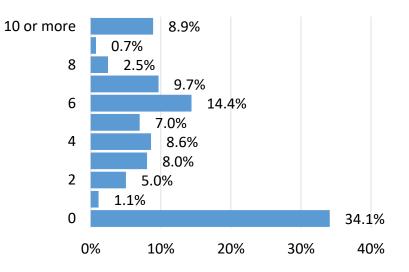
Mean Travel Party Spending = \$ **330.70** Avg # of People Covered by Spending = **2.59** Mean Spending Per Person = \$ **127.86**

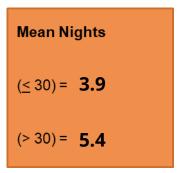


Days & Nights in St. Pete/Clearwater



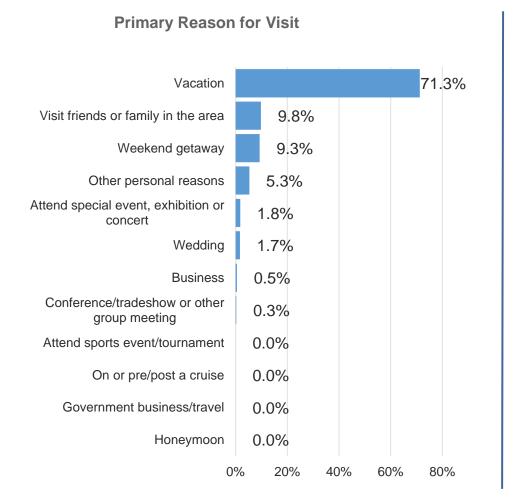
Nights in Market







Primary Reason for Visit / Other Destinations Visited

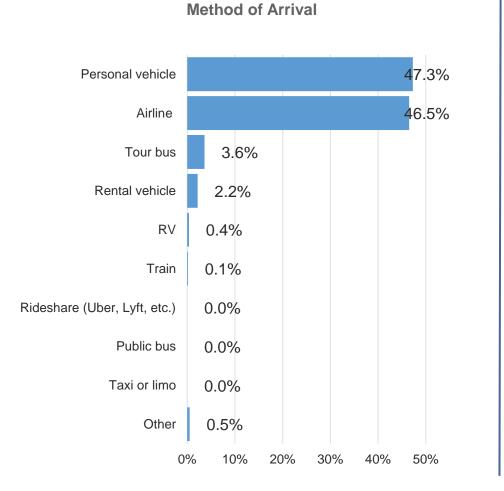


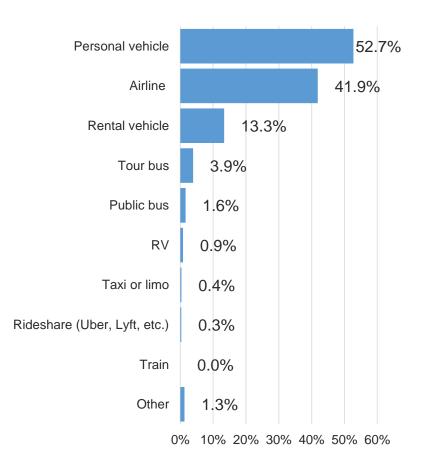
Other Destinations Visited on SPC Trip

| Tampa | 23. | 7% | |
|-------------------------------------|------|----|-------|
| Sarasota Area | 3.8% | | |
| Orlando/Disney | 2.7% | | |
| Ft. Myers/SW Florida | 2.4% | | |
| Lakeland/Winter Haven | 0.7% | | |
| Kennedy/Space Coast/Cocoa/Melbourne | 0.6% | | |
| Daytona | 0.5% | | |
| Jax/St. Augustine | 0.4% | | |
| Miami | 0.4% | | |
| Panhandle | 0.2% | | |
| Ocala/Gainesville | 0.1% | | |
| Florida Keys | 0.1% | | |
| Ft. Lauderdale/Palm Beach | 0.0% | | |
| Crystal River | 0.0% | | |
| Sebring | 0.0% | | |
| Tallahassee | 0.0% | | |
| Everglades | 0.0% | | |
| NONE | | | 64.8% |
| 0' | % 5 | 0% | 100% |



Method of Arrival / Arrival Airport & Airline

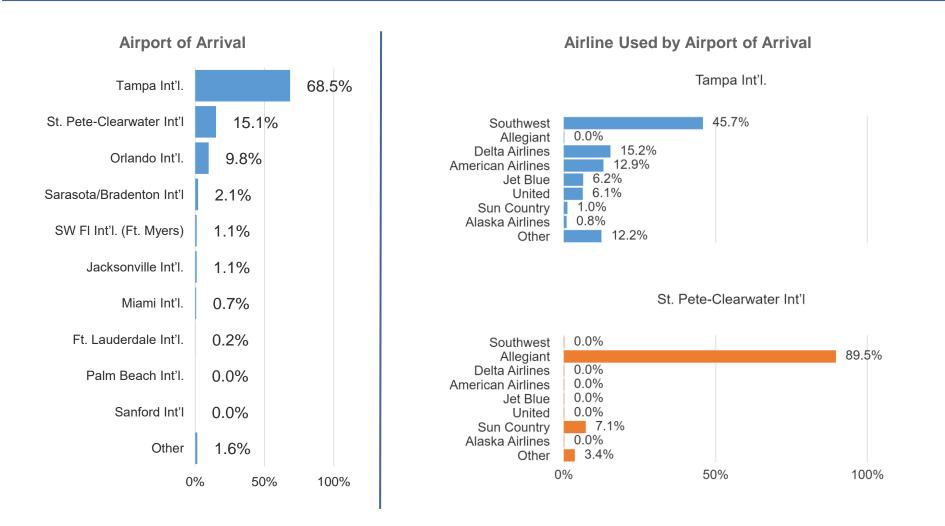




Method of Departure

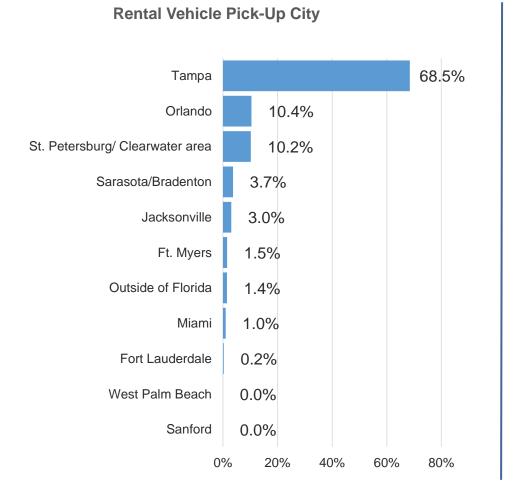


Method of Arrival / Arrival Airport & Airline

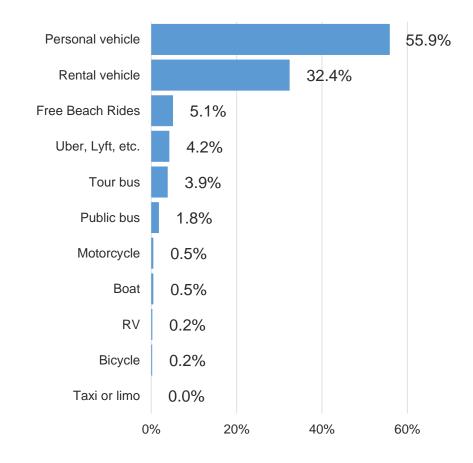




Rental Vehicle Pick-Up City / Transportation Used In-Market

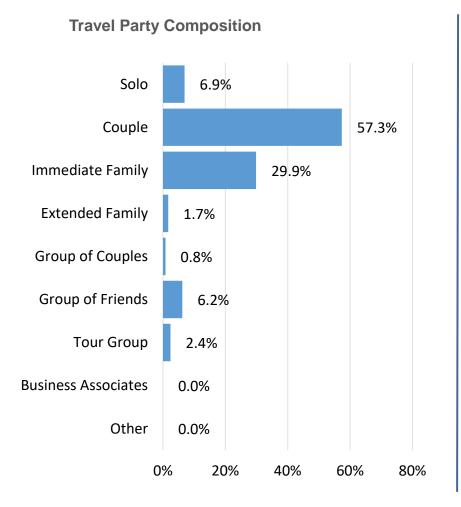


Transportation Used In-Market

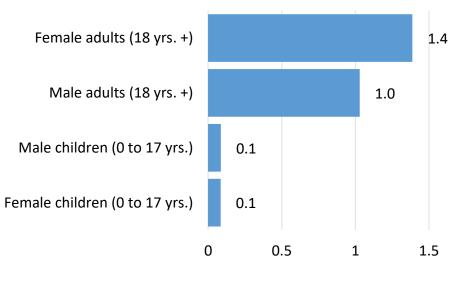




Travel Party Composition / Travel Party Size



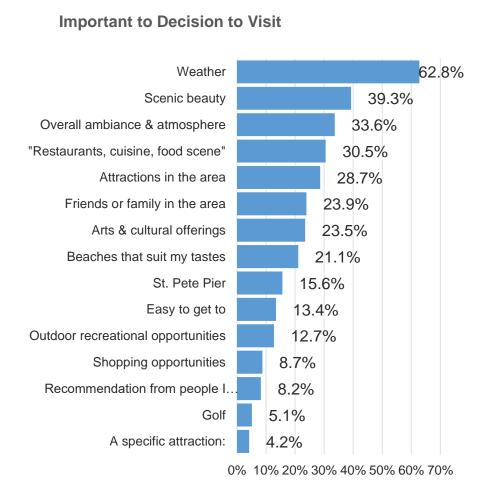




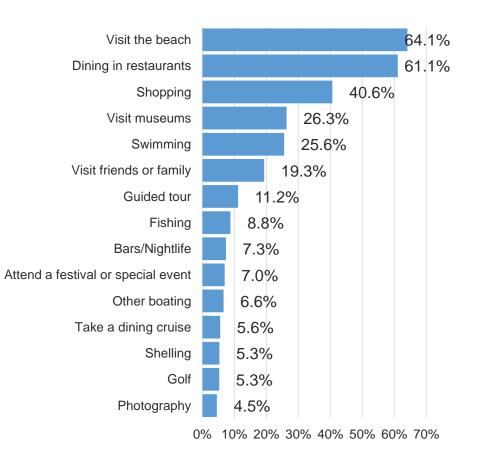
Avg Travel Party Size = 2.6 Percent with Children =11.0 %



Important Factors to Destination Decision / Trip Activities

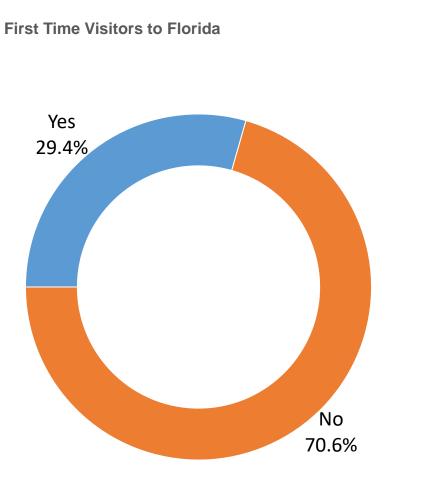


Trip Activities

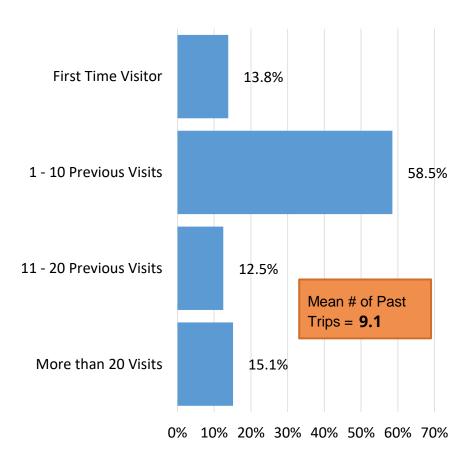




First-Time Visit to Florida / Previous Visitation to St. Pete/Clearwater

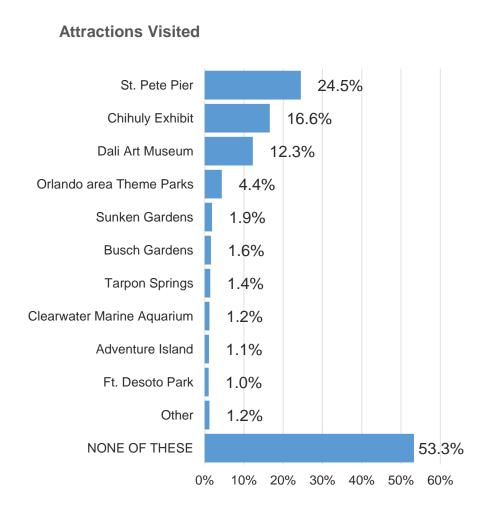


Previous Visitation to the St. Pete/Clearwater Area

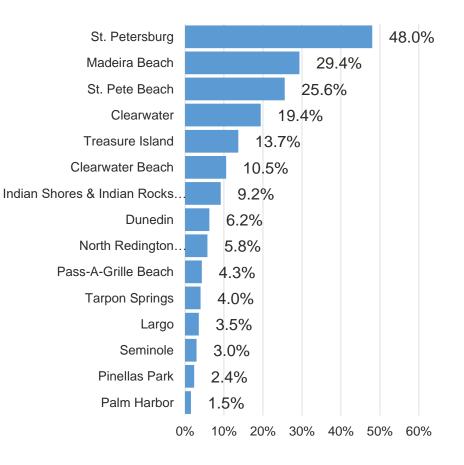




Attractions Visited / Communities Visited

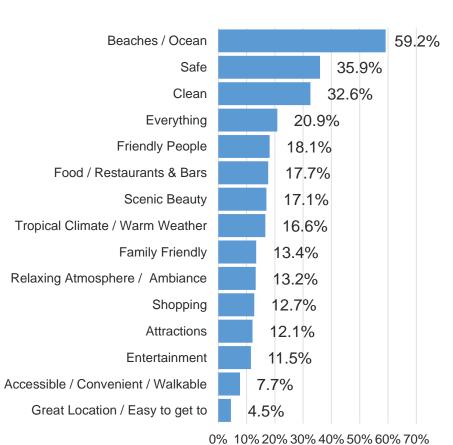


Communities Visited



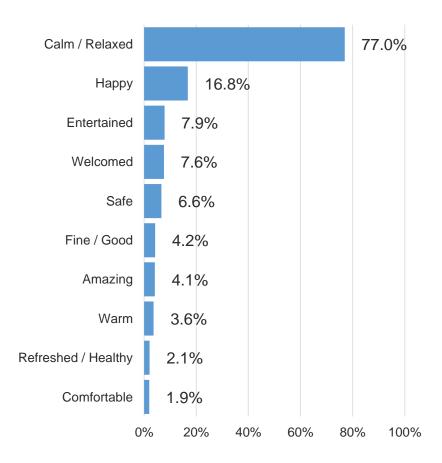


Most Liked Aspect / Feelings in St. Pete-Clearwater



Most Liked Aspects of SPC (Unaided)

Feelings in SPC Area (Unaided)



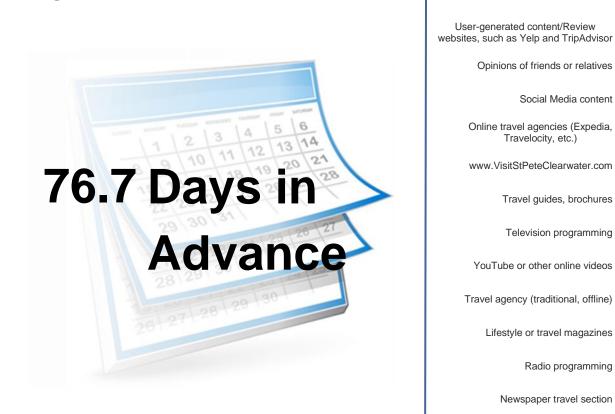


Attractions or Services that Would Enhance the Destination Experience



| It needs no improvement | | 54.8% |
|------------------------------------|-----------|-------|
| Cheaper & More Parking | 18.3% | |
| More Affordable | 16.1% | |
| More public restrooms | 11.0% | |
| Less congestion / traffic | 6.0% | |
| More Public Transportation Options | 3.6% | |
| More shaded / green areas | 3.2% | |
| Better Signage /accessibility | 1.8% | |
| Tourist Information | 1.4% | |
| Finish the Pier | 1.1% | |
| Restaurant Diversity | 0.9% | |
| Clean it up | 0.9% | |
| Better Nightlife | 0.5% | |
| More kid friendly activities | 0.1% | |
| Bars and food options on the beach | 0.0% | |
| 0' | % 20% 40% | 60% |

When Decision to Visit was Made / Travel Planning Resources Used



Average Time Between Decision to Visit and Arrival



1.1%

3.8%

2.2%

2.3%

0.8% 2.0%

1.1%

1.4%

0.2% 1.3%

0.2% 0.9%

1.2% 0.2%

0.0% 0.1%

0.0%

10%

20%

0%

Gulf to Bay St. Pete/Clearwater Destination Magazine 0.0%

14.7%

15.4%

14.6%



30%

34.2%

BEFORE ARRIVING

PETE/CLEARWATER

40%

WHILE IN ST.

AREA

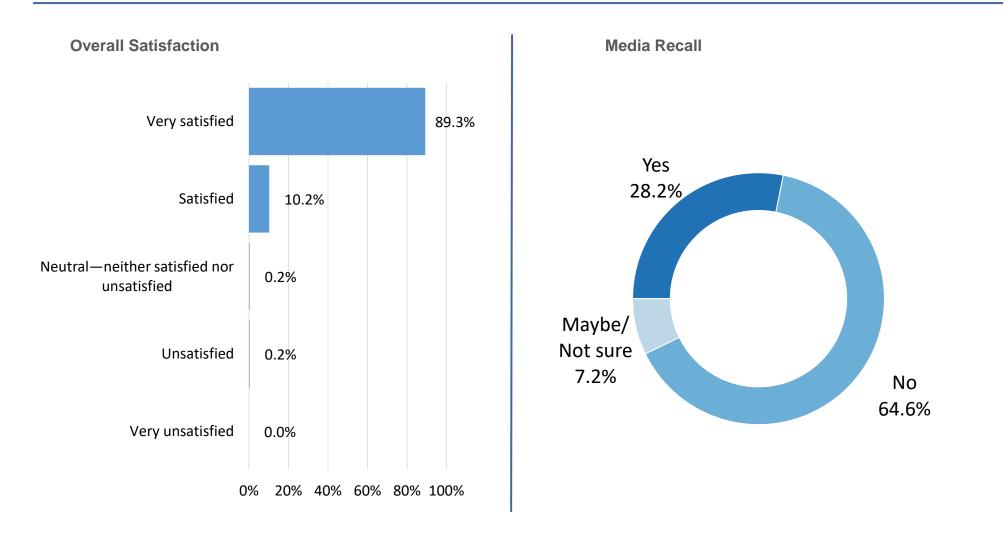
31.6%

26.2%

23.7%

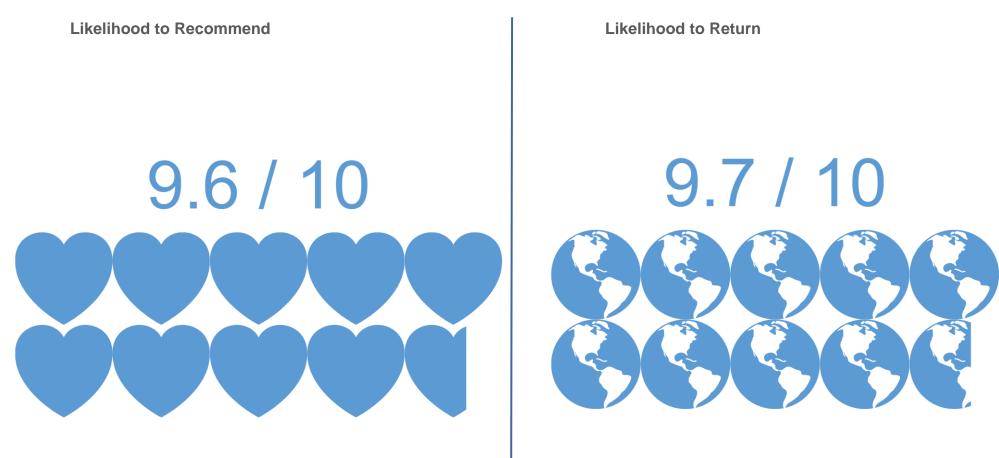
22.8%

Experience Satisfaction / Earned & Paid Media Recall



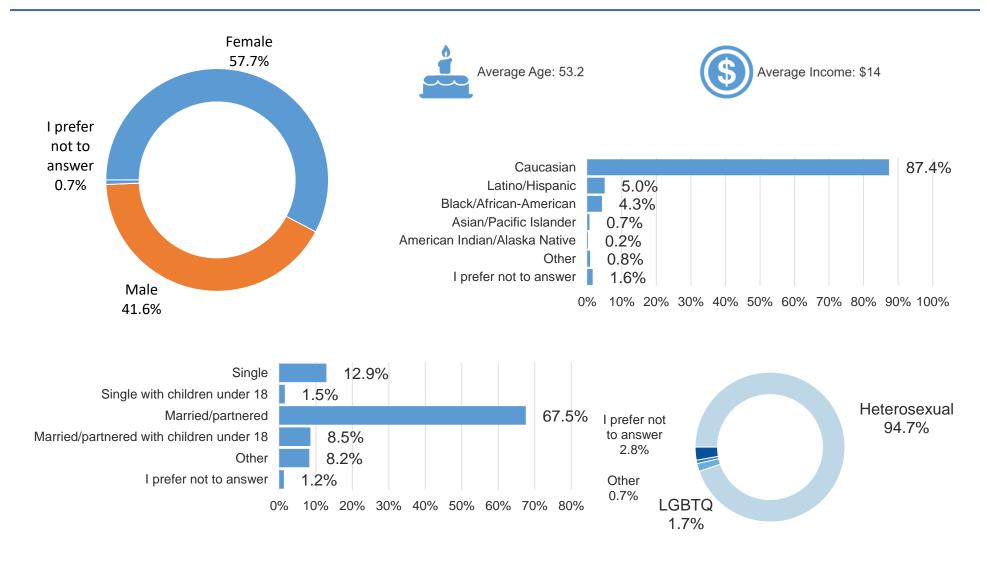


Likelihood to Recommend / Likelihood to Return





Demographics



Destination

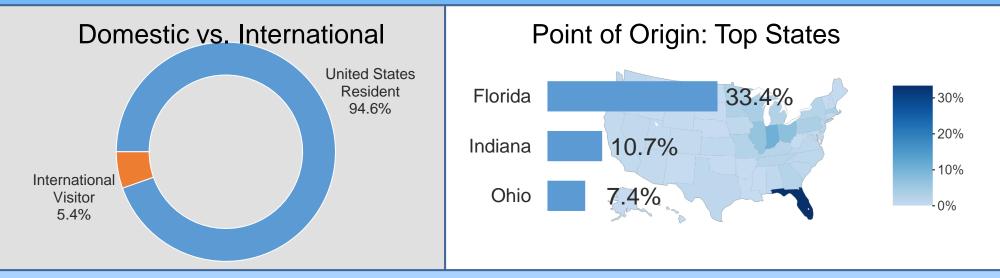
Analysts



Visit St. Pete Clearwater Visitor Profile Study Infographic Profile: 2022 - October 401 responses.

Infographic Profile: 2022 - October 401 responses.

9.0% Millennials40.4% Gen X23.3% Baby Boomers



Factors Important to Destination Decision



Infographic Profile: 2022 - October 401 responses.

Length of Stay 4.7 Days (on average)

