



Prepared On: 07/06/2023
 Prepared By: Kayla Freeman

May 2023 Board Report

MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48595	23-0169 - Meridian	Meridian International Center	Potential	06/21/2023	06/23/2023	57	Liz
48700	EdChoice Parent Corps	EdChoice	Potential	07/11/2023	07/14/2023	111	Jill
48690	2023 PGT Mid-Year Sales Meeting	PGT Innovations	Potential	07/17/2023	07/18/2023	50	Kayla
48625	[REDACTED]	[REDACTED]	Potential	07/30/2023	08/01/2023	15	Kayla
48610	TD SYNnex - CommunitySolv Advisory Council Retreat - August 2023	TD SYNnex Corporation	Potential	08/22/2023	08/24/2023	92	Tina
48709	TBBW - Halfway There	HelmsBriscoe - MASTER	Potential	08/26/2023	08/27/2023	20	Kayla
48631	Chicagoland SuperFans/Bearsnation: Tampa Trip	Chicagoland SuperFans/Bearsnation	Potential	09/14/2023	09/17/2023	300	Jill
48684	APNA 2023 Annual Meeting	Association of Premier Nanny Agencies (APNA)	Potential	09/19/2023	09/23/2023	385	Hortensia
48649	FAMP Leadership Retreat 2023	Florida Association of Mortgage Professionals	Potential	09/21/2023	09/22/2023	40	Kayla
48598	National Veterans Affairs Council (NVAC)2023 Union Only Master Agreement Training #1	Informed Meetings Exchange INMEX	Potential	09/24/2023	09/29/2023	440	Liz
48624	2023 THI Fall Retreat	HelmsBriscoe - MASTER	Potential	09/25/2023	10/01/2023	364	Kayla
48707	TGM Team Retreat 2023	The God Minute	Potential	10/06/2023	10/08/2023	30	Hortensia
48652	[REDACTED]	[REDACTED]	Potential	10/08/2023	10/12/2023	240	Tina
48645	Zelis Healthcare-Provider Summit Q4-Oct/Nov 2023-Lais	Zelis Healthcare, LLC	Potential	10/16/2023	10/17/2023	50	Hortensia
48686	FL APSE 2023 Annual Conference	Association of People Supporting Employment First.	Potential	10/24/2023	10/27/2023	255	Kayla
48687	CCG Helios Foundation 2023	Collaborative Communications Group, Inc.	Potential	10/30/2023	10/31/2023	13	Kayla
48584	The Inspire DREAM Team Conference - November 2023 - IE57956	Inspire Medical Systems, Inc.	Potential	11/02/2023	11/04/2023	79	Jill
48710	CCG Mott Foundation 2023 50 State (Nov.)	Collaborative Communications Group, Inc.	Potential	11/04/2023	11/08/2023	763	Liz
48628	Abiomed, Inc. 2023 Protect IV & Stemi DTU Summits	Abiomed	Potential	11/05/2023	11/10/2023	472	Hortensia
48653	S.E.E. VM Task Force Meeting	Southeastern Electric Exchange	Potential	11/07/2023	11/08/2023	32	Tina
48566	S.E.E Transportation Section Meeting	Southeastern Electric Exchange	Potential	11/14/2023	11/15/2023	28	Tina
48609	YUM Offsite Meeting	Yum! Brands, Inc.	Potential	12/05/2023	12/06/2023	50	Tina
48699	2024 Winter Summit	CONFERENCE EVENT MANAGEMENT	Potential	01/05/2024	01/14/2024	1717	Brian
48627	Cytrellis 2024 National Sales Meeting	Cytrellis Biosystems, Inc.	Potential	01/07/2024	01/11/2024	172	Hortensia

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48643	ATI MasterMind 2024	Automotive Training Institute	Potential	01/08/2024	01/12/2024	79	Liz
48570			Potential	01/12/2024	01/21/2024	1040	Liz
48587	39229-2024 AN NSM	Abbott Laboratories	Potential	01/14/2024	01/19/2024	448	Jill
48600	Triad Partners - Launch III	Triad Partners	Potential	01/16/2024	01/20/2024	390	Jill
48588	NCM02964 20W3 – Tampa – JANUARY 2024	Maritz - MASTER	Potential	01/17/2024	01/19/2024	31	Jill
48639	LFN Leadership Meeting and TRG Board Meeting	The Lincoln National Life Insurance Company ("Group" or "Lincoln National Life Insurance")	Potential	01/21/2024	01/25/2024	397	Hortensia
48672	Millennium Trust - 2024 Annual Sales Meeting	Millennium Trust Company	Potential	01/21/2024	01/24/2024	370	Jill
48692	G Force Annual Meeting	EventPrep - MASTER	Potential	01/21/2024	01/24/2024	216	Kayla
48607	NASF 2024 January Board Meeting	National Association of State Facilities Administrators (NASFA)	Potential	01/22/2024	01/23/2024	44	Tina
48677	IEEE 802.3 January Interim	Meeting Optics	Potential	01/22/2024	01/26/2024	410	Brian
48663	GHX 2024 National Sales Meeting	ConferenceDirect - MASTER	Potential	01/27/2024	02/02/2024	916	Brian
48582	Bausch & Lomb - Vision Care National Sales Meeting - February 2024	Bausch + Lomb, a division of Valeant Pharmaceuticals	Potential	02/03/2024	02/07/2024	890	Hortensia
48601	Confidential client - Feb 2024 Summit	Meetings Made Easy LLC	Potential	02/04/2024	02/08/2024	385	Hortensia
48689	CoverSafe 2024 Company Meeting	Coversafe, Inc	Potential	02/04/2024	02/09/2024	428	Hortensia
48658	2024 Generac Industrial Division Meeting	Generac Power Systems Inc	Potential	02/11/2024	02/15/2024	279	Jill
48659	AMERICAN SOCIETY FOR GASTROINTESTINAL ENDOSCOPY (ASGE)- Winter Meeting 2024	American Society for Gastrointestinal Edoscopy	Potential	02/14/2024	02/18/2024	67	Jill
48703	Vontas Roadshow Training 2nd week	Site Selection Services	Potential	02/19/2024	02/23/2024	160	Jill
48648	WellDyne Consultant Forum (002) UPDATED	WellDyne Rx	Potential	02/20/2024	02/22/2024	140	Kayla
48714	Castle National Sales Meeting 2024	Castle Biosciences	Potential	02/23/2024	03/01/2024	1093	Brian
48581	Wireless Zone 2024 Annual Franchise Convention	Wireless Zone	Potential	02/25/2024	02/29/2024	610	Hortensia
48665	Visiting Angels - Business Builder - March 2024	Living Assistance Services	Potential	02/26/2024	02/29/2024	190	Hortensia
48608	2024 Annual Franchise Conference	2024 Annual Franchise Conference	Potential	02/27/2024	03/02/2024	340	Tina
48613	BF 2024 Annual	HelmsBriscoe	Potential	02/28/2024	02/29/2024	100	Tina
48605	Bradley	Bradley Arant Boult Cummings, LLP	Potential	03/01/2024	03/04/2024	405	Tina
48629	2024 MSC Conference	ASSA ABLOY Door Security Solutions	Potential	03/02/2024	03/09/2024	790	Hortensia
48688	TMA Florida 2024	Turnaround Management Association (TMA)	Potential	03/03/2024	03/05/2024	130	Kayla
48585	2024 New Client Trip NM	HelmsBriscoe - MASTER	Potential	03/04/2024	03/07/2024	78	Jill
48617	BHE 2024 Legal March RFP	Meetings Made Easy LLC	Potential	03/05/2024	03/08/2024	261	Brian
48644	Inteleos Annual Leadership Meeting	Inteleos / ARDMS	Potential	03/05/2024	03/10/2024	333	Liz

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48614	Prescientnational Client Incentive	Prescientnational	Potential	03/09/2024	03/11/2024	40	Tina
48671	*93243* URGENT_Annual 2024	Hospitality Performance Network Global (HPN) MASTER	Potential	03/13/2024	03/17/2024	615	Hortensia
48685	LE Retreat 2024	Lamont Enterprises	Potential	03/13/2024	03/17/2024	81	Kayla
48667	Starkweather & Shepley	Starkweather & Shepley Insurance Brokerage, Inc	Potential	03/15/2024	03/19/2024	225	Hortensia
48668	NGMA 2024 Annual Meeting	National Greenhouse Manufacturers Association	Potential	04/05/2024	04/10/2024	184	Hortensia
48675	2024 Management Excellence Retreat - Florida	Horizon Realty Advisors	Potential	04/07/2024	04/11/2024	490	Brian
48615	35th Annual Southern Surety & Fidelity Claims Conference	Bovis, Kyle, Burch, & Medlin, LLC	Potential	04/08/2024	04/13/2024	220	Tina
48611	[REDACTED]	[REDACTED]	Potential	04/15/2024	04/20/2024	249	Tina
48620	Seller Summit 2024	HelmsBriscoe - MASTER	Potential	04/15/2024	04/18/2024	425	Brian
48633	CGCS 2024 Chief Operating Officers (COO) Meeting	Council of the Great City Schools	Potential	04/15/2024	04/20/2024	520	Liz
48575	Harmony Inc - Area 6 AC&C 2024 - April 2024	Harmony, Inc.	Potential	04/17/2024	04/20/2024	442	Kayla
48571	2024 Annual Florida State Elks Association Unmasking Autism Gala	RSVP to Me Weddings & Events	Potential	04/25/2024	04/27/2024	250	Hortensia
48574	Toastmasters - District 48 Spring Conference - 2024	Toastmasters	Potential	04/25/2024	04/28/2024	400	Kayla
48680	DTCC Advisory Meeting May 2024	The Depository Trust & Clearing Corporation (DTCC)	Potential	05/01/2024	05/02/2024	90	Hortensia
48704	MLG Users Meeting 2024	Member Loyalty Group	Potential	05/04/2024	05/06/2024	242	Jill
48682	Shiseido Americas 2024 US Sales Conference	Shiseido Americas Corporation	Potential	05/17/2024	05/23/2024	1127	Hortensia
48701	Medico 2024 RFP	MedicoCX	Potential	06/05/2024	06/08/2024	176	Jill
48621	[REDACTED]	[REDACTED]	Potential	06/11/2024	06/13/2024	245	Kayla
48592	Young Farmers & Ranchers Leadership Conference	Conference Catalysts	Potential	07/11/2024	07/13/2024	420	Kayla
48589	2024 - Garden Center Conference & Expo	GIE Media, Inc.	Potential	07/27/2024	07/31/2024	975	Jill
48594	Wetzel's Pretzels 2024v2	Hamilton Group Meeting Planners	Potential	09/05/2024	09/10/2024	485	Brian
48591	EXL - LifePro User Conference 2024 - September/October 2024	ExlService Holdings, Inc.	Potential	09/20/2024	09/27/2024	530	Hortensia
48572	47th Annual Health Care Quality & Patient Safety Conference	American Board of Quality Assurance & Utilization Physician	Potential	10/03/2024	10/04/2024	300	Kayla
48708	FADSS 2024 Fall Leadership Conference	Florida Association of District School Superintendents	Potential	10/07/2024	10/10/2024	735	Kayla
48693	Florida Farm Bureau Federation Annual Meeting	Florida Farm Bureau Federation	Potential	10/29/2024	10/31/2024	634	Kayla
48577	FASBO/FSFOA 2024 Joint Conference	Florida Association of School Business Officials	Potential	11/04/2024	11/07/2024	800	Kayla
48664	Visiting Angels - Business Builder - Nov 2024	Living Assistance Services	Potential	11/04/2024	11/07/2024	190	Hortensia
48604	2024 CEMSG Partners Meeting - 141	CONFERENCE EVENT MANAGEMENT	Potential	12/01/2024	12/07/2024	710	Hortensia
48673	[REDACTED]	[REDACTED]	Potential	01/08/2025	01/15/2025	614	Hortensia

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48579	KH-Kickoff 2025	HelmsBriscoe - MASTER	Potential	01/15/2025	01/16/2025	1560	Kayla
48661	Love's Leadership Summit 2025	Love's Travel Stops and Country Stores, Inc.	Potential	01/16/2025	01/24/2025	306	Jill
48650	#94321 2025 Annual Company Meeting	Hospitality Performance Network Global (HPN) MASTER	Potential	02/01/2025	02/06/2025	405	Liz
48674	2025 CHS Cooperative Leadership Conference - REVISED II	CHS, Inc.	Potential	02/08/2025	02/13/2025	1415	Jill
48712	AACP - 2025 Interim Meeting	International Life Sciences Institute	Potential	02/11/2025	02/18/2025	1426	Liz
48597	HPN #93187 - Educational Meeting	Hospitality Performance Network Global (HPN) MASTER	Potential	02/19/2025	02/24/2025	520	Brian
48593	2025 CHPA Selfcare Leadership Summit (SLS)	Consumer Healthcare Products Association	Potential	03/07/2025	03/13/2025	733	Liz
48660	CRDN International Convention	CRDN Restoration	Potential	03/11/2025	03/16/2025	836	Jill
48681	Carter-Haston (CH) Meeting	Carter-Haston Real Estate Services	Potential	03/16/2025	03/21/2025	523	Tina
48656	GRC Board of Trustees Meeting - Bi Annual April 2025 Florida	LM Media Worldwide, LLC	Potential	04/01/2025	04/05/2025	86	Hortensia
48576	Harmony Inc - Area 6 AC&C 2025 - April 2025	Harmony, Inc.	Potential	04/02/2025	04/05/2025	422	Kayla
48702	10055 May 2025 Board of Directors	Cardinal Health	Potential	05/04/2025	05/06/2025	75	Jill
48670	2024 Circle of Excellence	Novo Nordisk Inc.	Potential	05/08/2025	05/17/2025	1600	Hortensia
48697	*86621V2* 2025 Convention	Hospitality Performance Network Global (HPN) MASTER	Potential	06/22/2025	06/30/2025	436	Hortensia
48622	FSBA 2025 National Meeting	Florida School Boards Association	Potential	06/24/2025	06/26/2025	150	Kayla
48678	*UPDATE 4.27.23* International Brotherhood of Magicians (IBM) 2025	International Brotherhood of Magicians	Potential	07/12/2025	07/20/2025	1042	Brian
48640	CRE. Converge 2025	NAIOP, the Commercial Real Estate Development Association	Potential	10/17/2025	10/23/2025	2124	Liz
48606	IDA 2025 Fall Education Conference & Tradeshow	Kellen (Atlanta Office)	Potential	10/20/2025	10/25/2025	311	Tina
48638	Joint Committee Meeting 2026	Packaging Machinery Manufacturers Institute (PMMI)	Potential	02/03/2026	02/07/2026	403	Liz
48596	2026 CHPA Selfcare Leadership Summit (SLS)	Consumer Healthcare Products Association	Potential	03/06/2026	03/12/2026	733	Liz
48603	Baptist Congress July 2026	Florida General Baptist	Potential	07/26/2026	08/01/2026	1218	Hortensia
48641	CareNet	Care Net	Potential	09/08/2026	09/13/2026	2270	Hortensia
48711	NATSAP Annual Conference 2027	National Association of Therapeutic Schools and Programs	Potential	01/22/2027	01/28/2027	1610	Liz
48586	WLCS 2028 National Convention	Women Leaders in College Sports	Potential	10/05/2028	10/10/2028	1500	Jill
	COUNT: 106					SUM: 50913	



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MEETING SALES DEFINITE MONTHLY REPORT

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47770	Prime Therapeutics Ignite FL 2022	05/11/2023	127	12/13/2022	12/15/2022	\$68,207.11	\$548.06	Jill
48683	[REDACTED]	05/25/2023	135	01/30/2023	02/02/2023	\$108,569.40	\$2,148.24	Hortensia
47188	Bottleneck Management 2023 Company Meeting	05/11/2023	173	02/06/2023	02/09/2023	\$89,155.34	\$720.18	Jill
47841	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	05/11/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
47460	Parallon Leadership Meeting 243125	05/10/2023	240	02/21/2023	02/24/2023	\$231,797.82	\$5,893.40	Tina
45916	Association of Anatomy, Cell Biology and Neurobiology Chairpersons Meeting (AACBNC)	05/29/2023	227	03/15/2023	03/18/2023	\$297,200.30	\$9,011.23	Jill
47244	Lizie - Majesty	05/05/2023	67	03/23/2023	03/25/2023	\$30,069.76	\$262.78	Brian
48122	Sibai Family Reunion	05/26/2023	32	04/06/2023	04/10/2023	\$42,175.29	\$1,159.52	Hortensia
48412	Linde Global Helium and Rare Gases Strategy Update Meeting	05/10/2023	56	04/16/2023	04/20/2023	\$51,137.12	\$1,508.10	Brian
45681	DTCC Advisory Meeting 2023	05/18/2023	136	04/23/2023	04/29/2023	\$133,932.42	\$3,913.77	Brian
48249	Grainger: Business Meeting	05/05/2023	107	04/24/2023	04/26/2023	\$89,577.84	\$2,360.36	Kayla
48494	BJ/Jetro Live CCT - Apr 2023	05/10/2023	69	04/25/2023	04/27/2023	\$75,073.36	\$2,027.61	Tina
48706	SITEC 2023	05/30/2023	879	04/28/2023	05/06/2023	\$762,683.29	\$14,825.37	Jill
48250	333 Rescue Squadron	05/25/2023	269	05/03/2023	05/06/2023	\$189,577.77	\$5,129.84	Kayla
48275	2023 Bitnile Overflow Block	05/25/2023	80	05/04/2023	05/08/2023	\$62,918.06	\$1,720.43	Kayla
48580	Donnenberg/Duarte Wedding	05/03/2023	45	05/11/2023	05/14/2023	\$47,060.06	\$1,212.63	Kayla
47992	S.E.E. AMI System Operations Committee Meeting and Metering & Distribution Service Devices	05/10/2023	120	05/14/2023	05/17/2023	\$105,814.87	\$2,723.57	Tina
48517	VSPC Agency Partner Meeting	05/15/2023	42	05/16/2023	05/19/2023	\$35,357.13	\$849.77	Kayla
48573	2023 Suzuki Marine USA	05/03/2023	171	05/21/2023	05/31/2023	\$125,148.40	\$2,673.85	Kayla
48041	Southeastern Regional Chemical Engineering Chairs Meeting 2023	05/15/2023	105	06/04/2023	06/06/2023	\$95,216.13	\$2,757.53	Kayla
48197	2023 June NDR Working Group Meeting - RFP FY23-30085	05/18/2023	49	06/05/2023	06/08/2023	\$40,324.97	\$1,099.74	Liz
48695	NNI #2232 South Florida Obesity	05/31/2023	29	06/06/2023	06/07/2023	\$34,090.94	\$899.07	Hortensia
48636	[REDACTED]	05/16/2023	357	06/17/2023	06/24/2023	\$240,297.61	\$4,858.55	Tina
48619	Seminole HS class of 1973 50th Reunion	05/15/2023	50	06/23/2023	06/25/2023	\$45,960.36	\$1,176.03	Hortensia

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48713	[REDACTED]	05/31/2023	590	06/24/2023	06/30/2023	\$368,439.30	\$7,894.02	Tina
48143	SunFlora's Owner 2023 Owner's Conference	05/15/2023	1,154	09/20/2023	09/22/2023	\$1,058,597.43	\$24,890.18	Kayla
48336	YMCA - Women's CEO Retreat - Jan 2024	05/26/2023	84	01/31/2024	02/03/2024	\$79,624.38	\$2,290.66	Kayla
48618	Sewanee Reunion So East 2-24	05/16/2023	31	02/15/2024	02/18/2024	\$29,951.79	\$872.15	Liz
48635	[REDACTED]	05/16/2023	389	07/28/2024	08/03/2024	\$285,912.70	\$7,403.67	Tina
48696	YMCA - Women's CEO Retreat - Jan 2025	05/26/2023	84	01/28/2025	01/31/2025	\$84,687.18	\$2,495.20	Kayla
48676	iCon 2026	05/24/2023	1,513	02/23/2026	02/28/2026	\$1,710,209.51	\$40,529.68	Jill
48666	Annual Conference 2027	05/23/2023	1,852	01/11/2027	01/19/2027	\$2,106,921.27	\$51,101.49	Tina
	COUNT: 32		SUM: 9,462			SUM: \$8,891,328.32	SUM: \$211,283.71	



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MEETING SALES YTD DEFINITE LEADS FY23

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44810	2022 NAD Technical Standard Committee NAD-ITS	11/15/2022	210	10/03/2022	10/06/2022	\$167,368.41	\$3,921.57	Hortensia
45674	Global Security Group (GSG) Global Conference	10/26/2022	482	10/03/2022	10/07/2022	\$406,800.89	\$10,794.92	Hortensia
45982	Fall 2022 Meeting Florida Chapter Health Physics Society	10/24/2022	52	10/06/2022	10/07/2022	\$35,696.63	\$719.19	Brian
46126	2022 ParTech Data Central Meeting	11/07/2022	69	10/11/2022	10/13/2022	\$60,412.13	\$1,698.33	Jill
45847	CNME Fall Board Meeting	11/15/2022	37	10/12/2022	10/15/2022	\$34,000.43	\$775.59	Hortensia
47520	Leimbach/Levy wedding	10/12/2022	49	10/13/2022	10/15/2022	\$62,448.62	\$1,732.78	Renee
47519	Makris/Mejia Wedding	10/12/2022	39	10/14/2022	10/16/2022	\$52,723.67	\$1,076.10	Renee
47706	PPWC Ladies Retreat - October 2022	11/15/2022	50	10/14/2022	10/16/2022	\$53,268.09	\$781.95	Hortensia
47478	Sisters Kinnect Women's Conference 2022	10/27/2022	22	10/27/2022	10/29/2022	\$74,879.38	\$878.93	Brian
45453	Karachi American School Reunion	10/12/2022	92	10/28/2022	10/30/2022	\$96,999.49	\$1,960.58	Brian
47596	CAGI Fall 2022 Meeting	10/27/2022	347	10/29/2022	11/07/2022	\$401,557.63	\$9,616.22	Jill
47180	2022 Paradise Company Gathering	11/03/2022	128	10/31/2022	11/03/2022	\$98,351.46	\$2,485.06	Brian
43760	Montessori Foundation/IMC Annual Conference	11/17/2022	353	11/02/2022	11/07/2022	\$422,843.74	\$8,759.51	Tina
48383	[REDACTED]	03/27/2023	59	11/02/2022	11/03/2022	\$57,128.36	\$1,129.55	Liz
45074	American Chemistry Council State Conference 2022 # : 81543	12/08/2022	242	11/08/2022	11/11/2022	\$243,024.64	\$6,319.26	Liz
47739	[REDACTED]	11/16/2022	972	11/12/2022	11/16/2022	\$724,712.93	\$16,806.85	Tina
47571	ASUCRP Annual Conference 2022	10/24/2022	600	11/14/2022	11/17/2022	\$348,789.66	\$7,714.77	Brian
47613	Hoxhunt	03/05/2023	31	11/16/2022	11/19/2022	\$30,384.22	\$768.55	Jill
46051	Andrea's 70th Birthday Celebration	11/01/2022	75	11/18/2022	11/20/2022	\$88,165.65	\$1,559.10	Hortensia
47336	[REDACTED]	11/08/2022	333	11/27/2022	12/01/2022	\$286,451.02	\$5,118.67	Liz
47567	FAC - Legislative Conference 2022	10/24/2022	810	11/28/2022	12/02/2022	\$332,379.70	\$2,884.53	Brian
47573	2022 NACBH Emerging Best Practices	10/25/2022	275	11/28/2022	12/04/2022	\$227,060.42	\$5,969.93	Liz
45338	2022 Winter Meeting	03/05/2023	127	11/30/2022	12/04/2022	\$123,410.95	\$3,029.48	Jill
45984	Florida Network of Youth & Family Services - QIC	10/18/2022	223	11/30/2022	12/02/2022	\$163,359.96	\$3,915.68	Brian
47495	SUNY Cortland December 2022 Meeting	11/03/2022	130	12/07/2022	12/11/2022	\$107,089.15	\$2,406.35	Tina

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47592	Salesforce Small Block Dec 2022	11/17/2022	28	12/07/2022	12/09/2022	\$35,960.83	\$1,096.40	Tina
47526	*UPDATED* TD SYNEX - Microsoft Education Workshop - December 2022	12/06/2022	112	12/12/2022	12/14/2022	\$97,603.45	\$2,695.84	Brian
47770	Prime Therapeutics Ignite FL 2022	05/11/2023	127	12/13/2022	12/15/2022	\$68,207.11	\$548.06	Jill
47605	ChenMed MGC New Hire Sales Training 2022	03/08/2023	40	12/18/2022	12/21/2022	\$28,272.22	\$591.20	Jill
47690	Von Ardenne January 2023 Meeting	11/11/2022	518	01/02/2023	01/31/2023	\$357,220.67	\$7,912.74	Jill
45232		10/27/2022	403	01/06/2023	01/11/2023	\$413,430.96	\$9,534.72	Hortensia
45694	BDO Platinum Roundtable	01/27/2023	27	01/09/2023	01/11/2023	\$28,504.46	\$872.64	Brian
47547	Vaisala PowerUp 2023 Distributor Meeting	11/22/2022	75	01/09/2023	01/11/2023	\$74,608.11	\$2,020.25	Hortensia
47627	UPDATED Caterpillar Inc. - Certified Rebuild Conference - January/February 2023	03/05/2023	476	01/09/2023	01/13/2023	\$419,649.49	\$9,155.77	Jill
44566		12/28/2022	535	01/11/2023	01/16/2023	\$478,495.94	\$9,796.02	Tina
45987	Meet the Masters	03/01/2023	162	01/12/2023	01/15/2023	\$171,346.26	\$4,316.57	Hortensia
45788	Southern Seed Association 2023	01/24/2023	223	01/13/2023	01/16/2023	\$210,296.81	\$6,090.77	Tina
47274		10/03/2022	1,050	01/13/2023	01/21/2023	\$1,015,371.89	\$22,854.87	Liz
47817	FLGA LCMS Grace Place Retreat	12/27/2022	377	01/15/2023	01/17/2023	\$482,016.93	\$9,476.46	Hortensia
47782	National Team Offste	01/23/2023	28	01/17/2023	01/19/2023	\$35,032.66	\$1,001.62	Hortensia
47403	*REVISED* TD SYNEX - IBM Clearwater Marketing Summit - January 2023	01/26/2023	145	01/18/2023	01/20/2023	\$115,879.64	\$2,945.03	Brian
47677	2023 NAELA Board Meeting Stetson University	12/22/2022	31	01/18/2023	01/21/2023	\$34,854.38	\$866.84	Liz
47392	Memorial Service for Bruce Barber	01/26/2023	335	01/20/2023	01/22/2023	\$256,046.22	\$6,269.07	Brian
47962	TOI Sales & Marketing Team Meeting	03/07/2023	91	01/23/2023	01/26/2023	\$94,045.56	\$2,458.60	Jill
47484	TR-42 Meetings	03/05/2023	172	01/28/2023	02/02/2023	\$149,839.25	\$3,539.49	Jill
47696	Southeast Lung 2023 Fast Start	03/06/2023	144	01/30/2023	02/02/2023	\$139,201.73	\$3,468.45	Jill
47800	Zoetis: POA Meeting	01/05/2023	98	01/30/2023	02/02/2023	\$92,004.16	\$2,664.71	Brian
48294	ChenMed MGC New Hire Sales Training 2023 #2	03/08/2023	40	01/30/2023	02/03/2023	\$29,799.00	\$626.62	Jill
48683		05/25/2023	135	01/30/2023	02/02/2023	\$108,569.40	\$2,148.24	Hortensia
47691	Von Ardenne February 2023 Meeting	11/11/2022	484	02/01/2023	02/28/2023	\$334,030.20	\$7,389.98	Jill
47759	Pinnacle Biologics Feb 2023 Academy	03/10/2023	57	02/02/2023	02/05/2023	\$58,780.35	\$1,536.63	Jill
45242	CBMC Summit 2023	02/01/2023	469	02/04/2023	02/11/2023	\$409,253.45	\$10,964.54	Hortensia
47421	2023 Soprema National Sales Meeting February Revised Dates	03/07/2023	755	02/05/2023	02/08/2023	\$796,235.38	\$22,042.80	Jill
47597	2023 Joint Conference of Librarians of Color (JCLC)	10/27/2022	2,212	02/05/2023	02/12/2023	\$2,236,859.86	\$50,371.35	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47188	Bottleneck Management 2023 Company Meeting	05/11/2023	173	02/06/2023	02/09/2023	\$89,155.34	\$720.18	Jill
48295	ChenMed MGC New Hire Sales Training 2023 #3	03/08/2023	40	02/06/2023	02/10/2023	\$31,158.20	\$689.59	Jill
47298	CCS Medical National Growth Conference	02/28/2023	167	02/07/2023	02/09/2023	\$75,170.89	\$656.93	Brian
47841	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	05/11/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
48278	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	03/06/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
47543	ATI 20 Group - CEO 1	12/08/2022	27	02/08/2023	02/10/2023	\$25,492.22	\$733.47	Liz
47774	2023 Annual VSPC Marketing Meeting	12/08/2022	1	02/09/2023	02/09/2023	\$31,729.85	\$260.80	Renee
47680	CCCI-Cru Global ETL (Executive Team Leaders) Meeting	03/14/2023	105	02/13/2023	02/18/2023	\$100,159.42	\$2,859.69	Hortensia
48155	Central Valley Ag 2023	02/10/2023	251	02/15/2023	02/20/2023	\$355,592.36	\$10,639.07	Jill
47295	TEANA Winter Conference	03/14/2023	190	02/16/2023	02/19/2023	\$265,028.83	\$7,428.17	Hortensia
47918	NCPA 2023 Multiple Locations Pharmacy Conference	01/05/2023	683	02/19/2023	02/27/2023	\$774,341.14	\$18,365.17	Liz
48060	Hybrids Staff Meeting	03/23/2023	97	02/19/2023	02/24/2023	\$95,779.55	\$2,655.76	Tina
48193	Great Plains Medallion Program 2023	02/17/2023	124	02/19/2023	02/24/2023	\$178,387.46	\$5,197.32	Jill
47460	Parallon Leadership Meeting 243125	05/10/2023	240	02/21/2023	02/24/2023	\$231,797.82	\$5,893.40	Tina
45300	UF CME (College of Medicine) Running Medicine Conference	01/13/2023	150	02/22/2023	02/24/2023	\$152,942.74	\$3,944.34	Brian
47856	CAP 2/23 Digital and Computational Pathology Committee	02/01/2023	46	02/24/2023	02/26/2023	\$46,274.59	\$1,177.31	Jill
47410	2023 GCCA Florida Cold Chain Connection	12/28/2022	67	02/26/2023	02/28/2023	\$58,718.85	\$1,601.74	Liz
48205	IHIA Training - Pinellas County	03/15/2023	342	02/26/2023	03/03/2023	\$254,012.48	\$5,962.00	Kayla
48182		02/16/2023	317	02/27/2023	03/05/2023	\$343,885.05	\$8,371.99	Hortensia
47955	Board of County Commissioners - BCC/TDC Meeting 2023	02/16/2023	0	02/28/2023	02/28/2023	\$3,391.32	\$29.71	Kayla
47565	NORM Board March 2023	03/13/2023	52	03/01/2023	03/05/2023	\$52,409.11	\$1,650.40	Brian
47692	Von Ardenne March 2023 Meeting	11/11/2022	535	03/01/2023	03/31/2023	\$368,814.84	\$8,174.11	Jill
48156	AAAP 2023 Annual Meeting	02/11/2023	385	03/01/2023	03/07/2023	\$469,479.50	\$12,158.06	Jill
45877	2023 TRG Grand Prix Room Block	03/13/2023	160	03/02/2023	03/06/2023	\$228,322.56	\$8,650.05	Brian
48176	2023 V-Forward Grand Prix Room Block	02/15/2023	160	03/02/2023	03/05/2023	\$249,210.85	\$8,766.69	Jill
48045	TD SYNnex - Dell Technologies Medalist Graduation - March 2023	03/29/2023	76	03/03/2023	03/05/2023	\$80,244.41	\$2,122.44	Tina
45608	Sabert 2023 NSM	01/22/2023	285	03/06/2023	03/08/2023	\$307,783.79	\$8,798.73	Hortensia
45916	Association of Anatomy, Cell Biology and Neurobiology Chairpersons Meeting (AACBNC)	05/29/2023	227	03/15/2023	03/18/2023	\$297,200.30	\$9,011.23	Jill
47369	ADC IBC 2023	01/03/2023	554	03/16/2023	03/23/2023	\$577,115.38	\$12,885.35	Hortensia

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47602	CCCI - Cru, Jesus Film Project Executive Team Meeting	03/23/2023	140	03/18/2023	03/25/2023	\$376,860.02	\$15,234.36	Hortensia
48277	NERC RSTC Meeting 2023	03/06/2023	400	03/20/2023	03/24/2023	\$484,897.84	\$13,706.64	Tina
47998	Spring Board Meeting	04/05/2023	17	03/22/2023	03/24/2023	\$25,729.24	\$588.39	Hortensia
47244	Lizie - Majesty	05/05/2023	67	03/23/2023	03/25/2023	\$30,069.76	\$262.78	Brian
47775	NTCA - TEF overflow block	04/19/2023	79	03/31/2023	04/06/2023	\$75,968.44	\$2,043.32	Liz
47693	Von Ardenne April 2023 Meeting	11/11/2022	35	04/01/2023	04/07/2023	\$25,355.59	\$544.91	Jill
47700	A01.90 Executive Meeting	12/14/2022	48	04/01/2023	04/04/2023	\$45,897.77	\$1,084.34	Hortensia
48122	Sibai Family Reunion	05/26/2023	32	04/06/2023	04/10/2023	\$42,175.29	\$1,159.52	Hortensia
47788	International Firestop Council Spring 2023 Meeting	02/21/2023	112	04/10/2023	04/13/2023	\$95,648.94	\$2,606.00	Liz
47160	2023 Molecular Virology Workshop	03/28/2023	346	04/13/2023	04/15/2023	\$327,151.97	\$8,452.68	Tina
48165	SOA CFE & QFI Meeting	03/05/2023	91	04/14/2023	04/16/2023	\$82,760.61	\$2,204.96	Jill
47891	2023 IEEE PES Switchgear Committee Spring Meeting (CONFIDENTIAL)	12/27/2022	841	04/15/2023	04/20/2023	\$889,909.10	\$21,187.36	Hortensia
48412	Linde Global Helium and Rare Gases Strategy Update Meeting	05/10/2023	56	04/16/2023	04/20/2023	\$51,137.12	\$1,508.10	Brian
48380	Guardian Foundation 2023 Annual Meeting	03/27/2023	236	04/17/2023	04/21/2023	\$249,393.80	\$7,116.28	Tina
47876	Raptor Maps Offsite Event	04/27/2023	150	04/18/2023	04/21/2023	\$142,016.34	\$3,378.81	Hortensia
48235	Natil Motor Frieght Weighing and Research Advisory Council	03/02/2023	180	04/18/2023	04/20/2023	\$138,018.47	\$3,099.73	Liz
48362	FCIAAO 2023 Overflow	04/26/2023	160	04/19/2023	04/20/2023	\$133,593.39	\$3,167.87	Kayla
47917	DCI 2023 Spring Meeting	01/05/2023	1,170	04/22/2023	04/28/2023	\$1,168,510.43	\$26,544.82	Tina
45681	DTCC Advisory Meeting 2023	05/18/2023	136	04/23/2023	04/29/2023	\$133,932.42	\$3,913.77	Brian
48249	Grainger: Business Meeting	05/05/2023	107	04/24/2023	04/26/2023	\$89,577.84	\$2,360.36	Kayla
48494	BJ/Jetro Live CCT - Apr 2023	05/10/2023	69	04/25/2023	04/27/2023	\$75,073.36	\$2,027.61	Tina
47805	2023 Physicians Wellness Retreat	01/19/2023	115	04/27/2023	04/30/2023	\$133,046.42	\$3,467.57	Kayla
48374	2023 Board Strategic Planning Session	03/23/2023	220	04/27/2023	04/30/2023	\$195,833.11	\$5,774.28	Kayla
48706	SITEC 2023	05/30/2023	879	04/28/2023	05/06/2023	\$762,683.29	\$14,825.37	Jill
48250	333 Rescue Squadron	05/25/2023	269	05/03/2023	05/06/2023	\$189,577.77	\$5,129.84	Kayla
48497	TBRPC 2023 Summit	04/19/2023	199	05/03/2023	05/06/2023	\$301,883.94	\$6,091.55	Kayla
48275	2023 Bitnile Overflow Block	05/25/2023	80	05/04/2023	05/08/2023	\$62,918.06	\$1,720.43	Kayla
48348	[REDACTED]	03/15/2023	1,100	05/07/2023	05/12/2023	\$1,039,301.31	\$23,766.79	Jill
48381	Florida Municipal Bond Club 2023	03/27/2023	62	05/09/2023	05/13/2023	\$88,566.74	\$1,892.63	Tina

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48198	NACCHO Board-Racial Equity Institute	04/17/2023	75	05/10/2023	05/12/2023	\$52,340.41	\$1,074.66	Liz
48580	Donnenberg/Duarte Wedding	05/03/2023	45	05/11/2023	05/14/2023	\$47,060.06	\$1,212.63	Kayla
48417	FLAIRS 36th Conference	04/05/2023	297	05/13/2023	05/17/2023	\$303,288.61	\$6,814.26	Kayla
44196		11/22/2022	1,040	05/14/2023	05/20/2023	\$900,740.62	\$19,276.01	Hortensia
47992	S.E.E. AMI System Operations Committee Meeting and Metering & Distribution Service Devices	05/10/2023	120	05/14/2023	05/17/2023	\$105,814.87	\$2,723.57	Tina
48517	VSPC Agency Partner Meeting	05/15/2023	42	05/16/2023	05/19/2023	\$35,357.13	\$849.77	Kayla
48389	2023 FBHA - Admin Forum	03/30/2023	259	05/21/2023	05/25/2023	\$201,656.10	\$4,534.73	Kayla
48573	2023 Suzuki Marine USA	05/03/2023	171	05/21/2023	05/31/2023	\$125,148.40	\$2,673.85	Kayla
48040		01/26/2023	142	06/04/2023	06/07/2023	\$180,886.53	\$5,126.54	Jill
48041	Southeastern Regional Chemical Engineering Chairs Meeting 2023	05/15/2023	105	06/04/2023	06/06/2023	\$95,216.13	\$2,757.53	Kayla
48197	2023 June NDR Working Group Meeting - RFP FY23-30085	05/18/2023	49	06/05/2023	06/08/2023	\$40,324.97	\$1,099.74	Liz
48273	Kristin Fink Leadership Development Academy June 2023	04/18/2023	255	06/05/2023	06/08/2023	\$211,125.68	\$4,338.83	Hortensia
48695	NNI #2232 South Florida Obesity	05/31/2023	29	06/06/2023	06/07/2023	\$34,090.94	\$899.07	Hortensia
46085	FSPA June Board Meeting	01/05/2023	156	06/08/2023	06/10/2023	\$148,705.79	\$4,278.57	Brian
48636		05/16/2023	357	06/17/2023	06/24/2023	\$240,297.61	\$4,858.55	Tina
48283	Education Summit 2023	03/06/2023	327	06/18/2023	06/21/2023	\$348,173.64	\$8,911.29	Jill
48167	AGMA Gear Box Design 2023	02/14/2023	48	06/19/2023	06/22/2023	\$44,660.35	\$976.78	Liz
48619	Seminole HS class of 1973 50th Reunion	05/15/2023	50	06/23/2023	06/25/2023	\$45,960.36	\$1,176.03	Hortensia
48713		05/31/2023	590	06/24/2023	06/30/2023	\$368,439.30	\$7,894.02	Tina
47621	BMM 2023	11/05/2022	95	07/12/2023	07/16/2023	\$112,777.24	\$2,988.32	Brian
48408	FADRA 2023	04/05/2023	572	07/18/2023	07/23/2023	\$536,293.37	\$10,824.93	Kayla
48526	Floridians for Better Transportation July 2023	04/21/2023	438	07/18/2023	07/22/2023	\$346,261.04	\$9,969.06	Brian
45826	Update in Liver & GI, 2023	02/02/2023	460	07/27/2023	07/30/2023	\$202,150.50	\$1,759.74	Kayla
48339	17th Annual Liver & Gastrointestinal Disease Conference 2023	03/13/2023	729	07/27/2023	07/29/2023	\$822,046.66	\$22,649.89	Kayla
47614	Hubbell Beckwith 2023 Meeting	01/26/2023	517	07/31/2023	08/04/2023	\$445,723.75	\$11,294.27	Jill
47825		12/27/2022	84	09/18/2023	09/20/2023	\$86,062.06	\$1,946.76	Hortensia
48143	SunFlora's Owner 2023 Owner's Conference	05/15/2023	1,154	09/20/2023	09/22/2023	\$1,058,597.43	\$24,890.18	Kayla
48172	UAA Education Conference & Expo 2023	02/15/2023	622	09/25/2023	09/30/2023	\$546,191.67	\$10,928.68	Tina
45644	AIM 1:1 Strategic Event - Fall 2023	11/15/2022	254	09/26/2023	09/28/2023	\$248,693.31	\$5,760.76	Hortensia

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47546	Trinity Women's Fall Retreat	04/18/2023	100	09/29/2023	09/30/2023	\$106,562.80	\$2,620.24	Hortensia
48375	2023 Annual Conference Overflow	03/23/2023	138	10/03/2023	10/05/2023	\$105,507.80	\$2,643.30	Kayla
46111	[REDACTED]	12/04/2022	853	10/12/2023	10/15/2023	\$939,157.65	\$24,687.18	Kayla
45989	2023 Florida Fire Sprinkler Association Annual Conference	01/05/2023	780	10/20/2023	10/29/2023	\$724,820.37	\$19,581.97	Brian
48382	ServiceSource Excellence Awards 2023	03/27/2023	301	10/25/2023	10/27/2023	\$256,031.29	\$6,828.25	Liz
47791	IOCCG - 5th International Ocean Colour Science Conference	12/04/2022	1,009	11/12/2023	11/17/2023	\$1,070,889.14	\$20,704.93	Hortensia
48373	Suncoast Jazz Festival 2023	03/23/2023	1,025	11/15/2023	11/19/2023	\$781,070.60	\$17,968.62	Hortensia
45233	[REDACTED]	10/27/2022	403	01/05/2024	01/10/2024	\$425,240.85	\$9,890.52	Hortensia
48288	CCCI-Cru FamilyLife 2024 Spring President's Getaway	04/04/2023	580	01/05/2024	01/10/2024	\$660,647.15	\$15,688.48	Hortensia
48267	Salvation Army Southern Territory Executive Council	04/07/2023	108	01/06/2024	01/11/2024	\$108,523.05	\$2,521.33	Tina
46012	FamilyLife Speaker Retreat 2024	04/24/2023	321	01/07/2024	01/10/2024	\$283,355.69	\$7,377.95	Hortensia
45650	SPRI 2024 Conference and Business Meeting	11/15/2022	336	01/10/2024	01/15/2024	\$377,251.96	\$9,300.79	Hortensia
44567	[REDACTED]	12/28/2022	504	01/11/2024	01/16/2024	\$468,961.26	\$9,355.64	Tina
48211	District 1 & 2 Council Meeting	04/30/2023	256	01/24/2024	01/26/2024	\$301,402.81	\$8,908.72	Liz
48336	YMCA - Women's CEO Retreat - Jan 2024	05/26/2023	84	01/31/2024	02/03/2024	\$79,624.38	\$2,290.66	Kayla
47786	2024 February Winter Board Committee Meeting	03/23/2023	483	02/07/2024	02/17/2024	\$361,066.05	\$7,353.12	Hortensia
47969	[REDACTED]	01/17/2023	600	02/11/2024	02/14/2024	\$399,273.56	\$10,944.24	Kayla
47975	[REDACTED]	01/17/2023	279	02/14/2024	02/17/2024	\$214,634.97	\$5,284.75	Kayla
48618	Sewanee Reunion So East 2-24	05/16/2023	31	02/15/2024	02/18/2024	\$29,951.79	\$872.15	Liz
48047	ASPI - Assn of Suppliers to the Paper Industry 2024 Spring Annual Meeting	04/05/2023	164	02/21/2024	02/23/2024	\$172,904.20	\$4,684.85	Tina
47205	WIC 2024: Woodworking Industry Conference	11/06/2022	826	04/09/2024	04/15/2024	\$1,023,986.12	\$26,735.00	Jill
47459	BOB 2024	01/17/2023	227	04/24/2024	04/27/2024	\$260,950.54	\$7,241.18	Tina
47970	[REDACTED]	01/17/2023	1,395	05/04/2024	05/08/2024	\$1,115,897.04	\$26,770.07	Kayla
47976	[REDACTED]	01/17/2023	279	06/12/2024	06/15/2024	\$214,634.66	\$5,284.75	Kayla
47971	[REDACTED]	01/17/2023	3,030	06/14/2024	06/23/2024	\$2,338,227.15	\$57,222.90	Kayla
48635	[REDACTED]	05/16/2023	389	07/28/2024	08/03/2024	\$285,912.70	\$7,403.67	Tina
47990	NIOA 2024	01/18/2023	1,765	08/23/2024	09/01/2024	\$1,455,448.28	\$24,958.17	Tina
45384	ALDAcon 2024	11/09/2022	550	09/10/2024	09/15/2024	\$492,419.96	\$10,246.03	Jill
47977	[REDACTED]	01/17/2023	279	09/11/2024	09/14/2024	\$214,634.66	\$5,284.75	Kayla

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47972	[REDACTED]	01/17/2023	960	09/14/2024	09/17/2024	\$799,465.25	\$18,718.44	Kayla
47973	[REDACTED]	01/17/2023	960	11/09/2024	11/12/2024	\$799,466.74	\$18,718.45	Kayla
47978	[REDACTED]	01/17/2023	279	12/01/2024	12/04/2024	\$214,634.66	\$5,284.75	Kayla
47974	[REDACTED]	01/17/2023	2,079	12/03/2024	12/07/2024	\$1,603,012.78	\$39,368.74	Kayla
47275	[REDACTED]	12/29/2022	1,040	01/10/2025	01/18/2025	\$1,071,017.91	\$24,497.77	Liz
47707	SPRI 2025 Conference and Business Meeting	11/15/2022	341	01/15/2025	01/19/2025	\$368,102.15	\$9,356.40	Hortensia
48696	YMCA - Women's CEO Retreat - Jan 2025	05/26/2023	84	01/28/2025	01/31/2025	\$84,687.18	\$2,495.20	Kayla
47619	iCon 2025	02/01/2023	1,427	02/24/2025	02/28/2025	\$1,487,142.73	\$36,721.99	Jill
47991	NIOA 2025	01/18/2023	1,765	08/22/2025	08/31/2025	\$1,478,447.35	\$25,133.12	Tina
48676	iCon 2026	05/24/2023	1,513	02/23/2026	02/28/2026	\$1,710,209.51	\$40,529.68	Jill
48221	NIOA 2026	02/28/2023	1,765	08/21/2026	08/30/2026	\$1,324,668.98	\$25,991.23	Tina
48666	Annual Conference 2027	05/23/2023	1,852	01/11/2027	01/19/2027	\$2,106,921.27	\$51,101.49	Tina
48224	NIOA 2027	02/28/2023	1,765	08/20/2027	08/29/2027	\$1,564,926.97	\$27,301.40	Tina
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