



Prepared On: 05/08/2023
 Prepared By: Kayla Freeman

March 2023 MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48250	333 Rescue Squadron	Shamrock Innovations-MASTER	Potential	05/03/2023	05/05/2023	269	Kayla
48275	2023 Bitnile Overflow Block	Maritz - MASTER	Potential	05/04/2023	05/08/2023	80	Kayla
48343	Cope Plastics Regional Meeting	Cope Plastics, Inc.	Potential	05/08/2023	05/10/2023	115	Jill
48347	10364 Sales Leadership Meeting	Cardinal Health	Potential	05/08/2023	05/10/2023	54	Jill
48372	3505 Investigator Meeting v3	Infinix Global Meetings and Events	Potential	06/07/2023	06/11/2023	236	Brian
48298	Brown Forman USA & Canada Division Meeting 2023	ConferenceDirect	Potential	06/11/2023	06/15/2023	1370	Tina
48232	VanEck Insurance Symposium NEW	LM Media Worldwide, LLC	Potential	06/14/2023	06/16/2023	72	Hortensia
48244	Point of Care Partners - 2023 Growth Summit	Point of Care Partners	Potential	06/19/2023	06/21/2023	100	Kayla
48236	International Talent Showcase 24	International Talent Showcase	Potential	07/05/2023	07/09/2023	80	Hortensia
48247	Larson Group Family Retreat 2023	Larson Accounting Group	Potential	08/05/2023	08/05/2023	40	Kayla
48359	Florida Network of Youth and Family Service Annual Conference - 2023	Florida Network of Youth and Family Services	Potential	09/05/2023	09/07/2023	215	Kayla
48311	September 2023: HCA Atlantic Group Meeting	HCA	Potential	09/20/2023	09/21/2023	30	Tina
48251	AMI - 10th Anniversary Homecoming	AMI - Advanced Medical Integration	Potential	09/21/2023	09/24/2023	467	Kayla
48334	NEW - 2023 (SES) Security Engineering Symposium	HelmsBriscoe - MASTER	Potential	10/05/2023	10/08/2023	373	Brian
48335	Whole New Woman Retreat	CAM Consulting	Potential	10/05/2023	10/08/2023	41	Kayla
48306	Premier Inc., 2023 All Commitee	Premier, Inc.	Potential	10/09/2023	10/12/2023	615	Tina
48264	FRF 2023 Law Enforcement Officer of the Year Awards Ceremony & Fall Board Meeting	ConferenceDirect - MASTER	Potential	10/24/2023	10/26/2023	29	Kayla
48337	Florida Nursing Students Association Annual Meeting	Florida Nursing Students Association	Potential	10/25/2023	10/27/2023	222	Kayla
48355	FISA EAST 2023	HelmsBriscoe - MASTER	Potential	11/04/2023	11/07/2023	292	Brian
48248	American Veterinary Group NOV 2023	American Veterinary Group	Potential	11/06/2023	11/07/2023	150	Kayla
48312	November 2023: Atlantic Group Pre-Budget Meeting	HCA	Potential	11/06/2023	11/07/2023	30	Tina
48386	HF Sinclair Corp. - Canada Distributors Mee??ng	HF Sinclair	Potential	11/06/2023	11/09/2023	390	Hortensia
48261	St. Pete Run Fest 2023	Site Search	Potential	11/10/2023	11/12/2023	30	Kayla
48390	2023 National Sales Meeting (**NOVEMBER**)	Shinogi Inc.	Potential	11/11/2023	11/16/2023	363	Hortensia

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48357	18-0234 -2023 November - User Conference - Ideal Computer Systems Inc	Ideal Computer Systems Inc	Potential	11/13/2023	11/15/2023	510	Hortensia
48309	WellDyne GTM 2023	WellDyne Rx	Potential	12/03/2023	12/06/2023	185	Kayla
48304	Green Compass - JAN 2024 - Leadership Conference	Green Compass	Potential	01/10/2024	01/14/2024	260	Tina
48258	NDC Dental Forum 2024	NDC Inc	Potential	01/14/2024	01/18/2024	429	Tina
48260	RxBenefits SKO 2024	RxBenefits	Potential	01/14/2024	01/19/2024	420	Tina
48272	Hexagon MI SKO 2024	Hexagon Manufacturing Intelligence division	Potential	01/15/2024	01/20/2024	762	Hortensia
48352	ACI Risk Management 2024	Airports Council International - North America	Potential	01/16/2024	01/21/2024	340	Liz
48242	Broadspire Services, Inc. 2024 Client Advisory Council Meeting and Charity Golf Tournament	Broadspire Services	Potential	01/21/2024	01/25/2024	264	Kayla
48257	Corpay 2023 SKO	Corpay	Potential	01/21/2024	01/25/2024	995	Tina
48330	SGT Innovation & Leadership Summit FY24 - 40713	Siemens Corporation	Potential	01/21/2024	01/25/2024	380	Liz
48353	2024 Air Service Data Seminar January 2024	Airports Council International - North America	Potential	01/21/2024	01/25/2024	256	Liz
48368	Gemair Branch Managers 2024	Gemair Distributors LLC	Potential	01/24/2024	01/26/2024	260	Kayla
48231	Customer Management Practice - CCW 2024 (Revised)	Customer Management Practice	Potential	01/28/2024	01/31/2024	460	Hortensia
48336	YMCA - Women's CEO Retreat - Jan 2024	Florida YMCA	Potential	01/30/2024	02/02/2024	75	Kayla
48303	Major League Paintball Summit	NXL Paintball	Potential	02/01/2024	02/07/2024	1600	Tina
48350	Caterpillar Inc - Rental Power Meeting & Product Fair - February/March 2024	NHS Global Events-MASTER	Potential	02/01/2024	02/08/2024	1455	Brian
48344	NCM02876 20B1 -Tampa - Feb 2024	Maritz - MASTER	Potential	02/04/2024	02/05/2024	36	Jill
48234	UA- ITF NFPA Technical Committee Meeting 2024	The United Association of Journeymen and Apprentices of the Plumbing and Pipe Fitting Industry of th	Potential	02/05/2024	02/08/2024	262	Liz
48326	Financial Group 2024	Strategic Incentive Solutions	Potential	02/05/2024	02/08/2024	360	Hortensia
48385	Bausch & Lomb - Consumer National Sales Meeting - February 2024	Bausch + Lomb, a division of Valeant Pharmaceuticals	Potential	02/05/2024	02/08/2024	170	Hortensia
48256	JCEP 2024 Leadership Conference v2	Joint Council of Extension Professionals	Potential	02/11/2024	02/15/2024	490	Tina
48333	2024 KAB National Conference (Revised Specs)	Keep America Beautiful	Potential	02/11/2024	02/15/2024	551	Hortensia
48270	PG 5 Tampa February 2024	Harley-Davidson Motor Company	Potential	02/12/2024	02/13/2024	54	Jill
48302	2024 Buried Pipe Integrity Group (BPIG) and Cathodic Protection Users Group (CPUG) Annual Meeting	Electric Power Research Institute (EPRI)	Potential	02/12/2024	02/15/2024	290	Tina
48230	NYL Q1 Partners 2024	New York Life Insurance Company- NY	Potential	02/19/2024	03/01/2024	1052	Hortensia
48322	Harris - ConnectureDRX Multicarrier Conference 2024 - February 20-22, 2024	ConnectureDRX	Potential	02/19/2024	02/22/2024	330	Jill
48369	Crawford Contractor Connection - Top Performer - February 2024	NHS Global Events-MASTER	Potential	02/20/2024	02/24/2024	357	Kayla

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48377	2024 Growth Code Conference	Momentous Management	Potential	02/22/2024	02/24/2024	240	Kayla
48349	Momentum	Momentum Unlimited	Potential	02/25/2024	02/29/2024	660	Liz
48340	FAHRO 2024 for Executive Director Forum	Florida Association of Housing and Redevelopment Officials (FAHRO)	Potential	02/27/2024	02/29/2024	95	Kayla
48316	CCCI-Cru Spring Break 2024	Campus Crusade for Christ, Intl (dba Cru)	Potential	02/28/2024	03/24/2024	4590	Hortensia
48324	Post Surgical Pain 2024	American Society for Post Surgical Pain	Potential	03/01/2024	03/02/2024	100	Kayla
48365	Rensselaer Polytechnic Institute (RPI) 2024 Annual Board of Trustees Meeting	Rensselaer Polytechnic Institute	Potential	03/04/2024	03/09/2024	317	Hortensia
48259	Salvation Spring Officers Council 2024	Salvation Army	Potential	03/10/2024	03/13/2024	176	Tina
48370	SRA International Southern Northeast Section Meeting Spring 2024	Society of Research Administrators International (SRA)	Potential	03/10/2024	03/15/2024	582	Liz
48387	Lactalis National Meeting 2024	Lactalis American Group, Inc.	Potential	03/11/2024	03/15/2024	635	Hortensia
48291	2024 NAM Cybersecurity & Risk Summit	Mastercard International Inc.	Potential	03/15/2024	03/22/2024	1365	Hortensia
48263	AMMG Spring 2024	Age Management Medicine Group	Potential	03/31/2024	04/08/2024	900	Kayla
48329	American Osteopathic Association of Prtothotherapy Regenerative Medicine (AOAPRM2024)	American Osteopathic Association of Prolotherapy Regenerative Medicine	Potential	04/01/2024	04/08/2024	271	Liz
48265	PRESIDENT'S COUNCIL & CLUB RETREAT	Maritz Travel - A Maritz Global Events Company - Fenton	Potential	04/15/2024	04/18/2024	95	Jill
48346	Tire Industry Association (TIA) Global Tire Sustainability Summit	Tire Industry Association	Potential	04/21/2024	04/25/2024	226	Liz
48301	Louisiana Farm Bureau President's Weekend 2024	Louisiana Farm Bureau Insurance	Potential	05/01/2024	05/04/2024	150	Tina
48391	2024 UVSA Annual Conference -	United Veterinary Services Association	Potential	05/04/2024	05/09/2024	435	Liz
48299	Furniture Today Bedding Conference 2024	BridgeTower OpCo, LLC.	Potential	05/13/2024	05/16/2024	710	Tina
48268	CONSUMER MARKETS SALES CONFERENCE	Maritz - MASTER	Potential	05/18/2024	05/24/2024	455	Jill
48356	RFPIMC2024_BCS Connections 2024-MAY DATE ONLY	BCD M&E	Potential	05/18/2024	05/22/2024	958	Brian
48323	NCM02849 NCM Intelligence Summit May 2024	Maritz Travel- Fenton	Potential	05/28/2024	05/31/2024	180	Jill
48305	W3Spa 2024 Spring Event	We Work Well, Inc	Potential	06/07/2024	06/11/2024	369	Tina
48315	Lowndes Social Retreat 2024	Lowndes	Potential	06/07/2024	06/08/2024	165	Kayla
48367	The Charmettes, Incorporated.	The Charmettes's	Potential	06/16/2024	06/24/2024	525	Hortensia
48345	TIA Tire Industry Association - Board of Directors Mid Year Meeting 2024	Tire Industry Association	Potential	06/17/2024	06/22/2024	100	Liz
48366	FSFOA 2024 Summer Conference	Florida School Finance Officers Association	Potential	06/17/2024	06/21/2024	680	Kayla
48233	2024 FRWA Annual Conference	Florida Rural Water Association	Potential	07/15/2024	07/17/2024	600	Kayla
48351	18th National Conference on Hydrocephalus, HA CONNECT	Hydrocephalus Association	Potential	07/15/2024	07/21/2024	705	Liz
48376	2024 Fall Summit	American Jail Association	Potential	10/07/2024	10/11/2024	275	Liz
48313	IDA 2024 Fall EduCon & Tradeshow	Kellen (Atlanta Office)	Potential	10/21/2024	10/26/2024	311	Tina

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48338	Availity Sales Meeting 2025	Availity	Potential	01/20/2025	01/24/2025	460	Kayla
48237			Potential	02/07/2025	02/15/2025	975	Hortensia
48266	2025 Winter Owner Meeting	Members Development Company	Potential	02/08/2025	02/13/2025	710	Jill
48328	UA- ITF NFPA Tecnical Committee Meeting 2025	The United Association of Journeymen and Apprentices of the Plumbing and Pipe Fitting Industry of th	Potential	02/24/2025	02/27/2025	400	Liz
48378	IBDEA 2025 Annual Conference	HelmsBriscoe - MASTER	Potential	03/23/2025	03/31/2025	759	Brian
48342	AHEPP Annual Con 2025 - Florida	Association of Healthcare Emergency Preparedness Professionals (AHEPP)	Potential	02/22/2026	02/25/2026	884	Jill
48310	BOAF 2026 Annual Conference & Expo	Building Official Association of Florida	Potential	05/30/2026	06/04/2026	1092	Kayla
48271	2026 Fitch Pinnacle EMS Conference	Fitch & Associates	Potential	07/11/2026	07/19/2026	2202	Jill
48297	NIAIA 2026	National Internal Affairs Investigators Association (NIAIA)	Potential	09/11/2026	09/18/2026	886	Tina
48321	TPI Winter Convention 2027	ConferenceDirect - MASTER	Potential	02/12/2027	02/21/2027	1530	Jill
48341	AHEPP Annual Con 2027-Florida	Association of Healthcare Emergency Preparedness Professionals (AHEPP)	Potential	02/21/2027	02/24/2027	884	Jill
	COUNT: 91					SUM: 45918	



Prepared On: 05/08/2023
 Prepared By: Kayla Freeman

MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
48383	[REDACTED]	03/27/2023	59	11/02/2022	11/03/2022	\$57,128.36	\$1,129.55	Liz
47613	Hoxhunt	03/05/2023	31	11/16/2022	11/19/2022	\$30,384.22	\$768.55	Jill
45338	2022 Winter Meeting	03/05/2023	127	11/30/2022	12/04/2022	\$123,410.95	\$3,029.48	Jill
47605	ChenMed MGC New Hire Sales Training 2022	03/08/2023	40	12/18/2022	12/21/2022	\$28,272.22	\$591.20	Jill
47627	UPDATED Caterpillar Inc. - Certified Rebuild Conference - January/February 2023	03/05/2023	476	01/09/2023	01/13/2023	\$419,649.49	\$9,155.77	Jill
45987	Meet the Masters	03/01/2023	162	01/12/2023	01/15/2023	\$171,346.26	\$4,316.57	Hortensia
47962	TOI Sales & Marketing Team Meeting	03/07/2023	91	01/23/2023	01/26/2023	\$94,045.56	\$2,458.60	Jill
47484	TR-42 Meetings	03/05/2023	172	01/28/2023	02/02/2023	\$149,839.25	\$3,539.49	Jill
47696	Southeast Lung 2023 Fast Start	03/06/2023	144	01/30/2023	02/02/2023	\$139,201.73	\$3,468.45	Jill
48294	ChenMed MGC New Hire Sales Training 2023 #2	03/08/2023	40	01/30/2023	02/03/2023	\$29,799.00	\$626.62	Jill
47759	Pinnacle Biologics Feb 2023 Academy	03/10/2023	57	02/02/2023	02/05/2023	\$58,780.35	\$1,536.63	Jill
47421	2023 Soprema National Sales Meeting February Revised Dates	03/07/2023	755	02/05/2023	02/08/2023	\$796,235.38	\$22,042.80	Jill
48295	ChenMed MGC New Hire Sales Training 2023 #3	03/08/2023	40	02/06/2023	02/10/2023	\$31,158.20	\$689.59	Jill
48278	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	03/06/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
47680	CCCI-Cru Global ETL (Executive Team Leaders) Meeting	03/14/2023	105	02/13/2023	02/18/2023	\$100,159.42	\$2,859.69	Hortensia
47295	TEANA Winter Conference	03/14/2023	190	02/16/2023	02/19/2023	\$265,028.83	\$7,428.17	Hortensia
48060	Hybrids Staff Meeting	03/23/2023	97	02/19/2023	02/24/2023	\$95,779.55	\$2,655.76	Tina
48205	IHIA Training - Pinellas County	03/15/2023	342	02/26/2023	03/03/2023	\$254,012.48	\$5,962.00	Kayla
47565	NORM Board March 2023	03/13/2023	52	03/01/2023	03/05/2023	\$52,409.11	\$1,650.40	Brian
45877	2023 TRG Grand Prix Room Block	03/13/2023	160	03/02/2023	03/06/2023	\$228,322.56	\$8,650.05	Brian
48045	TD SYNEX - Dell Technologies Medalist Graduation - March 2023	03/29/2023	76	03/03/2023	03/05/2023	\$80,244.41	\$2,122.44	Tina
47602	CCCI - Cru, Jesus Film Project Executive Team Meeting	03/23/2023	140	03/18/2023	03/25/2023	\$376,860.02	\$15,234.36	Hortensia
48277	NERC RSTC Meeting 2023	03/06/2023	400	03/20/2023	03/24/2023	\$484,897.84	\$13,706.64	Tina
47160	2023 Molecular Virology Workshop	03/28/2023	346	04/13/2023	04/15/2023	\$327,151.97	\$8,452.68	Tina
48165	SOA CFE & QFI Meeting	03/05/2023	91	04/14/2023	04/16/2023	\$82,760.61	\$2,204.96	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
48380	Guardian Foundation 2023 Annual Meeting	03/27/2023	236	04/17/2023	04/21/2023	\$249,393.80	\$7,116.28	Tina
48235	Natil Motor Frieght Weighing and Research Advisory Council	03/02/2023	180	04/18/2023	04/20/2023	\$138,018.47	\$3,099.73	Liz
48374	2023 Board Strategic Planning Session	03/23/2023	220	04/27/2023	04/30/2023	\$195,833.11	\$5,774.28	Kayla
48348	H-ISAC - Spring 2023 Summit *Confidential*	03/15/2023	1,100	05/07/2023	05/12/2023	\$1,039,301.31	\$23,766.79	Jill
48381	Florida Municipal Bond Club 2023	03/27/2023	62	05/09/2023	05/13/2023	\$88,566.74	\$1,892.63	Tina
48389	2023 FBHA - Admin Forum	03/30/2023	259	05/21/2023	05/25/2023	\$201,656.10	\$4,534.73	Kayla
48283	Education Summit 2023	03/06/2023	327	06/18/2023	06/21/2023	\$348,173.64	\$8,911.29	Jill
48339	17th Annual Liver & Gastrointestinal Disease Conference 2023	03/13/2023	729	07/27/2023	07/29/2023	\$822,046.66	\$22,649.89	Kayla
48375	2023 Annual Conference Overflow	03/23/2023	138	10/03/2023	10/05/2023	\$105,507.80	\$2,643.30	Kayla
48382	ServiceSource Excellence Awards 2023	03/27/2023	301	10/25/2023	10/27/2023	\$256,031.29	\$6,828.25	Liz
48373	Suncoast Jazz Festival 2023	03/23/2023	1,025	11/15/2023	11/19/2023	\$781,070.60	\$17,968.62	Hortensia
47786	2024 February Winter Board Committee Meeting	03/23/2023	483	02/07/2024	02/17/2024	\$361,066.05	\$7,353.12	Hortensia
	COUNT: 37		SUM: 9,453			SUM: \$9,229,182.75	SUM: \$241,146.39	



Prepared On: 05/08/2023
 Prepared By: Kayla Freeman

MEETING SALES YTD DEFINITE LEADS FY23

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44810	2022 NAD Technical Standard Committee NAD-ITS	11/15/2022	210	10/03/2022	10/06/2022	\$167,368.41	\$3,921.57	Hortensia
45674	Global Security Group (GSG) Global Conference	10/26/2022	482	10/03/2022	10/07/2022	\$406,800.89	\$10,794.92	Hortensia
45982	Fall 2022 Meeting Florida Chapter Health Physics Society	10/24/2022	52	10/06/2022	10/07/2022	\$35,696.63	\$719.19	Brian
46126	2022 ParTech Data Central Meeting	11/07/2022	69	10/11/2022	10/13/2022	\$60,412.13	\$1,698.33	Jill
45847	CNME Fall Board Meeting	11/15/2022	37	10/12/2022	10/15/2022	\$34,000.43	\$775.59	Hortensia
47520	Leimbach/Levy wedding	10/12/2022	49	10/13/2022	10/15/2022	\$62,448.62	\$1,732.78	Renee
47519	Makris/Mejia Wedding	10/12/2022	39	10/14/2022	10/16/2022	\$52,723.67	\$1,076.10	Renee
47706	PPWC Ladies Retreat - October 2022	11/15/2022	50	10/14/2022	10/16/2022	\$53,268.09	\$781.95	Hortensia
47478	Sisters Kinnect Women's Conference 2022	10/27/2022	22	10/27/2022	10/29/2022	\$74,879.38	\$878.93	Brian
45453	Karachi American School Reunion	10/12/2022	92	10/28/2022	10/30/2022	\$96,999.49	\$1,960.58	Brian
47596	CAGI Fall 2022 Meeting	10/27/2022	347	10/29/2022	11/07/2022	\$401,557.63	\$9,616.22	Jill
47180	2022 Paradise Company Gathering	11/03/2022	128	10/31/2022	11/03/2022	\$98,351.46	\$2,485.06	Brian
43760	Montessori Foundation/IMC Annual Conference	11/17/2022	353	11/02/2022	11/07/2022	\$422,843.74	\$8,759.51	Tina
48383	[REDACTED]	03/27/2023	59	11/02/2022	11/03/2022	\$57,128.36	\$1,129.55	Liz
45074	American Chemistry Council State Conference 2022 # : 81543	12/08/2022	242	11/08/2022	11/11/2022	\$243,024.64	\$6,319.26	Liz
47739	[REDACTED]	11/16/2022	972	11/12/2022	11/16/2022	\$724,712.93	\$16,806.85	Tina
47571	ASUCRP Annual Conference 2022	10/24/2022	600	11/14/2022	11/17/2022	\$348,789.66	\$7,714.77	Brian
47613	Hoxhunt	03/05/2023	31	11/16/2022	11/19/2022	\$30,384.22	\$768.55	Jill
46051	Andrea's 70th Birthday Celebration	11/01/2022	75	11/18/2022	11/20/2022	\$88,165.65	\$1,559.10	Hortensia
47336	[REDACTED]	11/08/2022	333	11/27/2022	12/01/2022	\$286,451.02	\$5,118.67	Liz
47567	FAC - Legislative Conference 2022	10/24/2022	810	11/28/2022	12/02/2022	\$332,379.70	\$2,884.53	Brian
47573	2022 NACBH Emerging Best Practices	10/25/2022	275	11/28/2022	12/04/2022	\$227,060.42	\$5,969.93	Liz
45338	2022 Winter Meeting	03/05/2023	127	11/30/2022	12/04/2022	\$123,410.95	\$3,029.48	Jill
45984	Florida Network of Youth & Family Services - QIC	10/18/2022	223	11/30/2022	12/02/2022	\$163,359.96	\$3,915.68	Brian
47495	SUNY Cortland December 2022 Meeting	11/03/2022	130	12/07/2022	12/11/2022	\$107,086.62	\$2,406.33	Tina

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47592	Salesforce Small Block Dec 2022	11/17/2022	28	12/07/2022	12/09/2022	\$35,960.83	\$1,096.40	Tina
47526	*UPDATED* TD SYNEX - Microsoft Education Workshop - December 2022	12/06/2022	112	12/12/2022	12/14/2022	\$97,603.45	\$2,695.84	Brian
47605	ChenMed MGC New Hire Sales Training 2022	03/08/2023	40	12/18/2022	12/21/2022	\$28,272.22	\$591.20	Jill
47690	Von Ardenne January 2023 Meeting	11/11/2022	518	01/02/2023	01/31/2023	\$357,220.67	\$7,912.74	Jill
45232	[REDACTED]	10/27/2022	403	01/06/2023	01/11/2023	\$413,430.96	\$9,534.72	Hortensia
45694	BDO Platinum Roundtable	01/27/2023	27	01/09/2023	01/11/2023	\$28,504.46	\$872.64	Brian
47547	Vaisala PowerUp 2023 Distributor Meeting	11/22/2022	75	01/09/2023	01/11/2023	\$74,608.11	\$2,020.25	Hortensia
47627	UPDATED Caterpillar Inc. - Certified Rebuild Conference - January/February 2023	03/05/2023	476	01/09/2023	01/13/2023	\$419,649.49	\$9,155.77	Jill
44566	[REDACTED]	12/28/2022	535	01/11/2023	01/16/2023	\$478,495.94	\$9,796.02	Tina
45987	Meet the Masters	03/01/2023	162	01/12/2023	01/15/2023	\$171,346.26	\$4,316.57	Hortensia
45788	Southern Seed Association 2023	01/24/2023	223	01/13/2023	01/16/2023	\$210,296.81	\$6,090.77	Tina
47274	[REDACTED]	10/03/2022	1,050	01/13/2023	01/21/2023	\$1,015,371.89	\$22,854.87	Liz
47817	FLGA LCMS Grace Place Retreat	12/27/2022	377	01/15/2023	01/17/2023	\$482,016.93	\$9,476.46	Hortensia
47782	National Team Offste	01/23/2023	28	01/17/2023	01/19/2023	\$35,032.66	\$1,001.62	Hortensia
47403	*REVISED* TD SYNEX - IBM Clearwater Marketing Summit - January 2023	01/26/2023	145	01/18/2023	01/20/2023	\$115,879.64	\$2,945.03	Brian
47677	2023 NAELA Board Meeting Stetson University	12/22/2022	31	01/18/2023	01/21/2023	\$34,854.38	\$866.84	Liz
47392	Memorial Service for Bruce Barber	01/26/2023	335	01/20/2023	01/22/2023	\$256,046.22	\$6,269.07	Brian
47962	TOI Sales & Marketing Team Meeting	03/07/2023	91	01/23/2023	01/26/2023	\$94,045.56	\$2,458.60	Jill
47484	TR-42 Meetings	03/05/2023	172	01/28/2023	02/02/2023	\$149,839.25	\$3,539.49	Jill
47696	Southeast Lung 2023 Fast Start	03/06/2023	144	01/30/2023	02/02/2023	\$139,201.73	\$3,468.45	Jill
47800	Zoetis: POA Meeting	01/05/2023	98	01/30/2023	02/02/2023	\$92,004.16	\$2,664.71	Brian
48294	ChenMed MGC New Hire Sales Training 2023 #2	03/08/2023	40	01/30/2023	02/03/2023	\$29,799.00	\$626.62	Jill
47691	Von Ardenne February 2023 Meeting	11/11/2022	484	02/01/2023	02/28/2023	\$334,030.20	\$7,389.98	Jill
47759	Pinnacle Biologics Feb 2023 Academy	03/10/2023	57	02/02/2023	02/05/2023	\$58,780.35	\$1,536.63	Jill
45242	CBMC Summit 2023	02/01/2023	469	02/04/2023	02/11/2023	\$409,253.45	\$10,964.54	Hortensia
47421	2023 Soprema National Sales Meeting February Revised Dates	03/07/2023	755	02/05/2023	02/08/2023	\$796,235.38	\$22,042.80	Jill
47597	2023 Joint Conference of Librarians of Color (JCLC)	10/27/2022	2,212	02/05/2023	02/12/2023	\$2,236,859.86	\$50,371.35	Jill
48295	ChenMed MGC New Hire Sales Training 2023 #3	03/08/2023	40	02/06/2023	02/10/2023	\$31,158.20	\$689.59	Jill
47298	CCS Medical National Growth Conference	02/28/2023	167	02/07/2023	02/09/2023	\$75,170.89	\$656.93	Brian
48278	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	03/06/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47543	ATI 20 Group - CEO 1	12/08/2022	27	02/08/2023	02/10/2023	\$25,492.22	\$733.47	Liz
47774	2023 Annual VSPC Marketing Meeting	12/08/2022	1	02/09/2023	02/09/2023	\$31,729.85	\$260.80	Renee
47680	CCCI-Cru Global ETL (Executive Team Leaders) Meeting	03/14/2023	105	02/13/2023	02/18/2023	\$100,159.42	\$2,859.69	Hortensia
48155	Central Valley Ag 2023	02/10/2023	251	02/15/2023	02/20/2023	\$355,592.36	\$10,639.07	Jill
47295	TEANA Winter Conference	03/14/2023	190	02/16/2023	02/19/2023	\$265,028.83	\$7,428.17	Hortensia
47918	NCPA 2023 Multiple Locations Pharmacy Conference	01/05/2023	683	02/19/2023	02/27/2023	\$774,341.14	\$18,365.17	Liz
48060	Hybrids Staff Meeting	03/23/2023	97	02/19/2023	02/24/2023	\$95,779.55	\$2,655.76	Tina
48193	Great Plains Medallion Program 2023	02/17/2023	124	02/19/2023	02/24/2023	\$178,387.46	\$5,197.32	Jill
45300	UF CME (College of Medicine) Running Medicine Conference	01/13/2023	150	02/22/2023	02/24/2023	\$152,942.74	\$3,944.34	Brian
47856	CAP 2/23 Digital and Computational Pathology Committee	02/01/2023	46	02/24/2023	02/26/2023	\$46,274.59	\$1,177.31	Jill
47410	2023 GCCA Florida Cold Chain Connection	12/28/2022	67	02/26/2023	02/28/2023	\$58,718.85	\$1,601.74	Liz
48205	IHIA Training - Pinellas County	03/15/2023	342	02/26/2023	03/03/2023	\$254,012.48	\$5,962.00	Kayla
48182	[REDACTED]	02/16/2023	317	02/27/2023	03/05/2023	\$343,885.05	\$8,371.99	Hortensia
47955	Board of County Commissioners - BCC/TDC Meeting 2023	02/16/2023	0	02/28/2023	02/28/2023	\$3,391.32	\$29.71	Kayla
47565	NORM Board March 2023	03/13/2023	52	03/01/2023	03/05/2023	\$52,409.11	\$1,650.40	Brian
47692	Von Ardenne March 2023 Meeting	11/11/2022	535	03/01/2023	03/31/2023	\$368,814.84	\$8,174.11	Jill
48156	AAAP 2023 Annual Meeting	02/11/2023	385	03/01/2023	03/07/2023	\$469,479.50	\$12,158.06	Jill
45877	2023 TRG Grand Prix Room Block	03/13/2023	160	03/02/2023	03/06/2023	\$228,322.56	\$8,650.05	Brian
48176	2023 V-Forward Grand Prix Room Block	02/15/2023	160	03/02/2023	03/05/2023	\$249,210.85	\$8,766.69	Jill
48045	TD SYNEX - Dell Technologies Medalist Graduation - March 2023	03/29/2023	76	03/03/2023	03/05/2023	\$80,244.41	\$2,122.44	Tina
45608	Sabert 2023 NSM	01/22/2023	285	03/06/2023	03/08/2023	\$307,783.79	\$8,798.73	Hortensia
47369	ADC IBC 2023	01/03/2023	554	03/16/2023	03/23/2023	\$577,115.38	\$12,885.35	Hortensia
47602	CCCI - Cru, Jesus Film Project Executive Team Meeting	03/23/2023	140	03/18/2023	03/25/2023	\$376,860.02	\$15,234.36	Hortensia
48277	NERC RSTC Meeting 2023	03/06/2023	400	03/20/2023	03/24/2023	\$484,897.84	\$13,706.64	Tina
47693	Von Ardenne April 2023 Meeting	11/11/2022	35	04/01/2023	04/07/2023	\$25,355.59	\$544.91	Jill
47700	A01.90 Executive Meeting	12/14/2022	48	04/01/2023	04/04/2023	\$45,897.77	\$1,084.34	Hortensia
47788	International Firestop Council Spring 2023 Meeting	02/21/2023	112	04/10/2023	04/13/2023	\$95,648.94	\$2,606.00	Liz
47160	2023 Molecular Virology Workshop	03/28/2023	346	04/13/2023	04/15/2023	\$327,151.97	\$8,452.68	Tina
48165	SOA CFE & QFI Meeting	03/05/2023	91	04/14/2023	04/16/2023	\$82,760.61	\$2,204.96	Jill
47891	[REDACTED]	12/27/2022	841	04/15/2023	04/20/2023	\$889,909.10	\$21,187.36	Hortensia

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
48380	Guardian Foundation 2023 Annual Meeting	03/27/2023	236	04/17/2023	04/21/2023	\$249,393.80	\$7,116.28	Tina
48235	Natil Motor Frieght Weighing and Research Advisory Council	03/02/2023	180	04/18/2023	04/20/2023	\$138,018.47	\$3,099.73	Liz
47917	DCI 2023 Spring Meeting	01/05/2023	1,170	04/22/2023	04/28/2023	\$1,168,510.43	\$26,544.82	Tina
47805	2023 Physicians Wellness Retreat	01/19/2023	115	04/27/2023	04/30/2023	\$133,046.42	\$3,467.57	Kayla
48374	2023 Board Strategic Planning Session	03/23/2023	220	04/27/2023	04/30/2023	\$195,833.11	\$5,774.28	Kayla
48348	[REDACTED]	03/15/2023	1,100	05/07/2023	05/12/2023	\$1,039,301.31	\$23,766.79	Jill
48381	Florida Municipal Bond Club 2023	03/27/2023	62	05/09/2023	05/13/2023	\$88,566.74	\$1,892.63	Tina
44196	[REDACTED]	11/22/2022	1,040	05/14/2023	05/20/2023	\$900,740.62	\$19,276.01	Hortensia
48389	2023 FBHA - Admin Forum	03/30/2023	259	05/21/2023	05/25/2023	\$201,656.10	\$4,534.73	Kayla
48040	[REDACTED]	01/26/2023	142	06/04/2023	06/07/2023	\$180,886.53	\$5,126.54	Jill
46085	FSPA June Board Meeting	01/05/2023	156	06/08/2023	06/10/2023	\$148,705.79	\$4,278.57	Brian
48283	Education Summit 2023	03/06/2023	327	06/18/2023	06/21/2023	\$348,173.64	\$8,911.29	Jill
48167	AGMA Gear Box Design 2023	02/14/2023	48	06/19/2023	06/22/2023	\$44,660.35	\$976.78	Liz
47621	BMM 2023	11/05/2022	95	07/12/2023	07/16/2023	\$112,777.24	\$2,988.32	Brian
45826	Update in Liver & GI, 2023	02/02/2023	460	07/27/2023	07/30/2023	\$202,150.50	\$1,759.74	Kayla
48339	17th Annual Liver & Gastrointestinal Disease Conference 2023	03/13/2023	729	07/27/2023	07/29/2023	\$822,046.66	\$22,649.89	Kayla
47614	Hubbell Beckwith 2023 Meeting	01/26/2023	517	07/31/2023	08/04/2023	\$445,723.75	\$11,294.27	Jill
47825	[REDACTED]	12/27/2022	84	09/18/2023	09/20/2023	\$86,062.06	\$1,946.76	Hortensia
48172	UAA Education Conference & Expo 2023	02/15/2023	622	09/25/2023	09/30/2023	\$546,191.67	\$10,928.68	Tina
45644	AIM 1:1 Strategic Event - Fall 2023	11/15/2022	254	09/26/2023	09/28/2023	\$248,693.31	\$5,760.76	Hortensia
48375	2023 Annual Conference Overflow	03/23/2023	138	10/03/2023	10/05/2023	\$105,507.80	\$2,643.30	Kayla
46111	[REDACTED]	12/04/2022	853	10/12/2023	10/15/2023	\$939,157.65	\$24,687.18	Kayla
45989	2023 Florida Fire Sprinkler Association Annual Conference	01/05/2023	780	10/20/2023	10/29/2023	\$724,820.37	\$19,581.97	Brian
48382	ServiceSource Excellence Awards 2023	03/27/2023	301	10/25/2023	10/27/2023	\$256,031.29	\$6,828.25	Liz
47791	IOCCG - 5th International Ocean Colour Science Conference	12/04/2022	1,009	11/12/2023	11/17/2023	\$1,070,889.14	\$20,704.93	Hortensia
48373	Suncoast Jazz Festival 2023	03/23/2023	1,025	11/15/2023	11/19/2023	\$781,070.60	\$17,968.62	Hortensia
45233	[REDACTED]	10/27/2022	403	01/05/2024	01/10/2024	\$425,240.85	\$9,890.52	Hortensia
45650	SPRI 2024 Conference and Business Meeting	11/15/2022	336	01/10/2024	01/15/2024	\$377,251.96	\$9,300.79	Hortensia
44567	[REDACTED]	12/28/2022	504	01/11/2024	01/16/2024	\$468,961.26	\$9,355.64	Tina
47786	2024 February Winter Board Committee Meeting	03/23/2023	483	02/07/2024	02/17/2024	\$361,066.05	\$7,353.12	Hortensia

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47969		01/17/2023	600	02/11/2024	02/14/2024	\$399,273.56	\$10,944.24	Kayla
47975		01/17/2023	279	02/14/2024	02/17/2024	\$214,634.97	\$5,284.75	Kayla
47205	WIC 2024: Woodworking Industry Conference	11/06/2022	826	04/09/2024	04/15/2024	\$1,023,986.12	\$26,735.00	Jill
47459	BOB 2024	01/17/2023	227	04/24/2024	04/27/2024	\$260,950.54	\$7,241.18	Tina
47970		01/17/2023	1,395	05/04/2024	05/08/2024	\$1,115,897.04	\$26,770.07	Kayla
47976		01/17/2023	279	06/12/2024	06/15/2024	\$214,634.66	\$5,284.75	Kayla
47971		01/17/2023	3,030	06/14/2024	06/23/2024	\$2,338,227.15	\$57,222.90	Kayla
47990	NIOA 2024	01/18/2023	1,765	08/23/2024	09/01/2024	\$1,455,448.28	\$24,958.17	Tina
45384	ALDAcon 2024	11/09/2022	550	09/10/2024	09/15/2024	\$492,419.96	\$10,246.03	Jill
47977		01/17/2023	279	09/11/2024	09/14/2024	\$214,634.66	\$5,284.75	Kayla
47972		01/17/2023	960	09/14/2024	09/17/2024	\$799,465.25	\$18,718.44	Kayla
47973		01/17/2023	960	11/09/2024	11/12/2024	\$799,466.74	\$18,718.45	Kayla
47978		01/17/2023	279	12/01/2024	12/04/2024	\$214,634.66	\$5,284.75	Kayla
47974		01/17/2023	2,079	12/03/2024	12/07/2024	\$1,603,012.78	\$39,368.74	Kayla
47275		12/29/2022	1,040	01/10/2025	01/18/2025	\$1,071,017.91	\$24,497.77	Liz
47707	SPRI 2025 Conference and Business Meeting	11/15/2022	341	01/15/2025	01/19/2025	\$368,102.15	\$9,356.40	Hortensia
47619	iCon 2025	02/01/2023	1,427	02/24/2025	02/28/2025	\$1,487,142.73	\$36,721.99	Jill
47991	NIOA 2025	01/18/2023	1,765	08/22/2025	08/31/2025	\$1,478,447.35	\$25,133.12	Tina
48221	NIOA 2026	02/28/2023	1,765	08/21/2026	08/30/2026	\$1,324,668.98	\$25,991.23	Tina
48224	NIOA 2027	02/28/2023	1,765	08/20/2027	08/29/2027	\$1,564,926.97	\$27,301.40	Tina
	COUNT: 135		SUM: 57,180			SUM: \$52,165,639.13	SUM: \$1,219,983.47	