



March 2022 Board Report

Prepared On: 05/04/2022
 Prepared By: Kayla Freeman

MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
45328	Florida Woman Care Clinical Governance Board Meeting	Florida Woman Care	Potential	04/28/2022	04/30/2022	25	Brian
45491	Lockheed Martin Orlando Executive Leadership Retreat 2022	Lockheed Martin Orlando	Potential	05/01/2022	05/04/2022	60	Brian
45417	PromoStandards Committee Meeting	PromoStandards	Potential	05/02/2022	05/03/2022	22	Brian
45296	FAPIA Spring Fishing Tournament and Gala 2022	Florida Association of Public Insurance Adjusters FAPIA	Potential	05/04/2022	05/06/2022	350	Brian
45344	USCG Training May 2022	US Coast Guard	Potential	05/14/2022	05/27/2022	300	Liz
45404	40306 - Siemens Procurement Meeting	Siemens Corporation	Potential	05/18/2022	05/20/2022	90	Jill
45301	Tech Data Synnex Microsoft EDU Workshop	TD Synnex	Potential	05/25/2022	05/26/2022	74	Brian
45335	82491 - Automatic Workshop_June2022_Florida	Hospitality Performance Network Global (HPN)	Potential	06/05/2022	06/09/2022	40	Brian
45471	***URGENT***REVISED PROGRAM & DATE CHECK - Vector - Leadership and NSM Part Two - June 2022	Vector Solutions	Potential	06/06/2022	06/10/2022	770	Brian
45458	Florida and South Atlantic Region Meetings	Baxter International	Potential	06/14/2022	06/14/2022	20	Jill
45482	[REDACTED]	Confidential	Potential	06/19/2022	06/21/2022	35	Brian
45408	82221 Senior SPAC - 2022	Hospitality Performance Network Global (HPN)	Potential	07/07/2022	07/10/2022	75	Brian
45452	Thermo Fisher North American Life Sciences Sales Team Meeting 2022	Thermo Fisher Scientific-MASTER	Potential	07/18/2022	07/21/2022	80	Tracy
45497	UPS East Region, Mid-Year Sales Meeting	united parcel service	Potential	07/18/2022	07/21/2022	100	Tina
45477	Allinial Global Financial Institutions Fly-In	Allinial Global	Potential	07/27/2022	07/29/2022	80	Tina
45376	Navy Labor Negotiations Seminar	Coast Guard/Navy/Marine Corp	Potential	07/30/2022	08/05/2022	360	Liz
45511	Women Who Sail Board Meeting August 2022	Bonda Experiences	Potential	08/13/2022	08/13/2022	0	Brian
45411	TD Synnex CommunitySolv Advisory Council Meeting Tampa Bay	TD Synnex Corporation	Potential	08/17/2022	08/18/2022	122	Brian
45474	Hillel Sept '22 Staff Retreat	Hillel International	Potential	09/12/2022	09/14/2022	420	Hortensia
45413	Customer Management Practice - BFSI Exchange (September) 2022	Customer Management Practice	Potential	09/17/2022	09/19/2022	170	Hortensia
45426	*83207* Annual Summit 2022	Hospitality Performance Network Global (HPN)	Potential	09/18/2022	09/20/2022	150	Hortensia
45389	Bosch Rexroth Industrial Hydraulics Sales Meeting	Bosch Rexroth Corporation	Potential	09/19/2022	09/22/2022	280	Hortensia
45455	[REDACTED]	Confidential	Potential	09/19/2022	09/21/2022	49	Tracy
45462	Woman's Fall Retreat	Trinity New Life Church	Potential	09/23/2022	09/23/2022	50	Hortensia
45315	Eyecare Partners Mtg	Eyecare Partners, LLC	Potential	09/25/2022	09/27/2022	131	Jill

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45297	1st Annual PromoStandards Technology Summit and Hack-A-Thon Event	PromoStandards	Potential	10/01/2022	10/05/2022	286	Brian
45386	TR-42 Meetings	Telecommunications Industry Association (TIA)	Potential	10/01/2022	10/07/2022	254	Jill
45510	83327 Tech Meeting Oct 2022	Hospitality Performance Network Global (HPN)	Potential	10/02/2022	10/07/2022	415	Tracy
45329	CFEF 2022 Fall Meeting	Consortium of Florida Education Foundations	Potential	10/05/2022	10/06/2022	95	Brian
45432	Paysafe REF#3718	American Guest	Potential	10/06/2022	10/09/2022	90	Tracy
45345	Fall Home Builders Leadership Event	EventPrep, LLC	Potential	10/26/2022	10/27/2022	30	Brian
45453	Karachi American School Reunion	Karachi American School	Potential	10/28/2022	10/30/2022	80	Brian
45505	Federation of State Medical Board - Bd Attorney workshop pp	Federation of State Medical Boards of U.S.	Potential	11/01/2022	11/04/2022	151	Tracy
45342	2022 Annual National Conference HPN #80931	Hospitality Performance Network Global (HPN)	Potential	11/04/2022	11/12/2022	385	Jill
45494	King Green - Leaders' Retreat - Nov 2022 - MX	King Green	Potential	11/07/2022	11/10/2022	100	Tina
45416	November Advisory Board Meeting	Catapult Learning	Potential	11/15/2022	11/16/2022	60	Hortensia
45325	Nord Anglia Education - Thanksgiving Trip - November 2022	Nord Anglia Education	Potential	11/20/2022	11/25/2022	564	Brian
45338	2022 Winter Meeting	Turf Producers Association	Potential	11/30/2022	12/04/2022	77	Jill
45503	HD Company Holiday Party - December 1-4, 2022	HD Company	Potential	12/01/2022	12/03/2022	60	Tracy
45451	Boiling Water Reactor Vessel and Internals Project (BWRVIP) Committee Meeting – December 2022	Electric Power Research Institute (EPRI)	Potential	12/04/2022	12/08/2022	450	Tracy
45502	CHS Retail & Wholesale Discovery Meetings - REVISED	CHS, Inc.	Potential	12/04/2022	12/08/2022	132	Jill
45366	Pest Leadership Summit 2023	HelmsBriscoe - MASTER	Potential	12/05/2022	12/09/2022	520	Jill
45321	MH Professional Harrison Principals of Internal Medicine	McGraw-Hill Global Education Holdings, LLC	Potential	12/25/2022	01/04/2023	198	Jill
45388			Potential	01/04/2023	01/13/2023	913	Jill
45382	ISHRS 2023 Board & Strategic Planning Meeting	International Society of Hair Restoration Surgery (ISHRS)	Potential	01/05/2023	01/08/2023	40	Jill
45289	FamilyLife Speaker Retreat 2023	FamilyLife	Potential	01/06/2023	01/11/2023	195	Tina
45320	2023 Select	CG	Potential	01/07/2023	01/11/2023	183	Tracy
45367	2023 Pest FOM Meeting	HelmsBriscoe - MASTER	Potential	01/08/2023	01/13/2023	595	Jill
45460	2023 Meeting	Southern Seed Association	Potential	01/13/2023	01/16/2023	150	Tina
45334	WH Annual Sales Meeting 2023	Destinations Link Hospitality	Potential	01/14/2023	01/20/2023	192	Hortensia
45403	HRST - January 2023	HRST, Inc	Potential	01/16/2023	01/20/2023	370	Jill
45387	CAAHEP (Commission on Accreditation of Allied Health Education) Annual Conference 2023	Commission on Accreditation of Allied Health Education Programs	Potential	01/18/2023	01/22/2023	215	Brian
45501	IAOS Retreat	International Academy of Sleep	Potential	01/18/2023	01/21/2023	150	Hortensia

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45422	*82457* Sales Meeting 2023	Hospitality Performance Network Global (HPN)	Potential	01/20/2023	01/26/2023	545	Hortensia
45350	2023 CEO Summit	Lutheran Services in America	Potential	01/21/2023	01/25/2023	255	Liz
45370	Handyman Connection 2023	Handyman Connection	Potential	01/21/2023	01/26/2023	253	Jill
45433			Potential	01/21/2023	01/23/2023	409	Tracy
45480	NGA - 2023 Annual Conference	National Glass Association	Potential	01/21/2023	01/25/2023	375	Liz
45415	CCCI Cru Jesus Film Reps Meeting (FL) 2023	The JESUS Film Project	Potential	01/22/2023	01/27/2023	234	Hortensia
45349	2023 Disability Network "DN" Winter Meeting	Lutheran Services in America	Potential	01/25/2023	01/27/2023	30	Liz
45407	82310 Trustees Meeting Jan 2023	Hospitality Performance Network Global (HPN)	Potential	01/25/2023	01/28/2023	35	Tracy
45448	Apple Moving 2023 Annual Meeting	Apple Moving	Potential	01/25/2023	01/26/2023	80	Tracy
45492	PDI's 2023 SKO (Sales Kick-Off)	PDI	Potential	01/27/2023	02/03/2023	1061	Tina
45435	2023 ACHP Winter Board of Directors Meeting	Alliance for Community Health Plans	Potential	01/28/2023	01/31/2023	91	Liz
45393	WISPA Executive Summit	Wireless Internet Service Providers Association	Potential	01/30/2023	02/02/2023	322	Liz
45436	2023 World Vision Pastor's Gathering	World Vision	Potential	02/01/2023	02/04/2023	770	Hortensia
45457	Depauw- Board of Trustees Retreat- Feb 2023	DePauw University	Potential	02/02/2023	02/05/2023	196	Jill
45373	GPS CKO 2023	GuidePoint Security LLC	Potential	02/05/2023	02/08/2023	1945	Liz
45368	2023 SDM Meeting	HelmsBriscoe - MASTER	Potential	02/06/2023	02/08/2023	320	Jill
45409	82610V3 - NSM All Company Meeting 2023	Hospitality Performance Network Global (HPN)	Potential	02/07/2023	02/12/2023	1150	Brian
45420	FADSS 2023 Spring Leadership Conference	Florida Association of District School Superintendents	Potential	02/07/2023	02/09/2023	591	Brian
45412	Sales Meeting 2023 HPN #83035	Hospitality Performance Network Global (HPN)	Potential	02/13/2023	02/16/2023	600	Jill
45394	CCCI-Cru Momentum Europe Partner & Friends Retreat 2023	campus crusade for Christ	Potential	02/15/2023	02/19/2023	173	Hortensia
45348	Florida Society of Children of the American Revolution State Conference 2023	Florida Society Children of the American Revolution (CAR)	Potential	02/17/2023	02/19/2023	91	Brian
45300	UF CME (College of Medicine) Running Medicine Conference	University of Florida Continuing Medical Education	Potential	02/22/2023	02/23/2023	130	Brian
45496	MTW East Coast Ambassadors Weekend 2023	Mission to the World	Potential	02/22/2023	02/26/2023	111	Tina
45299	Embody Dance Conference	Meetings Made Easy LLC	Potential	02/23/2023	02/26/2023	223	Brian
45353	Blo Blow Dry Bar 2023 Franchise Conference	Blo Blow Dry Bar Inc.	Potential	02/24/2023	02/28/2023	435	Hortensia
45355	2023 North America Customer Development Meeting	Colgate-Palmolive	Potential	02/25/2023	03/04/2023	1230	Hortensia
45506	LJG 2023 Annual Meeting	Leading Jewelers Guild	Potential	03/02/2023	03/07/2023	364	Tracy
45470	Western Great Lakes Pilots Association (WGLPA) Annual Business Meeting 2023	Western Great Lakes Pilots Association	Potential	03/05/2023	03/10/2023	180	Jill
45478	Circle of Excellence 2023	Purpose Financial	Potential	03/05/2023	03/09/2023	1050	Tina

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45438	BBYO North Florida April '23 Spring Convention	B'nai B'rith Youth Organization	Potential	04/07/2023	04/08/2023	34	Hortensia
45487	Henkel Sales Leadership Conference	Henkel Corporation (CT)	Potential	04/19/2023	04/25/2023	470	Jill
45369	SDM 2022 Meeting	HelmsBriscoe - MASTER	Potential	05/01/2023	05/03/2023	320	Jill
45509	83158 Diamond Club	Hospitality Performance Network Global (HPN)	Potential	05/01/2023	05/08/2023	549	Tracy
45421	*82703* 2023 National Sales Meeting	Hospitality Performance Network Global (HPN)	Potential	05/08/2023	05/11/2023	255	Hortensia
45406	2023 Hill's National Commercial Experience	Hill's Pet Nutrition	Potential	05/20/2023	05/25/2023	1581	Jill
45343	Numed, Inc. Biennial Conference	Numed, Inc.	Potential	06/01/2023	06/04/2023	230	Tracy
45443	2023 Global Pouch	BNP MEDIA	Potential	06/05/2023	06/08/2023	695	Jill
45292	[REDACTED]	Confidential	Potential	06/06/2023	06/09/2023	198	Brian
45318	2023 CG Premier East- June	Susan Gibson Meeting Consultant, LLC	Potential	06/10/2023	06/17/2023	394	Tracy
45319	2023 CG Premier East- December	Susan Gibson Meeting Consultant, LLC	Potential	06/10/2023	06/17/2023	394	Tracy
45379	Soil & Water Conservation Society Ann conf 2023	Soil & Water Conservation Society	Potential	07/20/2023	07/27/2023	859	Jill
45357	FPCA Annual 2023	Florida Prestressed Concrete Association	Potential	07/26/2023	07/30/2023	187	Brian
45490	Florida Trial Court Staff Attorneys Association	Florida Trial Court Staff Attorneys Association (FTCSAA)	Potential	08/22/2023	08/26/2023	207	Brian
45507	LIFE is Good Conference Sept 2023	LIFE is Good Unschooling Conference	Potential	08/31/2023	09/03/2023	419	Tracy
45337	82813 - Annual Conference 2023 Group 1 of 2	Hospitality Performance Network Global (HPN)	Potential	09/30/2023	10/07/2023	730	Brian
45356	Fraternal Order of Police FL State Lodge Fall Board Meeting	Fraternal Order of Police FL State Lodge	Potential	10/02/2023	10/06/2023	490	Brian
45352	AADI Installation Safari October 2023	American Association of Dental Insultants	Potential	10/09/2023	10/14/2023	187	Liz
45340	2023 FCCS Farm Credit Sales Leaders Conference	FCCS	Potential	10/15/2023	10/19/2023	449	Tracy
45419	*81006V2* Fall 2023 Networking Meeting	Hospitality Performance Network Global (HPN)	Potential	11/12/2023	11/17/2023	525	Hortensia
45298	2023 Florida Automated Vehicle Summit (FAVS) - Tampa	Tampa Hillsborough Expressway Authority - THEA	Potential	11/14/2023	11/17/2023	344	Brian
45293	2024 NAPM Annual Conference	National Association of Presort Mailers (NAPM)	Potential	02/03/2024	02/09/2024	400	Tracy
45485	83369 MCMP Spring 2024 Conference	Hospitality Performance Network Global (HPN)	Potential	02/04/2024	02/08/2024	805	Brian
45396	Joint Committee Meeting 2024	Packaging Machinery Manufacturers Institute (PMMI)	Potential	02/07/2024	02/10/2024	322	Liz
45495	MTW East Coast Ambassadors Weekend 2024	Mission to the World	Potential	02/14/2024	02/18/2024	111	Tina
45414	NSSF BOG 2024	NSSF	Potential	03/17/2024	03/23/2024	124	Hortensia
45456	Circle of Excellence - April 2024	Fab at Incentives	Potential	04/03/2024	04/11/2024	599	Tracy
45400	2024 Grinnell Mutual President's Club Meeting	Grinnell Mutual Reinsurance Company	Potential	06/01/2024	06/04/2024	393	Jill
45294	[REDACTED]	Confidential	Potential	06/04/2024	06/07/2024	198	Brian

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45475	Judicial Assistants Association Conference 2024	Judicial Assistants Association of Florida	Potential	08/20/2024	08/23/2024	375	Brian
45384	ALDAcon 2024	Association of Late-Deafened Adults (ALDA)	Potential	10/15/2024	10/19/2024	375	Jill
45306	2025 NAPM Annual Conference	National Association of Presort Mailers (NAPM)	Potential	02/03/2025	02/09/2025	400	Tracy
45302	████████████████████	████████████████████	Potential	10/14/2025	10/18/2025	780	Brian
45304	████████████████████	████████████████████	Potential	10/13/2026	10/17/2026	780	Brian
45305	████████████████████	████████████████████	Potential	10/12/2027	10/16/2027	780	Brian
	COUNT: 117					SUM: 40011	



Prepared On: 05/04/2022
 Prepared By: Kayla Freeman

MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
43728	Donovan/Praetorius Wedding Block	03/09/2022	22	10/08/2021	10/11/2021	\$14,581.22	\$339.03	Renee
44349	Days Remembered by ND: Lauer/Livengood Wedding Block	03/09/2022	40	11/03/2021	11/07/2021	\$25,101.12	\$657.69	Renee
44423	Days Remembered by ND: Bet & Miki Davis Wedding Block	03/09/2022	30	11/11/2021	11/14/2021	\$20,980.45	\$569.51	Renee
43729	Griggs/Layman Wedding Block	03/09/2022	22	11/12/2021	11/15/2021	\$15,325.09	\$373.67	Renee
44630	Flagstar Bank - December Meeting	03/01/2022	42	12/05/2021	12/09/2021	\$32,084.40	\$747.25	Jill
44649	MiTek Inc.	03/01/2022	17	12/05/2021	12/06/2021	\$15,135.54	\$350.20	Jill
44496	BASF - Orlando 2021 Dec	03/09/2022	32	12/13/2021	12/15/2021	\$30,904.71	\$739.43	Hortensia
44948	DB&A Largo	03/07/2022	560	01/03/2022	03/31/2022	\$308,603.31	\$7,343.00	Brian
44802	2022 FTAP Kick Off Meeting (Pall Corp a Danaher OpCo)	03/09/2022	60	01/12/2022	01/14/2022	\$47,218.34	\$1,124.99	Hortensia
44121	Days Remembered by ND: Salib/Ibrahim Wedding Block	03/09/2022	50	01/14/2022	01/16/2022	\$35,741.42	\$891.81	Renee
43904	Corelogic Spatial and Insurance Symposium 2022	03/14/2022	577	01/26/2022	01/28/2022	\$625,156.11	\$16,273.51	Hortensia
43737	Women in Manufacturing Association - Winter Leadership Conference 2022	03/01/2022	397	01/31/2022	02/04/2022	\$358,661.11	\$8,218.60	Jill
44267	MISO Transmission Owners - 2022 Annual Planning Meeting	03/01/2022	115	02/02/2022	02/04/2022	\$118,331.56	\$3,114.71	Jill
44929	St. Mark Retreat 2022	03/01/2022	48	02/06/2022	02/10/2022	\$44,978.24	\$1,269.76	Hortensia
44790	Board of Directors Strategic Planning Meeting	03/10/2022	42	02/10/2022	02/13/2022	\$44,423.99	\$1,226.28	Jill
44723	Global Sales Meeting Feb 2022 80236	03/10/2022	188	02/14/2022	02/17/2022	\$140,538.11	\$3,588.20	Jill
44760	Del Monte - National Account F23 Team Meeting - 2022	03/01/2022	36	02/14/2022	02/16/2022	\$29,766.71	\$809.49	Brian
43665	Herzing Annual Meeting 2022	03/01/2022	335	02/15/2022	02/18/2022	\$321,264.12	\$8,661.86	Jill
45215	PR0043 Clearwater FEB & MAR Berthing	03/09/2022	900	02/17/2022	03/21/2022	\$499,530.33	\$11,831.09	Liz
45048	V-Forward Indy Car Sponsor St Pete Race	03/02/2022	114	02/24/2022	02/27/2022	\$186,199.41	\$6,286.08	Jill
45347	SISO CEO Summit 2022	03/09/2022	1,046	03/18/2022	03/24/2022	\$1,159,677.92	\$28,776.43	Tina
45341	Amazon St. Petersburg; AMZL WHS Field Leaders Conference; 03/22 NH	03/24/2022	51	03/22/2022	03/24/2022	\$44,588.20	\$1,050.77	Tracy
45361	ACPOC Annual 2022 Meeting	03/11/2022	364	04/06/2022	04/09/2022	\$284,414.07	\$7,848.14	Jill
45146	Media Co-Op	03/17/2022	9	04/07/2022	04/09/2022	\$6,352.80	\$148.19	Liz
44005	Berkhimer/Bishop Wedding Room Block	03/10/2022	60	04/08/2022	04/10/2022	\$44,922.05	\$1,164.64	Renee
45434	[REDACTED]	03/23/2022	30	04/19/2022	04/21/2022	\$31,417.40	\$846.32	Tracy

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45359	ASNTR 2022 Conference	03/11/2022	265	04/26/2022	05/01/2022	\$289,717.83	\$5,924.82	Brian
42463	Dillon/ Hibbitt Wedding	03/16/2022	49	04/29/2022	05/01/2022	\$49,442.53	\$1,308.72	Renee
43999	VGM Group Essentially Women Conference	03/01/2022	363	04/29/2022	05/04/2022	\$320,111.50	\$7,109.28	Jill
45445	Gemayel/Buller Wedding	03/24/2022	60	04/29/2022	05/01/2022	\$49,633.30	\$1,070.88	Renee
45467	Beta Sigma Phi Florida State Convention 2022	03/25/2022	326	05/11/2022	05/15/2022	\$193,965.43	\$5,022.38	Hortensia
45486	HFMA FL Spring Conference 2022	03/29/2022	426	05/15/2022	05/18/2022	\$392,550.30	\$9,473.11	Brian
45398	ASNM Annual Meeting 2022	03/17/2022	260	05/18/2022	05/21/2022	\$249,675.84	\$6,203.79	Jill
45498	DCI MD 2022 Conference	03/30/2022	575	05/18/2022	05/22/2022	\$517,090.48	\$13,075.12	Tina
45351	Florida ISA	03/10/2022	515	06/19/2022	06/22/2022	\$426,828.98	\$8,450.23	Brian
45216	2022 Financial Management Seminar	03/29/2022	600	06/25/2022	07/02/2022	\$595,804.05	\$15,544.72	Tina
44610	2022 A&M Partner Meeting	03/01/2022	227	06/26/2022	06/30/2022	\$209,812.58	\$6,004.73	Brian
44643	Bad Boy Vendor Meeting 2022	03/30/2022	244	07/10/2022	07/14/2022	\$202,120.61	\$4,276.80	Tina
45410	Butts Family Reunion 2022	03/21/2022	40	07/21/2022	07/25/2022	\$24,576.54	\$703.48	Brian
44500	Bettinger/Smach Wedding Room Block	03/09/2022	22	08/03/2022	08/05/2022	\$16,866.05	\$416.17	Renee
44862	USA Artistic Swimming Annual Convention	03/03/2022	550	09/06/2022	09/12/2022	\$474,717.58	\$8,863.18	Tracy
45182	2022 Case Studies - West	03/12/2022	44	09/28/2022	10/02/2022	\$45,467.03	\$1,129.53	Jill
45363	Property Appraisers Association of Florida 2022 Annual Conference	03/11/2022	123	09/28/2022	09/30/2022	\$94,846.88	\$2,385.57	Brian
45333		03/07/2022	270	10/31/2022	11/04/2022	\$235,962.12	\$4,929.30	Tracy
44562	King High School Class of 72 Reunion	03/16/2022	161	11/04/2022	11/07/2022	\$187,711.62	\$3,416.34	Hortensia
45121	2022 NCVH St Pete/Clearwater Regional Meeting	03/30/2022	44	11/04/2022	11/05/2022	\$59,377.20	\$1,061.04	Tina
44806	Weisbeck wedding, FL	03/10/2022	122	11/17/2022	11/20/2022	\$133,696.52	\$3,262.86	Renee
44354	Musculoskeletal Tumor Society Annual Meeting	03/10/2022	509	11/29/2022	12/02/2022	\$517,258.29	\$11,666.69	Jill
45365	NAAC 2022	03/11/2022	500	12/05/2022	12/08/2022	\$398,612.70	\$10,039.29	Jill
45358	HealthCare Appraisors 2022 Annual Conference	03/11/2022	342	12/06/2022	12/11/2022	\$285,728.65	\$8,351.45	Brian
45237	Joint Committee Meeting 2023	03/29/2022	475	01/30/2023	02/02/2023	\$533,448.67	\$14,653.01	Liz
45459	2023 February Winter Board Committee Meeting	03/24/2022	599	02/08/2023	02/17/2023	\$420,681.77	\$8,817.41	Hortensia
43928	Radian 2023 Sales Conference	03/10/2022	567	02/12/2023	02/15/2023	\$620,320.38	\$17,377.65	Hortensia
44563	AOLP 2023 Annual Conference	03/09/2022	370	02/20/2023	02/25/2023	\$374,575.94	\$8,536.35	Hortensia
45285	Med City Anesthesia Seminars	03/14/2022	284	04/23/2023	04/26/2023	\$322,984.02	\$9,026.00	Jill
44465	2022 Performance Impact Summit	03/09/2022	260	05/01/2023	05/03/2023	\$242,498.24	\$6,162.19	Liz

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44910	[REDACTED]	03/31/2022	969	05/05/2023	05/11/2023	\$1,017,238.88	\$24,936.26	Tracy
44536	[REDACTED]	03/14/2022	1,325	08/07/2023	08/16/2023	\$1,131,535.98	\$20,802.71	Hortensia
44631	2023 IICMVA Meeting	03/11/2022	114	10/08/2023	10/11/2023	\$106,917.32	\$2,468.23	Jill
45083	[REDACTED]	03/24/2022	1,852	10/27/2023	11/04/2023	\$1,892,499.27	\$39,938.69	Hortensia
45362	[REDACTED]	03/11/2022	3,079	11/04/2023	11/08/2023	\$2,255,204.03	\$54,104.50	Brian
COUNT: 61			SUM: 21,718			SUM: \$19,375,376.84	SUM: \$460,763.13	



Prepared On: 05/04/2022
 Prepared By: Kayla Freeman

MEETING SALES YTD DEFINITE LEADS FY22

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45158	Beach Boogie - 2021	02/03/2022	275	08/26/2021	08/29/2021	\$213,894.32	\$4,009.35	Brian
44032	AMI - Sales Marketing Training	10/20/2021	22	09/16/2021	09/18/2021	\$15,530.28	\$361.72	Liz
44653	LifePro User Conference 2021	10/15/2021	587	09/23/2021	10/03/2021	\$624,944.41	\$13,782.01	Hortensia
44657	Birge Wedding	10/15/2021	59	10/07/2021	10/10/2021	\$74,239.27	\$1,302.68	Renee
44680	AMI - Sales Marketing Training	10/20/2021	23	10/07/2021	10/09/2021	\$19,101.49	\$389.88	Liz
43728	Donovan/Praetorius Wedding Block	03/09/2022	22	10/08/2021	10/11/2021	\$14,581.22	\$339.03	Renee
44874	[REDACTED]	12/03/2021	300	10/14/2021	10/17/2021	\$271,899.24	\$6,239.77	Jill
44654	Florida Municipal Bond Club 2021	10/15/2021	223	10/20/2021	10/23/2021	\$201,090.32	\$6,015.58	Brian
44509	Books at the Beach Oct. 2021	10/18/2021	297	10/21/2021	10/24/2021	\$258,930.66	\$6,349.59	Tina
44681	AMI - Sales Marketing Training	10/20/2021	23	10/21/2021	10/23/2021	\$19,101.49	\$389.88	Liz
44795	Detroit Summer Sales Trip	11/16/2021	125	10/22/2021	10/25/2021	\$89,844.07	\$2,185.33	Tracy
44815	[REDACTED]	11/18/2021	313	10/28/2021	10/31/2021	\$273,659.02	\$6,043.32	Brian
44609	LWD Class Oldsmar	11/08/2021	45	11/02/2021	11/04/2021	\$28,491.38	\$699.71	Tracy
44349	Days Remembered by ND: Lauer/Livengood Wedding Block	03/09/2022	40	11/03/2021	11/07/2021	\$25,101.12	\$657.69	Renee
44603	Bausch Health - OraPharma MidSouth POA - November 2021	11/02/2021	13	11/03/2021	11/04/2021	\$11,100.97	\$233.49	Hortensia
44655	Schreiner/Rolen Wedding	10/15/2021	124	11/04/2021	11/07/2021	\$121,902.64	\$2,011.35	Renee
44564	NSA Technology Fair 2021	11/02/2021	181	11/07/2021	11/10/2021	\$140,216.14	\$3,428.37	Hortensia
44740	URISA GIS Leadership Academy	11/03/2021	185	11/07/2021	11/13/2021	\$136,353.84	\$3,011.19	Jill
44640	[REDACTED]	12/21/2021	47	11/09/2021	11/12/2021	\$39,482.86	\$924.47	Tracy
44222	2021 Overflow Block- Annual Meeting	11/03/2021	180	11/10/2021	11/14/2021	\$133,951.20	\$3,305.56	Liz
44742	overflow- Annual meeting 2021	11/18/2021	105	11/10/2021	11/13/2021	\$105,675.47	\$3,101.82	Liz
44315	DDX3X Overflow Rooms	01/04/2022	40	11/11/2021	11/12/2021	\$31,850.58	\$723.73	Liz
44423	Days Remembered by ND: Bet & Miki Davis Wedding Block	03/09/2022	30	11/11/2021	11/14/2021	\$20,980.45	\$569.51	Renee
44682	AMI - Sales Marketing Training	10/20/2021	23	11/11/2021	11/13/2021	\$19,101.49	\$389.88	Liz
43729	Griggs/Layman Wedding Block	03/09/2022	22	11/12/2021	11/15/2021	\$15,325.09	\$373.67	Renee
44679	Habitat for Humanity Pinellas November 2021	10/20/2021	586	11/14/2021	11/17/2021	\$376,275.18	\$9,074.31	Brian

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44812		11/18/2021	690	11/14/2021	11/19/2021	\$602,033.40	\$13,740.54	Brian
44843	2021 MTE Tournament - St. Pete	11/23/2021	72	11/17/2021	11/21/2021	\$63,520.44	\$1,440.76	Hortensia
44744		11/05/2021	63	11/28/2021	12/01/2021	\$44,922.03	\$1,092.66	Tracy
44621	Clinical Value & Operations Team Meeting	02/10/2022	22	12/01/2021	12/02/2021	\$21,119.83	\$592.76	Jill
44630	Flagstar Bank - December Meeting	03/01/2022	42	12/05/2021	12/09/2021	\$32,084.40	\$747.25	Jill
44649	MiTek Inc.	03/01/2022	17	12/05/2021	12/06/2021	\$15,135.54	\$350.20	Jill
44143	NEMA	01/04/2022	57	12/06/2021	12/09/2021	\$51,719.17	\$1,258.17	Liz
44580	CoE Leadership Retreat	10/14/2021	25	12/06/2021	12/08/2021	\$21,609.08	\$503.38	Tracy
44683	AMI - Sales Marketing Training	10/20/2021	22	12/09/2021	12/11/2021	\$16,052.16	\$365.23	Liz
44496	BASF - Orlando 2021 Dec	03/09/2022	32	12/13/2021	12/15/2021	\$30,904.71	\$739.43	Hortensia
44700	Destination CLE - Florida 2021	10/26/2021	66	12/26/2021	01/01/2022	\$56,529.77	\$1,430.67	Tracy
44948	DB&A Largo	03/07/2022	560	01/03/2022	03/31/2022	\$308,603.31	\$7,343.00	Brian
44880	2022 FL Fast Start	12/16/2021	16	01/06/2022	01/07/2022	\$15,851.49	\$448.50	Brian
44839	Miller Electric (ITW)	12/10/2021	112	01/10/2022	01/14/2022	\$91,832.43	\$2,186.31	Jill
44754	Belimo OEM Meeting	12/07/2021	36	01/11/2022	01/12/2022	\$30,377.24	\$731.79	Hortensia
44802	2022 FTAP Kick Off Meeting (Pall Corp a Danaher OpCo)	03/09/2022	60	01/12/2022	01/14/2022	\$47,218.34	\$1,124.99	Hortensia
44121	Days Remembered by ND: Salib/Ibrahim Wedding Block	03/09/2022	50	01/14/2022	01/16/2022	\$35,741.42	\$891.81	Renee
44372		01/04/2022	780	01/14/2022	01/23/2022	\$747,616.53	\$14,798.54	Hortensia
44834	CESA Heads Retreat 2022	12/21/2021	161	01/14/2022	01/20/2022	\$175,488.01	\$4,626.88	Tracy
44232	Focus School Software-Users Conference-Feb 2022	02/14/2022	853	01/17/2022	01/20/2022	\$698,057.93	\$14,917.74	Tina
44469	CCS Medical Sales Kick Off	10/19/2021	132	01/18/2022	01/20/2022	\$101,604.86	\$2,423.26	Tracy
45010	MAPA LT Calibration & Offsite	02/16/2022	23	01/18/2022	01/21/2022	\$23,282.50	\$586.50	Hortensia
44898	FC Cincinnati January Meeting 2022	12/09/2021	1,350	01/24/2022	02/17/2022	\$1,007,812.71	\$26,583.81	Jill
43904	Corelogic Spatial and Insurance Symposium 2022	03/14/2022	577	01/26/2022	01/28/2022	\$625,156.11	\$16,273.51	Hortensia
44579	Apple Moving Annual Meeting	10/08/2021	76	01/26/2022	01/28/2022	\$63,178.23	\$1,724.56	Tracy
43737	Women in Manufacturing Association - Winter Leadership Conference 2022	03/01/2022	397	01/31/2022	02/04/2022	\$358,661.11	\$8,218.60	Jill
44741	NACM Heartland Agricultural & Biofuels Meeting	11/03/2021	213	01/31/2022	02/03/2022	\$197,702.22	\$4,747.14	Jill
44267	MISO Transmission Owners - 2022 Annual Planning Meeting	03/01/2022	115	02/02/2022	02/04/2022	\$118,331.56	\$3,114.71	Jill
44783		11/15/2021	209	02/02/2022	02/05/2022	\$210,528.49	\$5,819.81	Brian

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44778		01/03/2022	336	02/04/2022	02/09/2022	\$369,088.11	\$9,237.80	Tracy
44597	SWANA 2022 Winter Conference	11/15/2021	324	02/05/2022	02/09/2022	\$235,837.12	\$5,534.27	Brian
45147	2022 FHLB Topeka Meeting	02/03/2022	432	02/05/2022	02/10/2022	\$406,307.69	\$10,402.18	Jill
44929	St. Mark Retreat 2022	03/01/2022	48	02/06/2022	02/10/2022	\$44,978.24	\$1,269.76	Hortensia
44614	ITW LI Feb 2022	01/29/2022	79	02/07/2022	02/11/2022	\$73,081.76	\$1,706.15	Jill
44844	REVISED DATES: Coloplast Corp. RSD Meeting	02/04/2022	97	02/07/2022	02/09/2022	\$86,743.39	\$2,047.17	Jill
44790	Board of Directors Strategic Planning Meeting	03/10/2022	42	02/10/2022	02/13/2022	\$44,423.99	\$1,226.28	Jill
44963	Omnicell Executive Meeting	01/21/2022	77	02/13/2022	02/17/2022	\$83,418.05	\$2,562.11	Tracy
44723	Global Sales Meeting Feb 2022 80236	03/10/2022	188	02/14/2022	02/17/2022	\$140,538.11	\$3,588.20	Jill
44760	DeI Monte - National Account F23 Team Meeting - 2022	03/01/2022	36	02/14/2022	02/16/2022	\$29,766.71	\$809.49	Brian
43665	Herzing Annual Meeting 2022	03/01/2022	335	02/15/2022	02/18/2022	\$321,264.12	\$8,661.86	Jill
44627	CANENA THSC 121A GR/WG2	02/17/2022	24	02/15/2022	02/16/2022	\$19,429.66	\$553.82	Liz
44871	Central Valley Ag (CVA) 2022 Incentive Trip	12/03/2021	394	02/15/2022	02/21/2022	\$402,566.21	\$9,541.93	Jill
45215	PR0043 Clearwater FEB & MAR Berthing	03/09/2022	900	02/17/2022	03/21/2022	\$499,530.33	\$11,831.09	Liz
44628	SC 121A TAG Transfer Switch Committee	02/17/2022	24	02/21/2022	02/23/2022	\$20,252.68	\$558.55	Liz
45044	Right at Home - PG - M - Tampa	02/24/2022	71	02/21/2022	02/25/2022	\$64,652.51	\$1,572.14	Jill
43823	ACAD 2022 Annual Meeting	11/01/2021	530	02/22/2022	02/25/2022	\$418,988.01	\$9,985.66	Tina
45061	MHE District Manager Meeting (Feb 2022)	02/08/2022	20	02/22/2022	02/23/2022	\$23,286.98	\$694.18	Jill
45220	Great Plains Medallion Program	02/15/2022	268	02/22/2022	02/28/2022	\$303,276.28	\$7,572.67	Jill
45048	V-Forward Indy Car Sponsor St Pete Race	03/02/2022	114	02/24/2022	02/27/2022	\$186,199.41	\$6,286.08	Jill
45062	Arctic Wolf Grand Prix Event 2022	02/22/2022	32	02/24/2022	02/27/2022	\$48,562.05	\$1,635.97	Jill
44249	2022 Spring Coal Forum	10/20/2021	171	02/26/2022	03/01/2022	\$175,907.78	\$4,662.08	Liz
45084		01/20/2022	65	03/05/2022	03/09/2022	\$62,712.00	\$1,640.85	Jill
44626	NEMA IS-IA Subcomm8ittee 4 and CANENA THSC 121 A MT	12/10/2021	18	03/07/2022	03/09/2022	\$15,009.48	\$403.22	Liz
44960	AmeriLife - Drive for Success Partner Orientation - Mar 2022	02/11/2022	115	03/15/2022	03/17/2022	\$119,140.77	\$2,982.15	Tracy
45131	Krabbe Translational Research Meeting 2022	02/01/2022	120	03/15/2022	03/17/2022	\$111,560.71	\$2,629.86	Jill
45133	The Big Ask Spring Break 2022	02/16/2022	123	03/18/2022	03/21/2022	\$86,976.06	\$2,251.89	Hortensia
45347	SISO CEO Summit 2022	03/09/2022	1,046	03/18/2022	03/24/2022	\$1,159,677.92	\$28,776.43	Tina
45238	American Academy of Advertising 2021 Annual Conference (Held in 2022)	02/17/2022	620	03/22/2022	03/28/2022	\$488,476.02	\$12,460.27	Brian

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45341	Amazon St. Petersburg; AMZL WHS Field Leaders Conference; 03/22 NH	03/24/2022	51	03/22/2022	03/24/2022	\$44,588.20	\$1,050.77	Tracy
43907	46th Annual Dispatchers Convention	11/05/2021	675	03/23/2022	03/26/2022	\$733,622.16	\$19,025.23	Hortensia
44999	Advanced Operations Meeting South	02/18/2022	171	03/23/2022	03/26/2022	\$171,426.33	\$4,251.06	Hortensia
44944	2022 Cost Principles Committee Meeting	01/27/2022	238	03/28/2022	04/01/2022	\$231,396.87	\$5,680.28	Liz
45211	[REDACTED]	02/11/2022	227	03/29/2022	04/02/2022	\$246,359.39	\$6,819.28	Tracy
44002	Thermo King Commercial Meeting 2022	01/19/2022	476	04/03/2022	04/07/2022	\$438,490.55	\$10,236.88	Jill
45208	[REDACTED]	02/11/2022	45	04/04/2022	04/08/2022	\$42,961.25	\$1,057.45	Tracy
45361	ACPOC Annual 2022 Meeting	03/11/2022	364	04/06/2022	04/09/2022	\$284,414.07	\$7,848.14	Jill
45146	Media Co-Op	03/17/2022	9	04/07/2022	04/09/2022	\$6,352.80	\$148.19	Liz
44005	Berkhimer/Bishop Wedding Room Block	03/10/2022	60	04/08/2022	04/10/2022	\$44,922.05	\$1,164.64	Renee
45210	[REDACTED]	02/11/2022	174	04/19/2022	04/23/2022	\$183,560.25	\$4,970.92	Tracy
45434	[REDACTED]	03/23/2022	30	04/19/2022	04/21/2022	\$31,417.40	\$846.32	Tracy
45359	ASNTR 2022 Conference	03/11/2022	265	04/26/2022	05/01/2022	\$289,717.83	\$5,924.82	Brian
44608	Globallee Vacation	11/05/2021	66	04/28/2022	05/01/2022	\$67,765.60	\$1,823.27	Tracy
42463	Dillon/ Hibbitt Wedding	03/16/2022	49	04/29/2022	05/01/2022	\$49,442.53	\$1,308.72	Renee
43999	VGM Group Essentially Women Conference	03/01/2022	363	04/29/2022	05/04/2022	\$320,111.50	\$7,109.28	Jill
45445	Gemayel/Buller Wedding	03/24/2022	60	04/29/2022	05/01/2022	\$49,633.30	\$1,070.88	Renee
44409	[REDACTED]	11/23/2021	514	05/07/2022	05/13/2022	\$562,537.95	\$13,062.11	Hortensia
44759	2022 National Sales Meeting	11/05/2021	403	05/07/2022	05/11/2022	\$424,457.18	\$10,694.81	Hortensia
45467	Beta Sigma Phi Florida State Convention 2022	03/25/2022	326	05/11/2022	05/15/2022	\$193,965.43	\$5,022.38	Hortensia
44872	TierPoint Presidents Club 2022	12/03/2021	157	05/14/2022	05/19/2022	\$186,193.02	\$4,822.92	Jill
45486	HFMA FL Spring Conference 2022	03/29/2022	426	05/15/2022	05/18/2022	\$392,550.30	\$9,473.11	Brian
45008	[REDACTED]	02/18/2022	484	05/18/2022	05/23/2022	\$529,949.94	\$14,247.73	Tracy
45398	ASNM Annual Meeting 2022	03/17/2022	260	05/18/2022	05/21/2022	\$249,675.84	\$6,203.79	Jill
45498	DCI MD 2022 Conference	03/30/2022	575	05/18/2022	05/22/2022	\$517,090.48	\$13,075.12	Tina
44464	2022 FL Section ASABE	01/06/2022	349	05/19/2022	05/22/2022	\$260,224.01	\$6,469.10	Brian
44811	[REDACTED]	11/18/2021	1,548	05/22/2022	05/28/2022	\$1,605,204.71	\$35,221.97	Liz
44557	M3 Accounting Services Partners' Meeting 2022	10/01/2021	773	06/10/2022	06/15/2022	\$809,415.72	\$19,420.69	Tina
44813	[REDACTED]	11/18/2021	600	06/11/2022	06/16/2022	\$594,479.58	\$13,633.82	Brian

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43631		01/05/2022	640	06/17/2022	06/22/2022	\$589,721.54	\$15,199.57	Tina
45351	Florida ISA	03/10/2022	515	06/19/2022	06/22/2022	\$426,828.98	\$8,450.23	Brian
45216	2022 Financial Management Seminar	03/29/2022	600	06/25/2022	07/02/2022	\$595,804.05	\$15,544.72	Tina
44610	2022 A&M Partner Meeting	03/01/2022	227	06/26/2022	06/30/2022	\$209,812.58	\$6,004.73	Brian
44553	2022 Florida Bar Voluntary Bar Leader Conference	11/18/2021	403	07/06/2022	07/11/2022	\$399,519.40	\$9,129.43	Brian
44515	2022 Varsity Spirit Camp FLSP UDA (235351)	12/16/2021	476	07/10/2022	07/14/2022	\$365,707.52	\$6,865.82	Tina
44643	Bad Boy Vendor Meeting 2022	03/30/2022	244	07/10/2022	07/14/2022	\$202,120.61	\$4,276.80	Tina
44123	OSS 2022	01/21/2022	369	07/17/2022	07/19/2022	\$359,786.36	\$9,094.92	Liz
45410	Butts Family Reunion 2022	03/21/2022	40	07/21/2022	07/25/2022	\$24,576.54	\$703.48	Brian
45258	Turbine Services IWG 2022	02/22/2022	295	07/25/2022	07/29/2022	\$243,389.37	\$5,688.91	Tina
44500	Bettinger/Smach Wedding Room Block	03/09/2022	22	08/03/2022	08/05/2022	\$16,866.05	\$416.17	Renee
44535		11/18/2021	1,325	08/08/2022	08/15/2022	\$1,038,010.82	\$20,232.09	Hortensia
45159	Beach Boogie - 2022	02/04/2022	290	08/24/2022	08/28/2022	\$245,941.26	\$4,749.15	Brian
44470	PBS Entrepreneurs Club	10/11/2021	31	08/25/2022	08/28/2022	\$30,742.97	\$842.81	Tracy
44862	USA Artistic Swimming Annual Convention	03/03/2022	550	09/06/2022	09/12/2022	\$474,717.58	\$8,863.18	Tracy
45170	TLOAF Board of Directors Meeting 2022	02/06/2022	14	09/09/2022	09/10/2022	\$9,987.12	\$244.47	Jill
44675	NEWMAC Division III Commissioners Association Sept. 2022	02/17/2022	159	09/12/2022	09/16/2022	\$141,762.28	\$3,036.93	Hortensia
44799		11/16/2021	145	09/22/2022	09/24/2022	\$146,347.59	\$3,759.61	Brian
45182	2022 Case Studies - West	03/12/2022	44	09/28/2022	10/02/2022	\$45,467.03	\$1,129.53	Jill
45363	Property Appraisers Association of Florida 2022 Annual Conference	03/11/2022	123	09/28/2022	09/30/2022	\$94,846.88	\$2,385.57	Brian
44782	2022 TheHomeMag Annual Conference	02/23/2022	616	10/08/2022	10/12/2022	\$532,427.40	\$14,797.92	Brian
45260	GM/SW KFC Franchisee Associations' Super Regional Meeting	02/23/2022	585	10/09/2022	10/13/2022	\$557,999.29	\$13,898.35	Jill
44529	NASEO 2022 ANNUAL MEETING FLORIDA	01/18/2022	350	10/11/2022	10/15/2022	\$308,168.52	\$6,139.35	Liz
45333		03/07/2022	270	10/31/2022	11/04/2022	\$235,962.12	\$4,929.30	Tracy
44863	ConMed - Canadian Arthroscopy Meeting -2022	02/16/2022	389	11/02/2022	11/08/2022	\$410,095.09	\$10,710.32	Hortensia
44562	King High School Class of 72 Reunion	03/16/2022	161	11/04/2022	11/07/2022	\$187,711.62	\$3,416.34	Hortensia
45121	2022 NCVH St Pete/Clearwater Regional Meeting	03/30/2022	44	11/04/2022	11/05/2022	\$59,377.20	\$1,061.04	Tina
44463	Florida Polygraph Association Seminar November 2022	12/06/2021	454	11/16/2022	11/20/2022	\$284,501.03	\$5,902.25	Brian
44806	Weisbeck wedding, FL	03/10/2022	122	11/17/2022	11/20/2022	\$133,696.52	\$3,262.86	Renee

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45112	Rebound Retreat 2022	01/27/2022	311	11/19/2022	11/24/2022	\$187,221.30	\$4,236.02	Hortensia
44354	Musculoskeletal Tumor Society Annual Meeting	03/10/2022	509	11/29/2022	12/02/2022	\$517,258.29	\$11,666.69	Jill
45365	NAAC 2022	03/11/2022	500	12/05/2022	12/08/2022	\$398,612.70	\$10,039.29	Jill
45358	HealthCare Appraisors 2022 Annual Conference	03/11/2022	342	12/06/2022	12/11/2022	\$285,728.65	\$8,351.45	Brian
44578	Pawtree Legacy 2023	12/06/2021	140	01/10/2023	01/14/2023	\$136,890.16	\$2,879.87	Tracy
44373	[REDACTED]	01/04/2022	780	01/13/2023	01/22/2023	\$757,910.39	\$14,875.79	Hortensia
44475	[REDACTED]	10/04/2021	583	01/24/2023	01/28/2023	\$448,595.18	\$11,296.92	Tracy
44780	AFMRD January 2023 Board Meeting	12/17/2021	42	01/24/2023	01/27/2023	\$38,433.98	\$932.31	Jill
44317	[REDACTED]	11/18/2021	1,003	01/28/2023	02/05/2023	\$930,375.23	\$21,385.24	Hortensia
45237	Joint Committee Meeting 2023	03/29/2022	475	01/30/2023	02/02/2023	\$533,448.67	\$14,653.01	Liz
44838	Henkel 2023 Commercial Meeting (Beauty Division)	11/23/2021	812	02/04/2023	02/11/2023	\$900,520.06	\$21,244.25	Hortensia
45459	2023 February Winter Board Committee Meeting	03/24/2022	599	02/08/2023	02/17/2023	\$420,681.77	\$8,817.41	Hortensia
43928	Radian 2023 Sales Conference	03/10/2022	567	02/12/2023	02/15/2023	\$620,320.38	\$17,377.65	Hortensia
44984	[REDACTED]	01/04/2022	125	02/15/2023	02/18/2023	\$145,031.78	\$2,579.85	Tina
44563	AOLP 2023 Annual Conference	03/09/2022	370	02/20/2023	02/25/2023	\$374,575.94	\$8,536.35	Hortensia
45287	AWPA-2023 Annual Meeting	02/28/2022	514	02/24/2023	03/02/2023	\$560,449.34	\$13,689.57	Liz
44376	FCIAAO - Annual Conference 2023	12/09/2021	1,093	04/16/2023	04/21/2023	\$971,236.73	\$18,941.66	Liz
44450	Dot Foods - AFM - April 2023	12/06/2021	117	04/20/2023	04/23/2023	\$134,174.51	\$3,531.79	Jill
45285	Med City Anesthesia Seminars	03/14/2022	284	04/23/2023	04/26/2023	\$322,984.02	\$9,026.00	Jill
45219	International Association of Legions of Honor Conference 2023	02/15/2022	367	04/24/2023	04/30/2023	\$285,979.02	\$5,590.51	Hortensia
45267	The Florida Bar 2023 Tax Section Annual Meeting	02/24/2022	139	04/26/2023	04/30/2023	\$122,166.15	\$3,723.96	Brian
44465	2022 Performance Impact Summit	03/09/2022	260	05/01/2023	05/03/2023	\$242,498.24	\$6,162.19	Liz
44910	[REDACTED]	03/31/2022	969	05/05/2023	05/11/2023	\$1,017,238.88	\$24,936.26	Tracy
44730	[REDACTED]	11/02/2021	1,280	05/06/2023	05/10/2023	\$1,002,255.20	\$23,025.32	Tina
44113	NAEO 2023 Conference	10/13/2021	562	05/29/2023	06/03/2023	\$435,146.49	\$7,910.77	Tracy
44985	[REDACTED]	01/05/2022	124	06/14/2023	06/17/2023	\$144,718.16	\$2,565.24	Tina
44731	[REDACTED]	11/02/2021	2,720	06/16/2023	06/25/2023	\$2,047,601.62	\$47,634.19	Tina
44536	[REDACTED]	03/14/2022	1,325	08/07/2023	08/16/2023	\$1,131,535.98	\$20,802.71	Hortensia
45161	Beach Boogie - 2023	02/03/2022	138	08/23/2023	08/27/2023	\$188,637.51	\$2,813.15	Brian

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44986	[REDACTED]	01/05/2022	110	09/20/2023	09/22/2023	\$122,309.34	\$2,237.08	Tina
45240	2023 Annual Conference	02/23/2022	668	09/21/2023	09/27/2023	\$661,563.11	\$14,266.21	Hortensia
44739	[REDACTED]	11/02/2021	950	09/23/2023	09/26/2023	\$717,732.56	\$16,799.59	Tina
44631	2023 IICMVA Meeting	03/11/2022	114	10/08/2023	10/11/2023	\$106,917.32	\$2,468.23	Jill
44444	2023 Conference	10/01/2021	2,386	10/17/2023	10/25/2023	\$2,421,518.74	\$51,020.18	Tina
44103	2023 MISBO Annual Conference	12/16/2021	476	10/24/2023	10/28/2023	\$427,741.57	\$9,530.33	Tina
45083	[REDACTED]	03/24/2022	1,852	10/27/2023	11/04/2023	\$1,892,499.27	\$39,938.69	Hortensia
45362	[REDACTED]	03/11/2022	3,079	11/04/2023	11/08/2023	\$2,255,204.03	\$54,104.50	Brian
44987	[REDACTED]	01/05/2022	125	12/03/2023	12/06/2023	\$145,031.78	\$2,579.85	Tina
44735	[REDACTED]	11/02/2021	1,919	12/05/2023	12/10/2023	\$1,523,593.29	\$34,117.82	Tina
44374	[REDACTED]	01/04/2022	780	01/12/2024	01/21/2024	\$768,400.07	\$14,954.64	Hortensia
44359	[REDACTED]	01/20/2022	810	03/02/2024	03/07/2024	\$802,243.79	\$21,602.12	Tracy
44651	[REDACTED]	12/22/2021	1,122	06/01/2024	06/10/2024	\$864,204.76	\$21,145.98	Brian
44600	2025 CYPCLC	12/02/2021	672	05/11/2025	05/14/2025	\$530,263.49	\$13,091.29	Hortensia
44650	[REDACTED]	12/22/2021	1,122	05/31/2025	06/10/2025	\$901,255.13	\$21,934.22	Brian
44483	[REDACTED]	10/31/2021	1,745	11/08/2026	11/15/2026	\$1,853,430.47	\$42,162.95	Liz
42304	[REDACTED]	11/02/2021	1,530	01/21/2027	01/31/2027	\$1,694,228.31	\$31,900.02	Hortensia
COUNT: 188			SUM: 73,118			SUM: \$66,061,136.29	SUM: \$1,533,318.16	