



Prepared On: 03/09/2023
 Prepared By: Kayla Freeman

January 2023 Board Report

MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
47931	mParticle: Revenue Kick-Off (RKO)	mParticle	Potential	02/06/2023	02/08/2023	265	Hortensia
48060	Hybrids Staff Meeting	General Electric	Potential	02/19/2023	02/23/2023	97	Tina
48013	Temporary Lodging for Reserve IDT Clearwater	Hotel Source Assist	Potential	02/23/2023	03/26/2023	384	Liz
48010	National Organization of Sisters of Color Ending Sexual Assault (SCESA) - February 2023	National Organization of Sisters of Color Ending Sexual Assault (SCESA)	Potential	02/26/2023	03/02/2023	180	Hortensia
48023	Plastics News' The Executive Forum (Feb) 2023 ~Rooms Only~	Crain Communications	Potential	02/26/2023	03/02/2023	100	Jill
47982	NTT Data - CIO Summit - 2023	HelmsBriscoe - MASTER	Potential	03/01/2023	03/03/2023	31	Brian
48002	38th Rescue Squadron Moody AFB,	Moody Air Force	Potential	03/01/2023	03/04/2023	78	Tina
48045	TD SYNnex - Dell Technologies Medalist Graduation - March 2023	TD Synnex Corporation	Potential	03/02/2023	03/04/2023	44	Tina
48034	SCC Performance, Ops & Analytics Leaders	United Healthcare Services, Inc.	Potential	03/06/2023	03/08/2023	42	Jill
48027	mParticle: Company Offsite 2023	HelmsBriscoe - MASTER	Potential	03/19/2023	03/22/2023	770	Brian
47998	Spring Board Meeting	National Coalition of Black Meeting Planners	Potential	03/22/2023	03/24/2023	17	Hortensia
48009	e2open Team Meeting	Meetings Concierge (The)	Potential	03/22/2023	03/23/2023	100	Brian
48061	Pharma NSM 2023	Pharmaceutical Company	Potential	03/23/2023	03/30/2023	452	Tina
48051	Window World HPSS	EventPrep	Potential	03/26/2023	03/28/2023	170	Tina
47951	*89633* Passover 2023	Hospitality Performance Network Global (HPN) MASTER	Potential	04/04/2023	04/14/2023	3500	Hortensia
47922	30th Annual Advances in Urology Meeting.	eventPower-Master	Potential	04/11/2023	04/16/2023	310	Tina
47968	SWF Action Selling Training-April 11-13, 2023-Tampa, FL	Springs Window Fashions	Potential	04/11/2023	04/12/2023	30	Jill
47989	TGH April 2023 Meeting	Tampa General Hospital	Potential	04/12/2023	04/13/2023	50	Kayla
48011	PEOF Wing Federal Government Group	Hotel Source Assist LLC	Potential	04/16/2023	04/20/2023	255	Liz
48028	Experian Trade Advisory Council 2023	Experian	Potential	04/26/2023	04/28/2023	51	Brian
48058	10364 Sales Leadership Meeting	Cardinal Health	Potential	05/08/2023	05/10/2023	54	Jill
47992	S.E.E. AMI System Operations Committee Meeting and Metering & Distribution Service Devices	Southeastern Electric Exchange	Potential	05/14/2023	05/17/2023	120	Tina
47956	Chase Roofing May 2023 Meeting	Chase Roofing	Potential	05/17/2023	05/19/2023	60	Jill

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
47921	2023 National FSOP Project Director's Meeting	University of Florida IFAS - Office of Conferences and Institutes	Potential	05/23/2023	05/28/2023	100	Kayla
48033	TEAM LEADER TRAINING CONFERENCE	American Association of Colleges of Nursing	Potential	05/30/2023	06/02/2023	275	Liz
48041	Southeastern Regional Chemical Engineering Chairs Meeting 2023	University of Florida Office of Workforce and Development	Potential	06/03/2023	06/07/2023	95	Kayla
48064	Broadspire Services - Client Advisory Meeting	Broadspire Services	Potential	06/04/2023	06/07/2023	90	Kayla
47984	School Safety Specialist Summit	Florida Association of District School Superintendents	Potential	06/11/2023	06/13/2023	690	Kayla
48035	Bostik AP&C Annual Meeting	Bostik USA	Potential	06/11/2023	06/14/2023	234	Jill
48050	Shriners Children's Tampa Bay Development Conference 2023	Shriners International	Potential	06/13/2023	06/14/2023	330	Kayla
47914	2023 Regal Shareholders Meeting	Maritz - MASTER	Potential	06/23/2023	06/25/2023	26	Kayla
48015	5th Annual Pediatric Brain Symposium	Johns Hopkins All Children's Hospital	Potential	08/02/2023	08/06/2023	202	Kayla
47923	2023 St. Pete Xinsurance Room Block	Maritz - MASTER	Potential	08/31/2023	09/03/2023	40	Kayla
48067	OneFlorida Research Network Conference	University of Florida Continuing Medical Education	Potential	09/07/2023	09/08/2023	154	Kayla
48025	Move to Win Plus Americas Meeting	Bosch Rexroth Corporation	Potential	09/10/2023	09/13/2023	825	Jill
48026	Zips 2023 Conference	HelmsBriscoe - MASTER	Potential	09/10/2023	09/13/2023	351	Brian
48068	Window World SBC	EventPrep	Potential	09/10/2023	09/12/2023	418	Tina
47909	HUG 2023 Fall Regional Meeting – Florida	Prestige Global Meeting Source	Potential	09/20/2023	09/21/2023	20	Brian
48049	Synovus Wealth Services Conference September 2023	Synovus	Potential	09/20/2023	09/22/2023	566	Tina
48031	Bosch Security Systems Sales Academy	Bosch Security Systems, Inc. MPLS	Potential	10/02/2023	10/05/2023	164	Jill
48042	FASPA October 2023	Florida Association of School Administrators	Potential	10/17/2023	10/19/2023	280	Kayla
47987	FloorCon '23	Broadlume	Potential	10/21/2023	10/25/2023	1082	Hortensia
48022	SF-SEMA (AG) FALL VPA Agent meeting-FL-12193	State Farm Mutual Automobile Insurance Company	Potential	10/24/2023	10/25/2023	335	Jill
48038	I Am That Woman Retreat	Strategic Events	Potential	10/24/2023	10/28/2023	328	Jill
47939	National Buyers Meeting	MOR TV	Potential	10/26/2023	10/29/2023	60	Kayla
48018	BWE 2023 Producers' Conference	Bellwether Enterprise	Potential	10/31/2023	11/02/2023	378	Jill
47941	2023 Faster Conf.	Faster Corporation	Potential	11/03/2023	11/08/2023	1725	Liz
48056	Florida Coalition for Children – 2023 Symposium	Florida Coalition for Children	Potential	11/04/2023	11/08/2023	475	Kayla
47954	PSS Annual Meeting 2023 - 40627	Siemens Energy	Potential	11/05/2023	11/09/2023	870	Kayla
47981	FCCS 2023 RAAW Workgroup Meeting for November 2023 - Las Vegas, Florida	HelmsBriscoe - MASTER	Potential	11/05/2023	11/08/2023	40	Brian
48000	2023 FMEA Energy Connections	JHG Marketing, Inc	Potential	11/06/2023	11/07/2023	374	Kayla
48003	PSTC 2024 Fall Member Meeting	Kellen Company-Master	Potential	11/06/2023	11/10/2023	155	Tina

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47994	Jae Rae 50th Birthday Bash	EMC2 TRAVEL & EVENT PLANNERS	Potential	11/09/2023	11/11/2023	125	Kayla
48036	Auger Wedding	HelmsBriscoe - MASTER	Potential	11/17/2023	11/18/2023	20	Renee
47953	Pepsi Fast Start 2023	PepsiCo, Inc	Potential	11/27/2023	11/29/2023	375	Kayla
47920	IATRC 2023 Annual Meeting	International Agricultural Trade Research Consortium (IATRC)	Potential	12/07/2023	12/12/2023	213	Jill
48073	NYL Retail Annuities Sales 2024	New York Life Insurance Company- NY	Potential	01/05/2024	01/10/2024	255	Hortensia
47929	AAU CFR 2024	Association of American Universities	Potential	01/06/2024	01/08/2024	240	Liz
48087	NSSM 2024- Carnegie Learning	Carnegie Learning	Potential	01/08/2024	01/12/2024	685	Hortensia
48065	UF College of Pharmacy-PDRG Meeting	University of Florida College of Pharmacy	Potential	01/11/2024	01/12/2024	90	Kayla
47949	2024 Americas Fuels Sales Meeting (818215)	Maritz - MASTER	Potential	01/14/2024	01/18/2024	710	Brian
47911	TSC Board of Directors Meeting January 2024	The Hutton Group - Inspired Meetings & Events	Potential	01/16/2024	01/20/2024	77	Hortensia
48020	FFAA 2024 Meeting	Florida Fertilizer & Agrichemical Association	Potential	01/17/2024	01/19/2024	145	Kayla
48084	*90385* Sales Meeting 2024	Hospitality Performance Network Global (HPN) MASTER	Potential	01/19/2024	01/26/2024	839	Hortensia
47930	2024 AIPLA Mid-Winter Meeting	American Intellectual Property Law Association	Potential	01/28/2024	02/03/2024	865	Liz
47944	2024 CCID Annual Conf (FEB 2024)	ConferenceDirect - MASTER	Potential	01/31/2024	02/05/2024	655	Brian
48039	Cordell Law Awards Gala 2024	Cordell Law Group	Potential	01/31/2024	02/03/2024	565	Jill
48014	2nd Annual PromoStandards Technology Summit and Hack-A-Thon Event	PromoStandards	Potential	02/03/2024	02/07/2024	406	Kayla
48047	ASPI - Assn of Suppliers to the Paper Industry 2024 Spring Annual Meeting	ASPI	Potential	02/20/2024	02/24/2024	164	Tina
47940	FDCC Winter Meeting	The Federation of Defense and Corporate Counsel	Potential	02/22/2024	03/01/2024	1148	Hortensia
47947	82895V4	Hospitality Performance Network Global (HPN) MASTER	Potential	02/28/2024	03/03/2024	310	Brian
47983	2024 Spring Coal Forum	American Coal Council	Potential	03/02/2024	03/07/2024	148	Liz
48001	Sabert 2024 NSM	Sabert Corporation	Potential	03/04/2024	03/06/2024	270	Hortensia
48004	2024 Presidents Club	Terminix	Potential	03/04/2024	03/09/2024	1090	Tina
47985	NAEM Tech Conference 2024	National Association of Enviornmental Management	Potential	03/11/2024	03/15/2024	388	Liz
48082	Venturewell Open 2024	VentureWell	Potential	03/17/2024	03/21/2024	820	Hortensia
47942	2024 Spring Hot Wheels	Maritz - MASTER	Potential	03/27/2024	04/09/2024	2355	Brian
48077	ELFA Women's Forum 2024	Equipment Leasing and Finance Association	Potential	04/06/2024	04/10/2024	268	Liz
47963	Universal Logistics Holdings, Inc. 2024 Annual Meeting	Universal Logistics Holdings, Inc.	Potential	04/15/2024	04/21/2024	470	Jill
47966	Florida Blue 2024 Employer Sales Conference	Maritz - MASTER	Potential	04/15/2024	04/18/2024	185	Jill
47959	NCM Associates - 2059 - Clearwater - April 2024	Maritz - MASTER	Potential	04/17/2024	04/19/2024	54	Jill

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47908	FCCS Home Lending Conference	HelmsBriscoe - MASTER	Potential	04/28/2024	05/02/2024	365	Brian
47965	Florida Blue 2024 Consumer Sales Conference	Maritz - MASTER	Potential	05/20/2024	05/24/2024	266	Jill
48066	2024 Houlihan Lokey FVA All Officers OFFSITE	Maritz - MASTER	Potential	06/02/2024	06/04/2024	900	Brian
48032	EJ SRM - Region 350	Maritz - MASTER	Potential	06/18/2024	06/24/2024	232	Jill
47979	FCCS The Learning Conference - REVISED LOCATIONS V2	HelmsBriscoe - MASTER	Potential	06/23/2024	06/27/2024	595	Brian
48057	SF 2024 President's Club Event- SE Only	State Farm Mutual Automobile Insurance Company	Potential	07/15/2024	07/18/2024	312	Jill
47967	Soil & Water Conservation Society Ann conf 2024	Soil & Water Conservation Society	Potential	07/19/2024	07/25/2024	829	Jill
48005	Summer 2024 Procurement Engineering and Related Topics (PEARTS) meeting	Electric Power Research Institute (EPRI)	Potential	08/05/2024	08/08/2024	285	Tina
47937	ASAHP 2024 Annual Meeting	Association of Schools of Allied Health Professions	Potential	10/21/2024	10/25/2024	625	Liz
48030	FPAA - Fall Education Conference	HelmsBriscoe - MASTER	Potential	12/06/2024	12/10/2024	585	Kayla
48086	Teladoc Health 2025 Global Growth Summit	Teladoc Health	Potential	01/13/2025	01/16/2025	1690	Hortensia
48062	OLD REPUBLIC SURETY COMPANY_2025 ANNUAL MEETING WEST FL_2.07.25	Old Republic Surety Company	Potential	02/07/2025	02/13/2025	509	Jill
47997	FSBA 2025 National Leadership Conference	JHG Marketing, Inc	Potential	06/24/2025	06/26/2025	150	Kayla
48021	Optimist International 2025	HelmsBriscoe - MASTER	Potential	08/26/2025	09/09/2025	2225	Jill
48079	2025 Annual Meeting	The Gathering	Potential	09/15/2025	09/21/2025	763	Hortensia
48044	Self Service Inno Summit 2024	Networld Media Group	Potential	12/07/2025	12/10/2025	517	Tina
47943	Annual Meeting 2026	American College of Radiation Oncology	Potential	02/24/2026	03/02/2026	787	Kayla
	COUNT: 98					SUM: 43412	



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MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45300	UF CME (College of Medicine) Running Medicine Conference	01/13/2023	150	02/22/2023	02/24/2023	\$152,942.74	\$3,944.34	Brian
45608	Sabert 2023 NSM	01/22/2023	285	03/06/2023	03/08/2023	\$307,783.79	\$8,798.73	Hortensia
45694	BDO Platinum Roundtable	01/27/2023	27	01/09/2023	01/11/2023	\$28,504.46	\$872.64	Brian
45788	Southern Seed Association 2023	01/24/2023	223	01/13/2023	01/16/2023	\$210,296.81	\$6,090.77	Tina
45989	2023 Florida Fire Sprinkler Association Annual Conference	01/05/2023	780	10/20/2023	10/29/2023	\$724,713.01	\$19,581.30	Brian
46085	FSPA June Board Meeting	01/05/2023	156	06/08/2023	06/10/2023	\$148,705.79	\$4,278.57	Brian
47369	ADC IBC 2023	01/03/2023	554	03/16/2023	03/23/2023	\$577,115.38	\$12,885.35	Hortensia
47392	Memorial Service for Bruce Barber	01/26/2023	335	01/20/2023	01/22/2023	\$256,046.22	\$6,269.07	Brian
47403	*REVISED* TD SYNEX - IBM Clearwater Marketing Summit - January 2023	01/26/2023	145	01/18/2023	01/20/2023	\$115,879.64	\$2,945.03	Brian
47459	BOB 2024	01/17/2023	227	04/24/2024	04/27/2024	\$260,950.54	\$7,241.18	Tina
47614	Hubbell Beckwith 2023 Meeting	01/26/2023	517	07/31/2023	08/04/2023	\$445,723.75	\$11,294.27	Jill
47782	National Team Offste	01/23/2023	28	01/17/2023	01/19/2023	\$35,032.66	\$1,001.62	Hortensia
47800	Zoetis: POA Meeting	01/05/2023	98	01/30/2023	02/02/2023	\$92,004.16	\$2,664.71	Brian
47805	2023 Physicians Wellness Retreat	01/19/2023	115	04/27/2023	04/30/2023	\$133,046.42	\$3,467.57	Kayla
47917	DCI 2023 Spring Meeting	01/05/2023	1,170	04/22/2023	04/28/2023	\$1,168,510.43	\$26,544.82	Tina
47918	NCPA 2023 Multiple Locations Pharmacy Conference	01/05/2023	683	02/19/2023	02/27/2023	\$774,341.14	\$18,365.17	Liz
47969	[REDACTED]	01/17/2023	600	02/11/2024	02/14/2024	\$399,273.56	\$10,944.24	Brian
47970	[REDACTED]	01/17/2023	1,395	05/04/2024	05/08/2024	\$1,115,897.04	\$26,770.07	Brian
47971	[REDACTED]	01/17/2023	3,030	06/14/2024	06/23/2024	\$2,338,227.15	\$57,222.90	Brian
47972	[REDACTED]	01/17/2023	960	09/14/2024	09/17/2024	\$799,465.25	\$18,718.44	Brian
47973	[REDACTED]	01/17/2023	960	11/09/2024	11/12/2024	\$799,466.74	\$18,718.45	Brian
47974	[REDACTED]	01/17/2023	2,079	12/03/2024	12/07/2024	\$1,603,012.78	\$39,368.74	Brian
47975	[REDACTED]	01/17/2023	279	02/14/2024	02/17/2024	\$214,634.97	\$5,284.75	Brian
47976	[REDACTED]	01/17/2023	279	06/12/2024	06/15/2024	\$214,634.66	\$5,284.75	Brian
47977	[REDACTED]	01/17/2023	279	09/11/2024	09/14/2024	\$214,634.66	\$5,284.75	Brian

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47978	[REDACTED]	01/17/2023	279	12/01/2024	12/04/2024	\$214,634.66	\$5,284.75	Brian
47990	NIOA 2024	01/18/2023	1,765	08/23/2024	09/01/2024	\$1,455,448.28	\$24,958.17	Tina
47991	NIOA 2025	01/18/2023	1,765	08/22/2025	08/31/2025	\$1,478,447.35	\$25,133.12	Tina
48040	[REDACTED]	01/26/2023	142	06/04/2023	06/07/2023	\$180,886.53	\$5,126.54	Jill
	COUNT: 29		SUM: 19,305			SUM: \$16,460,260.57	SUM: \$384,344.81	



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MEETING SALES YTD DEFINITE LEADS FY23

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
43760	Montessori Foundation/IMC Annual Conference	11/17/2022	353	11/02/2022	11/07/2022	\$422,843.74	\$8,759.51	Tina
44196	[REDACTED]	11/22/2022	1,040	05/14/2023	05/20/2023	\$900,740.62	\$19,276.01	Hortensia
44566	[REDACTED]	12/28/2022	535	01/11/2023	01/16/2023	\$478,495.94	\$9,796.02	Tina
44567	[REDACTED]	12/28/2022	504	01/11/2024	01/16/2024	\$468,961.26	\$9,355.64	Tina
44810	2022 NAD Technical Standard Committee NAD-ITS	11/15/2022	210	10/03/2022	10/06/2022	\$167,368.41	\$3,921.57	Hortensia
45074	American Chemistry Council State Conference 2022 # : 81543	12/08/2022	242	11/08/2022	11/11/2022	\$243,024.64	\$6,319.26	Liz
45232	[REDACTED]	10/27/2022	403	01/06/2023	01/11/2023	\$413,430.96	\$9,534.72	Hortensia
45233	[REDACTED]	10/27/2022	403	01/05/2024	01/10/2024	\$425,240.85	\$9,890.52	Hortensia
45300	UF CME (College of Medicine) Running Medicine Conference	01/13/2023	150	02/22/2023	02/24/2023	\$152,942.74	\$3,944.34	Brian
45384	ALDAcon 2024	11/09/2022	550	09/10/2024	09/15/2024	\$492,419.96	\$10,246.03	Jill
45453	Karachi American School Reunion	10/12/2022	92	10/28/2022	10/30/2022	\$96,999.49	\$1,960.58	Brian
45608	Sabert 2023 NSM	01/22/2023	285	03/06/2023	03/08/2023	\$307,783.79	\$8,798.73	Hortensia
45644	AIM 1:1 Strategic Event - Fall 2023	11/15/2022	254	09/26/2023	09/28/2023	\$248,693.31	\$5,760.76	Hortensia
45650	SPRI 2024 Conference and Business Meeting	11/15/2022	336	01/10/2024	01/15/2024	\$377,251.96	\$9,300.79	Hortensia
45674	Global Security Group (GSG) Global Conference	10/26/2022	482	10/03/2022	10/07/2022	\$406,800.89	\$10,794.92	Hortensia
45694	BDO Platinum Roundtable	01/27/2023	27	01/09/2023	01/11/2023	\$28,504.46	\$872.64	Brian
45788	Southern Seed Association 2023	01/24/2023	223	01/13/2023	01/16/2023	\$210,296.81	\$6,090.77	Tina
45847	CNME Fall Board Meeting	11/15/2022	37	10/12/2022	10/15/2022	\$34,000.43	\$775.59	Hortensia
45982	Fall 2022 Meeting Florida Chapter Health Physics Society	10/24/2022	52	10/06/2022	10/07/2022	\$35,696.63	\$719.19	Brian
45984	Florida Network of Youth & Family Services - QIC	10/18/2022	223	11/30/2022	12/02/2022	\$163,359.96	\$3,915.68	Brian
45989	2023 Florida Fire Sprinkler Association Annual Conference	01/05/2023	780	10/20/2023	10/29/2023	\$724,713.01	\$19,581.30	Brian
46051	Andrea's 70th Birthday Celebration	11/01/2022	75	11/18/2022	11/20/2022	\$88,165.65	\$1,559.10	Hortensia
46085	FSPA June Board Meeting	01/05/2023	156	06/08/2023	06/10/2023	\$148,705.79	\$4,278.57	Brian
46111	[REDACTED]	12/04/2022	853	10/12/2023	10/15/2023	\$939,157.65	\$24,687.18	Hortensia
46126	2022 ParTech Data Central Meeting	11/07/2022	69	10/11/2022	10/13/2022	\$60,412.13	\$1,698.33	Jill

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47180	2022 Paradise Company Gathering	11/03/2022	128	10/31/2022	11/03/2022	\$98,349.19	\$2,485.05	Brian
47205	WIC 2024: Woodworking Industry Conference	11/06/2022	826	04/09/2024	04/15/2024	\$1,023,986.12	\$26,735.00	Jill
47274	[REDACTED]	10/03/2022	1,050	01/13/2023	01/21/2023	\$1,015,371.89	\$22,854.87	Liz
47275	[REDACTED]	12/29/2022	1,040	01/10/2025	01/18/2025	\$1,071,017.91	\$24,497.77	Liz
47336	[REDACTED]	11/08/2022	333	11/27/2022	12/01/2022	\$286,451.02	\$5,118.67	Liz
47369	ADC IBC 2023	01/03/2023	554	03/16/2023	03/23/2023	\$577,115.38	\$12,885.35	Hortensia
47392	Memorial Service for Bruce Barber	01/26/2023	335	01/20/2023	01/22/2023	\$256,046.22	\$6,269.07	Brian
47403	*REVISED* TD SYNEX - IBM Clearwater Marketing Summit - January 2023	01/26/2023	145	01/18/2023	01/20/2023	\$115,879.64	\$2,945.03	Brian
47410	2023 GCCA Florida Cold Chain Connection	12/28/2022	67	02/26/2023	02/28/2023	\$58,718.85	\$1,601.74	Liz
47459	BOB 2024	01/17/2023	227	04/24/2024	04/27/2024	\$260,950.54	\$7,241.18	Tina
47478	Sisters Kinnect Women's Conference 2022	10/27/2022	22	10/27/2022	10/29/2022	\$74,879.38	\$878.93	Brian
47495	SUNY Cortland December 2022 Meeting	11/03/2022	130	12/07/2022	12/11/2022	\$107,086.62	\$2,406.33	Tina
47519	Makris/Mejia Wedding	10/12/2022	39	10/14/2022	10/16/2022	\$52,723.67	\$1,076.10	Renee
47520	Leimbach/Levy wedding	10/12/2022	49	10/13/2022	10/15/2022	\$62,448.62	\$1,732.78	Renee
47526	*UPDATED* TD SYNEX - Microsoft Education Workshop - December 2022	12/06/2022	112	12/12/2022	12/14/2022	\$97,603.45	\$2,695.84	Brian
47543	ATI 20 Group - CEO 1	12/08/2022	27	02/08/2023	02/10/2023	\$25,492.22	\$733.47	Liz
47547	Vaisala PowerUp 2023 Distributor Meeting	11/22/2022	75	01/09/2023	01/11/2023	\$74,608.11	\$2,020.25	Hortensia
47567	FAC - Legislative Conference 2022	10/24/2022	810	11/28/2022	12/02/2022	\$332,379.70	\$2,884.53	Brian
47571	ASUCRP Annual Conference 2022	10/24/2022	600	11/14/2022	11/17/2022	\$348,789.66	\$7,714.77	Brian
47573	2022 NACBH Emerging Best Practices	10/25/2022	275	11/28/2022	12/04/2022	\$227,060.42	\$5,969.93	Liz
47592	Salesforce Small Block Dec 2022	11/17/2022	28	12/07/2022	12/09/2022	\$35,960.83	\$1,096.40	Tina
47596	CAGI Fall 2022 Meeting	10/27/2022	347	10/29/2022	11/07/2022	\$401,557.63	\$9,616.22	Jill
47597	2023 Joint Conference of Librarians of Color (JCLC)	10/27/2022	2,212	02/05/2023	02/12/2023	\$2,236,859.86	\$50,371.35	Jill
47614	Hubbell Beckwith 2023 Meeting	01/26/2023	517	07/31/2023	08/04/2023	\$445,723.75	\$11,294.27	Jill
47621	BMM 2023	11/05/2022	95	07/12/2023	07/16/2023	\$112,777.24	\$2,988.32	Jill
47677	2023 NAELA Board Meeting Stetson University	12/22/2022	31	01/18/2023	01/21/2023	\$34,854.38	\$866.84	Liz
47690	Von Ardenne January 2023 Meeting	11/11/2022	518	01/02/2023	01/31/2023	\$357,220.67	\$7,912.74	Jill
47691	Von Ardenne February 2023 Meeting	11/11/2022	484	02/01/2023	02/28/2023	\$334,030.20	\$7,389.98	Jill
47692	Von Ardenne March 2023 Meeting	11/11/2022	535	03/01/2023	03/31/2023	\$368,814.84	\$8,174.11	Jill
47693	Von Ardenne April 2023 Meeting	11/11/2022	35	04/01/2023	04/07/2023	\$25,355.59	\$544.91	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47700	A01.90 Executive Meeting	12/14/2022	48	04/01/2023	04/04/2023	\$45,897.77	\$1,084.34	Hortensia
47706	PPWC Ladies Retreat - October 2022	11/15/2022	50	10/14/2022	10/16/2022	\$53,268.09	\$781.95	Hortensia
47707	SPRI 2025 Conference and Business Meeting	11/15/2022	341	01/15/2025	01/19/2025	\$368,102.15	\$9,356.40	Hortensia
47739	[REDACTED]	11/16/2022	972	11/12/2022	11/16/2022	\$724,712.93	\$16,806.85	Tina
47774	2023 Annual VSPC Marketing Meeting	12/08/2022	1	02/09/2023	02/09/2023	\$31,729.85	\$260.80	Renee
47782	National Team Offste	01/23/2023	28	01/17/2023	01/19/2023	\$35,032.66	\$1,001.62	Hortensia
47791	IOCCG - 5th International Ocean Colour Science Conference	12/04/2022	1,009	11/12/2023	11/17/2023	\$1,070,889.14	\$20,704.93	Hortensia
47800	Zoetis: POA Meeting	01/05/2023	98	01/30/2023	02/02/2023	\$92,004.16	\$2,664.71	Brian
47805	2023 Physicians Wellness Retreat	01/19/2023	115	04/27/2023	04/30/2023	\$133,046.42	\$3,467.57	Kayla
47817	FLGA LCMS Grace Place Retreat	12/27/2022	377	01/15/2023	01/17/2023	\$482,016.93	\$9,476.46	Hortensia
47825	[REDACTED]	12/27/2022	84	09/18/2023	09/20/2023	\$86,062.06	\$1,946.76	Hortensia
47891	[REDACTED]	12/27/2022	841	04/15/2023	04/20/2023	\$889,909.10	\$21,187.36	Hortensia
47917	DCI 2023 Spring Meeting	01/05/2023	1,170	04/22/2023	04/28/2023	\$1,168,510.43	\$26,544.82	Tina
47918	NCPA 2023 Multiple Locations Pharmacy Conference	01/05/2023	683	02/19/2023	02/27/2023	\$774,341.14	\$18,365.17	Liz
47969	[REDACTED]	01/17/2023	600	02/11/2024	02/14/2024	\$399,273.56	\$10,944.24	Brian
47970	[REDACTED]	01/17/2023	1,395	05/04/2024	05/08/2024	\$1,115,897.04	\$26,770.07	Brian
47971	[REDACTED]	01/17/2023	3,030	06/14/2024	06/23/2024	\$2,338,227.15	\$57,222.90	Brian
47972	[REDACTED]	01/17/2023	960	09/14/2024	09/17/2024	\$799,465.25	\$18,718.44	Brian
47973	[REDACTED]	01/17/2023	960	11/09/2024	11/12/2024	\$799,466.74	\$18,718.45	Brian
47974	[REDACTED]	01/17/2023	2,079	12/03/2024	12/07/2024	\$1,603,012.78	\$39,368.74	Brian
47975	[REDACTED]	01/17/2023	279	02/14/2024	02/17/2024	\$214,634.97	\$5,284.75	Brian
47976	[REDACTED]	01/17/2023	279	06/12/2024	06/15/2024	\$214,634.66	\$5,284.75	Brian
47977	[REDACTED]	01/17/2023	279	09/11/2024	09/14/2024	\$214,634.66	\$5,284.75	Brian
47978	[REDACTED]	01/17/2023	279	12/01/2024	12/04/2024	\$214,634.66	\$5,284.75	Brian
47990	NIOA 2024	01/18/2023	1,765	08/23/2024	09/01/2024	\$1,455,448.28	\$24,958.17	Tina
47991	NIOA 2025	01/18/2023	1,765	08/22/2025	08/31/2025	\$1,478,447.35	\$25,133.12	Tina
48040	[REDACTED]	01/26/2023	142	06/04/2023	06/07/2023	\$180,886.53	\$5,126.54	Jill
	COUNT: 82		SUM: 39,609			SUM: \$35,540,311.14	SUM: \$814,588.96	