



Prepared On: 04/10/2023
 Prepared By: Kayla Freeman

February 2023 MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48122	Sibai Family Reunion	Sibai Family Reunion	Potential	04/06/2023	04/09/2023	32	Hortensia
48117	School Safety Leadership Academy 2023	School Safety Advocacy Council	Potential	05/01/2023	05/02/2023	80	Kayla
48145	ESS Partnership and Prevention Meeting	Florida Department of Children and Families	Potential	05/01/2023	05/03/2023	400	Kayla
48173	XEROX Dealers Council	DePrez Travel Bureau, Inc	Potential	05/09/2023	05/11/2023	36	Hortensia
48198	NACCHO Board-Racial Equity Institute	National Association of County and City Health Officials	Potential	05/10/2023	05/12/2023	75	Liz
48191	Peplink US Technical Summit - Frontier	Frontier Computer Corp	Potential	05/16/2023	05/19/2023	374	Jill
48119	*90779* MLB Media Room Block- St. Petersburg- May 2023	Hospitality Performance Network Global (HPN) MASTER	Potential	05/21/2023	05/26/2023	60	Hortensia
48189	Bostik 2023 Sales Meeting	Bostik USA	Potential	05/21/2023	05/24/2023	258	Jill
48197	2023 June NDR Working Group Meeting - RFP FY23-30085	American Association of Motor Vehicle Administration	Potential	06/05/2023	06/08/2023	49	Liz
48152	AYR Retreat	Susan Gibson Meeting Consultant, LLC	Potential	06/08/2023	06/10/2023	125	Brian
48146	FNYS - SNAP LEAD July 2023	Florida Network of Youth and Family Services	Potential	07/17/2023	07/19/2023	125	Kayla
48162	2023 July Level 1 Specialized and Combined Training	CBIZ	Potential	07/30/2023	08/02/2023	260	Jill
48159	18-0628 Definity CI Top Broker	Strategic Site Selection	Potential	09/10/2023	09/12/2023	72	Hortensia
48160	18-0629 - PI Top Brokers	Strategic Site Selection	Potential	09/10/2023	09/12/2023	72	Hortensia
48143	SunFlora's Owner 2023 Owner's Conference	SunFlora, Incorporated dba SUNMED Your CBD Store	Potential	09/19/2023	09/23/2023	490	Kayla
48090	BOMA Florida 2023 Annual Meeting	BOMA Florida	Potential	09/28/2023	09/29/2023	45	Kayla
48142	FASBO 2023 Annual Conference	Florida Association of School Business Officials	Potential	10/01/2023	10/05/2023	250	Kayla
48194	[REDACTED]	[REDACTED]	Potential	10/01/2023	10/06/2023	831	Jill
48089	Women of Worship Retreat (W.O.W.) 2023	Elizabeth Baptist Church	Potential	10/04/2023	10/08/2023	549	Hortensia
48174	*91006* East Coast Incentive Branch Trip	Hospitality Performance Network Global (HPN) MASTER	Potential	10/05/2023	10/08/2023	180	Hortensia
48129	2023 ETEN Fall Summit	Every Tribe Every Nation	Potential	10/27/2023	11/04/2023	830	Hortensia
48120	National Conference on Active School Threats 2023	School Safety Advocacy Council	Potential	11/01/2023	11/03/2023	300	Kayla
48107	13088 Entyvio SC Launch Meeting (TA56871)	Takeda Pharmaceuticals	Potential	11/04/2023	11/10/2023	1625	Jill
48188	Green Home Solutions 2023 November Meeting	Green Home Solutions	Potential	11/04/2023	11/08/2023	287	Hortensia
48113	002K9E_American Camp Assoc_2023 SE Fall Camp Conference	Maritz - MASTER	Potential	11/05/2023	11/08/2023	232	Jill

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48214	Holman - Holman Drive Meeting - November 2023	Holman Automotive	Potential	11/05/2023	11/09/2023	361	Hortensia
48141	Acceleration Days Fall 2023	The Blue Collar Success Group	Potential	11/07/2023	11/10/2023	235	Kayla
48219	Funding the Future Annual Board of Directors Meeting 2023	HelmsBriscoe - MASTER	Potential	11/10/2023	11/11/2023	44	Brian
48207	40628 - RSS RAM Annual Management Meeting	Siemens Industry, Inc.	Potential	11/12/2023	11/16/2023	790	Tina
48170	WPC 2304 Quarterly Member Conference_ Dec_2023	Prelude Event Architects	Potential	11/30/2023	12/08/2023	512	Hortensia
48101	2023 ANNUAL CONFERENCE	Association of Immunization Managers	Potential	12/03/2023	12/08/2023	525	Tina
48222	NEMA IS-IA Meeting	National Electrical Manufacturers Association and Medical Imaging Manufacturers mag	Potential	12/04/2023	12/07/2023	80	Liz
48181	2024 Legacy Winter Summit	Spartans Network Development, LLC	Potential	01/03/2024	01/07/2024	1625	Hortensia
48192	CHS Top Sellers - REVISED DATES	CHS, Inc.	Potential	01/06/2024	01/09/2024	520	Jill
48112	NCM02715 20W1 - Tampa, FL - January 2024	Maritz - MASTER	Potential	01/15/2024	01/16/2024	36	Jill
48148	2024 (JAN) - ELI 2024 (#4) & LAI 2024 (#3)	RSM US LLP	Potential	01/15/2024	01/18/2024	195	Jill
48183	Revenue Kickoff Meeting – RKO 2024	Zywave	Potential	01/15/2024	01/18/2024	600	Jill
48171	2024 National Association of Dental Laboratories (NADL)	Partners in Association Management	Potential	01/16/2024	01/20/2024	430	Kayla
48154	HPN #90935A	Hospitality Performance Network Global (HPN) MASTER	Potential	01/18/2024	01/22/2024	185	Brian
48135	NWRA 2024 Industry Conference	National Waste & Recycling Association	Potential	01/21/2024	01/25/2024	484	Liz
48190	Baird High Performing Teams	Baird	Potential	01/21/2024	01/24/2024	375	Jill
48134	AASHTOWare Bridge Task Force St. Petersburg 1/24	American Association of State Highway & Transportation Officials	Potential	01/22/2024	01/25/2024	77	Liz
48211	District 1 & 2 Council Meeting	National Electrical Contractors Association	Potential	01/22/2024	01/27/2024	252	Liz
48209	Thermo Fisher GCM 2024	HelmsBriscoe - MASTER	Potential	01/23/2024	02/03/2024	3960	Brian
48132	HPN #90722 Annual Conference	Hospitality Performance Network Global (HPN) MASTER	Potential	01/26/2024	02/01/2024	360	Brian
48212	District 4& 7Winter Council Meeting 2024	National Electrical Contractors Association	Potential	01/29/2024	02/01/2024	177	Liz
48130	2024 SDA Southern Union Executive Secretary/HR Summit	Southern Union Conference of Seventh-day Adventists	Potential	02/01/2024	02/07/2024	104	Hortensia
48229	Bradford White Winter Staff Meeting-Tampa/Clearwater-Winter 2024	Bradford White Corporation	Potential	02/05/2024	02/08/2024	63	Hortensia
48106	Pink Boots Society (PBS) Biennial 2024	Scientific Societies	Potential	02/06/2024	02/10/2024	219	Jill
48202	CPACA Meeting February 2024	The Rainmaker Companies	Potential	02/06/2024	02/09/2024	51	Brian
48203	ACE 2024	Unbridled Solutions	Potential	02/06/2024	02/12/2024	197	Brian
48093	Sober In the City - ZeroProof Experiences-Winter 2024 Tampa Area Program	Maritz - MASTER	Potential	02/08/2024	02/11/2024	178	Brian
48196	Annual MTG Meeting 2024	Hospitality Performance Network Global (HPN) MASTER	Potential	02/15/2024	02/22/2024	916	Jill

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48103	FY23 CS Recognition - 40662	Siemens Medical Solutions, USA	Potential	02/19/2024	02/23/2024	400	Hortensia
48220	Zillow Sales Champion 2024 (NEW)	ConferenceDirect - MASTER	Potential	02/20/2024	02/22/2024	405	Brian
48180	Corebridge Financial Leaders Circle 2024	Corebridge Financial	Potential	02/23/2024	02/28/2024	250	Hortensia
48186	2024 DTF RFP Truck & Bus Series	Mercedes-Benz Financial Services and Daimler Truck Financial	Potential	02/23/2024	02/27/2024	591	Tina
48091	PDMI East 2024	HelmsBriscoe - MASTER	Potential	02/25/2024	02/28/2024	860	Brian
48225	2024 HEAD OF SCHOOL RETREAT	Prizmah - CENTER FOR JEWISH DAY SCHOOLS	Potential	03/08/2024	03/13/2024	245	Hortensia
48200	Shared Assessments Summit 2024	ConferenceDirect - MASTER	Potential	03/24/2024	03/29/2024	675	Brian
48199	2024 IDFA Ice Cream Technology Conference	International Dairy Foods Association	Potential	04/06/2024	04/11/2024	714	Liz
48094	RFPIMC2023_BCS Connections 2024	BCD Meetings & Events	Potential	04/13/2024	04/17/2024	958	Brian
48108	Transforming Local Government (TLG) Conference	Strategic Government Resources	Potential	04/14/2024	04/18/2024	712	Brian
48095	IAN May '24	HelmsBriscoe - MASTER	Potential	04/24/2024	04/27/2024	134	Brian
48118	School Safety Leadership Academy 2024	School Safety Advocacy Council	Potential	05/01/2024	05/02/2024	80	Kayla
48184	Medical Mutual Protect Incentive 2024	BI Worldwide	Potential	05/02/2024	05/09/2024	334	Jill
48121	*88442V2* 2024 National Sales Meeting	Hospitality Performance Network Global (HPN) MASTER	Potential	05/06/2024	05/09/2024	255	Hortensia
48138	2024-FGPD JUNE TAMPA SARASOTA	Victoria M. Schlosser International	Potential	05/30/2024	06/07/2024	720	Tina
48163	2024 Society of Veterinary Soft Tissue Surgery Conference	Society of Veterinary Soft Tissue Surgery (SVSTS)	Potential	05/31/2024	06/02/2024	120	Kayla
48216	Houlihan Lokey MD OFFSITE 2024	Maritz - MASTER	Potential	06/01/2024	06/04/2024	950	Brian
48105	2024 MTS and A&A Sr. Conference	Mayer Hoffman McCann PC	Potential	06/08/2024	06/13/2024	1170	Jill
48115	National School Safety Conference 2024	School Safety Advocacy Council	Potential	07/13/2024	07/20/2024	2600	Kayla
48204	ABOHNS 2024 Interim Meeting	American Express - MASTER	Potential	08/17/2024	08/23/2024	240	Brian
48228	TBS NA 2024 Summit	Tata Consultancy Services (TCS)	Potential	09/05/2024	09/12/2024	1205	Hortensia
48215	TCS 2024 NA Summit	Tata Consultancy Services (TCS)	Potential	09/06/2024	09/12/2024	1205	Hortensia
48218	SP Annual event 2024 - 2	EventPrep, LLC	Potential	09/12/2024	09/15/2024	544	Brian
48161	*90790* 2024 Annual Conference	Hospitality Performance Network Global (HPN) MASTER	Potential	10/14/2024	10/17/2024	830	Hortensia
48126	Feast of Tabernacles 2024 - Florida	Living Church of God	Potential	10/15/2024	10/23/2024	1200	Hortensia
48217	CLA All Directors	Correctional Leaders Association	Potential	10/20/2024	10/24/2024	535	Brian
48206	██████████	██████████	Potential	10/22/2024	10/28/2024	2138	Tina
48140	2024 Book Manufacturers' Institute - Annual Meeting	Book Manufacturers Institute	Potential	11/01/2024	11/05/2024	244	Kayla
48201	FCCS 2024 Director Leadership Conference	HelmsBriscoe - MASTER	Potential	11/16/2024	11/21/2024	1040	Brian

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48127	Church of God in Christ 2025 Leadership Conference	Church of God in Christ	Potential	01/10/2025	01/17/2025	2437	Hortensia
48185	2025 FDSOA Annual Health & Safety Conference	IMN Solutions	Potential	01/17/2025	01/24/2025	1065	Jill
48178	2025 Soprema National Sales Meeting	Soprema	Potential	01/25/2025	01/28/2025	767	Jill
48226	Sleep Medicine Trends 2025	American Academy of Sleep Medicine	Potential	01/29/2025	02/02/2025	681	Jill
48100	CHS 2025 Cooperative Leadership Conference	CHS, Inc.	Potential	02/01/2025	02/06/2025	1455	Jill
48128	62nd Annual Meeting	Academy of Economics and Finance	Potential	02/12/2025	02/15/2025	255	Tina
48166	2025 Annual Meeting	Anxiety & Depression Association of America	Potential	03/31/2025	04/06/2025	1460	Liz
48169	International Symposium on Ballistics	Association and Society Management International, Inc.	Potential	05/05/2025	05/13/2025	885	Liz
48177	NTEU CUSTOMS & BORDER PROTECTION NATL SPR TRNG 2025	National Treasury Employees Union	Potential	05/17/2025	05/23/2025	1132	Liz
48213	INS 2026 Annual Meeting and Exhibition	Infusion Nurses Society	Potential	04/08/2026	04/14/2026	1200	Hortensia
48116	National School Safety Conference 2026	School Safety Advocacy Council	Potential	07/18/2026	07/25/2026	2600	Kayla
48149	ASHS 2026 Annual Conference	American Society for Horticultural Science	Potential	07/25/2026	08/01/2026	2725	Liz
48131	2028 SDA Southern Union Women's Convention	Southern Union Conference of Seventh-day Adventists	Potential	09/26/2028	09/30/2028	623	Hortensia
	COUNT: 95					SUM: 59827	



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MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45242	CBMC Summit 2023	02/01/2023	469	02/04/2023	02/11/2023	\$409,253.45	\$10,964.54	Hortensia
47298	CCS Medical National Growth Conference	02/28/2023	167	02/07/2023	02/09/2023	\$75,170.89	\$656.93	Brian
48155	Central Valley Ag 2023	02/10/2023	251	02/15/2023	02/20/2023	\$355,592.36	\$10,639.07	Jill
48193	Great Plains Medallion Program 2023	02/17/2023	124	02/19/2023	02/24/2023	\$178,387.46	\$5,197.32	Jill
47856	CAP 2/23 Digital and Computational Pathology Committee	02/01/2023	46	02/24/2023	02/26/2023	\$46,274.59	\$1,177.31	Jill
48182	[REDACTED]	02/16/2023	317	02/27/2023	03/05/2023	\$343,885.05	\$8,371.99	Hortensia
47955	Board of County Commissioners - BCC/TDC Meeting 2023	02/16/2023	0	02/28/2023	02/28/2023	\$3,391.32	\$29.71	Kayla
48156	AAAP 2023 Annual Meeting	02/11/2023	385	03/01/2023	03/07/2023	\$469,479.50	\$12,158.06	Jill
48176	2023 V-Forward Grand Prix Room Block	02/15/2023	160	03/02/2023	03/05/2023	\$249,210.85	\$8,766.69	Jill
47788	International Firestop Council Spring 2023 Meeting	02/21/2023	112	04/10/2023	04/13/2023	\$95,648.94	\$2,606.00	Liz
48167	AGMA Gear Box Design 2023	02/14/2023	48	06/19/2023	06/22/2023	\$44,660.35	\$976.78	Liz
45826	Update in Liver & GI, 2023	02/02/2023	460	07/27/2023	07/30/2023	\$202,150.50	\$1,759.74	Kayla
48172	UAA Education Conference & Expo 2023	02/15/2023	622	09/25/2023	09/30/2023	\$546,191.67	\$10,928.68	Tina
47619	iCon 2025	02/01/2023	1,427	02/24/2025	02/28/2025	\$1,487,142.73	\$36,721.99	Jill
48221	NIOA 2026	02/28/2023	1,765	08/21/2026	08/30/2026	\$1,324,668.98	\$25,991.23	Tina
48224	NIOA 2027	02/28/2023	1,765	08/20/2027	08/29/2027	\$1,564,926.97	\$27,301.40	Tina
	COUNT: 16		SUM: 8,118			SUM: \$7,396,035.61	SUM: \$164,247.44	



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MEETING SALES YTD DEFINITE LEADS FY23

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44810	2022 NAD Technical Standard Committee NAD-ITS	11/15/2022	210	10/03/2022	10/06/2022	\$167,368.41	\$3,921.57	Hortensia
45674	Global Security Group (GSG) Global Conference	10/26/2022	482	10/03/2022	10/07/2022	\$406,800.89	\$10,794.92	Hortensia
45982	Fall 2022 Meeting Florida Chapter Health Physics Society	10/24/2022	52	10/06/2022	10/07/2022	\$35,696.63	\$719.19	Brian
46126	2022 ParTech Data Central Meeting	11/07/2022	69	10/11/2022	10/13/2022	\$60,412.13	\$1,698.33	Jill
45847	CNME Fall Board Meeting	11/15/2022	37	10/12/2022	10/15/2022	\$34,000.43	\$775.59	Hortensia
47520	Leimbach/Levy wedding	10/12/2022	49	10/13/2022	10/15/2022	\$62,448.62	\$1,732.78	Renee
47519	Makris/Mejia Wedding	10/12/2022	39	10/14/2022	10/16/2022	\$52,723.67	\$1,076.10	Renee
47706	PPWC Ladies Retreat - October 2022	11/15/2022	50	10/14/2022	10/16/2022	\$53,268.09	\$781.95	Hortensia
47478	Sisters Kinnect Women's Conference 2022	10/27/2022	22	10/27/2022	10/29/2022	\$74,879.38	\$878.93	Brian
45453	Karachi American School Reunion	10/12/2022	92	10/28/2022	10/30/2022	\$96,999.49	\$1,960.58	Brian
47596	CAGI Fall 2022 Meeting	10/27/2022	347	10/29/2022	11/07/2022	\$401,557.63	\$9,616.22	Jill
47180	2022 Paradise Company Gathering	11/03/2022	128	10/31/2022	11/03/2022	\$98,351.46	\$2,485.06	Brian
43760	Montessori Foundation/IMC Annual Conference	11/17/2022	353	11/02/2022	11/07/2022	\$422,843.74	\$8,759.51	Tina
45074	American Chemistry Council State Conference 2022 # : 81543	12/08/2022	242	11/08/2022	11/11/2022	\$243,024.64	\$6,319.26	Liz
47739	[REDACTED]	11/16/2022	972	11/12/2022	11/16/2022	\$724,712.93	\$16,806.85	Tina
47571	ASUCRP Annual Conference 2022	10/24/2022	600	11/14/2022	11/17/2022	\$348,789.66	\$7,714.77	Brian
46051	Andrea's 70th Birthday Celebration	11/01/2022	75	11/18/2022	11/20/2022	\$88,165.65	\$1,559.10	Hortensia
47336	[REDACTED]	11/08/2022	333	11/27/2022	12/01/2022	\$286,451.02	\$5,118.67	Liz
47567	FAC - Legislative Conference 2022	10/24/2022	810	11/28/2022	12/02/2022	\$332,379.70	\$2,884.53	Brian
47573	2022 NACBH Emerging Best Practices	10/25/2022	275	11/28/2022	12/04/2022	\$227,060.42	\$5,969.93	Liz
45984	Florida Network of Youth & Family Services - QIC	10/18/2022	223	11/30/2022	12/02/2022	\$163,359.96	\$3,915.68	Brian
47495	SUNY Cortland December 2022 Meeting	11/03/2022	130	12/07/2022	12/11/2022	\$107,086.62	\$2,406.33	Tina
47592	Salesforce Small Block Dec 2022	11/17/2022	28	12/07/2022	12/09/2022	\$35,960.83	\$1,096.40	Tina
47526	*UPDATED* TD SYNEX - Microsoft Education Workshop - December 2022	12/06/2022	112	12/12/2022	12/14/2022	\$97,603.45	\$2,695.84	Brian
47690	Von Ardenne January 2023 Meeting	11/11/2022	518	01/02/2023	01/31/2023	\$357,220.67	\$7,912.74	Jill

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45232		10/27/2022	403	01/06/2023	01/11/2023	\$413,430.96	\$9,534.72	Hortensia
45694	BDO Platinum Roundtable	01/27/2023	27	01/09/2023	01/11/2023	\$28,504.46	\$872.64	Brian
47547	Vaisala PowerUp 2023 Distributor Meeting	11/22/2022	75	01/09/2023	01/11/2023	\$74,608.11	\$2,020.25	Hortensia
44566		12/28/2022	535	01/11/2023	01/16/2023	\$478,495.94	\$9,796.02	Tina
45788	Southern Seed Association 2023	01/24/2023	223	01/13/2023	01/16/2023	\$210,296.81	\$6,090.77	Tina
47274		10/03/2022	1,050	01/13/2023	01/21/2023	\$1,015,371.89	\$22,854.87	Liz
47817	FLGA LCMS Grace Place Retreat	12/27/2022	377	01/15/2023	01/17/2023	\$482,016.93	\$9,476.46	Hortensia
47782	National Team Offste	01/23/2023	28	01/17/2023	01/19/2023	\$35,032.66	\$1,001.62	Hortensia
47403	*REVISED* TD SYNEX - IBM Clearwater Marketing Summit - January 2023	01/26/2023	145	01/18/2023	01/20/2023	\$115,879.64	\$2,945.03	Brian
47677	2023 NAELA Board Meeting Stetson University	12/22/2022	31	01/18/2023	01/21/2023	\$34,854.38	\$866.84	Liz
47392	Memorial Service for Bruce Barber	01/26/2023	335	01/20/2023	01/22/2023	\$256,046.22	\$6,269.07	Brian
47800	Zoetis: POA Meeting	01/05/2023	98	01/30/2023	02/02/2023	\$92,004.16	\$2,664.71	Brian
47691	Von Ardenne February 2023 Meeting	11/11/2022	484	02/01/2023	02/28/2023	\$334,030.20	\$7,389.98	Jill
45242	CBMC Summit 2023	02/01/2023	469	02/04/2023	02/11/2023	\$409,253.45	\$10,964.54	Hortensia
47597	2023 Joint Conference of Librarians of Color (JCLC)	10/27/2022	2,212	02/05/2023	02/12/2023	\$2,236,859.86	\$50,371.35	Jill
47298	CCS Medical National Growth Conference	02/28/2023	167	02/07/2023	02/09/2023	\$75,170.89	\$656.93	Brian
47543	ATI 20 Group - CEO 1	12/08/2022	27	02/08/2023	02/10/2023	\$25,492.22	\$733.47	Liz
47774	2023 Annual VSPC Marketing Meeting	12/08/2022	1	02/09/2023	02/09/2023	\$31,729.85	\$260.80	Renee
48155	Central Valley Ag 2023	02/10/2023	251	02/15/2023	02/20/2023	\$355,592.36	\$10,639.07	Jill
47918	NCPA 2023 Multiple Locations Pharmacy Conference	01/05/2023	683	02/19/2023	02/27/2023	\$774,341.14	\$18,365.17	Liz
48193	Great Plains Medallion Program 2023	02/17/2023	124	02/19/2023	02/24/2023	\$178,387.46	\$5,197.32	Jill
45300	UF CME (College of Medicine) Running Medicine Conference	01/13/2023	150	02/22/2023	02/24/2023	\$152,942.74	\$3,944.34	Brian
47856	CAP 2/23 Digital and Computational Pathology Committee	02/01/2023	46	02/24/2023	02/26/2023	\$46,274.59	\$1,177.31	Jill
47410	2023 GCCA Florida Cold Chain Connection	12/28/2022	67	02/26/2023	02/28/2023	\$58,718.85	\$1,601.74	Liz
48182		02/16/2023	317	02/27/2023	03/05/2023	\$343,885.05	\$8,371.99	Hortensia
47955	Board of County Commissioners - BCC/TDC Meeting 2023	02/16/2023	0	02/28/2023	02/28/2023	\$3,391.32	\$29.71	Kayla
47692	Von Ardenne March 2023 Meeting	11/11/2022	535	03/01/2023	03/31/2023	\$368,814.84	\$8,174.11	Jill
48156	AAAP 2023 Annual Meeting	02/11/2023	385	03/01/2023	03/07/2023	\$469,479.50	\$12,158.06	Jill
48176	2023 V-Forward Grand Prix Room Block	02/15/2023	160	03/02/2023	03/05/2023	\$249,210.85	\$8,766.69	Jill
45608	Sabert 2023 NSM	01/22/2023	285	03/06/2023	03/08/2023	\$307,783.79	\$8,798.73	Hortensia

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47369	ADC IBC 2023	01/03/2023	554	03/16/2023	03/23/2023	\$577,115.38	\$12,885.35	Hortensia
47693	Von Ardenne April 2023 Meeting	11/11/2022	35	04/01/2023	04/07/2023	\$25,355.59	\$544.91	Jill
47700	A01.90 Executive Meeting	12/14/2022	48	04/01/2023	04/04/2023	\$45,897.77	\$1,084.34	Hortensia
47788	International Firestop Council Spring 2023 Meeting	02/21/2023	112	04/10/2023	04/13/2023	\$95,648.94	\$2,606.00	Liz
47891	[REDACTED]	12/27/2022	841	04/15/2023	04/20/2023	\$889,909.10	\$21,187.36	Hortensia
47917	DCI 2023 Spring Meeting	01/05/2023	1,170	04/22/2023	04/28/2023	\$1,168,510.43	\$26,544.82	Tina
47805	2023 Physicians Wellness Retreat	01/19/2023	115	04/27/2023	04/30/2023	\$133,046.42	\$3,467.57	Kayla
44196	[REDACTED]	11/22/2022	1,040	05/14/2023	05/20/2023	\$900,740.62	\$19,276.01	Hortensia
48040	[REDACTED]	01/26/2023	142	06/04/2023	06/07/2023	\$180,886.53	\$5,126.54	Jill
46085	FSPA June Board Meeting	01/05/2023	156	06/08/2023	06/10/2023	\$148,705.79	\$4,278.57	Kayla
48167	AGMA Gear Box Design 2023	02/14/2023	48	06/19/2023	06/22/2023	\$44,660.35	\$976.78	Liz
47621	BMM 2023	11/05/2022	95	07/12/2023	07/16/2023	\$112,777.24	\$2,988.32	Brian
45826	Update in Liver & GI, 2023	02/02/2023	460	07/27/2023	07/30/2023	\$202,150.50	\$1,759.74	Kayla
47614	Hubbell Beckwith 2023 Meeting	01/26/2023	517	07/31/2023	08/04/2023	\$445,723.75	\$11,294.27	Jill
47825	[REDACTED]	12/27/2022	84	09/18/2023	09/20/2023	\$86,062.06	\$1,946.76	Hortensia
48172	UAA Education Conference & Expo 2023	02/15/2023	622	09/25/2023	09/30/2023	\$546,191.67	\$10,928.68	Tina
45644	AIM 1:1 Strategic Event - Fall 2023	11/15/2022	254	09/26/2023	09/28/2023	\$248,693.31	\$5,760.76	Hortensia
46111	[REDACTED]	12/04/2022	853	10/12/2023	10/15/2023	\$939,157.65	\$24,687.18	Kayla
45989	2023 Florida Fire Sprinkler Association Annual Conference	01/05/2023	780	10/20/2023	10/29/2023	\$724,713.01	\$19,581.30	Kayla
47791	IOCCG - 5th International Ocean Colour Science Conference	12/04/2022	1,009	11/12/2023	11/17/2023	\$1,070,889.14	\$20,704.93	Hortensia
45233	[REDACTED]	10/27/2022	403	01/05/2024	01/10/2024	\$425,240.85	\$9,890.52	Hortensia
45650	SPRI 2024 Conference and Business Meeting	11/15/2022	336	01/10/2024	01/15/2024	\$377,251.96	\$9,300.79	Hortensia
44567	[REDACTED]	12/28/2022	504	01/11/2024	01/16/2024	\$468,961.26	\$9,355.64	Tina
47969	[REDACTED]	01/17/2023	600	02/11/2024	02/14/2024	\$399,273.56	\$10,944.24	Kayla
47975	[REDACTED]	01/17/2023	279	02/14/2024	02/17/2024	\$214,634.97	\$5,284.75	Kayla
47205	WIC 2024: Woodworking Industry Conference	11/06/2022	826	04/09/2024	04/15/2024	\$1,023,986.12	\$26,735.00	Jill
47459	BOB 2024	01/17/2023	227	04/24/2024	04/27/2024	\$260,950.54	\$7,241.18	Tina
47970	[REDACTED]	01/17/2023	1,395	05/04/2024	05/08/2024	\$1,115,897.04	\$26,770.07	Kayla
47976	[REDACTED]	01/17/2023	279	06/12/2024	06/15/2024	\$214,634.66	\$5,284.75	Kayla
47971	[REDACTED]	01/17/2023	3,030	06/14/2024	06/23/2024	\$2,338,227.15	\$57,222.90	Kayla

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47990	NIOA 2024	01/18/2023	1,765	08/23/2024	09/01/2024	\$1,455,448.28	\$24,958.17	Tina
45384	ALDAcon 2024	11/09/2022	550	09/10/2024	09/15/2024	\$492,419.96	\$10,246.03	Jill
47977	[REDACTED]	01/17/2023	279	09/11/2024	09/14/2024	\$214,634.66	\$5,284.75	Kayla
47972	[REDACTED]	01/17/2023	960	09/14/2024	09/17/2024	\$799,465.25	\$18,718.44	Kayla
47973	[REDACTED]	01/17/2023	960	11/09/2024	11/12/2024	\$799,466.74	\$18,718.45	Kayla
47978	[REDACTED]	01/17/2023	279	12/01/2024	12/04/2024	\$214,634.66	\$5,284.75	Kayla
47974	[REDACTED]	01/17/2023	2,079	12/03/2024	12/07/2024	\$1,603,012.78	\$39,368.74	Kayla
47275	[REDACTED]	12/29/2022	1,040	01/10/2025	01/18/2025	\$1,071,017.91	\$24,497.77	Liz
47707	SPRI 2025 Conference and Business Meeting	11/15/2022	341	01/15/2025	01/19/2025	\$368,102.15	\$9,356.40	Hortensia
47619	iCon 2025	02/01/2023	1,427	02/24/2025	02/28/2025	\$1,487,142.73	\$36,721.99	Jill
47991	NIOA 2025	01/18/2023	1,765	08/22/2025	08/31/2025	\$1,478,447.35	\$25,133.12	Tina
48221	NIOA 2026	02/28/2023	1,765	08/21/2026	08/30/2026	\$1,324,668.98	\$25,991.23	Tina
48224	NIOA 2027	02/28/2023	1,765	08/20/2027	08/29/2027	\$1,564,926.97	\$27,301.40	Tina
	COUNT: 98		SUM: 47,727			SUM: \$42,936,349.02	SUM: \$978,836.41	