



# JANUARY 2022 MONTHLY MEETING SALES REPORT

Prepared On: 03/07/2022  
 Prepared By: Suzanne  
 Hackman

## January 2022 Potential Leads

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
45102	*81770 Sales Meeting February 2022	Hospitality Performance Network Global (HPN)	Potential	02/21/2022	02/24/2022	600	Hortensia
45041	2022 February Mettler-Toledo US Sales Meeting - revised specs 2	Mettler-Toledo, LLC	Potential	02/22/2022	02/25/2022	192	Jill
45120	DAM Sales Team 2022 Planning Offsite	The Nielsen Company, LLC	Potential	02/23/2022	02/25/2022	30	Jill
45128	CHS/Bayer Meeting	CHS, Inc.	Potential	03/01/2022	03/03/2022	45	Jill
45075	2022 Ops Meeting	Ops	Potential	03/03/2022	03/05/2022	130	Hortensia
44982	[REDACTED]	[REDACTED]	Potential	03/07/2022	03/11/2022	200	Hortensia
45103	*81762 March 2022 Meeting	Hospitality Performance Network Global (HPN)	Potential	03/14/2022	03/17/2022	78	Hortensia
45082	2022 Orientation Session	Catalyst Missions Group	Potential	03/20/2022	03/23/2022	36	Hortensia
45124	Joint Curriculum Meeting	Society of Actuaries	Potential	03/24/2022	03/26/2022	75	Jill
45115	NOV19389_REAL - Respiratory and Allergy Franchise National Meeting	Novartis Pharmaceuticals	Potential	03/26/2022	03/31/2022	600	Hortensia
45108	2022 NEPC Partner Meeting, April, Florida	NEPC, LLC	Potential	04/05/2022	04/08/2022	125	Hortensia
44997	[REDACTED]	[REDACTED]	Potential	04/11/2022	04/23/2022	2645	Hortensia
45123	Bird Technologies 2022 Sales Meeting [Florida search]	Bird Technologies	Potential	04/23/2022	04/28/2022	193	Jill
44988	2022 Florida Attractions Association Annual Conference	Florida Attractions Association	Potential	05/12/2022	05/19/2022	465	Brian
45020	Simplifeye-Technology Summit-May 19-21, 2022	Event Management, Convention and Corporate Travel Planners EMC	Potential	05/19/2022	05/21/2022	205	Hortensia
45022	2022 UM Florida State Pageant	Meetings Made Easy	Potential	06/02/2022	06/04/2022	62	Brian
45040	Mitsubishi Power User Group Conference 2022	Maritz Global Events – AT&L Inc., f/k/a Experient Inc.	Potential	06/03/2022	06/10/2022	877	Jill
45052	Performance Trust Capital Partners, LLC - The Advanced Course - June 2022	Performance Trust Capital Partners, LLC	Potential	06/06/2022	06/10/2022	560	Jill
45019	TIA Tire Industry Association - Board of Directors Mid Year Meeting 2022 v1.6.22	Tire Industry Association	Potential	06/20/2022	06/25/2022	100	Liz
45085	HPN #81761 - Florida Bermuda Moose Association Rally Days 2022	Florida Bermuda Moose Lodge	Potential	07/29/2022	07/31/2022	600	Brian
45042	2022 - ASCA Executive Summit	GIE Media, Inc.	Potential	08/02/2022	08/06/2022	230	Jill
45122	Facial Beauty Institute Three Course Series	International Association of Orthodontics (IAO)	Potential	08/04/2022	08/06/2022	35	Jill
45066	2022 Tidewater Dealer Meeting	Tidewater Boats	Potential	08/07/2022	08/09/2022	200	Tina
45114	* 81864 Producer Advisory Council Sept 2022	Hospitality Performance Network Global (HPN)	Potential	09/12/2022	09/14/2022	50	Hortensia
45130	CPPC 2023 Convention	Claims Prevention and Procedure Council, Inc.	Potential	09/14/2022	09/19/2022	275	Jill

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
45039	Advisors Excel Inspiring Women 2022	GALACTIC PERFORMANCE SOLUTIONS, LLC	Potential	10/23/2022	10/26/2022	264	Jill
45036	Hensel Phelps Annual Calibration Meeting / 2022	Zurich NA	Potential	11/02/2022	11/04/2022	34	Jill
45117	Avicultural Society of America Educational Conference	Avicultural Society of America	Potential	11/02/2022	11/06/2022	165	Brian
45121	2022 NCVH St Pete/Clearwater Regional Meeting	New Cardiovascular Horizons Foundation	Potential	11/04/2022	11/05/2022	26	Tina
45074	State Conference 2022 # : 81543	Hospitality Performance Network Global (HPN)	Potential	11/06/2022	11/09/2022	230	Liz
45051	SHINE Founders Weekend	SHINE	Potential	11/08/2022	11/13/2022	118	Hortensia
44991	2022 Aramark Executive Leadership Meeting.	Aramark	Potential	11/12/2022	11/18/2022	794	Hortensia
45119	2022 EFC CEO Strategic Planning Meeting	Education Finance Council	Potential	11/15/2022	11/19/2022	94	Liz
44998	2022 ADI KICKOFF - International Sales Conference	ADI Global	Potential	11/29/2022	12/03/2022	1160	Hortensia
44981	2022 Artists Simply Human Tampa	ASH Productions	Potential	12/01/2022	12/03/2022	266	Brian
45078	2022 Mammotome, a Danaher Company, Sales Kick Off Meeting	Pall Corporation (a Danaher OpCo)	Potential	12/03/2022	12/08/2022	413	Jill
45059	8149 5 Year Party	Hospitality Performance Network Global (HPN)	Potential	12/16/2022	12/20/2022	116	Tracy
45015	Harvey-Paschal Wedding	HelmsBriscoe - MASTER	Potential	12/18/2022	12/19/2022	20	Renee
45069	[REDACTED]	[REDACTED]	Potential	01/01/2023	01/08/2023	479	Tracy
45080	It Works 2023 Conference	HelmsBriscoe - MASTER	Potential	01/17/2023	01/21/2023	730	Brian
45009	Groundwater	Groundwater Management Assn	Potential	01/20/2023	01/27/2023	244	Tracy
45067	ASPI - Assn of Suppliers to the Paper Industry 2023 Spring Annual Meeting	ASPI	Potential	02/14/2023	02/18/2023	150	Tina
45046	Sertoma Southeastern Region Meeting 2023	Sertoma Inc.	Potential	02/16/2023	02/18/2023	129	Jill
45034	Purina Sales Quest 2023	Land O' Lakes, Inc.	Potential	03/01/2023	03/08/2023	472	Jill
45125	2023 Spring Coal Forum	American Coal Council	Potential	03/04/2023	03/08/2023	149	Liz
45058	NACCAS Workshop #1 (Florida) - March 2023	National Accrediting Commission of Career Arts and Sciences	Potential	03/17/2023	03/20/2023	311	Liz
45070	[REDACTED]	[REDACTED]	Potential	03/25/2023	03/30/2023	375	Tracy
45012	NAFCU 2023 Strategic Growth Conference	National Association of Federally -Insured Credit Unions	Potential	03/26/2023	03/31/2023	530	Liz
45089	Firebirds Awards Conference 2023	Firebirds International	Potential	04/14/2023	04/20/2023	572	Tracy
45099	NAPCO Media inkjet Summit 2023	NAPCO Media	Potential	04/22/2023	04/26/2023	993	Hortensia
45095	Society of Children's Book Writers and Illustrators (SCBWI) Regional Conference	HelmsBriscoe - MASTER	Potential	05/03/2023	05/07/2023	188	Brian
45100	NAPCO Media Wide-Format Summit 2023	NAPCO Media	Potential	07/22/2023	07/26/2023	570	Hortensia
45023	REVEL Dance-Summer Dance Fest 2023	HelmsBriscoe - MASTER	Potential	07/23/2023	07/28/2023	675	Brian

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
45094	Practice Management Event	Goldman Association Management	Potential	08/24/2023	08/26/2023	160	Brian
45086	AGpO 2023 Annual Meeting	Academy of GP Orthodontics	Potential	09/20/2023	09/25/2023	141	Tracy
45127	International Masons & Eastern Star 2023 Mega Convention	International Masons & Eastern Star	Potential	09/21/2023	09/23/2023	225	Brian
45047	CMFG Life Insurance Company - Honors Academy - October 2023	NHS Global Events	Potential	10/01/2023	10/05/2023	285	Jill
45111	[REDACTED]	[REDACTED]	Potential	10/01/2023	10/07/2023	191	Liz
45083	[REDACTED]	[REDACTED]	Potential	10/27/2023	11/04/2023	1650	Hortensia
45113	Rebound Retreat 2023	Evangelical Free Church of America	Potential	11/01/2023	11/05/2023	250	Hortensia
45098	NAPCO Media Digital Packaging Summit 2023	NAPCO Media	Potential	11/03/2023	11/08/2023	700	Hortensia
45011	NAFCU 2023 Lending Conference	National Association of Federally -Insured Credit Unions	Potential	11/05/2023	11/10/2023	581	Liz
45038	2023 Transdigm Management Meeting	Transdigm Group, Inc.	Potential	11/11/2023	11/14/2023	905	Jill
45129	National Ataxia Foundation Annual Meeting 2024	National Ataxia Foundation	Potential	03/04/2024	03/08/2024	796	Jill
45097	Illustrious Renford P. Brown and NR Christine W. Hayes 2024 Grand Lodge	International Masons & Order of the Eastern Star	Potential	04/10/2024	04/13/2024	607	Hortensia
44983	2024 Annual Conference on Shock	Shock Society	Potential	05/29/2024	06/05/2024	1246	Liz
45104	ASE Instructor Training Conference	National Insitute of Automotive Service Excellence	Potential	07/14/2024	07/18/2024	860	Liz
45024	REVEL-Dance Summer Dance Fest 2024	HelmsBriscoe - MASTER	Potential	07/28/2024	08/02/2024	675	Brian
45081	NARUC Rate School 2024-25	National Association of Regulatory Utility Commissioners	Potential	10/12/2024	10/19/2024	981	Liz
45068	SAMLA 2024	South Atlantic Modern Language Association- DO NOT CONTACT	Potential	11/05/2024	11/11/2024	890	Tina
45025	REVEL Dance-Summer Dance Fest 2025	HelmsBriscoe - MASTER	Potential	07/27/2025	08/01/2025	675	Brian
COUNT: 71						SUM: 30693	

### January 2022 Definite Leads

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44778	[REDACTED]	01/03/2022	336	02/04/2022	02/09/2022	\$369,088.11	\$9,237.80	Tracy
44372	[REDACTED]	01/04/2022	780	01/14/2022	01/23/2022	\$747,616.53	\$14,798.54	Hortensia
44373	[REDACTED]	01/04/2022	780	01/13/2023	01/22/2023	\$757,910.39	\$14,875.79	Hortensia
44374	[REDACTED]	01/04/2022	780	01/12/2024	01/21/2024	\$768,400.07	\$14,954.64	Hortensia
44143	NEMA	01/04/2022	57	12/06/2021	12/09/2021	\$51,719.17	\$1,258.17	Liz
44315	DDX3X Overflow Rooms	01/04/2022	40	11/11/2021	11/12/2021	\$31,850.58	\$723.73	Liz
44984	[REDACTED]	01/04/2022	125	02/15/2023	02/18/2023	\$145,031.78	\$2,579.85	Tina
43631	[REDACTED]	01/05/2022	640	06/17/2022	06/22/2022	\$589,721.54	\$15,199.57	Tina
44985	[REDACTED]	01/05/2022	124	06/14/2023	06/17/2023	\$144,718.16	\$2,565.24	Tina
44986	[REDACTED]	01/05/2022	110	09/20/2023	09/22/2023	\$122,309.34	\$2,237.08	Tina
44987	[REDACTED]	01/05/2022	125	12/03/2023	12/06/2023	\$145,031.78	\$2,579.85	Tina
44464	2022 FL Section ASABE	01/06/2022	349	05/19/2022	05/22/2022	\$260,224.01	\$6,469.10	Brian
44529	NASEO 2022 ANNUAL MEETING FLORIDA	01/18/2022	350	10/11/2022	10/15/2022	\$308,168.52	\$6,139.35	Liz
44002	Thermo King Commercial Meeting 2022	01/19/2022	476	04/03/2022	04/07/2022	\$438,490.55	\$10,236.88	Jill
44359	[REDACTED]	01/20/2022	810	03/02/2024	03/07/2024	\$802,243.79	\$21,602.12	Tracy
45084	[REDACTED]	01/20/2022	65	03/05/2022	03/09/2022	\$62,712.00	\$1,640.85	Jill
44963	Omnicell Executive Meeting	01/21/2022	77	02/13/2022	02/17/2022	\$83,418.05	\$2,562.11	Tracy
44123	OSS 2022	01/21/2022	369	07/17/2022	07/19/2022	\$359,786.36	\$9,094.92	Liz
44944	2022 Cost Principles Committee Meeting	01/27/2022	238	03/28/2022	04/01/2022	\$231,396.87	\$5,680.28	Liz
45112	Rebound Retreat 2022	01/27/2022	311	11/19/2022	11/24/2022	\$187,221.30	\$4,236.02	Hortensia
44614	ITW LI Feb 2022	01/29/2022	79	02/07/2022	02/11/2022	\$73,081.76	\$1,706.15	Jill
	COUNT: 21		SUM: 7,021			SUM: \$6,680,140.66	SUM: \$150,378.04	



**MEETING SALES YTD DEFINITE LEADS FY22**

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44444	2023 Conference	10/01/2021	2,386	10/17/2023	10/25/2023	\$2,421,518.74	\$51,020.18	Tina
44557	M3 Accounting Services Partners' Meeting 2022	10/01/2021	773	06/10/2022	06/15/2022	\$809,415.72	\$19,420.69	Tina
44475	[REDACTED]	10/04/2021	583	01/24/2023	01/28/2023	\$448,595.18	\$11,296.92	Tracy
44579	Apple Moving Annual Meeting	10/08/2021	76	01/26/2022	01/28/2022	\$63,178.23	\$1,724.56	Tracy
44470	PBS Entrepreneurs Club	10/11/2021	31	08/25/2022	08/28/2022	\$30,742.97	\$842.81	Tracy
44113	NAEO 2023 Conference	10/13/2021	562	05/29/2023	06/03/2023	\$435,146.49	\$7,910.77	Tracy
44580	CoE Leadership Retreat	10/14/2021	25	12/06/2021	12/08/2021	\$21,609.08	\$503.38	Tracy
44653	LifePro User Conference 2021	10/15/2021	587	09/23/2021	10/03/2021	\$624,944.41	\$13,782.01	Hortensia
44654	Florida Municipal Bond Club 2021	10/15/2021	223	10/20/2021	10/23/2021	\$201,090.32	\$6,015.58	Brian
44655	Schreiner/Rolen Wedding	10/15/2021	124	11/04/2021	11/07/2021	\$121,902.64	\$2,011.35	Renee
44657	Birge Wedding	10/15/2021	59	10/07/2021	10/10/2021	\$74,239.27	\$1,302.68	Renee
44509	Books at the Beach Oct. 2021	10/18/2021	297	10/21/2021	10/24/2021	\$258,930.66	\$6,349.59	Tina
44469	CCS Medical Sales Kick Off	10/19/2021	132	01/18/2022	01/20/2022	\$101,604.86	\$2,423.26	Tracy
44679	Habitat for Humanity Pinellas November 2021	10/20/2021	586	11/14/2021	11/17/2021	\$376,275.18	\$9,074.31	Brian
44032	AMI - Sales Marketing Training	10/20/2021	22	09/16/2021	09/18/2021	\$15,530.28	\$361.72	Liz
44680	AMI - Sales Marketing Training	10/20/2021	23	10/07/2021	10/09/2021	\$19,101.49	\$389.88	Liz
44681	AMI - Sales Marketing Training	10/20/2021	23	10/21/2021	10/23/2021	\$19,101.49	\$389.88	Liz
44682	AMI - Sales Marketing Training	10/20/2021	23	11/11/2021	11/13/2021	\$19,101.49	\$389.88	Liz
44683	AMI - Sales Marketing Training	10/20/2021	22	12/09/2021	12/11/2021	\$16,052.16	\$365.23	Liz
44249	2022 Spring Coal Forum	10/20/2021	171	02/26/2022	03/01/2022	\$175,907.78	\$4,662.08	Liz
44700	Destination CLE - Florida 2021	10/26/2021	66	12/26/2021	01/01/2022	\$56,529.77	\$1,430.67	Tracy
44483	[REDACTED]	10/31/2021	1,745	11/08/2026	11/15/2026	\$1,853,430.47	\$42,162.95	Liz
43823	ACAD 2022 Annual Meeting	11/01/2021	530	02/22/2022	02/25/2022	\$418,988.01	\$9,985.66	Tina
44603	Bausch Health - OraPharma MidSouth POA - November 2021	11/02/2021	13	11/03/2021	11/04/2021	\$11,100.97	\$233.49	Hortensia
44731	[REDACTED]	11/02/2021	2,720	06/16/2023	06/25/2023	\$2,047,601.62	\$47,634.19	Tina
44735	[REDACTED]	11/02/2021	1,919	12/05/2023	12/10/2023	\$1,523,593.29	\$34,117.82	Tina

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44730		11/02/2021	1,280	05/06/2023	05/10/2023	\$1,002,255.20	\$23,025.32	Tina
44564	NSA Technology Fair 2021	11/02/2021	181	11/07/2021	11/10/2021	\$140,216.14	\$3,428.37	Hortensia
42304		11/02/2021	1,530	01/21/2027	01/31/2027	\$1,694,228.31	\$31,900.02	Hortensia
44739		11/02/2021	950	09/23/2023	09/26/2023	\$717,732.56	\$16,799.59	Tina
44222	2021 Overflow Block- Annual Meeting	11/03/2021	180	11/10/2021	11/14/2021	\$133,951.20	\$3,305.56	Liz
44740	URISA GIS Leadership Academy	11/03/2021	185	11/07/2021	11/13/2021	\$136,353.84	\$3,011.19	Jill
44741	NACM Heartland Agricultural & Biofuels Meeting	11/03/2021	213	01/31/2022	02/03/2022	\$197,702.22	\$4,747.14	Jill
44744		11/05/2021	63	11/28/2021	12/01/2021	\$44,922.03	\$1,092.66	Tracy
44759	2022 National Sales Meeting	11/05/2021	403	05/07/2022	05/11/2022	\$424,457.18	\$10,694.81	Hortensia
44608	Globallee Vacation	11/05/2021	66	04/28/2022	05/01/2022	\$67,765.60	\$1,823.27	Tracy
43907	46th Annual Dispatchers Convention	11/05/2021	675	03/23/2022	03/26/2022	\$733,622.16	\$19,025.23	Hortensia
44609	LWD Class Oldsmar	11/08/2021	45	11/02/2021	11/04/2021	\$28,491.38	\$699.71	Tracy
44783		11/15/2021	209	02/02/2022	02/05/2022	\$210,528.49	\$5,819.81	Brian
44597	SWANA 2022 Winter Conference	11/15/2021	324	02/05/2022	02/09/2022	\$235,837.12	\$5,534.27	Brian
44795	Detroit Summer Sales Trip	11/16/2021	125	10/22/2021	10/25/2021	\$89,844.07	\$2,185.33	Tracy
44799		11/16/2021	145	09/22/2022	09/24/2022	\$146,347.59	\$3,759.61	Brian
44553	2022 Florida Bar Voluntary Bar Leader Conference	11/18/2021	403	07/06/2022	07/11/2022	\$399,519.40	\$9,129.43	Brian
44811		11/18/2021	1,548	05/22/2022	05/28/2022	\$1,605,204.71	\$35,221.97	Liz
44812		11/18/2021	690	11/14/2021	11/19/2021	\$602,033.40	\$13,740.54	Brian
44813		11/18/2021	600	06/11/2022	06/16/2022	\$594,479.58	\$13,633.82	Brian
44317		11/18/2021	1,003	01/28/2023	02/05/2023	\$930,375.23	\$21,385.24	Hortensia
44742	overflow- Annual meeting 2021	11/18/2021	105	11/10/2021	11/13/2021	\$105,675.47	\$3,101.82	Liz
44815		11/18/2021	313	10/28/2021	10/31/2021	\$273,659.02	\$6,043.32	Brian
44535		11/18/2021	1,325	08/08/2022	08/15/2022	\$1,038,010.82	\$20,232.09	Hortensia
44838	Henkel 2023 Commercial Meeting (Beauty Division)	11/23/2021	812	02/04/2023	02/11/2023	\$900,520.06	\$21,244.25	Hortensia
44409		11/23/2021	514	05/07/2022	05/13/2022	\$562,537.95	\$13,062.11	Hortensia
44843	2021 MTE Tournament - St. Pete	11/23/2021	72	11/17/2021	11/21/2021	\$63,520.44	\$1,440.76	Hortensia
44600	2025 CYPCLC	12/02/2021	672	05/11/2025	05/14/2025	\$530,263.49	\$13,091.29	Hortensia
44871	Central Valley Ag (CVA) 2022 Incentive Trip	12/03/2021	394	02/15/2022	02/21/2022	\$402,566.21	\$9,541.93	Jill

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44872	TierPoint Presidents Club 2022	12/03/2021	157	05/14/2022	05/19/2022	\$186,193.02	\$4,822.92	Jill
44874	[REDACTED]	12/03/2021	300	10/14/2021	10/17/2021	\$271,899.24	\$6,239.77	Jill
44578	Pawtree Legacy 2023	12/06/2021	140	01/10/2023	01/14/2023	\$136,890.16	\$2,879.87	Tracy
44463	Florida Polygraph Association Seminar November 2022	12/06/2021	454	11/16/2022	11/20/2022	\$284,501.03	\$5,902.25	Brian
44450	Dot Foods - AFM - April 2023	12/06/2021	117	04/20/2023	04/23/2023	\$134,174.51	\$3,531.79	Jill
44754	Belimo OEM Meeting	12/07/2021	36	01/11/2022	01/12/2022	\$30,377.24	\$731.79	Hortensia
44898	FC Cincinnati January Meeting 2022	12/09/2021	1,350	01/24/2022	02/17/2022	\$1,007,812.71	\$26,583.81	Jill
44376	FCIAAO - Annual Conference 2023	12/09/2021	1,093	04/16/2023	04/21/2023	\$971,236.73	\$18,941.66	Liz
44839	Miller Electric (ITW)	12/10/2021	112	01/10/2022	01/14/2022	\$91,832.43	\$2,186.31	Jill
44626	NEMA IS-IA Subcomm8ittee 4 and CANENA THSC 121 A MT	12/10/2021	18	03/07/2022	03/09/2022	\$15,009.48	\$403.22	Liz
44515	2022 Varsity Spirit Camp FLSP UDA (235351)	12/16/2021	476	07/10/2022	07/14/2022	\$365,707.52	\$6,865.82	Tina
44880	2022 FL Fast Start	12/16/2021	16	01/06/2022	01/07/2022	\$15,851.49	\$448.50	Brian
44103	2023 MISBO Annual Conference	12/16/2021	476	10/24/2023	10/28/2023	\$427,741.57	\$9,530.33	Tina
44780	AFMRD January 2023 Board Meeting	12/17/2021	42	01/24/2023	01/27/2023	\$38,433.98	\$932.31	Jill
44640	[REDACTED]	12/21/2021	47	11/09/2021	11/12/2021	\$39,482.86	\$924.47	Tracy
44834	CESA Heads Retreat 2022	12/21/2021	161	01/14/2022	01/20/2022	\$175,488.01	\$4,626.88	Tracy
44651	[REDACTED]	12/22/2021	1,122	06/01/2024	06/10/2024	\$864,204.76	\$21,145.98	Brian
44650	[REDACTED]	12/22/2021	1,122	05/31/2025	06/10/2025	\$901,255.13	\$21,934.22	Brian
44778	[REDACTED]	01/03/2022	336	02/04/2022	02/09/2022	\$369,088.11	\$9,237.80	Tracy
44372	[REDACTED]	01/04/2022	780	01/14/2022	01/23/2022	\$747,616.53	\$14,798.54	Hortensia
44373	[REDACTED]	01/04/2022	780	01/13/2023	01/22/2023	\$757,910.39	\$14,875.79	Hortensia
44374	[REDACTED]	01/04/2022	780	01/12/2024	01/21/2024	\$768,400.07	\$14,954.64	Hortensia
44143	NEMA	01/04/2022	57	12/06/2021	12/09/2021	\$51,719.17	\$1,258.17	Liz
44315	DDX3X Overflow Rooms	01/04/2022	40	11/11/2021	11/12/2021	\$31,850.58	\$723.73	Liz
44984	[REDACTED]	01/04/2022	125	02/15/2023	02/18/2023	\$145,031.78	\$2,579.85	Tina
43631	[REDACTED]	01/05/2022	640	06/17/2022	06/22/2022	\$589,721.54	\$15,199.57	Tina
44985	[REDACTED]	01/05/2022	124	06/14/2023	06/17/2023	\$144,718.16	\$2,565.24	Tina
44986	[REDACTED]	01/05/2022	110	09/20/2023	09/22/2023	\$122,309.34	\$2,237.08	Tina
44987	[REDACTED]	01/05/2022	125	12/03/2023	12/06/2023	\$145,031.78	\$2,579.85	Tina

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44464	2022 FL Section ASABE	01/06/2022	349	05/19/2022	05/22/2022	\$260,224.01	\$6,469.10	Brian
44529	NASEO 2022 ANNUAL MEETING FLORIDA	01/18/2022	350	10/11/2022	10/15/2022	\$308,168.52	\$6,139.35	Liz
44002	Thermo King Commercial Meeting 2022	01/19/2022	476	04/03/2022	04/07/2022	\$438,490.55	\$10,236.88	Jill
44359	[REDACTED]	01/20/2022	810	03/02/2024	03/07/2024	\$802,243.79	\$21,602.12	Tracy
45084	[REDACTED]	01/20/2022	65	03/05/2022	03/09/2022	\$62,712.00	\$1,640.85	Jill
44963	Omicell Executive Meeting	01/21/2022	77	02/13/2022	02/17/2022	\$83,418.05	\$2,562.11	Tracy
44123	OSS 2022	01/21/2022	369	07/17/2022	07/19/2022	\$359,786.36	\$9,094.92	Liz
44944	2022 Cost Principles Committee Meeting	01/27/2022	238	03/28/2022	04/01/2022	\$231,396.87	\$5,680.28	Liz
45112	Rebound Retreat 2022	01/27/2022	311	11/19/2022	11/24/2022	\$187,221.30	\$4,236.02	Hortensia
44614	ITW LI Feb 2022	01/29/2022	79	02/07/2022	02/11/2022	\$73,081.76	\$1,706.15	Jill
	COUNT: 94		SUM: 43,006			SUM: \$38,816,085.97	SUM: \$882,531.94	