



ST.PETE  
CLEARWATER

Visit St. Pete/Clearwater  
**VISITOR PROFILE STUDY**

Dashboard of Findings

Research prepared for Visit St. Pete/Clearwater by:

Destination  Analysts

**Pinellas County - February 2022**

# Overview & Methodology

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This online report presents interim findings of a comprehensive visitor profile development study conducted by Destination Analysts, Inc. on behalf of Visit St. Pete/Clearwater. The data presented here comes from an in-person intercept survey of St. Pete/Clearwater area visitors at locations throughout the destination. To be considered a visitor respondents had to reside outside of Pinellas County. This online report presents the top-line survey data collected from October 2017 onward and collection is still ongoing.

Data presented within this report is weighted to accurately reflect the overall population of St. Pete/Clearwater area visitors. The total number of completed surveys from Pinellas County visitors collected is 404 for February 2022.



# Overview & Methodology

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Destination Analysts' survey team worked at locations around the St. Pete/Clearwater area as well as at the Tampa International Airport to randomly select and interview visitors. The questionnaire was administered to persons residing outside Pinellas County at the following locations and events:

- Chihuly Collection
- Clearwater Beach
- Clearwater Marine Aquarium
- Dunedin
- Hyatt Place
- John's Pass Village & Boardwalk
- Museum of Fine Arts
- Pier 60
- Salvador Dali Museum
- Sandpearl Resort
- Shephard's Beach Resort
- St. Pete-Clearwater International Airport
- St. Pete Pier
- Sunken Gardens
- Tampa International Airport
- TradeWinds Island Grand
- The James Museum
- Wyndham Grand Clearwater Beach



# Research Objectives

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**The overarching goal of this survey-based research is to create in-depth profiles of Pinellas County visitors, including:**

- Detailed trip characteristics  
(i.e. the reason for visiting the area, length of stay, place of stay, etc.)
- Travel party composition
- Activities & attractions visited in the St. Pete/Clearwater area
- Evaluation of St. Pete/Clearwater brand attributes
- Detailed visitor spending estimates
- Travel planning resources used by St. Pete/Clearwater area visitors
- Visitor satisfaction
- Visitor demographics



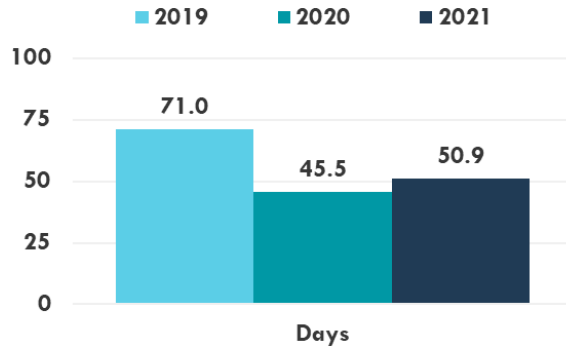


An aerial photograph of a coastal city, likely Miami Beach, showing a large body of water, a sandy beach, and a large apartment complex in the foreground. The text "KEY THINGS TO KNOW" is overlaid in the center.

# KEY THINGS TO KNOW

# VISIT ST. PETE/CLEARWATER *Calendar Year 2021*

## Average Time Between Decision to Visit & Arrival



## Average Daily Spending



**\$270.17**  
2021

\$216.64  
2020

\$225.22  
2019

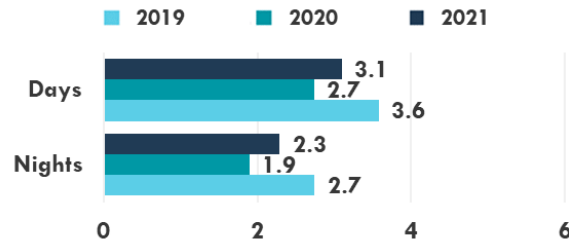
## Travel Party Size



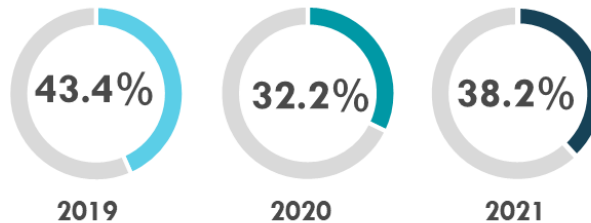
**2.5**  
2021

2020 2.6  
2019 2.6

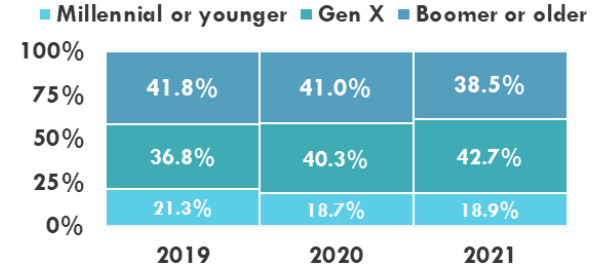
## Average Days & Nights



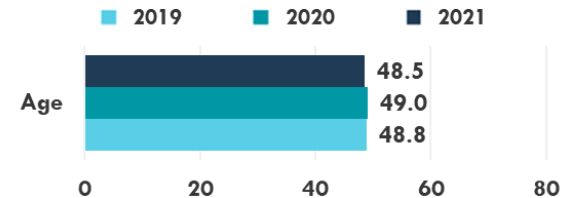
## Percent Staying Overnight



## Generations



## Average Age



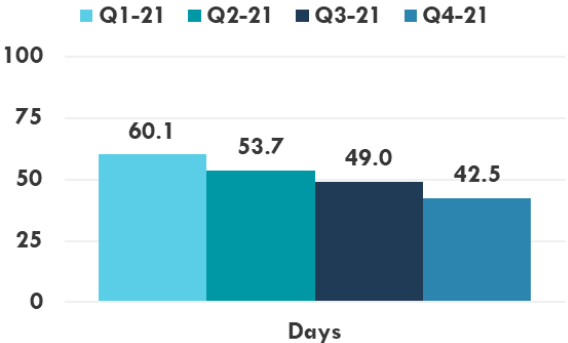
## Average Income

**\$107,854** 2021  
2020 \$98,369  
2019 \$95,454

# VISIT ST. PETE/CLEARWATER

Quarterly Comparison

## Average Time Between Decision to Visit & Arrival



## Average Daily Spending



**\$260**  
Q4-21

\$268	\$274	\$281
Q1-21	Q2-21	Q3-21

## Travel Party Size

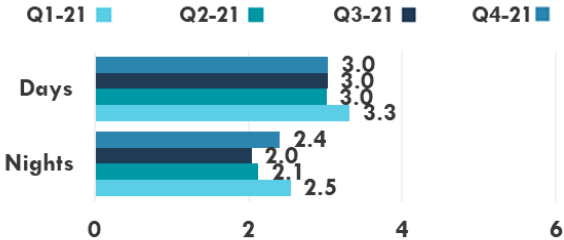


**2.3**

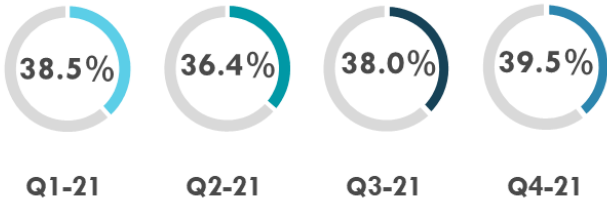
Q4-21

Q1-21	2.5
Q2-21	2.6
Q3-21	2.7

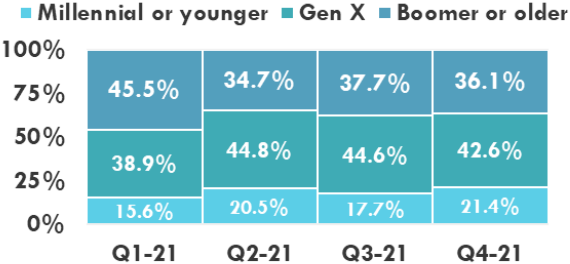
## Average Days & Nights



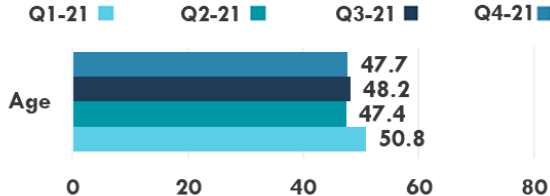
## Percent Staying Overnight



## Generations



## Average Age



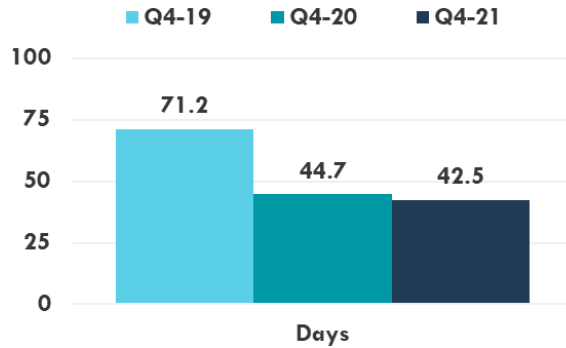
## Average Income

**\$105,097**  
Q4-21

Q1-21	\$111,830
Q2-21	\$108,907
Q3-21	\$105,882

# VISIT ST. PETE/CLEARWATER Q4 2021

## Average Time Between Q4ision to Visit & Arrival



## Average Daily Spending



**\$260.01**  
Q4-21

\$242.33 Q4-20  
\$220.71 Q4-19

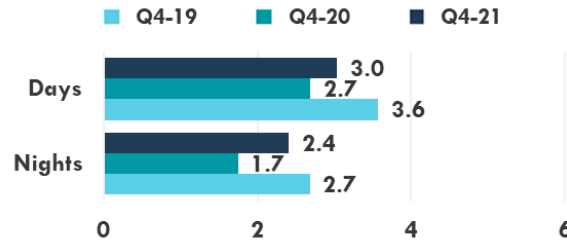
## Travel Party Size



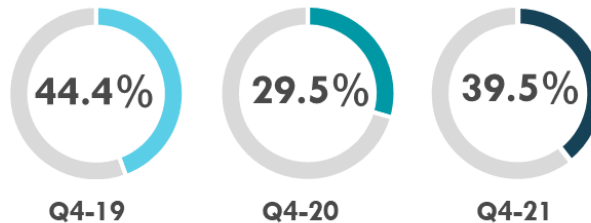
**2.3**  
Q4-21

2.7 Q4-20  
2.5 Q4-19

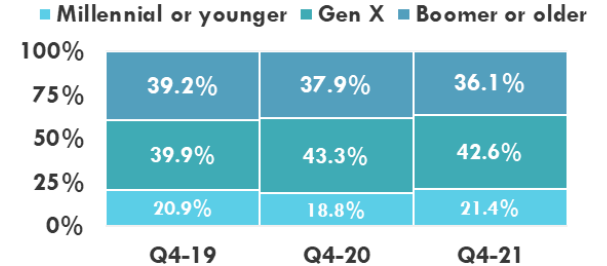
## Average Days & Nights



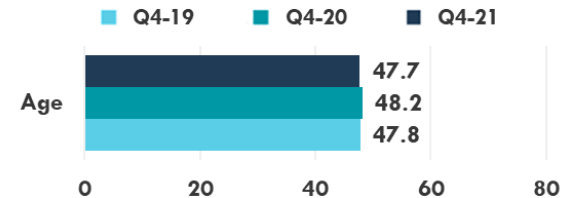
## Percent Staying Overnight



## Generations



## Average Age



## Average Income

**\$105,097** Q4-21  
\$105,143 Q4-20  
\$92,241 Q4-19

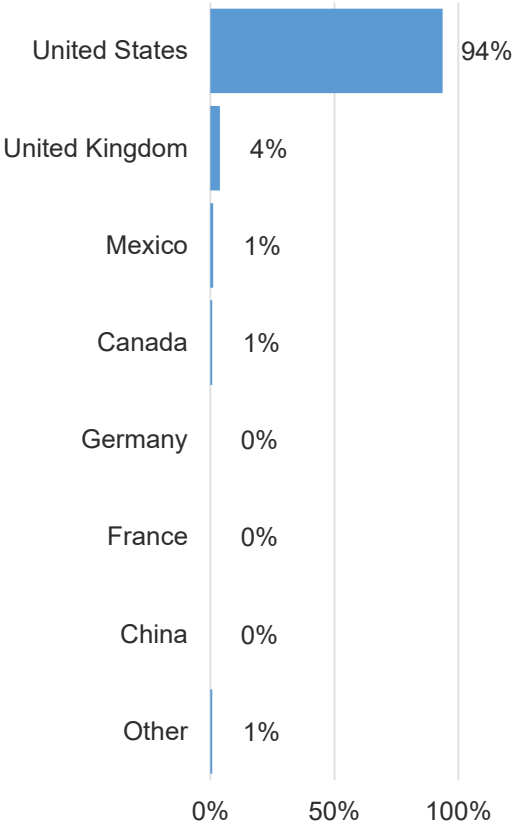


A child with curly hair, wearing a yellow and orange striped dress and yellow goggles, is jumping joyfully in the air. Above the child is a large, dense cluster of colorful balloons in shades of yellow, orange, red, green, and blue. The background is a beach scene with a sandy shore in the foreground, a calm blue ocean in the middle ground, and a clear blue sky in the background. The entire image is framed by a dark blue border.

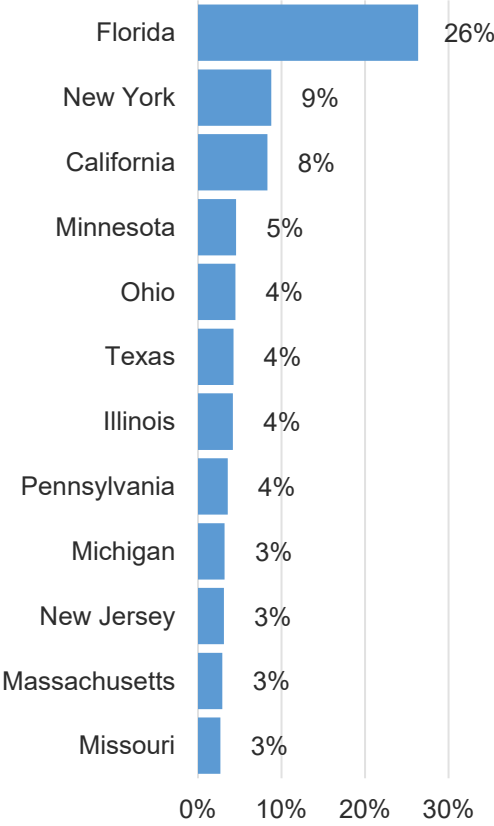
# DETAILED FINDINGS

# Point of Origin

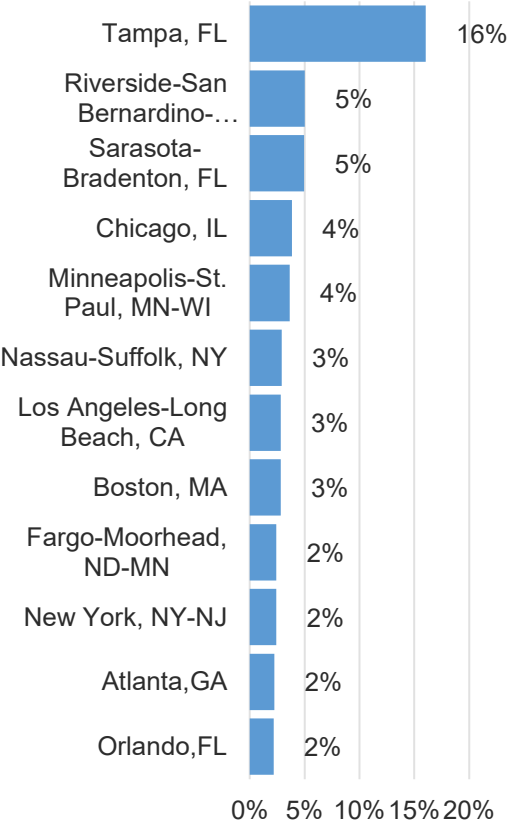
Country of Origin



State of Origin



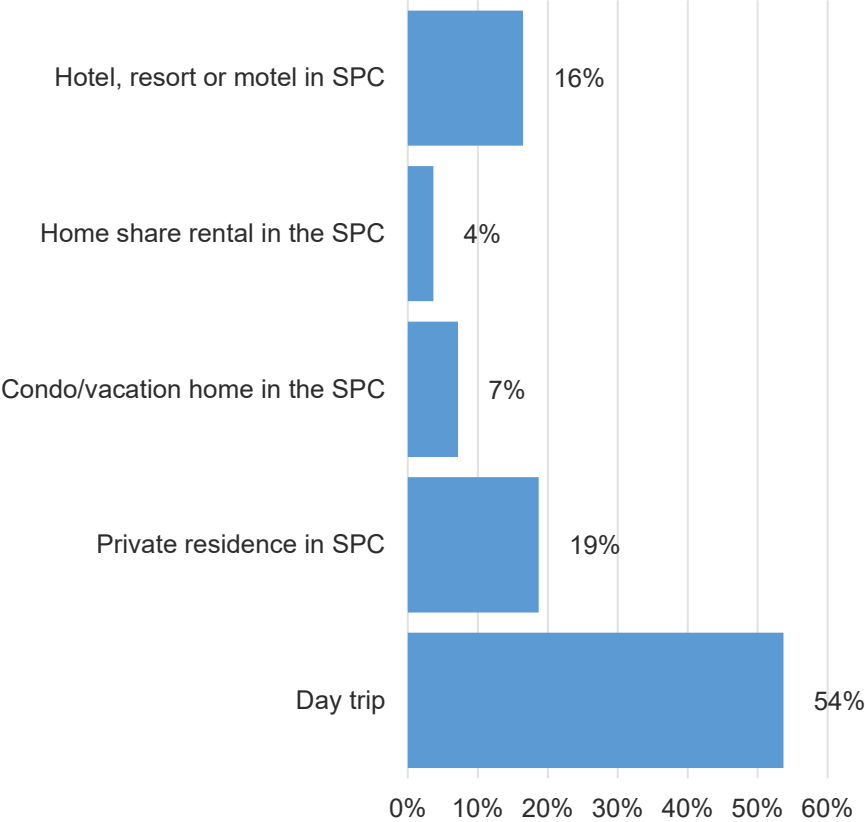
MSA of Origin



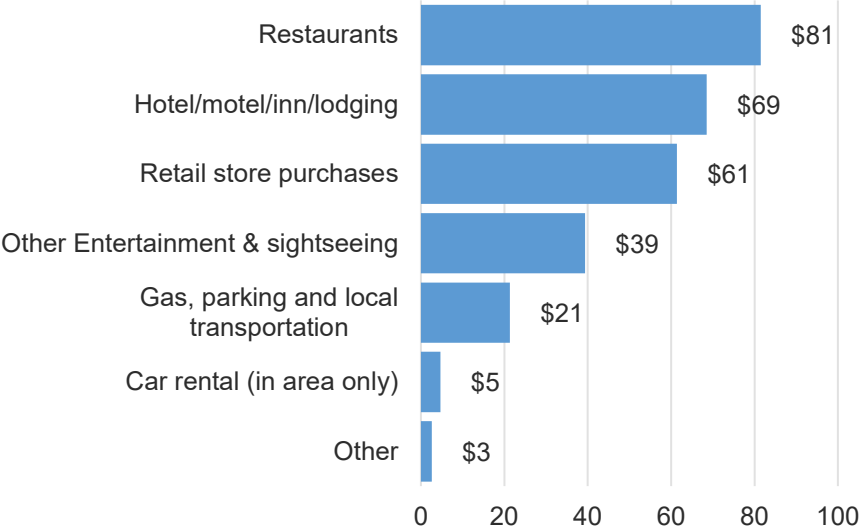
Base: 2022 - February 404 responses.

# Lodging Type / Daily Spending in Market

Lodging Type



Daily Spending



Mean Travel Party  
Spending = \$ 279.40

Avg # of People Covered by  
Spending = 2.12

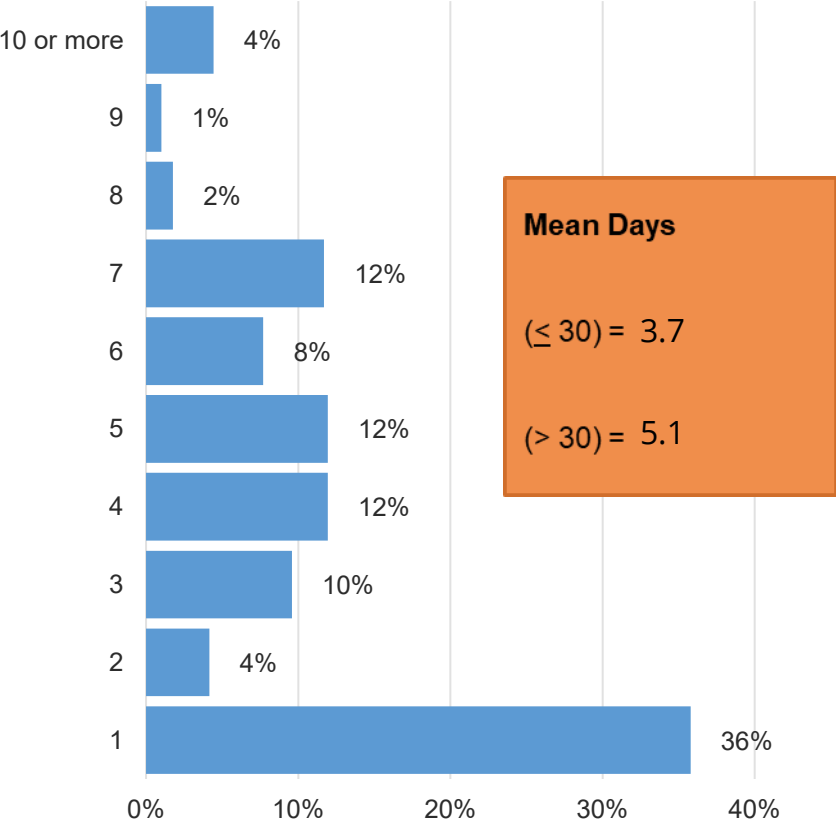
Mean Spending Per  
Person = \$ 131.92

Base: 2022 - February 404 responses.

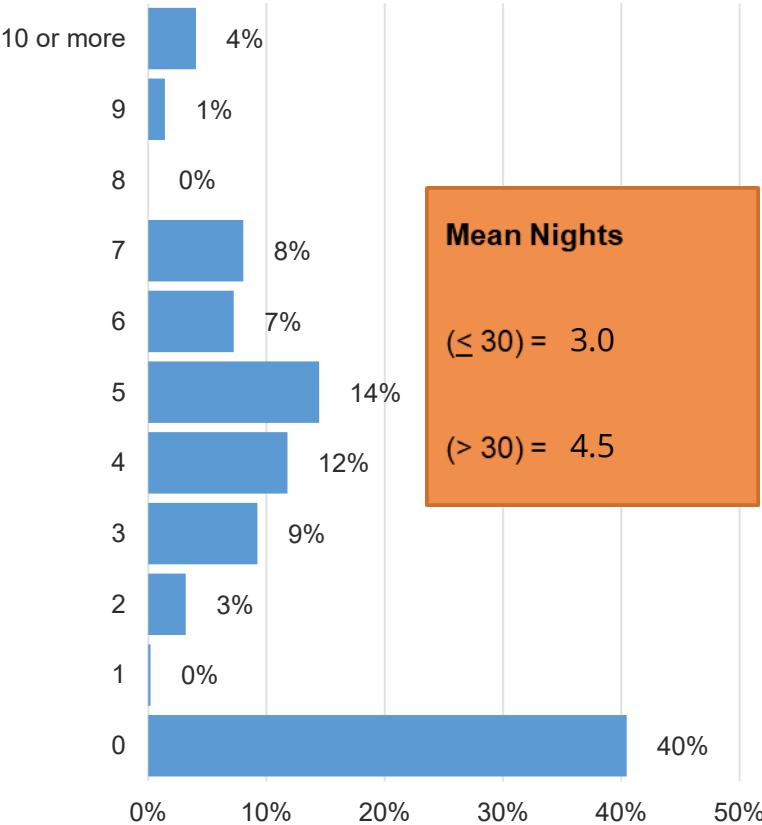


# Days & Nights in St. Pete/Clearwater

Days in Market



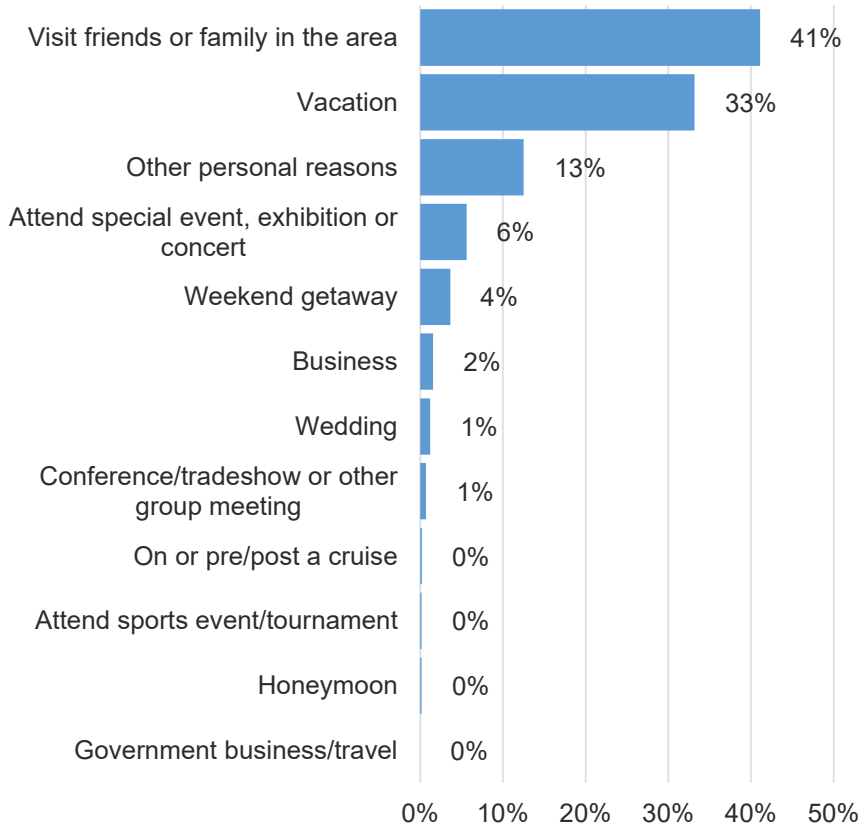
Nights in Market



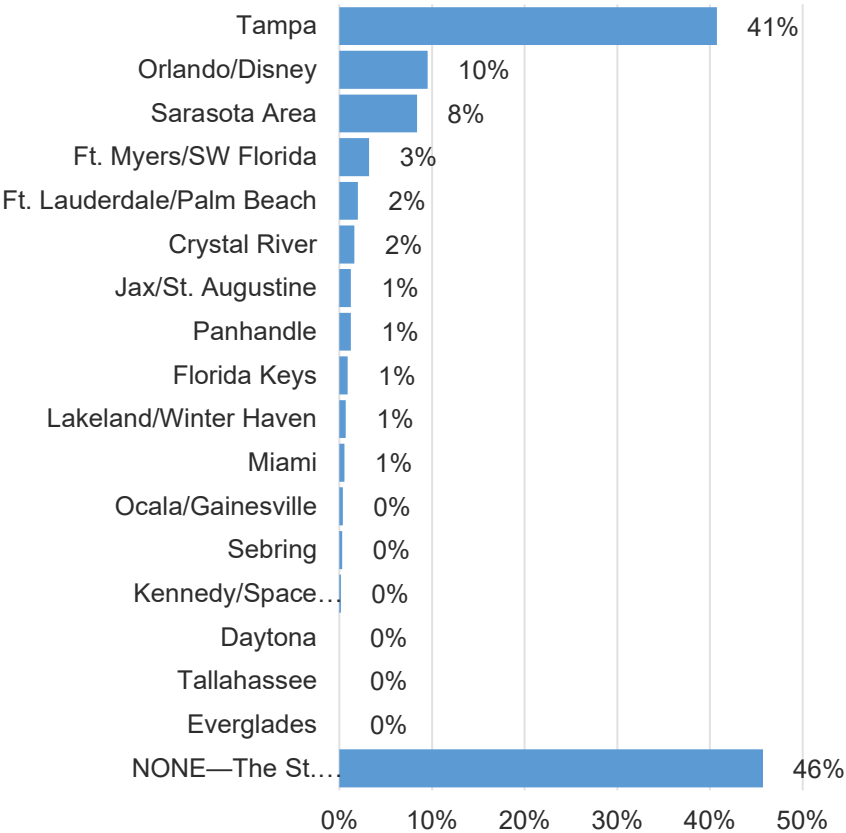
Base: 2022 - February 404 responses.

# Primary Reason for Visit / Other Destinations Visited

Primary Reason for Visit

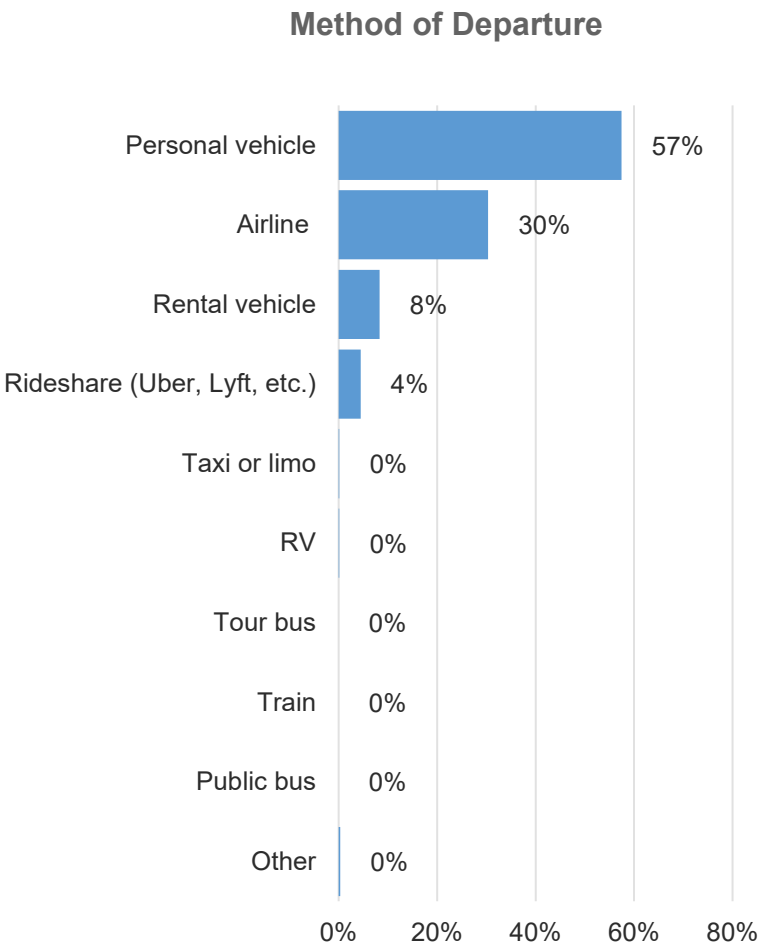
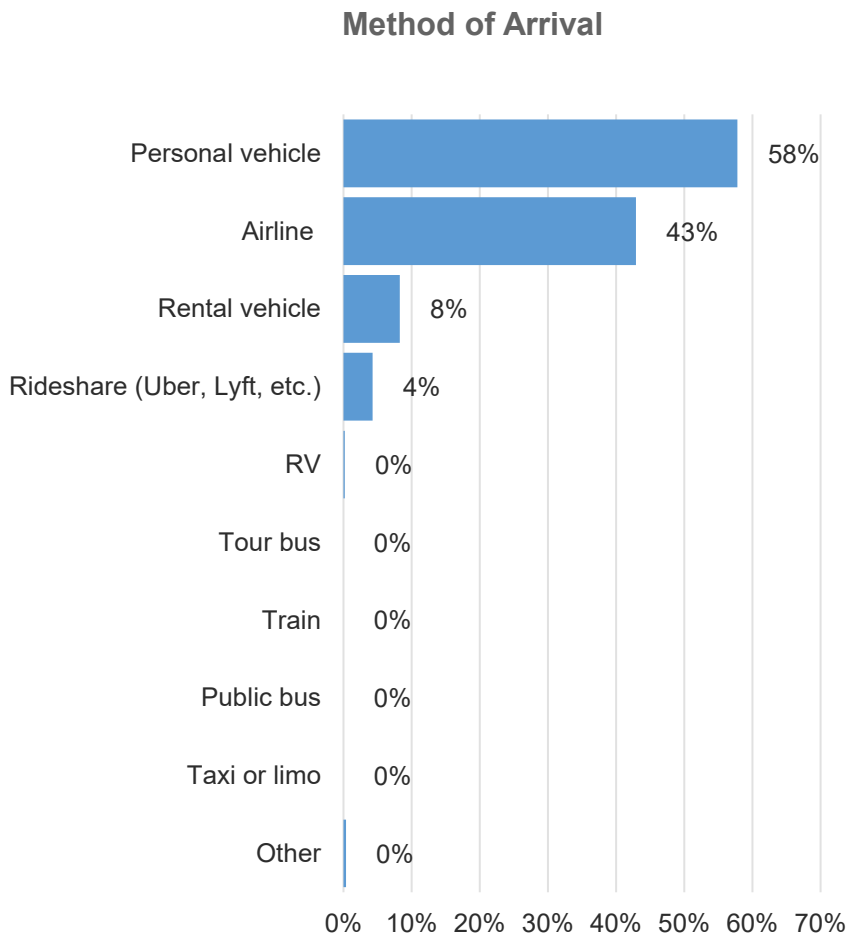


Other Destinations Visited on SPC Trip



Base: 2022 - February 404 responses.

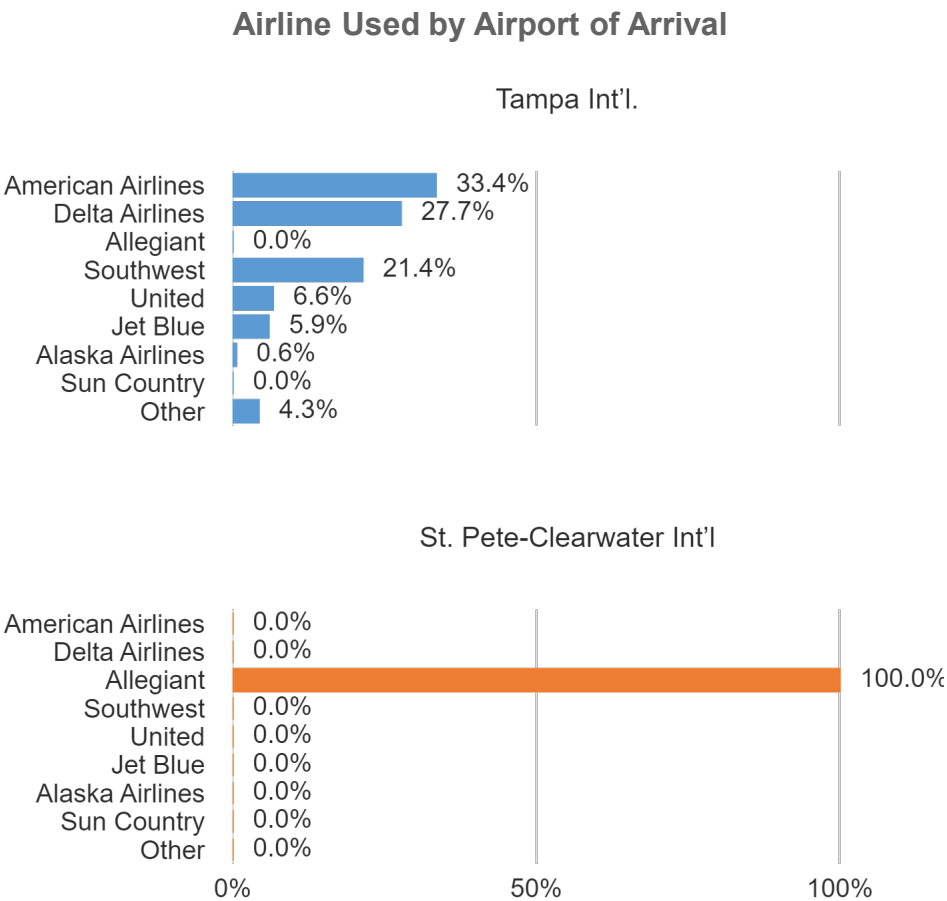
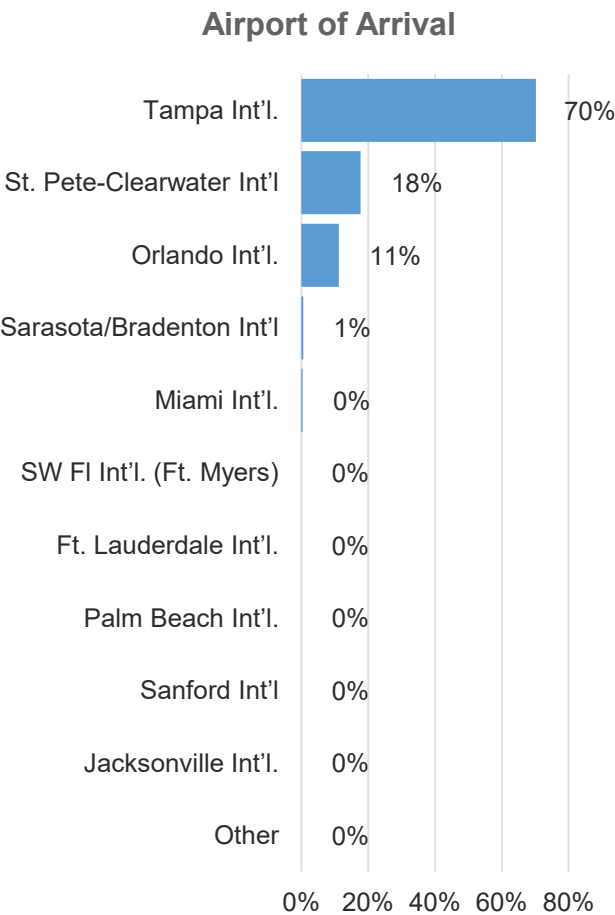
# Method of Arrival / Arrival Airport & Airline



Base: 2022 - February 404 responses.

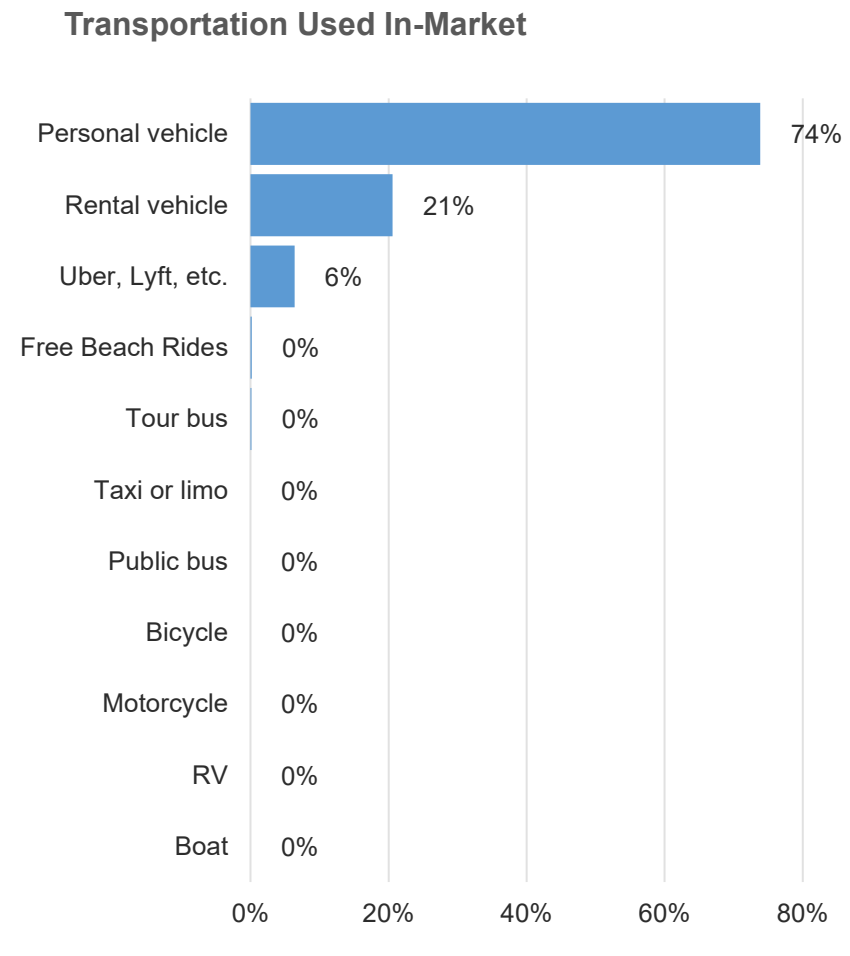
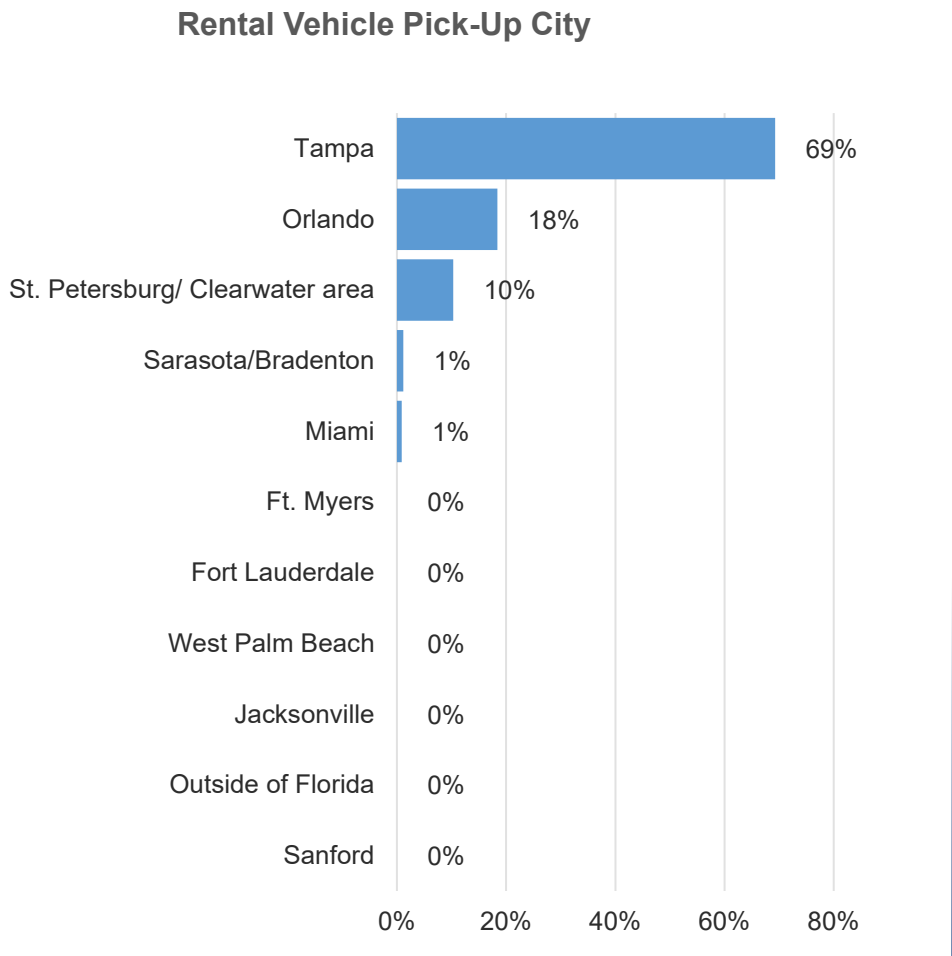


# Method of Arrival / Arrival Airport & Airline



Base: 2022 - February 404 responses.

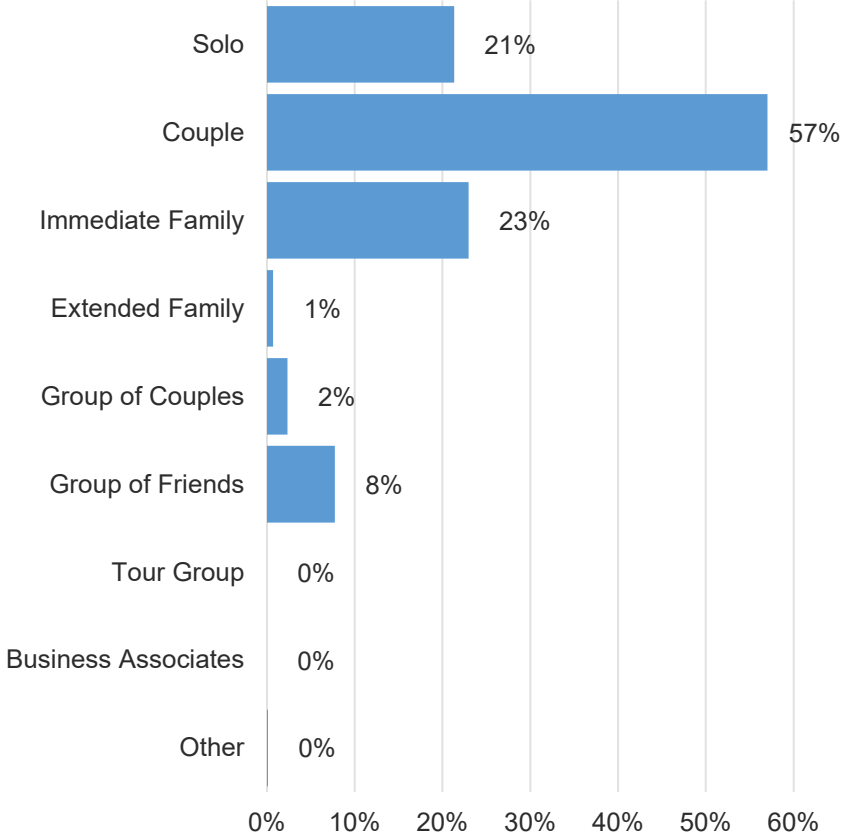
# Rental Vehicle Pick-Up City / Transportation Used In-Market



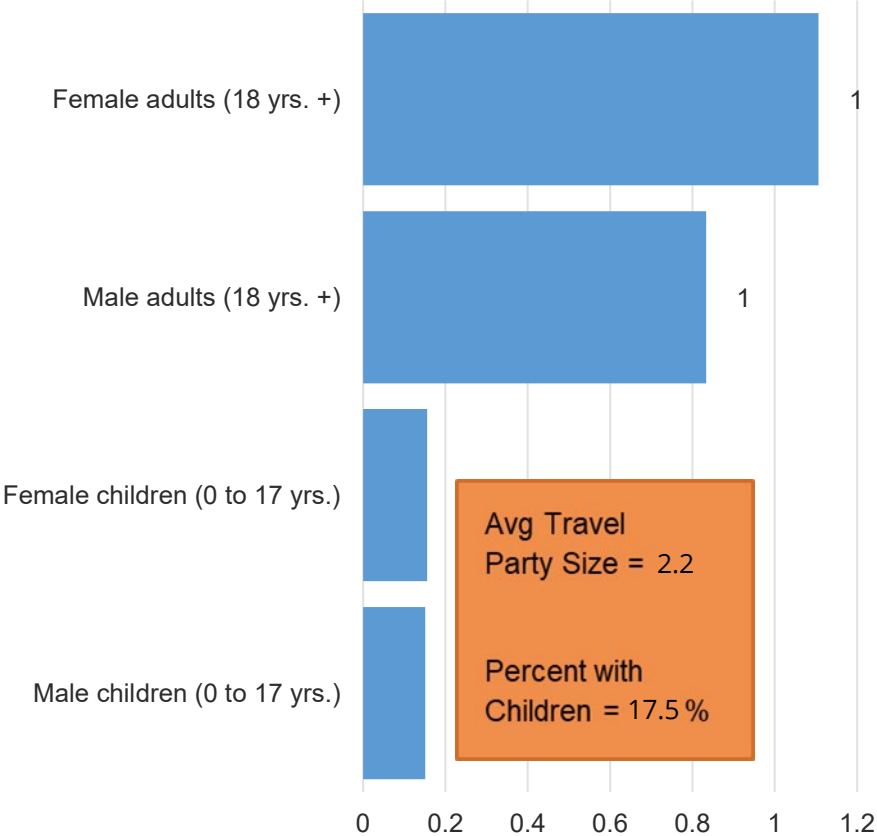
Base: 2022 - February 404 responses.

# Travel Party Composition / Travel Party Size

Travel Party Composition



Travel Party Size

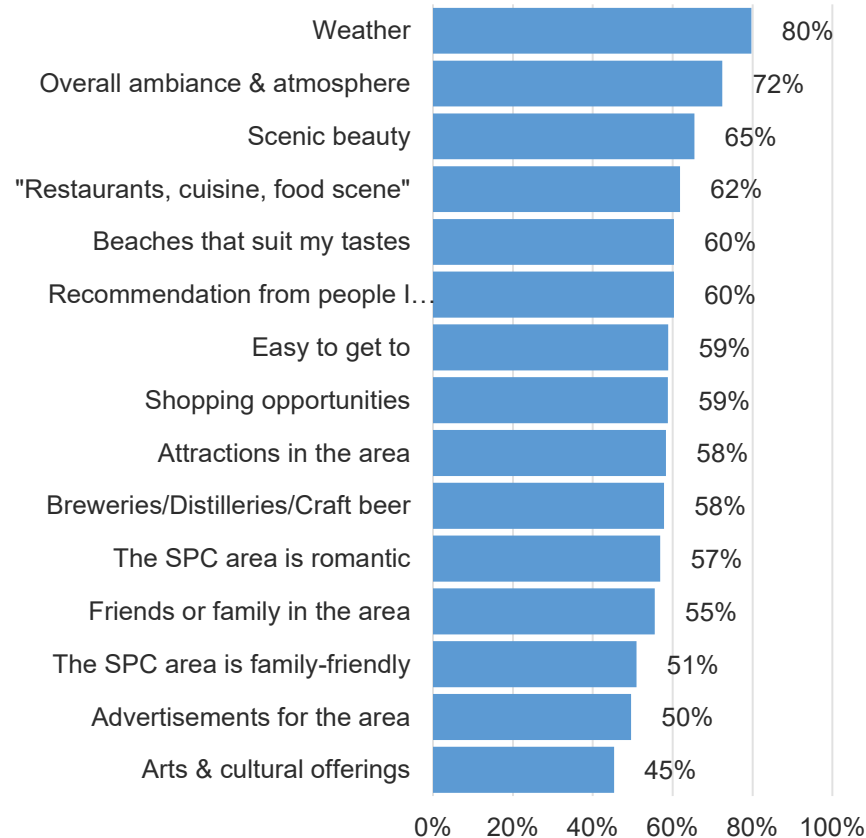


Base: 2022 - February 404 responses.

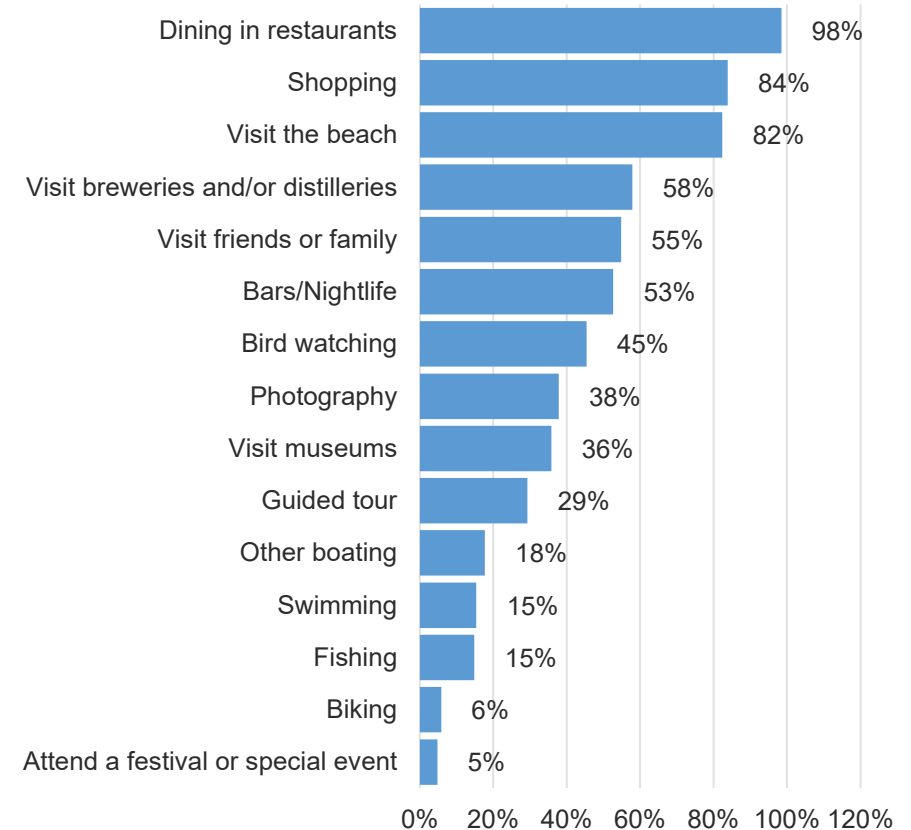


# Important Factors to Destination Decision / Trip Activities

## Important to Decision to Visit



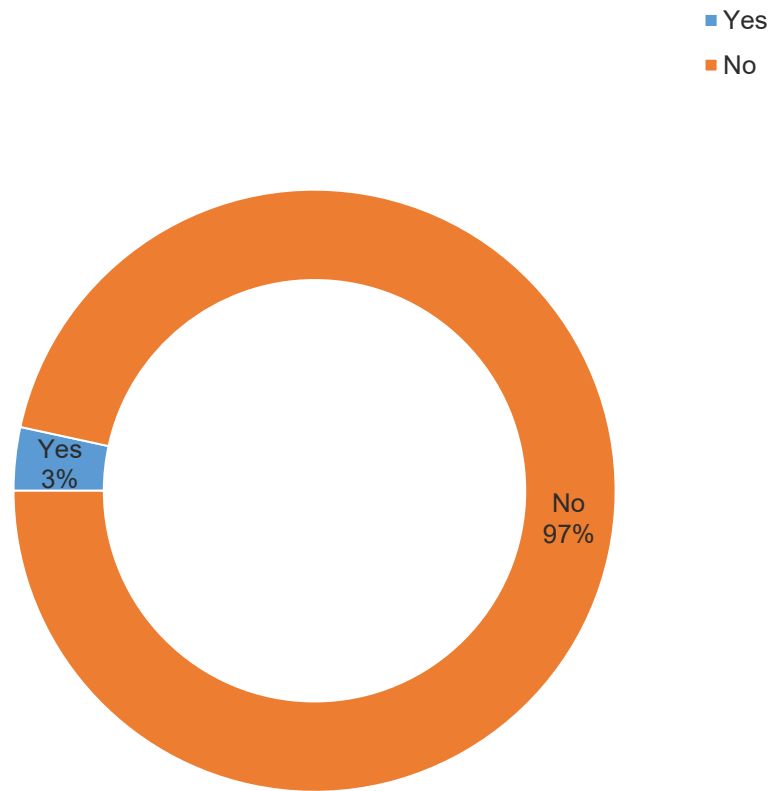
## Trip Activities



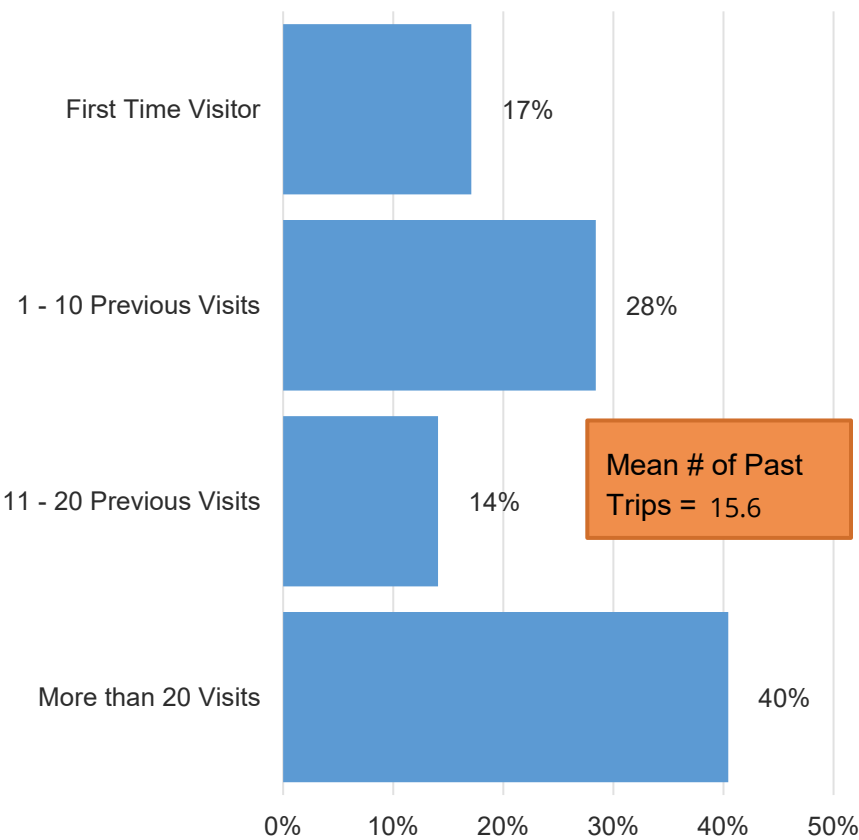
Base: 2022 - February 404 responses.

# First-Time Visit to Florida / Previous Visitation to St. Pete/Clearwater

First Time Visitors to Florida

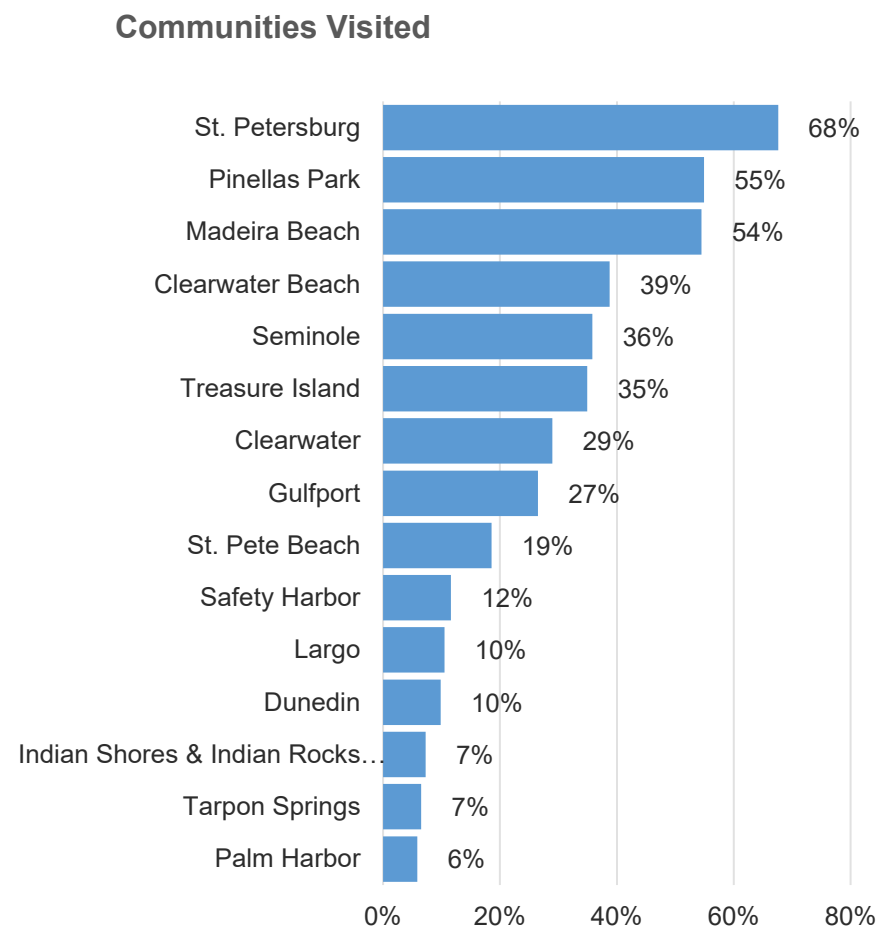
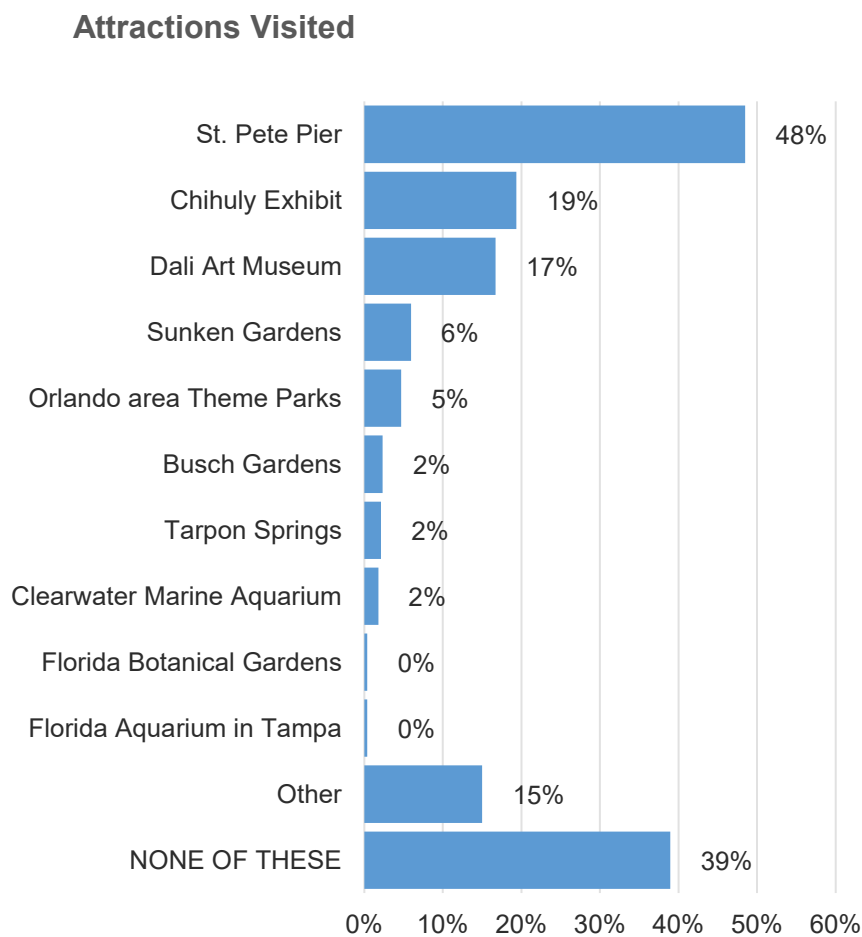


Previous Visitation to the St. Pete/Clearwater Area



Base: 2022 - February 404 responses.

# Attractions Visited / Communities Visited

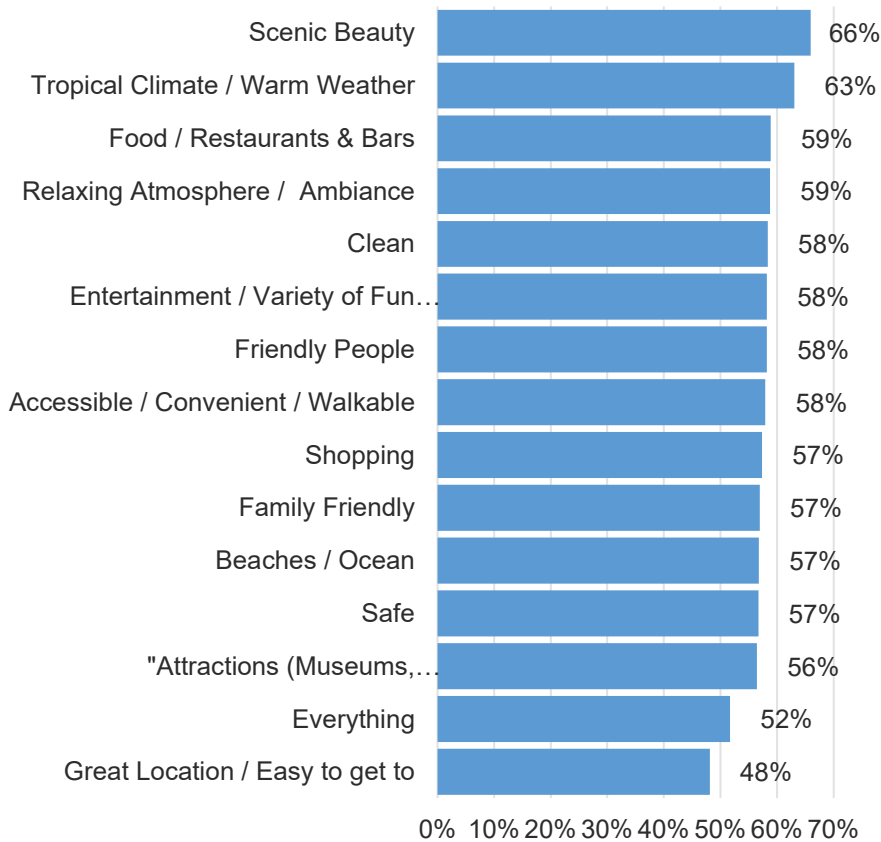


Base: 2022 - February 404 responses.

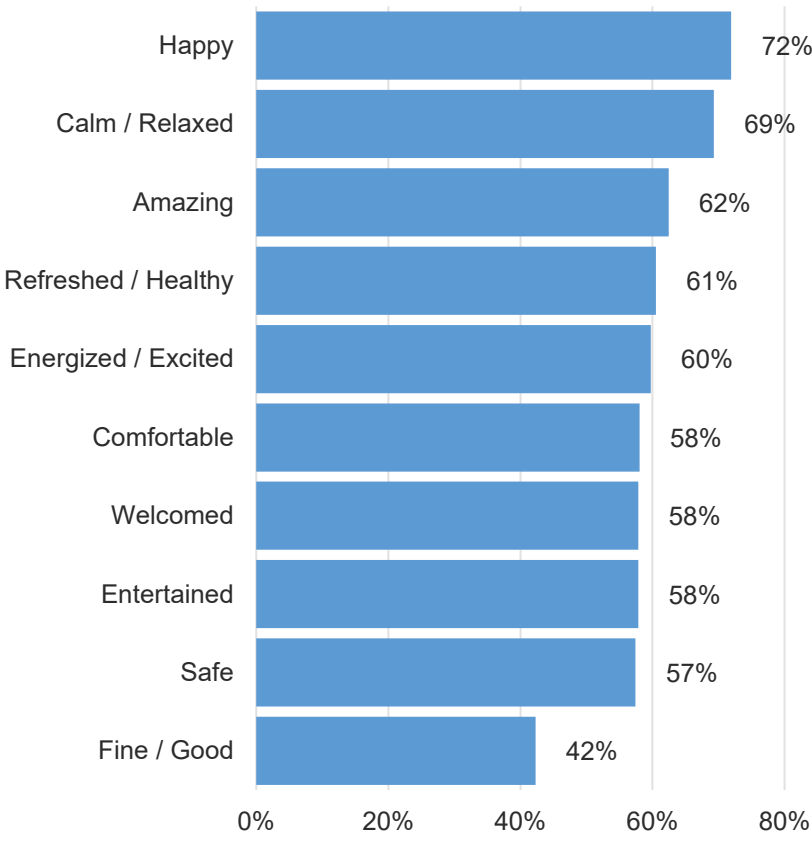


# Most Liked Aspect / Feelings in St. Pete-Clearwater

Most Liked Aspects of SPC (Unaided)

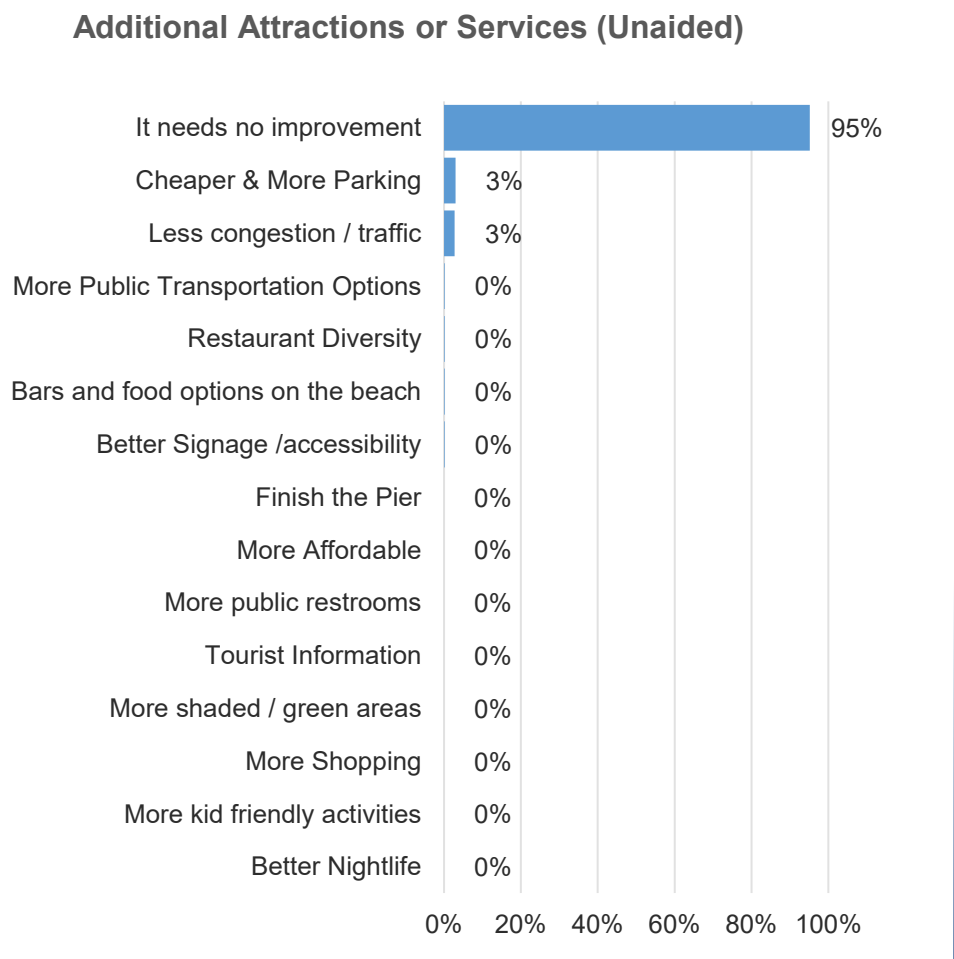


Feelings in SPC Area (Unaided)



Base: 2022 - February 404 responses.

# Attractions or Services that Would Enhance the Destination Experience



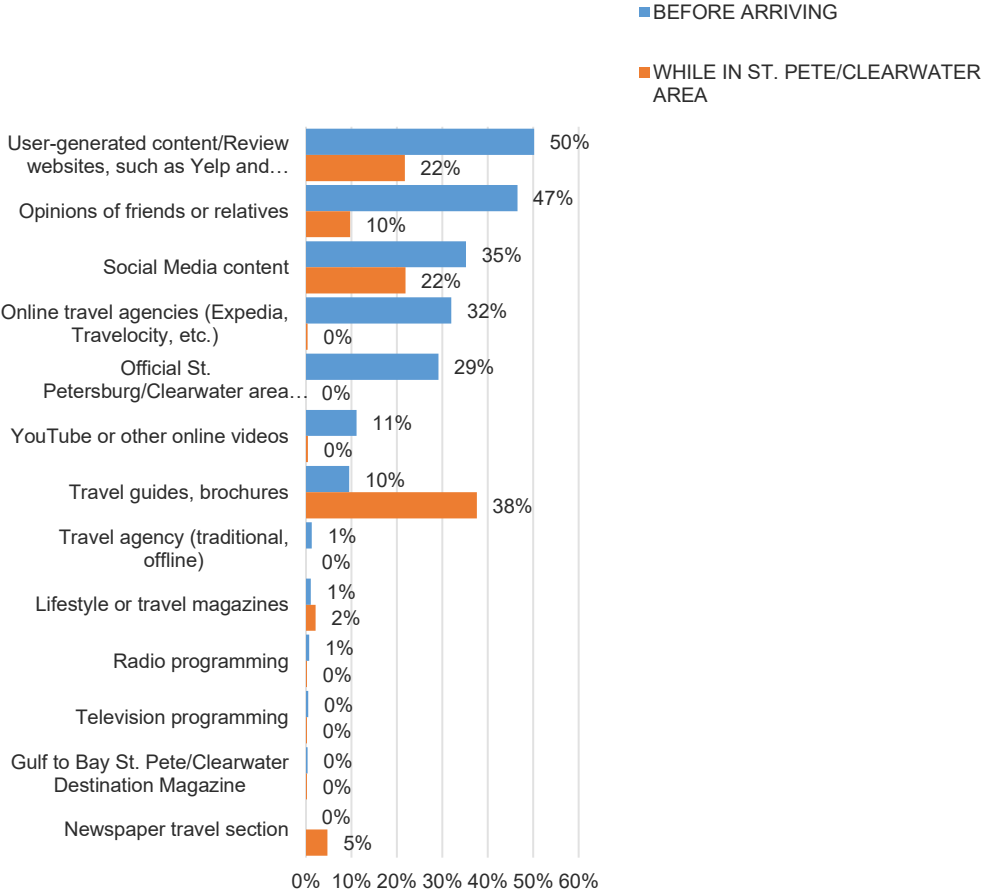
Base: 2022 - February 404 responses.

# When Decision to Visit was Made / Travel Planning Resources Used

## Average Time Between Decision to Visit and Arrival



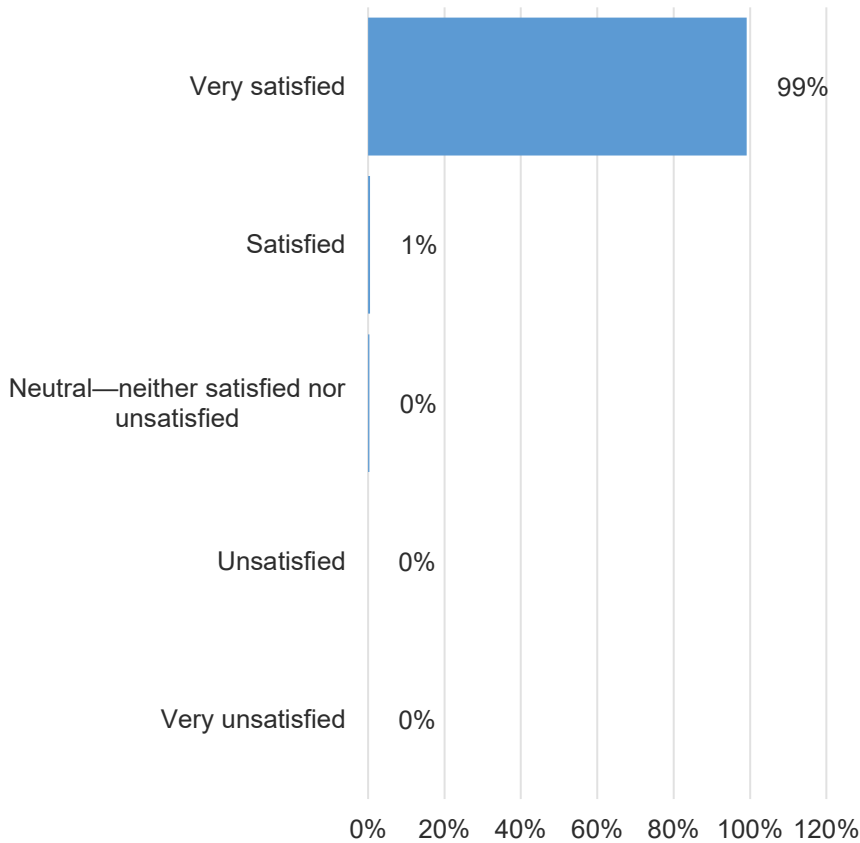
## Resources Used before Arrival and While In Market



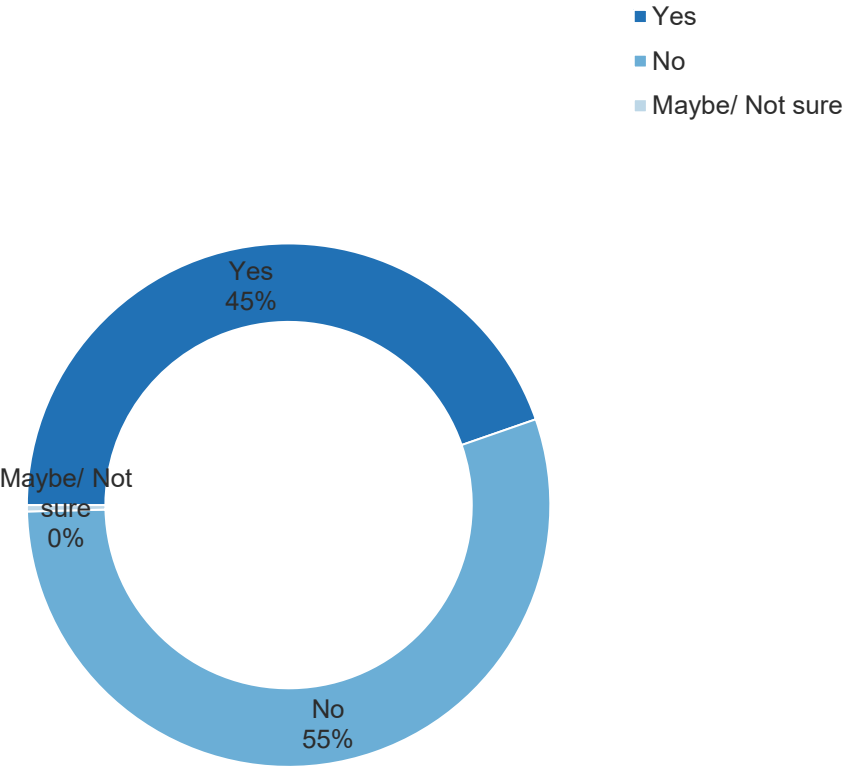
Base: 2022 - February 404 responses.

# Experience Satisfaction / Earned & Paid Media Recall

Overall Satisfaction



Media Recall

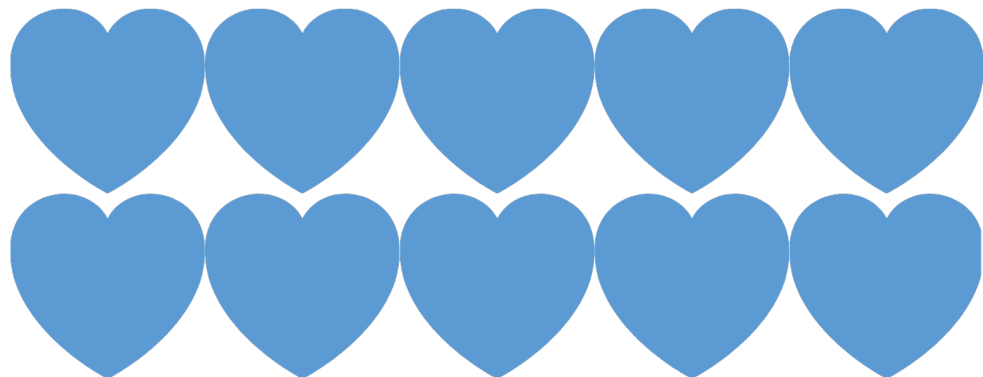


Base: 2022 - February 404 responses.

# Likelihood to Recommend / Likelihood to Return

Likelihood to Recommend

10.0 / 10



Likelihood to Return

9.9 / 10



Base: 2022 - February 404 responses.



# Demographics

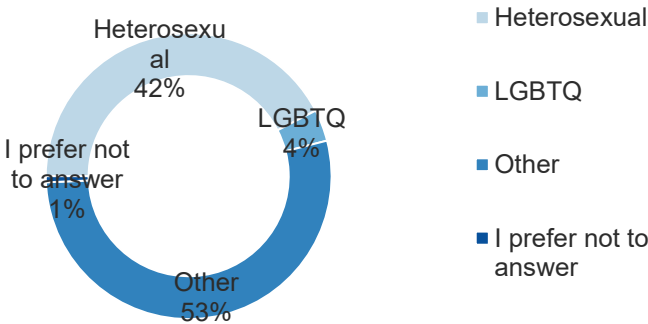
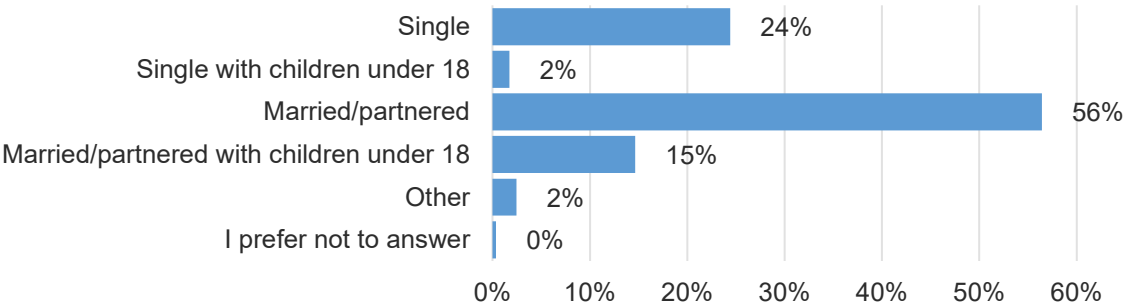
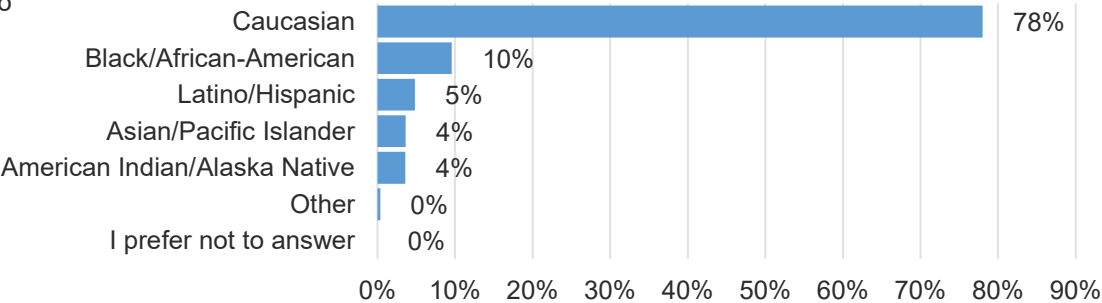
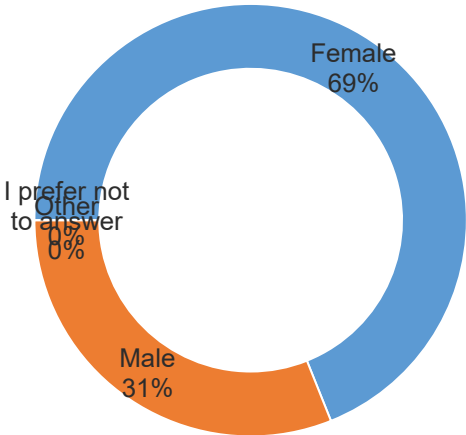
- Female
- Male
- Other
- I prefer not to answer



Average Age: 50.9



Average Income: \$14



Base: 2022 - February 404 responses.

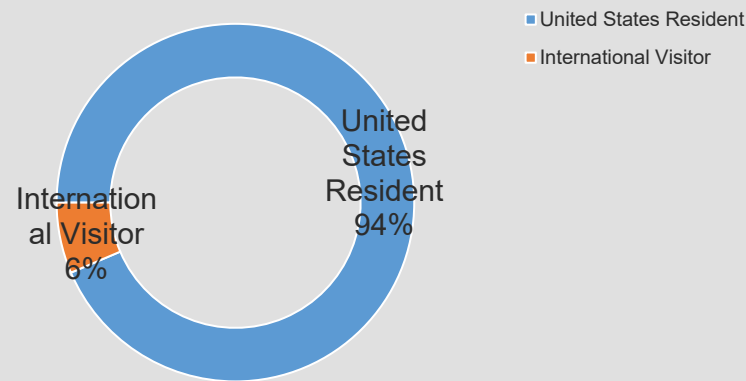


## Visit St. Pete Clearwater Visitor Profile Study

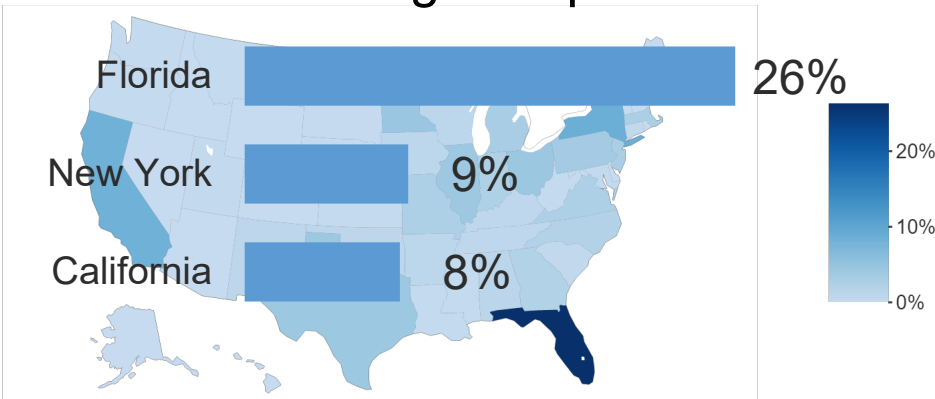
Infographic Profile: 2022 - February 404 responses.

17.6% Millennials  
35.4% Gen X  
32.2% Baby Boomers

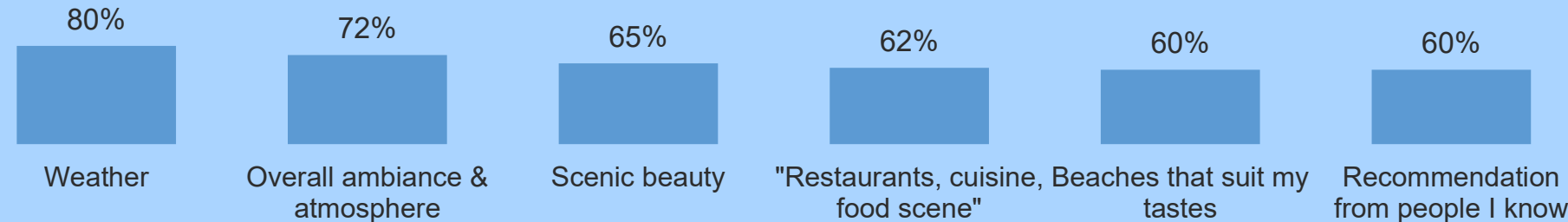
### Domestic vs. International



### Point of Origin: Top States



### Factors Important to Destination Decision

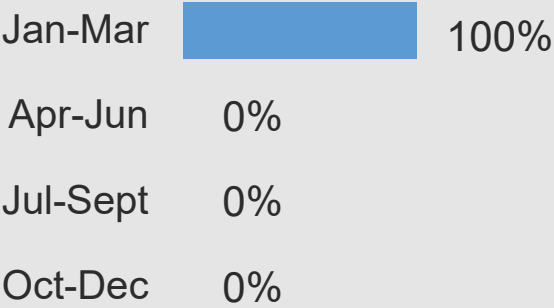


Length of Stay



3.7 Days (on average)

Seasonality of Visit



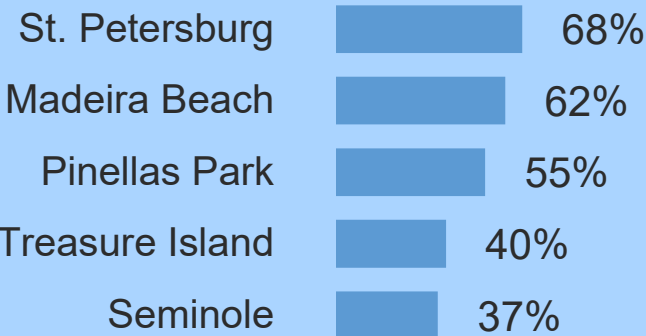
Travel Party Size



Daily Spending



Top Communities Visited



Top Activities

