



Prepared On: 09/05/2023
 Prepared By: Kayla Freeman

July 2023 Board Report

MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
49009	SITEC 2023	Siemens Corporation	Potential	04/28/2023	05/06/2023	879	Jill
48913	The Elliott Group Seminar	The Elliott Group	Potential	08/12/2023	08/14/2023	24	Brian
48999	ABC Supply - 862 Meeting	ABC Supply Company	Potential	09/01/2023	09/02/2023	52	Tina
48871	RFPDSI23 - 8772-Heat Team	Daiichi Sankyo, Inc.	Potential	09/19/2023	09/21/2023	30	Hortensia
48985	NCM03025 8A00 Tampa - September 2023	Maritz - MASTER	Potential	09/24/2023	09/27/2023	27	Jill
48986	Dairy Foods SLT Team Meeting (September 2023)	Land O' Lakes, Inc.	Potential	09/26/2023	09/27/2023	20	Jill
48886	Florida Student Nursing Association Annual Convention '23	Florida Nursing Students Association	Potential	10/01/2023	10/03/2023	222	Kayla
48883	3505 Investigator Meeting	Infinix Global Meetings and Events	Potential	10/04/2023	10/08/2023	294	Brian
48866	Fall Regional 1, 2, 3, 7 CHOC	EventPrep - MASTER	Potential	10/06/2023	10/10/2023	434	Tina
48873	Siemens Energy Hub All Employee Meeting	Siemens Corporation	Potential	10/22/2023	10/25/2023	314	Liz
48910	ADF Legislative Leaders Summit	Alliance Defending Freedom - ADF	Potential	10/22/2023	10/25/2023	106	Brian
48902	AVG Leadership Team Meeting	American Veterinary Group	Potential	10/23/2023	10/23/2023	60	Kayla
48966	Southern Management Association Overflow Courtesy block	Southern Management Association	Potential	10/23/2023	10/29/2023	334	Tina
48944	Ironworkers RDC Labor Management Meeting October 2023	Ironworkers International Regional District Council	Potential	10/24/2023	10/26/2023	44	Kayla
49019	NACS Health Care Credit Exchange Nov 2023	NACS Credit Services, Inc.	Potential	11/07/2023	11/09/2023	44	Jill
48943	Insuretrust Summit	CRC Group	Potential	11/16/2023	11/18/2023	30	Tina
48907	8792 - Business Ops Team Meeting	Daiichi Sankyo, Inc.	Potential	11/27/2023	11/29/2023	121	Hortensia
48884	Aspire Summit 2023	Aspire Summit	Potential	12/03/2023	12/06/2023	1028	Kayla
48963	Boiler Reliability Interest Group (BRIG) December 2023	Electric Power Research Institute (EPRI)	Potential	12/03/2023	12/07/2023	200	Tina
48938	2023 December Joint TMS/IDEC Meeting - RFP FY24-32140	American Association of Motor Vehicle Administration	Potential	12/11/2023	12/13/2023	48	Liz
48921	Rackspace Technology Leadership Summit Jan 2024	Rackspace Technology	Potential	01/07/2024	01/12/2024	475	Brian
48939	NAO 2024 Winter Board Meeting	National Academy of Opticianry	Potential	01/10/2024	01/13/2024	48	Liz
49002	Enerbase Board of Directors 2024 Meeting	Enerbase Corporation	Potential	01/13/2024	01/18/2024	49	Brian
48898	2024 PGT Innovations National Sales Meeting	PGT Innovations	Potential	01/15/2024	01/17/2024	537	Kayla
48872	Otsuka - National ELM 2024	Otsuka America Pharmaceutical, Inc.	Potential	01/20/2024	01/25/2024	1700	Hortensia

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48973	Thermo Annual Sale Meeting 2024	Thermo Fisher Scientific-MASTER	Potential	01/22/2024	01/26/2024	135	Kayla
48994	2024 NFM Manager Meeting	Teva Pharmaceuticals	Potential	01/27/2024	02/01/2024	456	Hortensia
48892	Chromalloy- Annual Leadership Meeting- 2024	Chromalloy	Potential	01/29/2024	01/31/2024	175	Kayla
49005	02.03.2024 Ramos + Gehris Wedding Room Block	Lamont Associates	Potential	02/01/2024	02/02/2024	20	Renee
48877	Owens & Minor - 2024 Patient Direct Meeting	Owens & Minor	Potential	02/02/2024	02/11/2024	861	Liz
48993	IAQA 2024 ANNUAL MEETING & EXPO	Indoor Air Quality Association	Potential	02/02/2024	02/10/2024	935	Hortensia
48867	Southern Living Home Summit 2024	Southern Living	Potential	02/04/2024	02/09/2024	440	Tina
49017	Bostik National Sales Meeting Feb2024	Bostik USA	Potential	02/04/2024	02/08/2024	205	Jill
49024	REVISED Eurofins 2024 NSM	Eurofins	Potential	02/05/2024	02/10/2024	464	Jill
48888	UF Continuing Medical Education IBD 2024	University of Florida - Continuing Medical Education (CME)	Potential	02/09/2024	02/10/2024	70	Kayla
48976	00200M The GoodLife Institute Wellness Retreat 2024	The GoodLife Institute	Potential	02/13/2024	02/17/2024	224	Kayla
49000	ADF Ladies Event 2024	Alliance Defending Freedom - ADF	Potential	02/14/2024	02/16/2024	68	Brian
49023	Softball, University of Minnesota, 2024, Clearwater	University of Minnesota Athletic Department	Potential	02/14/2024	02/17/2024	72	Jill
48987	40597 2024 Toxicology U.S. Sales Training and Kickoff Meeting	Abbott Laboratories	Potential	02/17/2024	02/22/2024	400	Jill
49014	Potter Electric Signal Company LLC 2024 Conference - Florida	Potter Electric Signal Company LLC	Potential	02/17/2024	02/21/2024	797	Jill
48974	Tupp Incentive 2024	Tupperware Corporation	Potential	02/20/2024	02/24/2024	175	Kayla
48882	HTS 2024 Circle of Excellence	Hilltop Holdings	Potential	02/21/2024	02/24/2024	241	Brian
48989	Cerapedics Sales Kick Off Meeting, 2024	Cerapedics	Potential	02/26/2024	03/01/2024	464	Brian
48895	Colodny Fass	Colodny Fass	Potential	03/02/2024	03/05/2024	654	Kayla
48917	AAEFS Express Seminar March 2024	Army and Airforce Exchange Service (AAFES)	Potential	03/03/2024	03/08/2024	1100	Brian
48932	Giving Institute Spring Board Meeting 2024	MCI Group - HQ	Potential	03/06/2024	03/07/2024	206	Brian
48899	Pearl Collective Spring Retreat	Pearl Collective	Potential	03/08/2024	03/13/2024	194	Brian
48980	CommScope US Partner Challenge	CommScope	Potential	03/10/2024	03/13/2024	305	Tina
48904	Claims Section Meeting 2024	Southeastern Electric Exchange	Potential	03/12/2024	03/14/2024	88	Tina
48962	Southern Union Conference Commuication Spring Advisory	Southern Union Conference of Seventh-day Adventists	Potential	03/17/2024	03/20/2024	60	Hortensia
48905	Power Quality & Reliability Committee Meeting	Southeastern Electric Exchange	Potential	03/19/2024	03/21/2024	39	Tina
48959	SCRAM Systems- Performance Club Apr 24- Clearwater Beach	SCRAM Systems	Potential	04/05/2024	04/06/2024	46	Brian
48945	Rates & Regulation Section Meeting	Southeastern Electric Exchange	Potential	04/09/2024	04/10/2024	21	Tina
48956	AAID 2024 Northeast District Meeting	American Academy of Implant Dentistry	Potential	04/11/2024	04/13/2024	260	Jill

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48982	2024 Field Connect Recognition Meeting - Domestic Locations	UL LLC	Potential	04/11/2024	04/17/2024	255	Jill
48937	2023 CGI Credit Management Conference	Maritz Global Events – AT&L Inc., f/k/a Experient Inc.	Potential	04/12/2024	04/18/2024	607	Liz
48991	AmerisourceBergen Specialty GPO Mid-Year	AmeriSourceBergen-ION Solutions	Potential	04/12/2024	04/17/2024	208	Hortensia
49022	Partstown - Club Red 2024 President's Club	Partstown	Potential	04/18/2024	04/21/2024	121	Jill
48947	*94430* Technical Committee Meeting April 2024	Hospitality Performance Network Global (HPN) MASTER	Potential	04/19/2024	04/26/2024	862	Hortensia
48880	Empowerment, Inc. - Master Practitioner Training	Empowerment, Inc.	Potential	04/23/2024	05/08/2024	308	Brian
48889	Destination Marketing Summit 2024	Destinations Florida 2024	Potential	04/23/2024	04/25/2024	345	Kayla
48977	REVEL Tampa-Second Event 2024	REVEL Dance Convention LLC	Potential	04/25/2024	04/28/2024	465	Kayla
48941	CS Recognition Program 2023 - 40419	Siemens Medical Solutions, USA	Potential	04/29/2024	05/03/2024	400	Hortensia
48933	CO Retreat GA AL MS Group	Global Cynergies	Potential	05/02/2024	05/04/2024	133	Tina
48900	FCASV Conference 2024	Florida Council Against Sexual Violence (FCASV)	Potential	05/05/2024	05/09/2024	680	Kayla
48975	Chairman's Circle May 2024	State Farm Mutual Automobile Insurance Company	Potential	05/08/2024	05/09/2024	40	Kayla
48893	FFVA Mutual Insurance Co.	ConferenceDirect	Potential	05/09/2024	05/09/2024	30	Kayla
48952	Shimadzu Medical NSM 2024	SHIMADZU	Potential	05/19/2024	05/23/2024	305	Brian
48954	International Equine Ophthalmology Symposium	International Equine Ophthalmology Symposium	Potential	06/13/2024	06/16/2024	223	Brian
48923	International Kickboxing Federation 2024	International Kickboxing Foundation	Potential	07/21/2024	07/31/2024	572	Brian
48983	2024 Varsity Spirit Camp (UCA) - FLSARA1 (248135)	Varsity Spirit Corporation	Potential	07/21/2024	07/24/2024	471	Tina
48897	FSOSW 2024	Florida Society of Oncology Social Workers	Potential	08/06/2024	08/08/2024	70	Kayla
48997			Potential	08/18/2024	08/23/2024	730	Tina
48955	Business Brokers of Florida-Aug 2024	Business Brokers of Florida	Potential	08/21/2024	08/25/2024	349	Jill
48885	NABIP Florida 2024 Benefits and Medicare Symposium	National Association of Benefits and Insurance Professionals, Florida Chapter	Potential	08/25/2024	08/28/2024	454	Kayla
48911	PEDIG Fall Coordinator Meeting	Jaeb Center for Health Research	Potential	09/20/2024	09/21/2024	80	Kayla
49001	#MMEexperience2024 Client & Partner Conference	Meetings Made Easy LLC	Potential	09/21/2024	09/25/2024	338	Brian
48869	AmerisourceBergen 2024 Health Systems National Summit	AmeriSourceBergen-ION Solutions	Potential	09/27/2024	10/03/2024	631	Hortensia
48878	Inspector Conference 2024	HelmsBriscoe - MASTER	Potential	10/09/2024	10/12/2024	770	Brian
48978	JABIL 2024 Global Conference	Jabil	Potential	10/19/2024	10/25/2024	778	Kayla
48998	Construction Client RFP	Confidential	Potential	11/05/2024	11/07/2024	1250	Tina
48969	2024 TLMI Committee Summit	Confidential	Potential	11/30/2024	12/30/2024	150	Tina
48996	Furniture Today Leadership Conference 2024	BridgeTower OpCo, LLC.	Potential	12/01/2024	12/05/2024	1015	Tina

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48920	Holman - Fast Start Meeting - December 2024	Holman Automotive	Potential	12/03/2024	12/05/2024	450	Hortensia
49027	2024 Ignite Construction Summit	AC Business Media	Potential	12/03/2024	12/06/2024	268	Jill
49020	2025 Ceva National Sales Meeting	Ceva Animal Health	Potential	01/05/2025	01/09/2025	415	Jill
49021	Argon Dental USA Users Symposium	Argon Dental USA	Potential	01/15/2025	01/17/2025	384	Jill
48916	Integra SMT Leadership Meeting 2025 Orlando/Tampa	Integra LifeSciences Corporation	Potential	01/19/2025	01/24/2025	552	Hortensia
48992	NeuroStar NSM 2025	Neuronetics	Potential	01/19/2025	01/24/2025	654	Hortensia
48965	EPRI Steam Turbine Generator User Group (TGUG), Turbine Generator Workshop, TGUG Technology Fair - J	Electric Power Research Institute (EPRI)	Potential	01/26/2025	02/01/2025	930	Tina
48942	US Sailing – Sailing Leadership Forum 2025	United States Sailing Association	Potential	02/02/2025	02/09/2025	995	Hortensia
48906	IITA Summit 2025 & 2026	International Inbound Travel Association (IITA)	Potential	02/07/2025	02/12/2025	548	Tina
49016	NAPFA Large Firm Forum 2025	National Association of Personal Financial Advisors (NAPFA)	Potential	02/10/2025	02/14/2025	184	Jill
49026	Potter Electric Signal Company LLC 2025 Conference	Potter Electric Signal Company LLC	Potential	02/15/2025	02/19/2025	797	Jill
48865	2025 IDFA Sweetener Colloquium	International Dairy Foods Association	Potential	02/20/2025	02/27/2025	1766	Liz
48863	NRG - 2025/2026 Orlando	NRG danceProject	Potential	02/27/2025	03/01/2025	541	Hortensia
48960	2025 Galena (CIOC) Incentive Program	Galena BioPharma CONFIDENTIAL	Potential	03/15/2025	03/21/2025	332	Brian
49018	Hallmark Cards, Inc. 2025 CD Annual and RB Hall	Hallmark Cards, Inc.	Potential	03/23/2025	03/27/2025	715	Jill
48864	American Osteopathic Association of Prothotherapy Regenerative Medicine (AOAPRM)2025	American Osteopathic Association of Prothotherapy Regenerative Medicine	Potential	03/31/2025	04/07/2025	271	Liz
48909	BASF SSR Conference 2025	BASF Corporation (NJ)	Potential	04/06/2025	04/10/2025	285	Hortensia
48964	2025 LD 19th Incentive	Conference Event Management (CEM)	Potential	04/22/2025	04/29/2025	921	Tina
48875	2025 NTTC Annual Meeting	National Tank Truck Carriers, Inc	Potential	04/25/2025	04/30/2025	1437	Liz
48979	The Payroll Group 2025 Annual Conference	The Payroll Group via Etherio Group, Inc.	Potential	04/27/2025	05/01/2025	518	Tina
49015	ONX COE 2025	AstraZeneca Pharmaceutical	Potential	04/27/2025	05/07/2025	674	Jill
48896	Lighthouse Illuminations Summit May 2025	Lighthouse Global Corporation	Potential	05/17/2025	05/20/2025	380	Brian
48946	The Society of Women Innovators in Pain Management	The Society of Women Innovators in Pain Management	Potential	06/03/2025	06/07/2025	783	Brian
48926	████████████████████	██████████	Potential	06/10/2025	06/14/2025	313	Tina
48894	FAPT 2025	Florida Association for Pupil Transportation	Potential	06/20/2025	06/25/2025	534	Kayla
48912	2025 U.S. Lawns Annual Conference	US Lawn	Potential	07/23/2025	07/26/2025	340	Kayla
48927	Revel Dance: Summer Dance Fest/Pro Reveler Orientation 2025	REVEL Dance Convention LLC	Potential	07/27/2025	08/03/2025	981	Hortensia
48891	Florida Emergency Medicine Foundation (FEMF) - Symposium by the Sea 2025	Florida Emergency Medicine Foundation (FEMF) via Etherio	Potential	07/30/2025	08/03/2025	735	Kayla
48935	████████████████████	██████████	Potential	09/09/2025	09/13/2025	313	Tina

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
48890	IPIA 2025- Grand Event Conv & Tradeshow - UPDATED	International Packaged Ice Association	Potential	11/07/2025	11/14/2025	1100	Kayla
48970	Florida Polygraph Association Annual Meeting 2025	Mindful Meeting Pros	Potential	11/18/2025	11/22/2025	170	Kayla
48990	AGBT 2026 Agriculture	Advances in Genome Biology and Technology (AGBT)	Potential	03/20/2026	03/26/2026	1540	Hortensia
48995	Southern Association for College Admissions Counseling UPDATED	Southern Association for College Admissions Counseling	Potential	04/09/2026	04/13/2026	1067	Tina
48903	ICAA 2027 Annual Convention	Insulation Contractors Association of America	Potential	09/13/2027	09/17/2027	855	Liz
48859	NATE 2028 UNITE Conference & Expo	NATE - National Association of Tower Erectors	Potential	02/17/2028	02/27/2028	3516	Brian
48971	FFGC 2028 Annual Convention	Florida Federation of Garden Clubs	Potential	04/17/2028	04/21/2028	460	Kayla
48972	FFGC 2029 Annual Convention	Florida Federation of Garden Clubs	Potential	04/15/2029	04/18/2029	460	Kayla
48967	Pilot International Annual Convention & Leadership Conference 2029	Maritz Global Events – AT&L Inc., f/k/a Experient Inc.	Potential	07/07/2029	07/14/2029	1910	Hortensia
	COUNT: 121					SUM: 58029	



Prepared On: 09/05/2023
 Prepared By: Kayla Freeman

MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
48901	JR May 2023- Rooms Only - Urgent	07/10/2023	27	05/24/2023	05/26/2023	\$20,483.12	\$501.52	Kayla
48595	23-0169 - Meridian Media Reporting Tour	07/06/2023	76	06/21/2023	06/24/2023	\$50,958.76	\$1,053.15	Liz
48748	SoFlo Collaborative Touchpoint & District BRM	07/11/2023	37	07/17/2023	07/18/2023	\$31,859.21	\$594.70	Hortensia
48918	[REDACTED]	07/17/2023	168	07/24/2023	07/29/2023	\$127,203.54	\$3,078.77	Liz
48925	[REDACTED]	07/17/2023	168	07/24/2023	07/28/2023	\$123,063.40	\$3,054.41	Liz
48343	Cope Plastics Regional Meeting	07/31/2023	107	07/25/2023	07/28/2023	\$100,966.43	\$2,539.90	Jill
48015	5th Annual Pediatric Brain Symposium	07/18/2023	245	08/03/2023	08/06/2023	\$245,460.63	\$5,762.90	Kayla
48958	[REDACTED]	07/24/2023	138	08/03/2023	08/06/2023	\$109,854.48	\$2,302.86	Kayla
48815	Werfen Clinical Applications Team Meeting August 2023	07/11/2023	320	08/21/2023	08/25/2023	\$305,864.52	\$7,862.54	Hortensia
45665	2023 Annual Conference	07/31/2023	135	08/22/2023	08/25/2023	\$134,188.56	\$3,432.60	Tina
47133	AOCA 2023 Annual Convention	07/31/2023	5,545	09/01/2023	10/31/2023	\$5,001,356.81	\$144,790.45	Tina
48194	[REDACTED]	07/19/2023	1,046	10/01/2023	10/06/2023	\$1,089,737.39	\$26,141.20	Jill
48968	MISBO 2023 Annual Conference - OVERFLOW BLOCK	07/28/2023	35	10/25/2023	10/27/2023	\$31,824.64	\$700.28	Tina
49007	[REDACTED]	07/31/2023	100	11/02/2023	11/04/2023	\$73,631.40	\$1,773.10	Kayla
48940	Toyota Fall Supplier Event 2023	07/17/2023	953	12/03/2023	12/09/2023	\$1,033,159.08	\$31,962.06	Jill
48445	2024 Ceva National Sales Meeting	07/31/2023	420	01/07/2024	01/12/2024	\$447,083.97	\$10,297.27	Jill
48961	[REDACTED]	07/24/2023	395	01/13/2024	01/22/2024	\$445,971.76	\$10,338.39	Kayla
48272	Hexagon MI SKO 2024	07/17/2023	762	01/16/2024	01/19/2024	\$801,389.62	\$21,302.31	Hortensia
48874	2024 ChemTreat PMI Seminar	07/25/2023	319	01/16/2024	01/18/2024	\$332,056.84	\$8,869.00	Liz
48717	2024 ILSI Annual Meeting	07/10/2023	380	01/20/2024	01/23/2024	\$370,750.53	\$9,112.32	Liz
48495	TD SYNEX - Global Leadership Summit - February 2024	07/28/2023	841	01/27/2024	02/01/2024	\$1,078,524.38	\$30,350.99	Tina
48951	FMA 2024	07/19/2023	729	02/24/2024	02/29/2024	\$838,497.10	\$22,216.20	Jill
48758	Qmerit March 2024	07/12/2023	1,135	03/10/2024	03/14/2024	\$1,020,483.03	\$28,328.12	Brian
49010	Continuing Medical Education Institute 2024 Program 1	07/31/2023	370	03/16/2024	03/23/2024	\$429,415.15	\$12,555.05	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
49011	Continuing Medical Education Institute 2024 Program 2	07/31/2023	370	03/23/2024	03/30/2024	\$425,989.00	\$12,530.12	Jill
48953	National Animal Supplement Council 2024 Annual Conference	07/31/2023	839	05/19/2024	05/24/2024	\$647,296.47	\$15,466.54	Brian
48936	JAHSA 2024 Joint National Meeting and Training Seminar	07/17/2023	400	06/23/2024	06/29/2024	\$363,250.21	\$9,082.01	Liz
49006	[REDACTED]	07/31/2023	827	08/23/2024	09/01/2024	\$727,206.40	\$14,014.51	Kayla
45941	Winter Florine Conference 2025	07/13/2023	774	01/03/2025	01/10/2025	\$780,019.11	\$16,536.11	Liz
49008	2025 Ceva National Sales Meeting	07/31/2023	420	01/05/2025	01/10/2025	\$452,731.85	\$10,340.78	Jill
49012	Continuing Medical Education Institute 2025 Program 1	07/31/2023	345	03/22/2025	03/29/2025	\$411,980.92	\$11,946.09	Jill
49013	Continuing Medical Education Institute 2025 Program 2	07/31/2023	345	03/29/2025	04/05/2025	\$411,980.92	\$11,946.09	Jill
48922	Winter Florine Conference 2027	07/13/2023	496	01/09/2027	01/15/2027	\$506,854.18	\$11,387.38	Liz
	COUNT: 33		SUM: 19,267			SUM: \$18,971,093.41	SUM: \$502,169.72	



Prepared On: 09/05/2023
 Prepared By: Kayla Freeman

MEETING SALES YTD DEFINITE LEADS FY23

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44810	2022 NAD Technical Standard Committee NAD-ITS	11/15/2022	210	10/03/2022	10/06/2022	\$167,368.41	\$3,921.57	Hortensia
45674	Global Security Group (GSG) Global Conference	10/26/2022	482	10/03/2022	10/07/2022	\$406,800.89	\$10,794.92	Hortensia
45982	Fall 2022 Meeting Florida Chapter Health Physics Society	10/24/2022	52	10/06/2022	10/07/2022	\$35,696.63	\$719.19	Brian
46126	2022 ParTech Data Central Meeting	11/07/2022	69	10/11/2022	10/13/2022	\$60,412.13	\$1,698.33	Jill
45847	CNME Fall Board Meeting	11/15/2022	37	10/12/2022	10/15/2022	\$34,000.43	\$775.59	Hortensia
47520	Leimbach/Levy wedding	10/12/2022	49	10/13/2022	10/15/2022	\$62,448.62	\$1,732.78	Renee
47519	Makris/Mejia Wedding	10/12/2022	39	10/14/2022	10/16/2022	\$52,723.67	\$1,076.10	Renee
47706	PPWC Ladies Retreat - October 2022	11/15/2022	50	10/14/2022	10/16/2022	\$53,268.09	\$781.95	Hortensia
47478	Sisters Kinnect Women's Conference 2022	10/27/2022	22	10/27/2022	10/29/2022	\$74,879.38	\$878.93	Brian
45453	Karachi American School Reunion	10/12/2022	92	10/28/2022	10/30/2022	\$96,999.49	\$1,960.58	Brian
47596	CAGI Fall 2022 Meeting	10/27/2022	347	10/29/2022	11/07/2022	\$401,557.63	\$9,616.22	Jill
47180	2022 Paradise Company Gathering	11/03/2022	128	10/31/2022	11/03/2022	\$98,351.46	\$2,485.06	Brian
43760	Montessori Foundation/IMC Annual Conference	11/17/2022	353	11/02/2022	11/07/2022	\$422,843.74	\$8,759.51	Tina
48383	[REDACTED]	03/27/2023	59	11/02/2022	11/03/2022	\$57,128.36	\$1,129.55	Liz
45074	American Chemistry Council State Conference 2022 # : 81543	12/08/2022	242	11/08/2022	11/11/2022	\$243,024.64	\$6,319.26	Liz
47739	[REDACTED]	11/16/2022	972	11/12/2022	11/16/2022	\$724,712.93	\$16,806.85	Tina
47571	ASUCRP Annual Conference 2022	10/24/2022	600	11/14/2022	11/17/2022	\$348,789.66	\$7,714.77	Brian
47613	Hoxhunt	03/05/2023	31	11/16/2022	11/19/2022	\$30,384.22	\$768.55	Jill
46051	Andrea's 70th Birthday Celebration	11/01/2022	75	11/18/2022	11/20/2022	\$88,165.65	\$1,559.10	Hortensia
47336	[REDACTED]	11/08/2022	333	11/27/2022	12/01/2022	\$286,451.02	\$5,118.67	Liz
47567	FAC - Legislative Conference 2022	10/24/2022	810	11/28/2022	12/02/2022	\$332,379.70	\$2,884.53	Brian
47573	2022 NACBH Emerging Best Practices	10/25/2022	275	11/28/2022	12/04/2022	\$227,060.42	\$5,969.93	Liz
45338	2022 Winter Meeting	03/05/2023	127	11/30/2022	12/04/2022	\$123,410.95	\$3,029.48	Jill
45984	Florida Network of Youth & Family Services - QIC	10/18/2022	223	11/30/2022	12/02/2022	\$163,359.96	\$3,915.68	Brian
47495	SUNY Cortland December 2022 Meeting	11/03/2022	130	12/07/2022	12/11/2022	\$107,089.15	\$2,406.35	Tina

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47592	Salesforce Small Block Dec 2022	11/17/2022	28	12/07/2022	12/09/2022	\$35,960.83	\$1,096.40	Tina
47526	*UPDATED* TD SYNEX - Microsoft Education Workshop - December 2022	12/06/2022	112	12/12/2022	12/14/2022	\$97,603.45	\$2,695.84	Brian
47770	Prime Therapeutics Ignite FL 2022	05/11/2023	127	12/13/2022	12/15/2022	\$68,207.11	\$548.06	Jill
47605	ChenMed MGC New Hire Sales Training 2022	03/08/2023	40	12/18/2022	12/21/2022	\$28,272.22	\$591.20	Jill
47690	Von Ardenne January 2023 Meeting	11/11/2022	518	01/02/2023	01/31/2023	\$357,220.67	\$7,912.74	Jill
45232		10/27/2022	403	01/06/2023	01/11/2023	\$413,430.96	\$9,534.72	Hortensia
45694	BDO Platinum Roundtable	01/27/2023	27	01/09/2023	01/11/2023	\$28,504.46	\$872.64	Brian
47547	Vaisala PowerUp 2023 Distributor Meeting	11/22/2022	75	01/09/2023	01/11/2023	\$74,608.11	\$2,020.25	Hortensia
47627	UPDATED Caterpillar Inc. - Certified Rebuild Conference - January/February 2023	03/05/2023	476	01/09/2023	01/13/2023	\$419,649.49	\$9,155.77	Jill
44566		12/28/2022	535	01/11/2023	01/16/2023	\$478,495.94	\$9,796.02	Tina
45987	Meet the Masters	03/01/2023	162	01/12/2023	01/15/2023	\$171,346.26	\$4,316.57	Hortensia
45788	Southern Seed Association 2023	01/24/2023	223	01/13/2023	01/16/2023	\$210,296.81	\$6,090.77	Tina
47274		10/03/2022	1,050	01/13/2023	01/21/2023	\$1,015,371.89	\$22,854.87	Liz
47817	FLGA LCMS Grace Place Retreat	12/27/2022	377	01/15/2023	01/17/2023	\$482,016.93	\$9,476.46	Hortensia
47782	National Team Offste	01/23/2023	28	01/17/2023	01/19/2023	\$35,032.66	\$1,001.62	Hortensia
47403	*REVISED* TD SYNEX - IBM Clearwater Marketing Summit - January 2023	01/26/2023	145	01/18/2023	01/20/2023	\$115,879.64	\$2,945.03	Brian
47677	2023 NAELA Board Meeting Stetson University	12/22/2022	31	01/18/2023	01/21/2023	\$34,854.38	\$866.84	Liz
47392	Memorial Service for Bruce Barber	01/26/2023	335	01/20/2023	01/22/2023	\$256,046.22	\$6,269.07	Brian
47962	TOI Sales & Marketing Team Meeting	03/07/2023	91	01/23/2023	01/26/2023	\$94,045.56	\$2,458.60	Jill
47484	TR-42 Meetings	03/05/2023	172	01/28/2023	02/02/2023	\$149,839.25	\$3,539.49	Jill
47696	Southeast Lung 2023 Fast Start	03/06/2023	144	01/30/2023	02/02/2023	\$139,201.73	\$3,468.45	Jill
47800	Zoetis: POA Meeting	01/05/2023	98	01/30/2023	02/02/2023	\$92,004.16	\$2,664.71	Brian
48294	ChenMed MGC New Hire Sales Training 2023 #2	03/08/2023	40	01/30/2023	02/03/2023	\$29,799.00	\$626.62	Jill
48683		05/25/2023	135	01/30/2023	02/02/2023	\$108,569.40	\$2,148.24	Hortensia
47691	Von Ardenne February 2023 Meeting	11/11/2022	484	02/01/2023	02/28/2023	\$334,030.20	\$7,389.98	Jill
47759	Pinnacle Biologics Feb 2023 Academy	03/10/2023	57	02/02/2023	02/05/2023	\$58,780.35	\$1,536.63	Jill
45242	CBMC Summit 2023	02/01/2023	469	02/04/2023	02/11/2023	\$409,253.45	\$10,964.54	Hortensia
47421	2023 Soprema National Sales Meeting February Revised Dates	03/07/2023	755	02/05/2023	02/08/2023	\$796,235.38	\$22,042.80	Jill
47597	2023 Joint Conference of Librarians of Color (JCLC)	10/27/2022	2,212	02/05/2023	02/12/2023	\$2,236,859.86	\$50,371.35	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47188	Bottleneck Management 2023 Company Meeting	05/11/2023	173	02/06/2023	02/09/2023	\$89,155.34	\$720.18	Jill
48295	ChenMed MGC New Hire Sales Training 2023 #3	03/08/2023	40	02/06/2023	02/10/2023	\$31,158.20	\$689.59	Jill
47298	CCS Medical National Growth Conference	02/28/2023	167	02/07/2023	02/09/2023	\$75,170.89	\$656.93	Brian
47841	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	05/11/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
48278	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	03/06/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
47543	ATI 20 Group - CEO 1	12/08/2022	27	02/08/2023	02/10/2023	\$25,492.22	\$733.47	Liz
47774	2023 Annual VSPC Marketing Meeting	12/08/2022	1	02/09/2023	02/09/2023	\$31,729.85	\$260.80	Renee
47680	CCCI-Cru Global ETL (Executive Team Leaders) Meeting	03/14/2023	105	02/13/2023	02/18/2023	\$100,159.42	\$2,859.69	Hortensia
48155	Central Valley Ag 2023	02/10/2023	251	02/15/2023	02/20/2023	\$355,592.36	\$10,639.07	Jill
47295	TEANA Winter Conference	03/14/2023	190	02/16/2023	02/19/2023	\$265,028.83	\$7,428.17	Hortensia
47918	NCPA 2023 Multiple Locations Pharmacy Conference	01/05/2023	683	02/19/2023	02/27/2023	\$774,341.14	\$18,365.17	Liz
48060	Hybrids Staff Meeting	03/23/2023	97	02/19/2023	02/24/2023	\$95,779.55	\$2,655.76	Tina
48193	Great Plains Medallion Program 2023	02/17/2023	124	02/19/2023	02/24/2023	\$178,387.46	\$5,197.32	Jill
47460	Parallon Leadership Meeting 243125	05/10/2023	240	02/21/2023	02/24/2023	\$231,797.82	\$5,893.40	Tina
45300	UF CME (College of Medicine) Running Medicine Conference	01/13/2023	150	02/22/2023	02/24/2023	\$152,942.74	\$3,944.34	Brian
47856	CAP 2/23 Digital and Computational Pathology Committee	02/01/2023	46	02/24/2023	02/26/2023	\$46,274.59	\$1,177.31	Jill
48741		06/07/2023	384	02/25/2023	03/02/2023	\$326,068.65	\$8,211.24	Brian
47410	2023 GCCA Florida Cold Chain Connection	12/28/2022	67	02/26/2023	02/28/2023	\$58,718.85	\$1,601.74	Liz
48205	IHIA Training - Pinellas County	03/15/2023	342	02/26/2023	03/03/2023	\$254,012.48	\$5,962.00	Kayla
48182		02/16/2023	317	02/27/2023	03/05/2023	\$343,885.05	\$8,371.99	Hortensia
47955	Board of County Commissioners - BCC/TDC Meeting 2023	02/16/2023	0	02/28/2023	02/28/2023	\$3,391.32	\$29.71	Kayla
47565	NORM Board March 2023	03/13/2023	52	03/01/2023	03/05/2023	\$52,409.11	\$1,650.40	Brian
47692	Von Ardenne March 2023 Meeting	11/11/2022	535	03/01/2023	03/31/2023	\$368,814.84	\$8,174.11	Jill
48156	AAAP 2023 Annual Meeting	02/11/2023	385	03/01/2023	03/07/2023	\$469,479.50	\$12,158.06	Jill
45877	2023 TRG Grand Prix Room Block	03/13/2023	160	03/02/2023	03/06/2023	\$228,322.56	\$8,650.05	Brian
48176	2023 V-Forward Grand Prix Room Block	02/15/2023	160	03/02/2023	03/05/2023	\$249,210.85	\$8,766.69	Jill
48045	TD SYNnex - Dell Technologies Medalist Graduation - March 2023	03/29/2023	76	03/03/2023	03/05/2023	\$80,244.41	\$2,122.44	Tina
45608	Sabert 2023 NSM	01/22/2023	285	03/06/2023	03/08/2023	\$307,783.79	\$8,798.73	Hortensia
45916	Association of Anatomy, Cell Biology and Neurobiology Chairpersons Meeting (AACBNC)	05/29/2023	227	03/15/2023	03/18/2023	\$297,200.30	\$9,011.23	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47369	ADC IBC 2023	01/03/2023	554	03/16/2023	03/23/2023	\$577,115.38	\$12,885.35	Hortensia
47602	CCCI - Cru, Jesus Film Project Executive Team Meeting	03/23/2023	140	03/18/2023	03/25/2023	\$376,860.02	\$15,234.36	Hortensia
48277	NERC RSTC Meeting 2023	03/06/2023	400	03/20/2023	03/24/2023	\$484,897.84	\$13,706.64	Tina
47998	Spring Board Meeting	04/05/2023	17	03/22/2023	03/24/2023	\$25,729.24	\$588.39	Hortensia
47244	Lizie - Majesty	05/05/2023	67	03/23/2023	03/25/2023	\$30,069.76	\$262.78	Brian
47775	NTCA - TEF overflow block	04/19/2023	79	03/31/2023	04/06/2023	\$75,968.44	\$2,043.32	Liz
47693	Von Ardenne April 2023 Meeting	11/11/2022	35	04/01/2023	04/07/2023	\$25,355.59	\$544.91	Jill
47700	A01.90 Executive Meeting	12/14/2022	48	04/01/2023	04/04/2023	\$45,897.77	\$1,084.34	Hortensia
48122	Sibai Family Reunion	05/26/2023	32	04/06/2023	04/10/2023	\$42,175.29	\$1,159.52	Hortensia
47788	International Firestop Council Spring 2023 Meeting	02/21/2023	112	04/10/2023	04/13/2023	\$95,648.94	\$2,606.00	Liz
47160	2023 Molecular Virology Workshop	03/28/2023	346	04/13/2023	04/15/2023	\$327,151.97	\$8,452.68	Tina
48165	SOA CFE & QFI Meeting	03/05/2023	91	04/14/2023	04/16/2023	\$82,760.61	\$2,204.96	Jill
47891		12/27/2022	841	04/15/2023	04/20/2023	\$889,909.10	\$21,187.36	Hortensia
48412	Linde Global Helium and Rare Gases Strategy Update Meeting	05/10/2023	56	04/16/2023	04/20/2023	\$51,137.12	\$1,508.10	Brian
48739		06/06/2023	267	04/16/2023	06/03/2023	\$169,096.99	\$3,620.18	Hortensia
48380	Guardian Foundation 2023 Annual Meeting	03/27/2023	236	04/17/2023	04/21/2023	\$249,393.80	\$7,116.28	Tina
47876	Raptor Maps Offsite Event	04/27/2023	150	04/18/2023	04/21/2023	\$142,016.34	\$3,378.81	Hortensia
48235	Natil Motor Frieght Weighing and Research Advisory Council	03/02/2023	180	04/18/2023	04/20/2023	\$138,018.47	\$3,099.73	Liz
48362	FCIAAO 2023 Overflow	04/26/2023	160	04/19/2023	04/20/2023	\$133,593.39	\$3,167.87	Kayla
47917	DCI 2023 Spring Meeting	01/05/2023	1,170	04/22/2023	04/28/2023	\$1,168,510.43	\$26,544.82	Tina
48742		06/07/2023	384	04/22/2023	04/27/2023	\$326,068.65	\$8,211.24	Brian
45681	DTCC Advisory Meeting 2023	05/18/2023	136	04/23/2023	04/29/2023	\$133,932.42	\$3,913.77	Brian
48249	Grainger: Business Meeting	05/05/2023	107	04/24/2023	04/26/2023	\$89,577.84	\$2,360.36	Kayla
48494	BJ/Jetro Live CCT - Apr 2023	05/10/2023	69	04/25/2023	04/27/2023	\$75,073.36	\$2,027.61	Tina
47805	2023 Physicians Wellness Retreat	01/19/2023	115	04/27/2023	04/30/2023	\$133,046.42	\$3,467.57	Kayla
48374	2023 Board Strategic Planning Session	03/23/2023	220	04/27/2023	04/30/2023	\$195,833.11	\$5,774.28	Kayla
48706	SITEC 2023	05/30/2023	879	04/28/2023	05/06/2023	\$762,683.29	\$14,825.37	Jill
48250	333 Rescue Squadron	05/25/2023	269	05/03/2023	05/06/2023	\$189,577.77	\$5,129.84	Kayla
48497	TBRPC 2023 Summit	04/19/2023	199	05/03/2023	05/06/2023	\$301,883.94	\$6,091.55	Kayla

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
48275	2023 Bitnile Overflow Block	05/25/2023	80	05/04/2023	05/08/2023	\$62,918.06	\$1,720.43	Kayla
48348		03/15/2023	1,100	05/07/2023	05/12/2023	\$1,039,301.31	\$23,766.79	Jill
45950	FAMSS 2023 Annual Education Conference	06/09/2023	324	05/09/2023	05/13/2023	\$250,042.65	\$6,282.12	Brian
48381	Florida Municipal Bond Club 2023	03/27/2023	62	05/09/2023	05/13/2023	\$88,566.74	\$1,892.63	Tina
48198	NACCHO Board-Racial Equity Institute	04/17/2023	75	05/10/2023	05/12/2023	\$52,340.41	\$1,074.66	Liz
48580	Donnenberg/Duarte Wedding	05/03/2023	45	05/11/2023	05/14/2023	\$47,060.06	\$1,212.63	Kayla
48417	FLAIRS 36th Conference	04/05/2023	297	05/13/2023	05/17/2023	\$303,288.61	\$6,814.26	Kayla
44196		11/22/2022	1,040	05/14/2023	05/20/2023	\$900,740.62	\$19,276.01	Hortensia
47992	S.E.E. AMI System Operations Committee Meeting and Metering & Distribution Service Devices	05/10/2023	120	05/14/2023	05/17/2023	\$105,814.87	\$2,723.57	Tina
48517	VSPC Agency Partner Meeting	05/15/2023	42	05/16/2023	05/19/2023	\$35,357.13	\$849.77	Kayla
48840		06/29/2023	541	05/19/2023	05/24/2023	\$211,427.52	\$1,875.46	Tina
48389	2023 FBHA - Admin Forum	03/30/2023	259	05/21/2023	05/25/2023	\$201,656.10	\$4,534.73	Kayla
48573	2023 Suzuki Marine USA	05/03/2023	171	05/21/2023	05/31/2023	\$125,148.40	\$2,673.85	Kayla
48901	JR May 2023- Rooms Only - Urgent	07/10/2023	27	05/24/2023	05/26/2023	\$20,483.12	\$501.52	Kayla
48857	Training Series 2023	06/30/2023	651	05/26/2023	06/04/2023	\$562,299.26	\$9,386.04	Tina
45962		06/30/2023	1,200	06/01/2023	06/10/2023	\$1,207,951.01	\$25,683.17	Hortensia
48040		01/26/2023	142	06/04/2023	06/07/2023	\$180,886.53	\$5,126.54	Jill
48041	Southeastern Regional Chemical Engineering Chairs Meeting 2023	05/15/2023	105	06/04/2023	06/06/2023	\$95,216.13	\$2,757.53	Kayla
48197	2023 June NDR Working Group Meeting - RFP FY23-30085	05/18/2023	49	06/05/2023	06/08/2023	\$40,324.97	\$1,099.74	Liz
48273	Kristin Fink Leadership Development Academy June 2023	04/18/2023	255	06/05/2023	06/08/2023	\$211,125.68	\$4,338.83	Hortensia
48698	Danaher - Cepheid FAS Offsite	06/05/2023	22	06/05/2023	06/07/2023	\$20,104.55	\$558.51	Brian
48695	NNI #2232 South Florida Obesity	05/31/2023	29	06/06/2023	06/07/2023	\$34,090.94	\$899.07	Hortensia
46085	FSPA June Board Meeting	01/05/2023	156	06/08/2023	06/10/2023	\$148,705.79	\$4,278.57	Brian
48636		05/16/2023	357	06/17/2023	06/24/2023	\$240,297.61	\$4,858.55	Tina
48283	Education Summit 2023	03/06/2023	327	06/18/2023	06/21/2023	\$348,173.64	\$8,911.29	Jill
48167	AGMA Gear Box Design 2023	02/14/2023	48	06/19/2023	06/22/2023	\$44,660.35	\$976.78	Liz
48595	23-0169 - Meridian Media Reporting Tour	07/06/2023	76	06/21/2023	06/24/2023	\$50,958.76	\$1,053.15	Liz
48619	Seminole HS class of 1973 50th Reunion	05/15/2023	50	06/23/2023	06/25/2023	\$45,960.36	\$1,176.03	Hortensia
48713		05/31/2023	590	06/24/2023	06/30/2023	\$368,439.30	\$7,894.02	Tina

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47621	BMM 2023	11/05/2022	95	07/12/2023	07/16/2023	\$112,777.24	\$2,988.32	Brian
48725		06/05/2023	419	07/16/2023	07/19/2023	\$380,051.82	\$10,761.12	Kayla
48748	SoFlo Collaborative Touchpoint & District BRM	07/11/2023	37	07/17/2023	07/18/2023	\$31,859.21	\$594.70	Hortensia
48408	FADRA 2023	04/05/2023	572	07/18/2023	07/23/2023	\$536,293.37	\$10,824.93	Kayla
48526	Floridians for Better Transportation July 2023	04/21/2023	438	07/18/2023	07/22/2023	\$346,261.04	\$9,969.06	Brian
48845	Carter Family Reunion	06/29/2023	10	07/21/2023	07/22/2023	\$16,900.89	\$240.95	Hortensia
48918		07/17/2023	168	07/24/2023	07/29/2023	\$127,203.54	\$3,078.77	Liz
48925		07/17/2023	168	07/24/2023	07/28/2023	\$123,063.40	\$3,054.41	Liz
48343	Cope Plastics Regional Meeting	07/31/2023	107	07/25/2023	07/28/2023	\$100,966.43	\$2,539.90	Jill
45826	Update in Liver & GI, 2023	02/02/2023	460	07/27/2023	07/30/2023	\$202,150.50	\$1,759.74	Kayla
48339	17th Annual Liver & Gastrointestinal Disease Conference 2023	03/13/2023	729	07/27/2023	07/29/2023	\$822,046.66	\$22,649.89	Kayla
45023	REVEL Dance-Summer Dance Fest 2023	06/12/2023	1,586	07/29/2023	08/05/2023	\$1,108,213.74	\$23,466.46	Brian
47614	Hubbell Beckwith 2023 Meeting	01/26/2023	517	07/31/2023	08/04/2023	\$445,723.75	\$11,294.27	Jill
48015	5th Annual Pediatric Brain Symposium	07/18/2023	245	08/03/2023	08/06/2023	\$245,460.63	\$5,762.90	Kayla
48958		07/24/2023	138	08/03/2023	08/06/2023	\$109,854.48	\$2,302.86	Kayla
48815	Werfen Clinical Applications Team Meeting August 2023	07/11/2023	320	08/21/2023	08/25/2023	\$305,864.52	\$7,862.54	Hortensia
45665	2023 Annual Conference	07/31/2023	135	08/22/2023	08/25/2023	\$134,188.56	\$3,432.60	Tina
47133	AOCA 2023 Annual Convention	07/31/2023	5,545	09/01/2023	10/31/2023	\$5,001,356.81	\$144,790.45	Tina
48858	12th Annual IAHTI Conference	06/30/2023	1,440	09/02/2023	09/10/2023	\$1,161,634.89	\$20,202.79	Tina
47825		12/27/2022	84	09/18/2023	09/20/2023	\$86,062.06	\$1,946.76	Hortensia
48143	SunFlora's Owner 2023 Owner's Conference	05/15/2023	1,154	09/20/2023	09/22/2023	\$1,058,597.43	\$24,890.18	Kayla
48172	UAA Education Conference & Expo 2023	02/15/2023	622	09/25/2023	09/30/2023	\$546,191.67	\$10,928.68	Tina
45644	AIM 1:1 Strategic Event - Fall 2023	11/15/2022	254	09/26/2023	09/28/2023	\$248,693.31	\$5,760.76	Hortensia
48736	Land Profit Generator Seminar Sept 2023	06/05/2023	290	09/28/2023	10/02/2023	\$307,285.86	\$7,061.88	Brian
47546	Trinity Women's Fall Retreat	04/18/2023	100	09/29/2023	09/30/2023	\$106,562.80	\$2,620.24	Hortensia
48194		07/19/2023	1,046	10/01/2023	10/06/2023	\$1,089,737.39	\$26,141.20	Jill
48375	2023 Annual Conference Overflow	03/23/2023	138	10/03/2023	10/05/2023	\$105,507.80	\$2,643.30	Kayla
48805	All First Responders Matter Foundation	06/21/2023	418	10/11/2023	10/19/2023	\$345,150.09	\$7,694.50	Kayla
46111		12/04/2022	853	10/12/2023	10/15/2023	\$939,157.65	\$24,687.18	Kayla

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
45989	2023 Florida Fire Sprinkler Association Annual Conference	01/05/2023	780	10/20/2023	10/29/2023	\$724,820.37	\$19,581.97	Brian
48382	ServiceSource Excellence Awards 2023	03/27/2023	301	10/25/2023	10/27/2023	\$256,031.29	\$6,828.25	Liz
48968	MISBO 2023 Annual Conference - OVERFLOW BLOCK	07/28/2023	35	10/25/2023	10/27/2023	\$31,824.64	\$700.28	Tina
49007	[REDACTED]	07/31/2023	100	11/02/2023	11/04/2023	\$73,631.40	\$1,773.10	Kayla
48188	Green Home Solutions 2023 November Meeting	06/29/2023	397	11/03/2023	11/07/2023	\$355,584.58	\$7,471.75	Hortensia
47791	IOCCG - 5th International Ocean Colour Science Conference	12/04/2022	1,009	11/12/2023	11/17/2023	\$1,070,889.14	\$20,704.93	Hortensia
48373	Suncoast Jazz Festival 2023	03/23/2023	1,025	11/15/2023	11/19/2023	\$781,070.60	\$17,968.62	Hortensia
48940	Toyota Fall Supplier Event 2023	07/17/2023	953	12/03/2023	12/09/2023	\$1,033,159.08	\$31,962.06	Jill
45233	[REDACTED]	10/27/2022	403	01/05/2024	01/10/2024	\$425,240.85	\$9,890.52	Hortensia
48288	CCCI-Cru FamilyLife 2024 Spring President's Getaway	04/04/2023	580	01/05/2024	01/10/2024	\$660,647.15	\$15,688.48	Hortensia
48267	Salvation Army Southern Territory Executive Council	04/07/2023	108	01/06/2024	01/11/2024	\$108,523.05	\$2,521.33	Tina
46012	FamilyLife Speaker Retreat 2024	04/24/2023	321	01/07/2024	01/10/2024	\$283,355.69	\$7,377.95	Hortensia
48073	NYL Retail Annuities Sales 2024	06/29/2023	255	01/07/2024	01/11/2024	\$355,185.75	\$10,789.13	Hortensia
48445	2024 Ceva National Sales Meeting	07/31/2023	420	01/07/2024	01/12/2024	\$447,083.97	\$10,297.27	Jill
45650	SPRI 2024 Conference and Business Meeting	11/15/2022	336	01/10/2024	01/15/2024	\$377,251.96	\$9,300.79	Hortensia
44567	[REDACTED]	12/28/2022	504	01/11/2024	01/16/2024	\$468,961.26	\$9,355.64	Tina
48961	[REDACTED]	07/24/2023	395	01/13/2024	01/22/2024	\$445,971.76	\$10,338.39	Kayla
48732	[REDACTED]	06/05/2023	254	01/14/2024	01/18/2024	\$304,550.08	\$7,662.72	Kayla
48272	Hexagon MI SKO 2024	07/17/2023	762	01/16/2024	01/19/2024	\$801,389.62	\$21,302.31	Hortensia
48874	2024 ChemTreat PMI Seminar	07/25/2023	319	01/16/2024	01/18/2024	\$332,056.84	\$8,869.00	Liz
48717	2024 ILSI Annual Meeting	07/10/2023	380	01/20/2024	01/23/2024	\$370,750.53	\$9,112.32	Liz
48211	District 1 & 2 Council Meeting	04/30/2023	256	01/24/2024	01/26/2024	\$301,402.81	\$8,908.72	Liz
48495	TD SYNnex - Global Leadership Summit - February 2024	07/28/2023	841	01/27/2024	02/01/2024	\$1,078,524.38	\$30,350.99	Tina
48336	YMCA - Women's CEO Retreat - Jan 2024	05/26/2023	84	01/31/2024	02/03/2024	\$79,624.38	\$2,290.66	Kayla
47786	2024 February Winter Board Committee Meeting	03/23/2023	483	02/07/2024	02/17/2024	\$361,066.05	\$7,353.12	Hortensia
47969	[REDACTED]	01/17/2023	600	02/11/2024	02/14/2024	\$399,273.56	\$10,944.24	Kayla
47975	[REDACTED]	01/17/2023	279	02/14/2024	02/17/2024	\$214,634.97	\$5,284.75	Kayla
48618	Sewanee Reunion So East 2-24	05/16/2023	31	02/15/2024	02/18/2024	\$29,951.79	\$872.15	Liz
48047	ASPI - Assn of Suppliers to the Paper Industry 2024 Spring Annual Meeting	04/05/2023	164	02/21/2024	02/23/2024	\$172,904.20	\$4,684.85	Tina

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
48951	FMA 2024	07/19/2023	729	02/24/2024	02/29/2024	\$838,497.10	\$22,216.20	Jill
48758	Qmerit March 2024	07/12/2023	1,135	03/10/2024	03/14/2024	\$1,020,483.03	\$28,328.12	Brian
49010	Continuing Medical Education Institute 2024 Program 1	07/31/2023	370	03/16/2024	03/23/2024	\$429,415.15	\$12,555.05	Jill
49011	Continuing Medical Education Institute 2024 Program 2	07/31/2023	370	03/23/2024	03/30/2024	\$425,989.00	\$12,530.12	Jill
47205	WIC 2024: Woodworking Industry Conference	11/06/2022	826	04/09/2024	04/15/2024	\$1,023,986.12	\$26,735.00	Jill
47459	BOB 2024	01/17/2023	227	04/24/2024	04/27/2024	\$260,950.54	\$7,241.18	Tina
48733	[REDACTED]	06/05/2023	480	05/03/2024	05/09/2024	\$484,989.26	\$13,165.57	Kayla
47970	[REDACTED]	01/17/2023	1,395	05/04/2024	05/08/2024	\$1,115,897.04	\$26,770.07	Kayla
48953	National Animal Supplement Council 2024 Annual Conference	07/31/2023	839	05/19/2024	05/24/2024	\$647,296.47	\$15,466.54	Brian
47976	[REDACTED]	01/17/2023	279	06/12/2024	06/15/2024	\$214,634.66	\$5,284.75	Kayla
47971	[REDACTED]	01/17/2023	3,030	06/14/2024	06/23/2024	\$2,338,227.15	\$57,222.90	Kayla
48936	JAHSA 2024 Joint National Meeting and Training Seminar	07/17/2023	400	06/23/2024	06/29/2024	\$363,250.21	\$9,082.01	Liz
48852	[REDACTED]	06/29/2023	646	07/20/2024	07/27/2024	\$575,831.75	\$13,460.50	Tina
45024	REVEL-Dance Summer Dance Fest 2024	06/12/2023	1,549	07/27/2024	08/02/2024	\$1,087,063.33	\$23,631.94	Brian
48635	[REDACTED]	05/16/2023	389	07/28/2024	08/03/2024	\$285,912.70	\$7,403.67	Tina
47990	NIOA 2024	01/18/2023	1,765	08/23/2024	09/01/2024	\$1,455,448.28	\$24,958.17	Tina
49006	[REDACTED]	07/31/2023	827	08/23/2024	09/01/2024	\$727,206.40	\$14,014.51	Kayla
45384	ALDAcon 2024	11/09/2022	550	09/10/2024	09/15/2024	\$492,419.96	\$10,246.03	Jill
47977	[REDACTED]	01/17/2023	279	09/11/2024	09/14/2024	\$214,634.66	\$5,284.75	Kayla
47972	[REDACTED]	01/17/2023	960	09/14/2024	09/17/2024	\$799,465.25	\$18,718.44	Kayla
48206	2024 DCI Annual	06/29/2023	2,935	10/23/2024	10/29/2024	\$3,052,228.54	\$71,304.68	Tina
48734	[REDACTED]	06/05/2023	477	11/08/2024	11/15/2024	\$596,893.16	\$12,940.02	Kayla
47973	[REDACTED]	01/17/2023	960	11/09/2024	11/12/2024	\$799,466.74	\$18,718.45	Kayla
47978	[REDACTED]	01/17/2023	279	12/01/2024	12/04/2024	\$214,634.66	\$5,284.75	Kayla
47974	[REDACTED]	01/17/2023	2,079	12/03/2024	12/07/2024	\$1,603,012.78	\$39,368.74	Kayla
45941	Winter Florine Conference 2025	07/13/2023	774	01/03/2025	01/10/2025	\$780,019.11	\$16,536.11	Liz
49008	2025 Ceva National Sales Meeting	07/31/2023	420	01/05/2025	01/10/2025	\$452,731.85	\$10,340.78	Jill
47275	[REDACTED]	12/29/2022	1,040	01/10/2025	01/18/2025	\$1,071,017.91	\$24,497.77	Liz
47707	SPRI 2025 Conference and Business Meeting	11/15/2022	341	01/15/2025	01/19/2025	\$368,102.15	\$9,356.40	Hortensia

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
48338	Availity Sales Meeting 2025	06/27/2023	1,135	01/20/2025	01/24/2025	\$1,060,084.02	\$29,759.52	Kayla
48696	YMCA - Women's CEO Retreat - Jan 2025	05/26/2023	84	01/28/2025	01/31/2025	\$84,687.18	\$2,495.20	Kayla
48455	Joint Committee Meeting 2025	06/21/2023	555	02/03/2025	02/08/2025	\$678,732.80	\$17,918.60	Liz
48237	[REDACTED]	06/29/2023	1,132	02/07/2025	02/15/2025	\$1,292,023.53	\$27,725.80	Hortensia
48518	[REDACTED]	06/05/2023	213	02/22/2025	03/01/2025	\$237,748.04	\$5,281.11	Kayla
47619	iCon 2025	02/01/2023	1,427	02/24/2025	02/28/2025	\$1,487,142.73	\$36,721.99	Jill
47607	IBDEA 2025 Conference	06/29/2023	1,117	03/02/2025	03/11/2025	\$1,216,172.87	\$35,243.68	Brian
49012	Continuing Medical Education Institute 2025 Program 1	07/31/2023	345	03/22/2025	03/29/2025	\$411,980.92	\$11,946.09	Jill
49013	Continuing Medical Education Institute 2025 Program 2	07/31/2023	345	03/29/2025	04/05/2025	\$411,980.92	\$11,946.09	Jill
47991	NIOA 2025	01/18/2023	1,765	08/22/2025	08/31/2025	\$1,478,447.35	\$25,133.12	Tina
48804	Joint Committee Meeting 2026	06/21/2023	523	02/01/2026	02/05/2026	\$729,355.33	\$21,403.05	Liz
48676	iCon 2026	05/24/2023	1,513	02/23/2026	02/28/2026	\$1,710,209.51	\$40,529.68	Jill
48221	NIOA 2026	02/28/2023	1,765	08/21/2026	08/30/2026	\$1,324,668.98	\$25,991.23	Tina
48922	Winter Florine Conference 2027	07/13/2023	496	01/09/2027	01/15/2027	\$506,854.18	\$11,387.38	Liz
48666	Annual Conference 2027	05/23/2023	1,852	01/11/2027	01/19/2027	\$2,106,921.27	\$51,101.49	Tina
48224	NIOA 2027	02/28/2023	1,765	08/20/2027	08/29/2027	\$1,564,926.97	\$27,301.40	Tina
	COUNT: 244		SUM: 109,284			SUM: \$102,208,699.16	SUM: \$2,454,543.90	