



Prepared On: 10/03/2023
 Prepared By: Christine DeMato

AUGUST BOARD REPORT FY 23

MEETING SALES POTENTIAL MONTHLY REPORT

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
49119	Hubbell - HR Council meeting - Oct 2023	Hubbell, Inc	Potential	10/15/2023	10/18/2023	124	Hortensia
49049	Structural Engineering Customer Incentive	Structural Group	Potential	11/05/2023	11/08/2023	122	Liz
49065	Nov GH & EA Combined Meetings	Society of Actuaries	Potential	11/08/2023	11/11/2023	54	Jill
49098	IMVP Retreat	National Immigration Law Center	Potential	11/28/2023	12/02/2023	60	Liz
49108	FY24 LRS Consulting Services Summit	LRS Consulting Services	Potential	11/28/2023	11/30/2023	120	Jill
49072	2023 Staff Retreat	Big Brothers and Sisters of America	Potential	12/05/2023	12/08/2023	150	Brian
49095	Veolia North America, Utility Senior Leadership Team Retreat, December 2023	Veolia North America	Potential	12/12/2023	12/14/2023	48	Hortensia
49037	*90701V2* 2024 Annual Convention	Hospitality Performance Network Global (HPN) MASTER	Potential	01/02/2024	01/08/2024	95	Hortensia
49130	Team Meeting-product launch5	SONA Events	Potential	01/04/2024	02/01/2024	870	Brian
49088	Bunzl 2024 Sales Meeting	Bunzl Distribution USA, LLC	Potential	01/08/2024	01/12/2024	1059	Jill
49106	*95479* Shabbas Weekend	Hospitality Performance Network Global (HPN) MASTER	Potential	01/11/2024	01/14/2024	375	Hortensia
49138	2024 Jan CHOC B&C	Choice Hotels Owners Council/CHOC	Potential	01/13/2024	01/16/2024	246	Kayla
49053	Penlink/Cobwebs Annual Sales Kickoff	Pen-Link	Potential	01/15/2024	01/18/2024	240	Brian
49059	#95156 - January 2024 Sales Meeting	Hospitality Performance Network Global (HPN) MASTER	Potential	01/21/2024	01/24/2024	109	Brian
49057	Empowerment, Inc. - iNLP Tampa	Empowerment, Inc.	Potential	01/23/2024	01/28/2024	37	Brian
49081	Enthuse - Diageo Summit 2024---UPDATED	Enthuse Marketing Group	Potential	01/28/2024	01/31/2024	759	Hortensia
49118	Enthuse - Diageo Summit 2024---REVISION 2	Enthuse Marketing Group	Potential	01/28/2024	01/31/2024	602	Hortensia
49137	A4BGU 2024 Retreat	American Associates For Ben-Gurion University (AABGU)	Potential	01/28/2024	01/30/2024	120	Hortensia
49083	CanAm Feb 2024	DePrez Travel Bureau, Inc	Potential	02/04/2024	02/07/2024	123	Hortensia
49135	XMPIE Event	XMPIE	Potential	02/04/2024	02/10/2024	445	Hortensia
49103	X Team National Conference - 2024	XTEAM Retail Advisors	Potential	02/05/2024	02/09/2024	250	Brian
49110	[REDACTED]	[REDACTED]	Potential	02/05/2024	02/07/2024	150	Jill
49051	Fluke Xcelerate 2024	Fluke Corporation	Potential	02/11/2024	02/15/2024	1230	Brian

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49100	2024 International Society of Weighing and Measurement Annual Convention	Maritz Global Events - AT&L Inc.	Potential	02/18/2024	02/22/2024	252	Jill
49101	Mosaic February 2024 Meeting	Bishop-McCann	Potential	02/22/2024	02/24/2024	150	Jill
49070	DDPA - 2024 February Board of Directors Meetings - February 2024	NHS Global Events-MASTER	Potential	02/26/2024	02/29/2024	140	Jill
49075	Northeast Region Leadership Meeting	Core & Main	Potential	02/27/2024	03/01/2024	300	Jill
49105	*93837* Spring Foundation Meeting 3/24	Hospitality Performance Network Global (HPN) MASTER	Potential	02/29/2024	03/03/2024	39	Hortensia
49050	NEMA IS MG	National Electrical Manufacturers Association and Medical Imaging Manufacturers mag	Potential	03/04/2024	03/07/2024	55	Liz
49102	NAACCR Board Chair Meeting 03.2024	NAACCR - North American Association of Central Cancer Registries	Potential	03/04/2024	03/07/2024	88	Jill
49090	NARI Spring Conference 2024	National Association of the Remodeling Industry (NARI)	Potential	04/01/2024	04/05/2024	542	Jill
49097	Henkel Innovation Shining Stars	Henkel Corporation	Potential	04/15/2024	04/18/2024	87	Jill
49079	*92146V3* Passover 2024 & 2025	Hospitality Performance Network Global (HPN) MASTER	Potential	04/21/2024	05/01/2024	2750	Hortensia
49143	RFPSOA23 - CEN Trip Incentive	Subaru of America, Inc.	Potential	05/01/2024	05/04/2024	131	Hortensia
49044	NAPIM 2024 Annual Meeting and Technical Conference	Kellen (Atlanta Office)	Potential	05/02/2024	05/10/2024	590	Tina
49134	Danone Canada - National Topline Meeting - May 13-17, 2024	Danone Canada	Potential	05/12/2024	05/17/2024	770	Hortensia
49074	████████████████████	████████████████████ *	Potential	06/21/2024	06/25/2024	340	Hortensia
49055	Annual Association meeting 2024	HelmsBriscoe - MASTER	Potential	07/17/2024	07/24/2024	861	Brian
49114	2024 Annual Meeting	Royal Arcanum	Potential	07/26/2024	07/31/2024	144	Hortensia
49139	AVG PM Summit 2024	American Veterinary Group	Potential	09/08/2024	09/11/2024	1075	Kayla
49032	Florida Outdoor Advertising 2024 Conference	Florida Outdoor Advertising Association	Potential	09/15/2024	09/21/2024	215	Kayla
49061	FNYS - Annual Conference	Florida Network of Youth and Family Services	Potential	09/17/2024	09/19/2024	215	Kayla
49062	2024 SuperConference	The Masters Circle, Inc	Potential	09/18/2024	09/22/2024	301	Kayla
49067	Oticon Government Services 2024 Conference Series - East Coast - New Dates	Maritz - MASTER	Potential	09/23/2024	09/27/2024	233	Jill
49054	Senior Care Authority National Conference	HelmsBriscoe - MASTER	Potential	09/24/2024	09/29/2024	239	Brian
49120	NPGA 2024 Benchmarking Council	National Propane Gas Association	Potential	10/15/2024	10/18/2024	186	Liz
49033	Hurricane Bay ProAm, Tim Gardner Productions	Tim Gardner Productions	Potential	10/17/2024	10/19/2024	190	Kayla
49116	CCCI-Cru Bridges Winter Conference 2024	Bridges International	Potential	12/26/2024	01/01/2025	1892	Hortensia
49085	2025 Annual Commissioners Conference	Public Housing Authorities Directors Association	Potential	01/02/2025	01/09/2025	2300	Liz
49068	CHS 2025 Top Seller Event	CHS, Inc.	Potential	01/11/2025	01/14/2025	535	Jill
49077	COE 2025	GMI World Wide	Potential	01/15/2025	01/22/2025	2015	Brian

Lead ID	Lead Name	Account Name	Status	Request Room Block Begin	Request Room Block End	Requested Rooms	First Name
49126	ASBO 2025 Leadership Forum	Association of School Business Officials International	Potential	02/04/2025	02/08/2025	1118	Liz
49069	Paycor Connect+ 2025	Paycor via Etherio Group, Inc.	Potential	04/08/2025	04/11/2025	1032	Jill
49076	COG Cyto Workshop 25	COG Cytogenetics	Potential	04/24/2025	04/28/2025	226	Brian
49096	2025 ABPA Annual Conference	Automotive Body Parts Association (Confidential)	Potential	04/26/2025	05/03/2025	305	Hortensia
49043	PRSA 2025 Travel & Tourism Conference	Public Relations Society of America	Potential	05/13/2025	05/17/2025	855	Hortensia
49031	FRMA 2025	Florida Records Management Association	Potential	05/19/2025	05/22/2025	865	Kayla
49086	[REDACTED]	[REDACTED]	Potential	05/29/2025	06/06/2025	1300	Hortensia
49064	2025 Business Statements	Dal-Tile HQ Dallas	Potential	05/30/2025	06/06/2025	684	Brian
49109	NCTC - The Independent Show	Distinctive Meetings Inc.	Potential	07/25/2025	08/01/2025	2753	Jill
49066	2025 Developments in Pharmacy Law Seminar XXXVI	American Society for Pharmacy Law (ASPL)	Potential	11/05/2025	11/08/2025	575	Jill
49117	CCCI-Cru Bridges Winter Conference 2025	Bridges International	Potential	12/26/2025	01/01/2026	1892	Hortensia
49131	ASBO 2026 Leadership Forum	Association of School Business Officials International	Potential	02/03/2026	02/07/2026	1118	Liz
49124	AGMA 2026 Annual Meeting	American Gear Manufacturers Association	Potential	04/05/2026	04/11/2026	530	Liz
49104	SOMA 2026 Scientific Assembly	Kellen (Atlanta Office)	Potential	05/15/2026	05/23/2026	2109	Tina
49087	[REDACTED]	[REDACTED]	Potential	05/28/2026	06/05/2026	1300	Hortensia
49094	Baptist State Congress Christian Education 2026	Florida General Baptist	Potential	07/25/2026	08/01/2026	844	Hortensia
49122	NINC 2026	Novelists, Inc.	Potential	09/11/2026	09/22/2026	1285	Jill
49125	ASBO 2027 Leadership Forum	Association of School Business Officials International	Potential	02/02/2027	02/06/2027	1118	Liz
49115	Baptist State Congress Christian Education July 2028	Florida General Baptist	Potential	07/29/2028	08/05/2028	844	Hortensia
COUNT: 70						SUM: 44776	



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MEETING SALES DEFINITE MONTHLY REPORT

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
49133	GA Telecommunications Association 2023	08/28/2023	640	06/16/2023	06/24/2023	\$686,721.44	\$15,694.38	Tina
49046	[REDACTED]	08/03/2023	40	07/12/2023	07/15/2023	\$23,355.06	\$518.45	Kayla
49113	[REDACTED]	08/21/2023	658	08/17/2023	08/19/2023	\$549,131.97	\$14,436.40	Kayla
48709	TBBW - Halfway There	08/25/2023	1,479	08/26/2023	08/27/2023	\$1,262,460.30	\$29,677.43	Kayla
48359	Florida Network of Youth and Family Service Annual Conference - 2023	08/28/2023	231	09/06/2023	09/08/2023	\$196,020.07	\$4,251.24	Kayla
49132	[REDACTED]	08/25/2023	111	09/13/2023	09/14/2023	\$86,794.78	\$1,978.60	Kayla
49056	Schneider Electric Meeting	08/04/2023	127	10/03/2023	10/05/2023	\$128,530.25	\$3,079.55	Jill
45977	UAW 2023 Active & Retired Staff Conference	08/01/2023	305	10/15/2023	10/20/2023	\$256,273.28	\$5,377.72	Tina
47717	Conference / Convention for FI Dreamin	08/04/2023	1,621	10/21/2023	10/25/2023	\$1,305,277.11	\$33,962.36	Brian
47660	ICRI 2023 Fall Convention	08/04/2023	711	10/22/2023	10/25/2023	\$710,529.97	\$18,088.90	Jill
49048	[REDACTED]	08/03/2023	100	11/03/2023	11/04/2023	\$73,947.51	\$1,506.95	Kayla
49121	[REDACTED]	08/21/2023	1,010	11/08/2023	11/12/2023	\$920,292.71	\$23,077.38	Jill
49047	[REDACTED]	08/03/2023	37	12/16/2023	12/16/2023	\$25,385.25	\$528.86	Kayla
49128	2024 Women in Capital Markets (WICM)	08/25/2023	225	01/10/2024	01/12/2024	\$192,382.70	\$4,678.99	Kayla
48930	Target Specialty Products National Meeting 2024	08/02/2023	972	01/15/2024	01/19/2024	\$790,359.86	\$20,377.03	Brian
49073	AWT Winter Board Meeting 2024	08/10/2023	36	01/24/2024	01/27/2024	\$30,076.76	\$811.64	Liz
49111	[REDACTED]	08/20/2023	778	02/08/2024	02/15/2024	\$1,093,986.01	\$29,702.25	Jill
49052	2024 Firestone Grand Prix of St. Petersburg	08/10/2023	486	03/07/2024	03/11/2024	\$960,433.15	\$36,254.88	Brian
48668	NGMA 2024 Annual Meeting	08/11/2023	254	04/06/2024	04/10/2024	\$281,877.01	\$7,182.33	Hortensia
49078	All Star East Conference for Country Financial Services July 2024 Conference	08/11/2023	1,234	07/18/2024	07/27/2024	\$1,152,220.49	\$33,402.19	Brian
49129	[REDACTED]	08/25/2023	328	07/25/2024	07/27/2024	\$428,417.94	\$10,750.89	Kayla
47787	2025 February Winter Board Committee Meeting	08/14/2023	482	02/05/2025	02/16/2025	\$371,463.75	\$7,477.60	Hortensia
49071	Skytron NSM 2025	08/09/2023	588	02/22/2025	02/27/2025	\$701,602.21	\$17,546.08	Jill
	COUNT: 23		SUM: 12,453			SUM: \$12,227,539.58	SUM: \$320,362.10	



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MEETING SALES YTD DEFINITE LEADS FY23

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
44810	2022 NAD Technical Standard Committee NAD-ITS	11/15/2022	210	10/03/2022	10/06/2022	\$167,368.41	\$3,921.57	Hortensia
45674	Global Security Group (GSG) Global Conference	10/26/2022	482	10/03/2022	10/07/2022	\$406,800.89	\$10,794.92	Hortensia
45982	Fall 2022 Meeting Florida Chapter Health Physics Society	10/24/2022	52	10/06/2022	10/07/2022	\$35,696.63	\$719.19	Brian
46126	2022 ParTech Data Central Meeting	11/07/2022	69	10/11/2022	10/13/2022	\$60,412.13	\$1,698.33	Jill
45847	CNME Fall Board Meeting	11/15/2022	37	10/12/2022	10/15/2022	\$34,000.43	\$775.59	Hortensia
47520	Leimbach/Levy wedding	10/12/2022	49	10/13/2022	10/15/2022	\$62,448.62	\$1,732.78	Renee
47519	Makris/Mejia Wedding	10/12/2022	39	10/14/2022	10/16/2022	\$52,723.67	\$1,076.10	Renee
47706	PPWC Ladies Retreat - October 2022	11/15/2022	50	10/14/2022	10/16/2022	\$53,268.09	\$781.95	Hortensia
47478	Sisters Kinnect Women's Conference 2022	10/27/2022	22	10/27/2022	10/29/2022	\$74,879.38	\$878.93	Brian
45453	Karachi American School Reunion	10/12/2022	92	10/28/2022	10/30/2022	\$96,999.49	\$1,960.58	Brian
47596	CAGI Fall 2022 Meeting	10/27/2022	347	10/29/2022	11/07/2022	\$401,557.63	\$9,616.22	Jill
47180	2022 Paradise Company Gathering	11/03/2022	128	10/31/2022	11/03/2022	\$98,351.46	\$2,485.06	Brian
43760	Montessori Foundation/IMC Annual Conference	11/17/2022	353	11/02/2022	11/07/2022	\$422,843.74	\$8,759.51	Tina
48383	[REDACTED]	03/27/2023	59	11/02/2022	11/03/2022	\$57,128.36	\$1,129.55	Liz
45074	American Chemistry Council State Conference 2022 # : 81543	12/08/2022	242	11/08/2022	11/11/2022	\$243,024.64	\$6,319.26	Liz
47739	[REDACTED]	11/16/2022	972	11/12/2022	11/16/2022	\$724,712.93	\$16,806.85	Tina
47571	ASUCRP Annual Conference 2022	10/24/2022	600	11/14/2022	11/17/2022	\$348,789.66	\$7,714.77	Brian
47613	Hoxhunt	03/05/2023	31	11/16/2022	11/19/2022	\$30,384.22	\$768.55	Jill
46051	Andrea's 70th Birthday Celebration	11/01/2022	75	11/18/2022	11/20/2022	\$88,165.65	\$1,559.10	Hortensia
47336	[REDACTED]	11/08/2022	333	11/27/2022	12/01/2022	\$286,451.02	\$5,118.67	Liz
47567	FAC - Legislative Conference 2022	10/24/2022	810	11/28/2022	12/02/2022	\$332,379.70	\$2,884.53	Brian
47573	2022 NACBH Emerging Best Practices	10/25/2022	275	11/28/2022	12/04/2022	\$227,060.42	\$5,969.93	Liz
45338	2022 Winter Meeting	03/05/2023	127	11/30/2022	12/04/2022	\$123,410.95	\$3,029.48	Jill
45984	Florida Network of Youth & Family Services - QIC	10/18/2022	223	11/30/2022	12/02/2022	\$163,359.96	\$3,915.68	Brian
47495	SUNY Cortland December 2022 Meeting	11/03/2022	130	12/07/2022	12/11/2022	\$107,089.15	\$2,406.35	Tina

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47592	Salesforce Small Block Dec 2022	11/17/2022	28	12/07/2022	12/09/2022	\$35,960.83	\$1,096.40	Tina
47526	*UPDATED* TD SYNEX - Microsoft Education Workshop - December 2022	12/06/2022	112	12/12/2022	12/14/2022	\$97,603.45	\$2,695.84	Brian
47770	Prime Therapeutics Ignite FL 2022	05/11/2023	127	12/13/2022	12/15/2022	\$68,207.11	\$548.06	Jill
47605	ChenMed MGC New Hire Sales Training 2022	03/08/2023	40	12/18/2022	12/21/2022	\$28,272.22	\$591.20	Jill
47690	Von Ardenne January 2023 Meeting	11/11/2022	518	01/02/2023	01/31/2023	\$357,220.67	\$7,912.74	Jill
45232		10/27/2022	403	01/06/2023	01/11/2023	\$413,430.96	\$9,534.72	Hortensia
45694	BDO Platinum Roundtable	01/27/2023	27	01/09/2023	01/11/2023	\$28,504.46	\$872.64	Brian
47547	Vaisala PowerUp 2023 Distributor Meeting	11/22/2022	75	01/09/2023	01/11/2023	\$74,608.11	\$2,020.25	Hortensia
47627	UPDATED Caterpillar Inc. - Certified Rebuild Conference - January/February 2023	03/05/2023	476	01/09/2023	01/13/2023	\$419,649.49	\$9,155.77	Jill
44566		12/28/2022	535	01/11/2023	01/16/2023	\$478,495.94	\$9,796.02	Tina
45987	Meet the Masters	03/01/2023	162	01/12/2023	01/15/2023	\$171,346.26	\$4,316.57	Hortensia
45788	Southern Seed Association 2023	01/24/2023	223	01/13/2023	01/16/2023	\$210,296.81	\$6,090.77	Tina
47274		10/03/2022	1,050	01/13/2023	01/21/2023	\$1,015,371.89	\$22,854.87	Liz
47817	FLGA LCMS Grace Place Retreat	12/27/2022	377	01/15/2023	01/17/2023	\$482,016.93	\$9,476.46	Hortensia
47782	National Team Offste	01/23/2023	28	01/17/2023	01/19/2023	\$35,032.66	\$1,001.62	Hortensia
47403	*REVISED* TD SYNEX - IBM Clearwater Marketing Summit - January 2023	01/26/2023	145	01/18/2023	01/20/2023	\$115,879.64	\$2,945.03	Brian
47677	2023 NAELA Board Meeting Stetson University	12/22/2022	31	01/18/2023	01/21/2023	\$34,854.38	\$866.84	Liz
47392	Memorial Service for Bruce Barber	01/26/2023	335	01/20/2023	01/22/2023	\$256,046.22	\$6,269.07	Brian
47962	TOI Sales & Marketing Team Meeting	03/07/2023	91	01/23/2023	01/26/2023	\$94,045.56	\$2,458.60	Jill
47484	TR-42 Meetings	03/05/2023	172	01/28/2023	02/02/2023	\$149,839.25	\$3,539.49	Jill
47696	Southeast Lung 2023 Fast Start	03/06/2023	144	01/30/2023	02/02/2023	\$139,201.73	\$3,468.45	Jill
47800	Zoetis: POA Meeting	01/05/2023	98	01/30/2023	02/02/2023	\$92,004.16	\$2,664.71	Brian
48294	ChenMed MGC New Hire Sales Training 2023 #2	03/08/2023	40	01/30/2023	02/03/2023	\$29,799.00	\$626.62	Jill
48683		05/25/2023	135	01/30/2023	02/02/2023	\$108,569.40	\$2,148.24	Hortensia
47691	Von Ardenne February 2023 Meeting	11/11/2022	484	02/01/2023	02/28/2023	\$334,030.20	\$7,389.98	Jill
47759	Pinnacle Biologics Feb 2023 Academy	03/10/2023	57	02/02/2023	02/05/2023	\$58,780.35	\$1,536.63	Jill
45242	CBMC Summit 2023	02/01/2023	469	02/04/2023	02/11/2023	\$409,253.45	\$10,964.54	Hortensia
47421	2023 Soprema National Sales Meeting February Revised Dates	03/07/2023	755	02/05/2023	02/08/2023	\$796,235.38	\$22,042.80	Jill
47597	2023 Joint Conference of Librarians of Color (JCLC)	10/27/2022	2,212	02/05/2023	02/12/2023	\$2,236,859.86	\$50,371.35	Jill

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47188	Bottleneck Management 2023 Company Meeting	05/11/2023	173	02/06/2023	02/09/2023	\$89,155.34	\$720.18	Jill
48295	ChenMed MGC New Hire Sales Training 2023 #3	03/08/2023	40	02/06/2023	02/10/2023	\$31,158.20	\$689.59	Jill
47298	CCS Medical National Growth Conference	02/28/2023	167	02/07/2023	02/09/2023	\$75,170.89	\$656.93	Brian
47841	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	05/11/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
48278	Overflow Room Block -2023 Joint Conference of Librarians of Color (JCLC)	03/06/2023	200	02/07/2023	02/11/2023	\$165,639.41	\$4,327.03	Jill
47543	ATI 20 Group - CEO 1	12/08/2022	27	02/08/2023	02/10/2023	\$25,492.22	\$733.47	Liz
47774	2023 Annual VSPC Marketing Meeting	12/08/2022	1	02/09/2023	02/09/2023	\$31,729.85	\$260.80	Renee
47680	CCCI-Cru Global ETL (Executive Team Leaders) Meeting	03/14/2023	105	02/13/2023	02/18/2023	\$100,159.42	\$2,859.69	Hortensia
48155	Central Valley Ag 2023	02/10/2023	251	02/15/2023	02/20/2023	\$355,592.36	\$10,639.07	Jill
47295	TEANA Winter Conference	03/14/2023	190	02/16/2023	02/19/2023	\$265,028.83	\$7,428.17	Hortensia
47918	NCPA 2023 Multiple Locations Pharmacy Conference	01/05/2023	683	02/19/2023	02/27/2023	\$774,341.14	\$18,365.17	Liz
48060	Hybrids Staff Meeting	03/23/2023	97	02/19/2023	02/24/2023	\$95,779.55	\$2,655.76	Tina
48193	Great Plains Medallion Program 2023	02/17/2023	124	02/19/2023	02/24/2023	\$178,387.46	\$5,197.32	Jill
47460	Parallon Leadership Meeting 243125	05/10/2023	240	02/21/2023	02/24/2023	\$231,797.82	\$5,893.40	Tina
45300	UF CME (College of Medicine) Running Medicine Conference	01/13/2023	150	02/22/2023	02/24/2023	\$152,942.74	\$3,944.34	Brian
47856	CAP 2/23 Digital and Computational Pathology Committee	02/01/2023	46	02/24/2023	02/26/2023	\$46,274.59	\$1,177.31	Jill
48741		06/07/2023	384	02/25/2023	03/02/2023	\$326,068.65	\$8,211.24	Brian
47410	2023 GCCA Florida Cold Chain Connection	12/28/2022	67	02/26/2023	02/28/2023	\$58,718.85	\$1,601.74	Liz
48205	IHIA Training - Pinellas County	03/15/2023	342	02/26/2023	03/03/2023	\$254,012.48	\$5,962.00	Kayla
48182		02/16/2023	317	02/27/2023	03/05/2023	\$343,885.05	\$8,371.99	Hortensia
47955	Board of County Commissioners - BCC/TDC Meeting 2023	02/16/2023	0	02/28/2023	02/28/2023	\$3,391.32	\$29.71	Kayla
47565	NORM Board March 2023	03/13/2023	52	03/01/2023	03/05/2023	\$52,409.11	\$1,650.40	Brian
47692	Von Ardenne March 2023 Meeting	11/11/2022	535	03/01/2023	03/31/2023	\$368,814.84	\$8,174.11	Jill
48156	AAAP 2023 Annual Meeting	02/11/2023	385	03/01/2023	03/07/2023	\$469,479.50	\$12,158.06	Jill
45877	2023 TRG Grand Prix Room Block	03/13/2023	160	03/02/2023	03/06/2023	\$228,322.56	\$8,650.05	Brian
48176	2023 V-Forward Grand Prix Room Block	02/15/2023	160	03/02/2023	03/05/2023	\$249,210.85	\$8,766.69	Jill
48045	TD SYNnex - Dell Technologies Medalist Graduation - March 2023	03/29/2023	76	03/03/2023	03/05/2023	\$80,244.41	\$2,122.44	Tina
45608	Sabert 2023 NSM	01/22/2023	285	03/06/2023	03/08/2023	\$307,783.79	\$8,798.73	Hortensia
45916	Association of Anatomy, Cell Biology and Neurobiology Chairpersons Meeting (AACBNC)	05/29/2023	227	03/15/2023	03/18/2023	\$297,200.30	\$9,011.23	Jill

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47369	ADC IBC 2023	01/03/2023	554	03/16/2023	03/23/2023	\$577,115.38	\$12,885.35	Hortensia
47602	CCCI - Cru, Jesus Film Project Executive Team Meeting	03/23/2023	140	03/18/2023	03/25/2023	\$376,860.02	\$15,234.36	Hortensia
48277	NERC RSTC Meeting 2023	03/06/2023	400	03/20/2023	03/24/2023	\$484,897.84	\$13,706.64	Tina
47998	Spring Board Meeting	04/05/2023	17	03/22/2023	03/24/2023	\$25,729.24	\$588.39	Hortensia
47244	Lizie - Majesty	05/05/2023	67	03/23/2023	03/25/2023	\$30,069.76	\$262.78	Brian
47775	NTCA - TEF overflow block	04/19/2023	79	03/31/2023	04/06/2023	\$75,968.44	\$2,043.32	Liz
47693	Von Ardenne April 2023 Meeting	11/11/2022	35	04/01/2023	04/07/2023	\$25,355.59	\$544.91	Jill
47700	A01.90 Executive Meeting	12/14/2022	48	04/01/2023	04/04/2023	\$45,897.77	\$1,084.34	Hortensia
48122	Sibai Family Reunion	05/26/2023	32	04/06/2023	04/10/2023	\$42,175.29	\$1,159.52	Hortensia
47788	International Firestop Council Spring 2023 Meeting	02/21/2023	112	04/10/2023	04/13/2023	\$95,648.94	\$2,606.00	Liz
47160	2023 Molecular Virology Workshop	03/28/2023	346	04/13/2023	04/15/2023	\$327,151.97	\$8,452.68	Tina
48165	SOA CFE & QFI Meeting	03/05/2023	91	04/14/2023	04/16/2023	\$82,760.61	\$2,204.96	Jill
47891		12/27/2022	841	04/15/2023	04/20/2023	\$889,909.10	\$21,187.36	Hortensia
48412	Linde Global Helium and Rare Gases Strategy Update Meeting	05/10/2023	56	04/16/2023	04/20/2023	\$51,137.12	\$1,508.10	Brian
48739		06/06/2023	267	04/16/2023	06/03/2023	\$169,096.99	\$3,620.18	Hortensia
48380	Guardian Foundation 2023 Annual Meeting	03/27/2023	236	04/17/2023	04/21/2023	\$249,393.80	\$7,116.28	Tina
47876	Raptor Maps Offsite Event	04/27/2023	150	04/18/2023	04/21/2023	\$142,016.34	\$3,378.81	Hortensia
48235	Natil Motor Frieght Weighing and Research Advisory Council	03/02/2023	180	04/18/2023	04/20/2023	\$138,018.47	\$3,099.73	Liz
48362	FCIAAO 2023 Overflow	04/26/2023	160	04/19/2023	04/20/2023	\$133,593.39	\$3,167.87	Kayla
47917	DCI 2023 Spring Meeting	01/05/2023	1,170	04/22/2023	04/28/2023	\$1,168,510.43	\$26,544.82	Tina
48742		06/07/2023	384	04/22/2023	04/27/2023	\$326,068.65	\$8,211.24	Brian
45681	DTCC Advisory Meeting 2023	05/18/2023	136	04/23/2023	04/29/2023	\$133,932.42	\$3,913.77	Brian
48249	Grainger: Business Meeting	05/05/2023	107	04/24/2023	04/26/2023	\$89,577.84	\$2,360.36	Kayla
48494	BJ/Jetro Live CCT - Apr 2023	05/10/2023	69	04/25/2023	04/27/2023	\$75,073.36	\$2,027.61	Tina
47805	2023 Physicians Wellness Retreat	01/19/2023	115	04/27/2023	04/30/2023	\$133,046.42	\$3,467.57	Kayla
48374	2023 Board Strategic Planning Session	03/23/2023	220	04/27/2023	04/30/2023	\$195,833.11	\$5,774.28	Kayla
48706	SITEC 2023	05/30/2023	879	04/28/2023	05/06/2023	\$762,683.29	\$14,825.37	Jill
48250	333 Rescue Squadron	05/25/2023	269	05/03/2023	05/06/2023	\$189,577.77	\$5,129.84	Kayla
48497	TBRPC 2023 Summit	04/19/2023	199	05/03/2023	05/06/2023	\$301,883.94	\$6,091.55	Kayla

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48275	2023 Bitnile Overflow Block	05/25/2023	80	05/04/2023	05/08/2023	\$62,918.06	\$1,720.43	Kayla
48348		03/15/2023	1,100	05/07/2023	05/12/2023	\$1,039,301.31	\$23,766.79	Jill
45950	FAMSS 2023 Annual Education Conference	06/09/2023	324	05/09/2023	05/13/2023	\$250,042.65	\$6,282.12	Brian
48381	Florida Municipal Bond Club 2023	03/27/2023	62	05/09/2023	05/13/2023	\$88,566.74	\$1,892.63	Tina
48198	NACCHO Board-Racial Equity Institute	04/17/2023	75	05/10/2023	05/12/2023	\$52,340.41	\$1,074.66	Liz
48580	Donnenberg/Duarte Wedding	05/03/2023	45	05/11/2023	05/14/2023	\$47,060.06	\$1,212.63	Kayla
48417	FLAIRS 36th Conference	04/05/2023	297	05/13/2023	05/17/2023	\$303,288.61	\$6,814.26	Kayla
44196		11/22/2022	1,040	05/14/2023	05/20/2023	\$900,740.62	\$19,276.01	Hortensia
47992	S.E.E. AMI System Operations Committee Meeting and Metering & Distribution Service Devices	05/10/2023	120	05/14/2023	05/17/2023	\$105,814.87	\$2,723.57	Tina
48517	VSPC Agency Partner Meeting	05/15/2023	42	05/16/2023	05/19/2023	\$35,357.13	\$849.77	Kayla
48840		06/29/2023	541	05/19/2023	05/24/2023	\$211,427.52	\$1,875.46	Tina
48389	2023 FBHA - Admin Forum	03/30/2023	259	05/21/2023	05/25/2023	\$201,656.10	\$4,534.73	Kayla
48573	2023 Suzuki Marine USA	05/03/2023	171	05/21/2023	05/31/2023	\$125,148.40	\$2,673.85	Kayla
48901	JR May 2023- Rooms Only - Urgent	07/10/2023	27	05/24/2023	05/26/2023	\$20,483.12	\$501.52	Kayla
48857	Training Series 2023	06/30/2023	651	05/26/2023	06/04/2023	\$562,299.26	\$9,386.04	Tina
45962		06/30/2023	1,200	06/01/2023	06/10/2023	\$1,207,951.01	\$25,683.17	Hortensia
48040		01/26/2023	142	06/04/2023	06/07/2023	\$180,886.53	\$5,126.54	Jill
48041	Southeastern Regional Chemical Engineering Chairs Meeting 2023	05/15/2023	105	06/04/2023	06/06/2023	\$95,216.13	\$2,757.53	Kayla
48197	2023 June NDR Working Group Meeting - RFP FY23-30085	05/18/2023	49	06/05/2023	06/08/2023	\$40,324.97	\$1,099.74	Liz
48273	Kristin Fink Leadership Development Academy June 2023	04/18/2023	255	06/05/2023	06/08/2023	\$211,125.68	\$4,338.83	Hortensia
48698	Danaher - Cepheid FAS Offsite	06/05/2023	22	06/05/2023	06/07/2023	\$20,104.55	\$558.51	Brian
48695	NNI #2232 South Florida Obesity	05/31/2023	29	06/06/2023	06/07/2023	\$34,090.94	\$899.07	Hortensia
46085	FSPA June Board Meeting	01/05/2023	156	06/08/2023	06/10/2023	\$148,705.79	\$4,278.57	Brian
49133	GA Telecommunications Association 2023	08/28/2023	640	06/16/2023	06/24/2023	\$686,721.44	\$15,694.38	Tina
48636		05/16/2023	357	06/17/2023	06/24/2023	\$240,297.61	\$4,858.55	Tina
48283	Education Summit 2023	03/06/2023	327	06/18/2023	06/21/2023	\$348,173.64	\$8,911.29	Jill
48167	AGMA Gear Box Design 2023	02/14/2023	48	06/19/2023	06/22/2023	\$44,660.35	\$976.78	Liz
48595	23-0169 - Meridian Media Reporting Tour	07/06/2023	76	06/21/2023	06/24/2023	\$50,958.76	\$1,053.15	Liz
48619	Seminole HS class of 1973 50th Reunion	05/15/2023	50	06/23/2023	06/25/2023	\$45,960.36	\$1,176.03	Hortensia

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48713		05/31/2023	590	06/24/2023	06/30/2023	\$368,439.30	\$7,894.02	Tina
47621	BMM 2023	11/05/2022	95	07/12/2023	07/16/2023	\$112,777.24	\$2,988.32	Brian
49046		08/03/2023	40	07/12/2023	07/15/2023	\$23,355.06	\$518.45	Kayla
48725		06/05/2023	419	07/16/2023	07/19/2023	\$380,051.82	\$10,761.12	Kayla
48748	SoFlo Collaborative Touchpoint & District BRM	07/11/2023	37	07/17/2023	07/18/2023	\$31,859.21	\$594.70	Hortensia
48408	FADRA 2023	04/05/2023	572	07/18/2023	07/23/2023	\$536,293.37	\$10,824.93	Kayla
48526	Floridians for Better Transportation July 2023	04/21/2023	438	07/18/2023	07/22/2023	\$346,261.04	\$9,969.06	Brian
48845	Carter Family Reunion	06/29/2023	10	07/21/2023	07/22/2023	\$16,900.89	\$240.95	Hortensia
48918		07/17/2023	168	07/24/2023	07/29/2023	\$127,203.54	\$3,078.77	Liz
48925		07/17/2023	168	07/24/2023	07/28/2023	\$123,063.40	\$3,054.41	Liz
48343	Cope Plastics Regional Meeting	07/31/2023	107	07/25/2023	07/28/2023	\$100,966.43	\$2,539.90	Jill
45826	Update in Liver & GI, 2023	02/02/2023	460	07/27/2023	07/30/2023	\$202,150.50	\$1,759.74	Kayla
48339	17th Annual Liver & Gastrointestinal Disease Conference 2023	03/13/2023	729	07/27/2023	07/29/2023	\$822,046.66	\$22,649.89	Kayla
45023	REVEL Dance-Summer Dance Fest 2023	06/12/2023	1,586	07/29/2023	08/05/2023	\$1,108,213.74	\$23,466.46	Brian
47614	Hubbell Beckwith 2023 Meeting	01/26/2023	517	07/31/2023	08/04/2023	\$445,723.75	\$11,294.27	Jill
48015	5th Annual Pediatric Brain Symposium	07/18/2023	245	08/03/2023	08/06/2023	\$245,460.63	\$5,762.90	Kayla
48958		07/24/2023	138	08/03/2023	08/06/2023	\$109,854.48	\$2,302.86	Kayla
49113		08/21/2023	658	08/17/2023	08/19/2023	\$549,131.97	\$14,436.40	Kayla
48815	Werfen Clinical Applications Team Meeting August 2023	07/11/2023	320	08/21/2023	08/25/2023	\$305,864.52	\$7,862.54	Hortensia
45665	2023 Annual Conference	07/31/2023	135	08/22/2023	08/25/2023	\$134,188.56	\$3,432.60	Tina
48709	TBBW - Halfway There	08/25/2023	1,479	08/26/2023	08/27/2023	\$1,262,460.30	\$29,677.43	Kayla
47133	AOCA 2023 Annual Convention	07/31/2023	5,545	09/01/2023	10/31/2023	\$5,001,356.81	\$144,790.45	Tina
48858	12th Annual IAHTI Conference	06/30/2023	1,440	09/02/2023	09/10/2023	\$1,161,634.89	\$20,202.79	Tina
48359	Florida Network of Youth and Family Service Annual Conference - 2023	08/28/2023	231	09/06/2023	09/08/2023	\$196,020.07	\$4,251.24	Kayla
49132		08/25/2023	111	09/13/2023	09/14/2023	\$86,794.78	\$1,978.60	Kayla
47825		12/27/2022	84	09/18/2023	09/20/2023	\$86,062.06	\$1,946.76	Hortensia
48143	SunFlora's Owner 2023 Owner's Conference	05/15/2023	1,154	09/20/2023	09/22/2023	\$1,058,597.43	\$24,890.18	Kayla
48172	UAA Education Conference & Expo 2023	02/15/2023	622	09/25/2023	09/30/2023	\$546,191.67	\$10,928.68	Tina
45644	AIM 1:1 Strategic Event - Fall 2023	11/15/2022	254	09/26/2023	09/28/2023	\$248,693.31	\$5,760.76	Hortensia

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48736	Land Profit Generator Seminar Sept 2023	06/05/2023	290	09/28/2023	10/02/2023	\$307,285.86	\$7,061.88	Brian
47546	Trinity Women's Fall Retreat	04/18/2023	100	09/29/2023	09/30/2023	\$106,562.80	\$2,620.24	Hortensia
48194		07/19/2023	1,046	10/01/2023	10/06/2023	\$1,089,737.39	\$26,141.20	Jill
48375	2023 Annual Conference Overflow	03/23/2023	138	10/03/2023	10/05/2023	\$105,507.80	\$2,643.30	Kayla
49056	Schneider Electric Meeting	08/04/2023	127	10/03/2023	10/05/2023	\$128,530.25	\$3,079.55	Jill
48805	All First Responders Matter Foundation	06/21/2023	418	10/11/2023	10/19/2023	\$345,150.09	\$7,694.50	Kayla
46111		12/04/2022	853	10/12/2023	10/15/2023	\$939,157.65	\$24,687.18	Kayla
45977	UAW 2023 Active & Retired Staff Conference	08/01/2023	305	10/15/2023	10/20/2023	\$256,273.28	\$5,377.72	Tina
45989	2023 Florida Fire Sprinkler Association Annual Conference	01/05/2023	780	10/20/2023	10/29/2023	\$724,820.37	\$19,581.97	Brian
47717	Conference / Convention for FI Dreamin	08/04/2023	1,621	10/21/2023	10/25/2023	\$1,305,277.11	\$33,962.36	Brian
47660	ICRI 2023 Fall Convention	08/04/2023	711	10/22/2023	10/25/2023	\$710,529.97	\$18,088.90	Jill
48382	ServiceSource Excellence Awards 2023	03/27/2023	301	10/25/2023	10/27/2023	\$256,031.29	\$6,828.25	Liz
48968	MISBO 2023 Annual Conference - OVERFLOW BLOCK	07/28/2023	35	10/25/2023	10/27/2023	\$31,824.64	\$700.28	Tina
49007		07/31/2023	100	11/02/2023	11/04/2023	\$73,631.40	\$1,773.10	Kayla
48188	Green Home Solutions 2023 November Meeting	06/29/2023	397	11/03/2023	11/07/2023	\$355,584.58	\$7,471.75	Hortensia
49048		08/03/2023	100	11/03/2023	11/04/2023	\$73,947.51	\$1,506.95	Kayla
49121		08/21/2023	1,010	11/08/2023	11/12/2023	\$920,292.71	\$23,077.38	Jill
47791	IOCCG - 5th International Ocean Colour Science Conference	12/04/2022	1,009	11/12/2023	11/17/2023	\$1,070,889.14	\$20,704.93	Hortensia
48373	Suncoast Jazz Festival 2023	03/23/2023	1,025	11/15/2023	11/19/2023	\$781,070.60	\$17,968.62	Hortensia
48940	Toyota Fall Supplier Event 2023	07/17/2023	953	12/03/2023	12/09/2023	\$1,033,159.08	\$31,962.06	Jill
49047		08/03/2023	37	12/16/2023	12/16/2023	\$25,385.25	\$528.86	Kayla
45233		10/27/2022	403	01/05/2024	01/10/2024	\$425,240.85	\$9,890.52	Hortensia
48288	CCCI-Cru FamilyLife 2024 Spring President's Getaway	04/04/2023	580	01/05/2024	01/10/2024	\$660,647.15	\$15,688.48	Hortensia
48267	Salvation Army Southern Territory Executive Council	04/07/2023	108	01/06/2024	01/11/2024	\$108,523.05	\$2,521.33	Tina
46012	FamilyLife Speaker Retreat 2024	04/24/2023	321	01/07/2024	01/10/2024	\$283,355.69	\$7,377.95	Hortensia
48073	NYL Retail Annuities Sales 2024	06/29/2023	255	01/07/2024	01/11/2024	\$355,185.75	\$10,789.13	Hortensia
48445	2024 Ceva National Sales Meeting	07/31/2023	420	01/07/2024	01/12/2024	\$447,083.97	\$10,297.27	Jill
45650	SPRI 2024 Conference and Business Meeting	11/15/2022	336	01/10/2024	01/15/2024	\$377,251.96	\$9,300.79	Hortensia
49128	2024 Women in Capital Markets (WICM)	08/25/2023	225	01/10/2024	01/12/2024	\$192,382.70	\$4,678.99	Kayla

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44567	[REDACTED]	12/28/2022	504	01/11/2024	01/16/2024	\$468,961.26	\$9,355.64	Tina
48961	[REDACTED]	07/24/2023	395	01/13/2024	01/22/2024	\$445,971.76	\$10,338.39	Kayla
48732	[REDACTED]	06/05/2023	254	01/14/2024	01/18/2024	\$304,550.08	\$7,662.72	Kayla
48930	Target Specialty Products National Meeting 2024	08/02/2023	972	01/15/2024	01/19/2024	\$790,359.86	\$20,377.03	Brian
48272	Hexagon MI SKO 2024	07/17/2023	762	01/16/2024	01/19/2024	\$801,389.62	\$21,302.31	Hortensia
48874	2024 ChemTreat PMI Seminar	07/25/2023	319	01/16/2024	01/18/2024	\$332,056.84	\$8,869.00	Liz
48717	2024 ILSI Annual Meeting	07/10/2023	380	01/20/2024	01/23/2024	\$370,750.53	\$9,112.32	Liz
48211	District 1 & 2 Council Meeting	04/30/2023	256	01/24/2024	01/26/2024	\$301,402.81	\$8,908.72	Liz
49073	AWT Winter Board Meeting 2024	08/10/2023	36	01/24/2024	01/27/2024	\$30,076.76	\$811.64	Liz
48495	TD SYNEX - Global Leadership Summit - February 2024	07/28/2023	841	01/27/2024	02/01/2024	\$1,078,524.38	\$30,350.99	Tina
48336	YMCA - Women's CEO Retreat - Jan 2024	05/26/2023	84	01/31/2024	02/03/2024	\$79,624.38	\$2,290.66	Kayla
47786	2024 February Winter Board Committee Meeting	03/23/2023	483	02/07/2024	02/17/2024	\$361,066.05	\$7,353.12	Hortensia
49111	[REDACTED]	08/20/2023	778	02/08/2024	02/15/2024	\$1,093,986.01	\$29,702.25	Jill
47969	[REDACTED]	01/17/2023	600	02/11/2024	02/14/2024	\$399,273.56	\$10,944.24	Kayla
47975	[REDACTED]	01/17/2023	279	02/14/2024	02/17/2024	\$214,634.97	\$5,284.75	Kayla
48618	Sewanee Reunion So East 2-24	05/16/2023	31	02/15/2024	02/18/2024	\$29,951.79	\$872.15	Liz
48047	ASPI - Assn of Suppliers to the Paper Industry 2024 Spring Annual Meeting	04/05/2023	164	02/21/2024	02/23/2024	\$172,904.20	\$4,684.85	Tina
48951	FMA 2024	07/19/2023	729	02/24/2024	02/29/2024	\$838,497.10	\$22,216.20	Jill
49052	2024 Firestone Grand Prix of St. Petersburg	08/10/2023	486	03/07/2024	03/11/2024	\$960,433.15	\$36,254.88	Brian
48758	Qmerit March 2024	07/12/2023	1,135	03/10/2024	03/14/2024	\$1,020,483.03	\$28,328.12	Brian
49010	Continuing Medical Education Institute 2024 Program 1	07/31/2023	370	03/16/2024	03/23/2024	\$429,415.15	\$12,555.05	Jill
49011	Continuing Medical Education Institute 2024 Program 2	07/31/2023	370	03/23/2024	03/30/2024	\$425,989.00	\$12,530.12	Jill
48668	NGMA 2024 Annual Meeting	08/11/2023	254	04/06/2024	04/10/2024	\$281,877.01	\$7,182.33	Hortensia
47205	WIC 2024: Woodworking Industry Conference	11/06/2022	826	04/09/2024	04/15/2024	\$1,023,986.12	\$26,735.00	Jill
47459	BOB 2024	01/17/2023	227	04/24/2024	04/27/2024	\$260,950.54	\$7,241.18	Tina
48733	[REDACTED]	06/05/2023	480	05/03/2024	05/09/2024	\$484,989.26	\$13,165.57	Kayla
47970	[REDACTED]	01/17/2023	1,395	05/04/2024	05/08/2024	\$1,115,897.04	\$26,770.07	Kayla
48953	National Animal Supplement Council 2024 Annual Conference	07/31/2023	839	05/19/2024	05/24/2024	\$647,296.47	\$15,466.54	Brian
47976	[REDACTED]	01/17/2023	279	06/12/2024	06/15/2024	\$214,634.66	\$5,284.75	Kayla

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47971		01/17/2023	3,030	06/14/2024	06/23/2024	\$2,338,227.15	\$57,222.90	Kayla
48936	JAHSA 2024 Joint National Meeting and Training Seminar	07/17/2023	400	06/23/2024	06/29/2024	\$363,250.21	\$9,082.01	Liz
49078	All Star East Conference for Country Financial Services July 2024 Conference	08/11/2023	1,234	07/18/2024	07/27/2024	\$1,152,220.49	\$33,402.19	Brian
48852		06/29/2023	646	07/20/2024	07/27/2024	\$575,831.75	\$13,460.50	Tina
49129		08/25/2023	328	07/25/2024	07/27/2024	\$428,417.94	\$10,750.89	Kayla
45024	REVEL-Dance Summer Dance Fest 2024	06/12/2023	1,549	07/27/2024	08/02/2024	\$1,087,063.33	\$23,631.94	Brian
48635		05/16/2023	389	07/28/2024	08/03/2024	\$285,912.70	\$7,403.67	Tina
47990	NIOA 2024	01/18/2023	1,765	08/23/2024	09/01/2024	\$1,455,448.28	\$24,958.17	Tina
49006		07/31/2023	827	08/23/2024	09/01/2024	\$727,206.40	\$14,014.51	Kayla
45384	ALDAcon 2024	11/09/2022	550	09/10/2024	09/15/2024	\$492,419.96	\$10,246.03	Jill
47977		01/17/2023	279	09/11/2024	09/14/2024	\$214,634.66	\$5,284.75	Kayla
47972		01/17/2023	960	09/14/2024	09/17/2024	\$799,465.25	\$18,718.44	Kayla
48206	2024 DCI Annual	06/29/2023	2,935	10/23/2024	10/29/2024	\$3,052,228.54	\$71,304.68	Tina
48734		06/05/2023	477	11/08/2024	11/15/2024	\$596,893.16	\$12,940.02	Kayla
47973		01/17/2023	960	11/09/2024	11/12/2024	\$799,466.74	\$18,718.45	Kayla
47978		01/17/2023	279	12/01/2024	12/04/2024	\$214,634.66	\$5,284.75	Kayla
47974		01/17/2023	2,079	12/03/2024	12/07/2024	\$1,603,012.78	\$39,368.74	Kayla
45941	Winter Florine Conference 2025	07/13/2023	774	01/03/2025	01/10/2025	\$780,019.11	\$16,536.11	Liz
49008	2025 Ceva National Sales Meeting	07/31/2023	420	01/05/2025	01/10/2025	\$452,731.85	\$10,340.78	Jill
47275		12/29/2022	1,040	01/10/2025	01/18/2025	\$1,071,017.91	\$24,497.77	Liz
47707	SPRI 2025 Conference and Business Meeting	11/15/2022	341	01/15/2025	01/19/2025	\$368,102.15	\$9,356.40	Hortensia
48338	Availity Sales Meeting 2025	06/27/2023	1,135	01/20/2025	01/24/2025	\$1,060,084.02	\$29,759.52	Kayla
48696	YMCA - Women's CEO Retreat - Jan 2025	05/26/2023	84	01/28/2025	01/31/2025	\$84,687.18	\$2,495.20	Kayla
48455	Joint Committee Meeting 2025	06/21/2023	555	02/03/2025	02/08/2025	\$678,732.80	\$17,918.60	Liz
47787	2025 February Winter Board Committee Meeting	08/14/2023	482	02/05/2025	02/16/2025	\$371,463.75	\$7,477.60	Hortensia
48237		06/29/2023	1,132	02/07/2025	02/15/2025	\$1,292,023.53	\$27,725.80	Hortensia
48518		06/05/2023	213	02/22/2025	03/01/2025	\$237,748.04	\$5,281.11	Kayla
49071	Skytron NSM 2025	08/09/2023	588	02/22/2025	02/27/2025	\$701,602.21	\$17,546.08	Jill
47619	iCon 2025	02/01/2023	1,427	02/24/2025	02/28/2025	\$1,487,142.73	\$36,721.99	Jill

Lead ID	Lead Name	Definite Date	Total Room Nights Possible	Room Block Begin	Room Block End	Spending(Total)	Taxes-Local(Direct)	First Name
47607	IBDEA 2025 Conference	06/29/2023	1,117	03/02/2025	03/11/2025	\$1,216,172.87	\$35,243.68	Brian
49012	Continuing Medical Education Institute 2025 Program 1	07/31/2023	345	03/22/2025	03/29/2025	\$411,980.92	\$11,946.09	Jill
49013	Continuing Medical Education Institute 2025 Program 2	07/31/2023	345	03/29/2025	04/05/2025	\$411,980.92	\$11,946.09	Jill
47991	NIOA 2025	01/18/2023	1,765	08/22/2025	08/31/2025	\$1,478,447.35	\$25,133.12	Tina
48804	Joint Committee Meeting 2026	06/21/2023	523	02/01/2026	02/05/2026	\$729,355.33	\$21,403.05	Liz
48676	iCon 2026	05/24/2023	1,513	02/23/2026	02/28/2026	\$1,710,209.51	\$40,529.68	Jill
48221	NIOA 2026	02/28/2023	1,765	08/21/2026	08/30/2026	\$1,324,668.98	\$25,991.23	Tina
48922	Winter Florine Conference 2027	07/13/2023	496	01/09/2027	01/15/2027	\$506,854.18	\$11,387.38	Liz
48666	Annual Conference 2027	05/23/2023	1,852	01/11/2027	01/19/2027	\$2,106,921.27	\$51,101.49	Tina
48224	NIOA 2027	02/28/2023	1,765	08/20/2027	08/29/2027	\$1,564,926.97	\$27,301.40	Tina
	COUNT: 267		SUM: 121,737			SUM: \$114,436,238.74	SUM: \$2,774,906.00	